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Subcontracting Opportunities wit
DoD Major Prime Contracto

AUG 31 1994

Directorate
Small and Disadvantag
Business Utilizat
Offie of the Secretary of Defen
Washington, DC 203

FOREWORD

The Department of Defense (DoD) offers two markets for small business and small disadvantaged business seeking defense contracting and defense subcontracting opportunities. The first market encompasses prime contracting opportunities; the second market encompasses defense subcontracting opportunities.

This publication exclusively addresses the defense subcontracting opportunities market. The DoD encourages small business and small disadvantaged business to enter the defense subcontracting market. By entering the market, goods and services flow to strengthen national security and the defense industrial base.

The DoD requires major prime contractors and subcontractors receiving contracts valued over $500,000 ($1 million for construction) to develop plans and goals for subcontracting with small business and small disadvantaged business. This requirement generates a significant subcontracting opportunity market. In FY 1993, for example, DoD prime contractors awarded $44.9 billion in subcontracts of which $16.9 billion (or 37.6%) was awarded to small business firms.

This directory provides the names and addresses of DoD prime contractors and the names and telephone numbers of Small Business Liaison Officers (SBLOs), who are contractor employees responsible for the success of subcontracting programs at various plant sites. Also, this directory cites products and services supplied to the DoD.

Small business and small disadvantaged business should visit or write SBLOs of business interest to them. SBLOs are ultimate specialists on past, present, and future purchases at defense prime contractor locations. SBLOs eagerly assist small business and small disadvantaged business in defense subcontracting matters.

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Alaska

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALASKA MECHANICAL INC 8540 DIMOND D CIR ANCHORAGE AK 99515	GARY L. OSTENDORP CONTROLLER (907) 349-8502	MECHANICAL/GENERAL CONSTR.
AMERICA NORTH/EMCON, INC. 201 E. 56TH, SUITE 300 ANCHORAGE AK 99518	KATHLEEN E. GRIFFIN OFFICE MANAGER (907) 562-3452	ENVIRONMENTAL CONSULTING
BELL LAVALIN, INC 3335 ARCTIC BLVE., #201 ANCHORAGE AK 99503	F. ROBERT BELL, PE, LS PROJECT MANAGER (907) 277-5605	A/E DESIGN SERVICES
BROWN & ROOT/GORSUCH JOINT VENTURE 6900 ARCTIC BLVD ANCHORAGE AK 99518	ROGERT W.SCHRAMM ADMIN MGR. (907) 267-7100	CONSTRUCTION
CH2M HILL COMPANIES LTD 2550 DENALI ST 8FLR ANCHORAGE AK 99503	JACQUES GUSMANO DEPARTMENT MANAGER (907) 278-2551	ENVIRONMENTAL ENGINEERING SERVICES
DAMES & MOORE 5761 SILVERADO WAY P ANCHORAGE AK 99518	GAIL C. WOOD BUSINESS ADMINISTRATIVE MGR. (907) 562-3366	ENVIRONMENTAL CONSULTING AND ENGINEERING SERVICES
GASTON & ASSOCIATES INC. 8511 HARTZELL ROAD ANCHORAGE AK 99507	JOYCE FROSTAD CONTROLLER (907) 344-1717	GENERAL CONTRACTOR
HOFFMAN CONSTRUCTION COMPANY 3201 C STREET SUITE 610 ANCHORAGE AK 99503	THOMAS G. PETERSON OPERATIONS MGR. (907) 561-5578	GENERAL CONTRACTING - CONSTRUCTION
KIEWIT PACIFIC COMPANY 99 DOG BAY ROAD KODIAK AK 99615	CLAY OLMSTEAD ENGINEER (907) 486-8356	CIVIL CONSTRUCTION
KUMIN ASSOCIATES INC 3000 A ST 202 ANCHORAGE AK 99503	DOMINICA DEWITT ACCOUNTANT (907) 563-8877	ARCHITECTURAL SERVICES

Alaska

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MARTECH USA INC 300 E 54TH AVE ANCHORAGE AK 99518	ED A. HAYSE DEPUTY PROJECT MANAGER (907) 561-1970	GENERAL DISTRIBUTION
MONTGOMERY WATSON 4000 CREDIT UNION DRIVE SUITE ANCHORAGE AK 99503	JERRY N. DUNN PROJECT MANAGER (905) 561-5829	CONSULTING & ENGINEERING DESIGN
SOUTH COAST INC. P.O. BOX 8620 KETCHIKAN AK 99901	PEGGY GELBRICH EXECUTIVE ASSISTANT (907) 225-6125	HEAVY CONSTRUCTION
S W S CONSTRUCTION CO SHEMYA AFB APO SEATTLE AK 98736	RICHARD P. FLEMING PROJECT MANAGER (907) 349-4438	INDUSTRIAL CONSTRUCTION
UNDERWATER CONSTRUCTION & ASSC 8740 HARTZELL ROAD ANCHORAGE AK 99507	EDWARD E. ERICKSON SUPERINTENDENT (907) 349-1531	MARINE SERVICE DIVING DEMOLITION
UNIVERSITY OF ALASKA ANCHORAGE (ENRI) 707 A STREET ANCHORAGE AK 99051	FREDHA S. OLSON ADMINISTRATIVE ASSISTANT (907) 257-2703	ENVIRONMENTAL RESEARCH & EDUCATION
UNWIN SCHEBEN KORYNTA & HUETTL U S K H 2515 A ST ANCHORAGE AK 99503	GREGORY A. INGHAM BUSINESS MANAGER (907) 276-4245	ARCHITECTURE/CIVIL ENGINEERING STRUCTURAL ENGINEERING

Alabama

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALGERNON BLAIR INC P O BOX 749 MONTGOMERY AL 36192	ILA MARIE HERRING ADMINISTRATOR PER. & OFC SVCS (205) 279-7300	GENERAL CONTRACTOR - CONSTRUCTION
ALTEC INDUSTRIES INC 210 INVERNESS CENTER DR BIRMINGHAM AL 35242	DENNIS VEIGL MANAGER HUMAN RESOURCES (205) 991-7733	AERIAL LIFTING DEVICES DIGGER DERRICKS
AMEREX CORPORATION P.O. BOX 81, 7595 GADSDEN HWY TRUSSVILLE AL 35173-0081	JERRY HICKS PURCH. MGR-RAW MATERIAL (205) 655-3271	FIRE EXTINGUISHERS
AMERICAN APPAREL, INC. P. O. BOX 2010 SELMA AL 36701	JANE PARRISH CONTRACT ADMINISTRATOR (205) 872-6337	DRAWERS, MENS, BOXER STYLE COAT, COMBAT, WOODLAND CAMOUFLAGE
ANSELL INCORPORATED P.O. BOX 1252 DOTHAN AL 36302	LINDA WILLIAMS PURCHASING MANAGER (205) 794-4231	LATEX GLOVES LATEX BALLOONS
ATAP, INC. P.O. BOX 98, TALLADEGA AIRPORT EASTABOGA AL 36260	JEFFREY HUGHES PURCHASING MANAGER (205) 362-2221	FIRE TRUCK REPAIR AND OVERALL
ATLANTIC AERIAL SURVEYS 208 EXCHANGE PL NW HUNTSVILLE AL 35806	R. STEVEN DENNEY PRESIDENT (205) 722-0555	AERIAL PHOTOGRAPHY, SURVEY, MAPPING, DIGITAL ORTHOS, SCANNING
B A M S I INC ISS PROGRAM OFFICE PO BOX 8200 REDSTONE ARSENAL AL 35808	LONNIE J. TURNEY CONTRACTS MANAGER (205) 876-4581	FACILITIES ENGINEERING MINOR CONSTRUCTION LOGISTICS & ADMIN SERVICES
BCM ENGINEERS INC 108 SAINT ANTHONY ST MOBILE AL 36602	RAYMOND B. BOSLER, JR. ASSISTANT VICE PRESIDENT (205) 433-0517	ENVIRONMENTAL CONSULTING ENGINEERS

Alabama

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BEAR BROTHERS INC 39 JEFFERSON ST MONTGOMERY AL 36197	RUSH STALLINGS PROJECT MANAGER (205) 834-2961	BUILDING CONSTRUCTION
BELLSOUTH TELESENSOR 575 RIVERHILLS BUSINESS PARK BIRMINGHAM AL 35243	RICHARD H. KELLEY, JR. DIRECTOR OF MARKETING (205) 995-8468	INTRUSION DETECTION SYSTEMS ELECTRICIAN, FENCING,LANDSCAPE ARCHITECTURAL & ENGINEERING
BJS INTERNATIONAL ASSOCIATES 555 SPARKMAN DRIVE, SUITE 1201 HUNTSVILLE AL 35816	JEFFREY T. JONES MANAGER, CONUS OPERATIONS (205) 430-5812	BOS
BLOUNT/UNIVERSAL CTY CONST JV 4520 EXECUTIVE PARK DRIVE MONTGOMERY AL 36116	EDWARD F. CROWELL MANAGER, PERSONNEL ADMIN. (205) 244-4202	CIVIL/INDUSTRIAL CONSTRUCTION
CADDELL CONSTRUCTION CO INC POST OFFICE BOX 210099 MONTGOMERY AL 36109	EDDIE STEWART VICE PRESIDENT (205) 272-7723	CONSTRUCTION
CAS INC. 650 DISCOVERY DRIVE/P. O. BOX HUNTSVILLE AL 35814	CHARLES W. COLLINS MANAGER, CONTRACTS DEPT (205) 722-5429	RESEARCH & DEVELOPMENT ENGINEERING SERVICES
CENTRE MANUFACTURING CO. 800 CEDAR BLUFF HIGHWAY CENTRE AL 35960-0579	WILLIAM M. HAYS VICE PRESIDENT (205) 927-5541	ALL WEATHER COATS & FIELD COAT
COUCH, INC. PO BOX 8888 DOTHAN AL 36304	JOHN A. WALKER ASSISTANT VICE PRESIDENT (205) 794-2631	HEAVY CONSTRUCTION ASPHALT MANUFACTURERS CONCRETE MAUFACTURERS
DAIRY FRESH CORPORATION P. O. BOX 10457 MOBILE AL 36610	B. E. TIDMORE VICE PRESIDENT (205) 456-3381	DAIRY PRODUCTS
DAIRY FRESH CORP. P.O. DRAWER 9 COWARTS AL 36321	N. D. BROOKSHIRE, III GENERAL MANAGER (205) 792-5114	DAIRY PRODUCTS

Alabama

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DAWSON CONSTRUCTION COMPANY P O BOX 830 GADSDEN AL 35999	GAIL R. BRYANT CONTRACTS ADMINISTRATOR (205) 547-2566	CONSTRUCTION
DYNCORP P.O. BOX 39 FT.RUCKER AL 36362	HUGH W.GRACEY DIRECTOR,MATERIEL (205) 598-0510	AIRCRAFT MAINT.SUPPORT
EMCO INC. P.O. BOX 2193 EAST GADSDEN AL 35903	DON L KNIGHT MATERIALS MANAGER (205) 492-8890	AMMUNITION ORDNANCE
FLAV-O-RICH, INC. 950 WEST SOUTH BLVD. MONTGOMERY AL 36105	DARRELL W. DUKE DATA PROCESSING MANAGER (205) 288-4071	DAIRY PRODUCTS
FMC CORP BOX 1030 ANNISTON AL 36202	DEBBIE S LOWE PURCHASING AGENT (205) 237-2841	STEEL FORGINGS STEEL CASTING
GRAHAM JOHN CO-SHERLOCK SMITH & ADAMS P O DRAWER 11006 MONTGOMERY AL 36198	KAY JOHNSON COMPTROLLER (205) 263-6481	ARCHITECTURE-ENGINEERING
HARBERT CONSTRUCTION COMPANY A DIVISION OF HARBERT INTERNATIONAL PO BOX 10328 BIRMINGHAM AL 35202	THOMAS L. BARNETT MGR OF OPERATIONS ADMINISTRAT. (205) 985-5232	CONSTRUCTION
HARDING LAWSON ASSOCIATES 601 EAST 57TH PLACE ANCHORAGE AL 99518	RITA WETHERALD CONTRACTS ADMINISTRATOR (907) 563-8102	ENGINEERING & ENVIRONMENTAL SERVICES
HENDON ENGINEERING ASSOCIATES 1025 MONTGOMERY HWY, P.O. BOX BIRMINGHAM AL 35216	H. DEAN DUBER PRESIDENT (205) 823-7480	ENGINEERING SERVICES
HOLMES & NARVER/MORRISON-KNUDSEN P.O. BOX 8100 REDSTONE ARSENAL AL 35808-0100	REX W. SHAVER MGR. CONTRACTS (205) 895-8213	SUPPORT ACTIVITIES

Alabama

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HUGHES MISSILE ELECTRONICS, INC P.O. BOX 579 EUFAULA AL 36027	P. W. CHARPIE MATERIEL MANAGER (205) 687-7061	MISSILE COMPONENT & ASSEMBLIES WIRE HARNESSES/CABLES ROCKET LAUNCHERS, CIRCUIT CARD
HUNT REFINING CO. 1855 FAIRLAWN RD. P. O. BOX 18 TUSCALOOSA AL 35401	GLENN GRAY PURCHASING MGR (205) 391-3304	MOTOR FUELS ASPHALTS HEATING OILS
INTERGRAPH CORPORATION ONE MADISON INDUSTRIAL PARK HUNTSVILLE AL 35807	PAT THOMPSON SMALL BUSINESS LIAISON OFFICER (205) 730-1950	CAD/CAM SYSTEMS WORKSTATIONS
IPAC 401 WYNN DRIVE HUNTSVILLE AL 35805	BARNEY SULLIVAN PROCUREMENT MANAGER (205) 721-3750	BOS
JOHNSON CONTROLS WORLD SERVICES INC FT MCCLELLAN SUPPORT PROJ PO BOX 5400 FT MCCLELLAN AL 36205	BOBBY R. SMITH MGR OF ADMINISTRATION (205) 848-4469	BASE SUPPORT SVCS
MOUNT VERNON MILLS, INC. P. O. BOX 667 TALLASSEE AL 36078	R. H. MANN, JR. QUALITY CONTROL MANAGER (205) 283-6501	INDUSTRIAL FABRIC PRINTCLOTH FABRIC SALES YARN
NATIONAL APPAREL, INC. P. O. BOX 210429 MONTGOMERY AL 36121-0429	JAMES R. DOWNING V.P. FINANCE (205) 270-0039	BUTYL CARTONS/LINERS STRETCH WRAP
NICHOLS RESEARCH CORP. 4040 S. MEMORIAL PKWY HUNTSVILLE AL 35802	EARL MADDEN DIV.DIR. CONTRACTS/PURCHASING (205) 883-1140	RESEARCH AND DEVELOPMENT
PEMCO AEROPLEX, INC. P. O. BOX 2287 BIRMINGHAM AL 35201	RANDY HALL SMALL BUSINESS LIAISON OFFICER (205) 592-0011	AIRCRAFT OVERHAUL AND MODIFICATION
PEMCO AEROPLEX, INC. DOTHAN FACILITY P O BOX 929 DOTHAN AL 36302	C H PETERSEN MANAGER OF PURCHASING (205) 983-4571	OVERHAUL & REPAIR OF AIRCRAFT

Alabama

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PEMCO AEROPLEX, INC. HAYES TARGETS 1371 BORDEN AVENUE LEEDS AL 35094	M J DENARD, DIRECTOR PROCUREMENT & OPER. SERVICES (205) 699-6151	AERIAL TOW TARGETS
PENTASTAR ELECTRONICS, INC. 5021 BRADFORD BLVD HUNTSVILLE AL 35805	B. V. LITTLE PURCHASING MANAGER (205) 895-2009	ELECTRONIC SYSTEMS
PPG INDUSTRIES, INC. 1719 HIGHWAY 72 EAST, P. O. BO HUNTSVILLE AL 35804	R. H. BRUHN PURCHASING AGENT (205) 859-2500	GLASS CHEMICALS FIBERGLASS
PRESTOLITE ELECTRIC INC POWER PRODUCTS DIV. HWY 20 W DECATUR AL 35609	F. J. FINN PURCHASING MANAGER (205) 351-4421	STARTERS REGULATORS ELECTRICAL COMPONENTS
PROCTOR-DAVIS-RAY ENGINEERS 400 MERIDIAN ST N STE 200 HUNTSVILLE AL 35801	JAMES T. CUNNINGHAM VICE PRESIDENT (205) 551-0222	ENGINEERING
SCI SYSTEMS INC. 2101 W. CLINTON AVE. HUNTSVILLE AL 35805	PATRICIA A CORNELL SMALL BUSINESS LIAISON OFFICER (205) 882-4863	AVIONICS SYSTEMS TELEMETRY SYSTEMS COMPUTER SYSTEMS
SHERLOCK, SMITH & ADAMS, INC 3047 CARTER HILL RD. MONTGOMERY AL 36198	KAY JOHNSON COMPTROLLER (205) 263-6481	ARCHITECTS AND ENGINEERS
SOUTHERN RESEARCH INSTITUTE 2000 NINTH AVENUE SOUTH BIRMINGHAM AL 35205	CHRISTOPHER D. DABBS SMALL BUSINESS LIAISON OFFICER (205) 581-2700	CONTRACT RESEARCH
SOUTHERN RESEARCH TECHNOLOGIES, INC. 756 TOM MARTIN DRIVE BIRMINGHAM AL 35211-4467	DAVID A. RUTLEDGE CONTRACT ADMINISTRATOR (205) 581-2933	GUIDED MILLILE AND SPACE VEH. PARTS AND AUX. EQUIP.

Alabama

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE BROWN ENGINEERING 300 SPARKMAN DRIVE, P.O. BOX 0 HUNTSVILLE AL 35807-7007	GEORGE M. SIBBLE, MANAGER SUBCOBTRACT ADMINISTRATION (205) 726-1020	SYSTEMS ENGINEERING MILITARY TRAINING SYSTEMS MILITARY SYSTEMS DESIGN & MFG
TELEDYNE POWER SYSTEMS P O BOX 50819 MOBILE AL 36605	SAM JENKINS II, PROCUREMENT/ SMALL BUSINESS LIAISON OFFICER (205) 433-4848	AIRCRAFT ENGINES & PARTS
THIOKOL CORP TACTICAL OPS/HUNTSVILLE DIV P. O. BOX 400006 HUNTSVILLE AL 35815-1506	RONALD D. WARE, SUPERVISOR PURCHASING & SUBCONTRACTING (205) 882-8537	SOLID PROPELLANT ROCKET MOTORS R & D IN SOLID PROPELLANTS
THOMPSON ENGINEERING TESTING 4234 HALLS MILL RD MOBILE AL 36693	JAMES E. SHUMOCK TREASURER (205) 666-2443	ENGINEERING, TESTING AND INSPECTION SERVICES
UNITED TECHNOLOGIES CORP. USBI CO 188 SPARKMAN DR., N. W. HUNTSVILLE AL 35807	P. W. VAUGHN SMALL BUSINESS LIAISON OFFICER (205) 721-2445	LARGE AIRCRAFT ROBOTIC PAINT STRIPPING (LARPS)
UNITED TECHNOLOGIES SIKORSKY SUPPORT SERVICES, INC. 299 AIRPORT BLVD. TROY AL 36081	DOT ARRINGTON SMALL BUSINESS LIAISON OFFICER (205) 566-9660	OVERHAUL AND MOD OF UH60 HELOS
UNITED TECHNOLOGIES\USBL 6000 TECHNOLOGY DRIVE, BLDG C6 P.O. BOX 070019 HUNTSVILLE AL 35807-7019	G. N. DISON, C.P.M. MANAGER, CONTRACTS & MATERIAL (407) 867-7900	LARPS ARMS

Arkansas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ADDISON SHOE COMPANY P O BOX 38 WYNNE AR 72396	TONY THOMAS PURCHASING AGENT (501) 238-2331	BOOTS SHOES
AMERICAN FUEL CELL & COATED FABRICS CO P O BOX 887 MAGNOLIA AR 71753	K. D. RAWLS, JR. MATERIALS MANAGER (501) 234-3381	FUEL CELLS FOR AIRPLANES
ATLANTIC RESEARCH CORPORATION A DIVISION OF SEQUA CORPORATION P.O. BOX 1036 CAMDEN AR 71701	DAVID HOLLAND SR. COST ANALYST (501) 574-0610	SOLID PROPELLANT RESEARCH AND DEVELOPMENT
BEI DEFENSE SYSTEMS COMPANY P. O. BOX 917. HIGHLAND INDUST CAMDEN AR 71701	TONYA WATSON PROCUREMENT MANAGER (501) 574-0820	M261, M262, M274 WARHEADS MK66 ROCKET MOTORS
C-E OPERATIONS & MAINTENANCE SERVICES PO BOX 205 JEFFERSON AR 72079	SAMUEL Z. HUTCHESON MGR, SYSTEMS & SUBCONTRACTS (501) 535-0607	OPERATIONS & MAINT. SVCS CONSTRUCTION MGMT
CROMWELL LEVY INC 1 SPRING POINT CIR LITTLE ROCK AR 72210	T. RAY CANNON TREASURER (501) 372-2900	ARCHITECTURE ENGINEERING
DEL-JEN PO BOX 100 BARLING AR 72923	THOM SPIGNER DEPUTY PROJECT MANAGER (501) 484-5273	CONSTRUCTION, REPAIR AND MAINTENANCE
LA BARGE ELECTRONICS A CO. OF LA BARGE INC. 403 SWAMP ST., P.O. BOX 1259 HUNTSVILLE AR 72740	FARRELL MORLAN SMALL BUSINESS LIAISON OFFICER (501) 738-2191	ELECTRONIC ASSEMBLIES FUSE PRODUCTION
NORTH AMERICAN HITECH GROUP HWY 203 WOODBERRY COMM HAMPTON AR 71744	JOHN BOWLES MATERIALS MANAGER (501) 798-3830	LOAD ASSEMBLE AND PACK ORDNANCE ITEMS

Arkansas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PINE BLUFF SAND & GRAVEL COMPANY PO BOX 7008 PINE BLUFF AR 71611	GERALD W. MAJORS SECRETARY-TREASURER (501) 534-7120	RIVER CONSTRUCTION
RODIO NICHOLSON JOINT VENTURE ROUTE 2 BOX 411 A EUREKA SPRINGS AR 72632	SHELIA SMITH SBLO (501) 253-7121	HEAVY CONSTRUCTION
TRACOR AEROSPACE ARKANSAS OPERATIONS P O BOX 3297 EAST CAMDEN AR 71701	SANDRA WOODY PURCHASING AGENT (501) 574-1712	PYROTECHNICS ORDNANCE

Arizona

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED-SIGNAL AEROSPACE CO. AIRESEARCH TUCSON DIV. P.O. BOX 38001 TUCSON AZ 85740-8001	EDDIE H. FLORES SMALL BUSINESS LIAISON OFFICER (602) 469-6513	AEROSPACE MAJOR SUBSYSTEMS ELECTRONIC CONTROLS CABIN PRESSURE CONTROLS
ANDERSON DEBARTOLO PAN, INC. 2480 N. ARCADIA AVENUE TUCSON AZ 85712	MICHAEL E. HARRIS P. E. (602) 795-4500	ARCHITECTS ENGINEERS
BELL TECHNICAL OPERATIONS 1050 EAST VALENCIA ROAD TUCSON AZ 85706	GEORGE O JOHNSON MANAGER ADMINISTRATION (602) 294-2651	ENGINEERING SCIENTIFIC AND TECHNICAL SERVICES
BURR-BROWN CORPORATION P O BOX 11400 TUCSON AZ 85734	RICHARD J. HUMMELL CORPORATE PURCHASING MANAGER (602) 741-3699	ELECTRONIC COMPONENTS
CARNES CONSTRUCTION INC 818 S PLUMER AVE TUCSON AZ 85719	MARTIN J. HASS SENIOR PROJECTS MANAGER (602) 791-3732	HEAVY CONSTRUCTION
DYNALECTRON CORPORATION YUMA SERVICES DIVISION P.O. BOX 529 YUMA AZ 85364	ROBERT L GUINN ADMINISTRATION MANAGER (602) 328-3994	RANGE SUPPORT SERVICES
DYNCORP T&E DIV./ 999 E. FRY BLVD,P.O. BOX 3740 FORT HUACHUCA AZ 85613-0849	HARRY J. WALTHER PROGRAM MANAGER (602) 538-2015	OPERATION AND MAINTENANCE OF AUTOMATED INTELLIGENCE AND ELECTRONIC WARFARE SYSTEM
E C III INC PO BOX 6546 YUMA AZ 85366	SAMUEL G. JOHNSON ADMINISTRATIVE MANAGER (602) 328-6516	RANGE SUPPORT SERVICES
GREINER, INC 7310 N. 16TH STREET, SUITE 160 PHOENIX AZ 85020	SANDRA J. MARQUETTE ADMINISTRATOR (602) 275-5400	FACILITY EVALUATION/INSPECTION CIVIL ENGINEERING CONSTRUCTION ENGINEER & INSPEC

Arizona

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HEXCEL CORPORATION P O BOX 15006 CASA GRANDE AZ 85230-5006	HORACIO ESPINOSA PURCHASING AGENT (602) 836-8761	MANUFACTURING OF STRUCTURAL HONEYCOMB
HONEYWELL INC SATELLITE SYSTEMS DIV. 19019 NORTH 59TH AVENUE GLENDALE AZ 85308-9650	LEO G MUNOZ, SMALL/SMALL DISADVANTAGED BUSINESS REP. (602) 561-3970	MOMENTUM SYSTEMS SATELLITE SYSTEMS POINTING SYSTEMS
ITT CORP CANNON PHOENIX 2810 AIR LANE PHOENIX AZ 85034	DEBORAH K. CLYATT PURCHASING SUPERVISOR/SBLO (602) 275-4792	HERMETIC & RF CONNECTORS FILTER CONNECTORS SPECIAL PRODUCTS
LITTON SYSTEMS INC ELECTRON DEVICES DIV 1215 SO 52ND STREET TEMPE AZ 85281	R. R. HEDSTROM, MANAGER PURCHASING DEPARTMENT (602) 968-4471	NIGHT VISION GOGGLES IMAGE INTENSIFIER TUBES
LORAL DEFENSE SYSTEMS-ARIZONA P O BOX 85 M/S 1013 LITCHFIELD PARK AZ 85340-0085	T. J. SCHAEFER MANAGER, PROCUREMENT SERVICES (602) 925-7883	AIRBORNE RECON RADAR SYSTS MISSILE TRANSPORTERS FORMED AIRCRAFT ACRYLIC SHPS
MCDONNELL DOUGLAS HELICOPTER CO. 5000 EAST MCDOWELL ROAD MESA AZ 85219	R. A. OREDSEN SMALL-MINORITY BUSINESS ADMIN (602) 891-7497	HELICOPTERS ORDNANCE
MOTOROLA INC GOVERNMENT ELECTRONICS GROUP 8201 EAST MCDOWELL ROAD SCOTTSDALE AZ 85252	NELLIE REID MANAGER, SMALL BUSINESS (602) 441-2534	SPACE EQUIPMENT AIRBORNE ELECTRONICS TACTICAL ELECTRONICS
MOTOROLA INC SEMICONDUCTOR SECTOR 3102 N. 56TH ST. PHOENIX AZ 85008	P J MCGOLDRICK SUBCONTRACTING PLAN ADMIN (602) 952-4074	SEMICONDUCTOR COMPONENTS
PACIFIC SCIENTIFIC 102 S. LITCHFIELD RD GOODYEAR AZ 85338-1295	B. E. PEARCE PURCHASING (602) 932-8800	ELEECTRONICS EXPLOSIVE DEVICES

Arizona

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PAN AM WORLD SERVICES INC FT HUACH PROJ P O BOX 105 FT HUACHUCA AZ 85613	THOMAS R LEITZEN ADMINISTRATIVE SVCS MANAGER (602) 538-1723	BASE OPERATING SUPPORT SERVICES
SARGENT CONTROLS A DOVER DIVERSIFIED CO. P. O. BOX 730 CORTARO AZ 85652-0730	CYNTHIA HAMMAR SMALL BUSINESS LIAISON OFFICER (602) 744-1000	HYDRAULIC VALVES COCKPIT CONTROLS BALL SCREW ACTUATORS
SLETTEN CONSTRUCTION COMPANY INC. 4114 E. AIR LANE PHOENIX AZ 85034	DAVID SEESE PROJECT MANAGER (602) 458-2934	GENERAL COMMERCIAL CONSTR.
ST MICROWAVE - ARIZONA OPERATIONS M/A COM OMNI SPECTRA INC 340 N. ROOSEVELT AVE. CHANDLER AZ 85226	NORMAN F. NIEHAUS SENIOR BUYER, SBLO (602) 961-6205	MICROWAVE SUBSYSTEMS OSCILLATORS HYBRID AMPLIFIERS
SUNDT/ACTUS, A J/V 4101 E. IRVINGTON TUCSON AZ 85714	THOMAS L. FRASER CONTRACTS MANAGER (602) 748-7555	DESIGN AND CONSTRUCTION
SUNDT CORPORATION P. O. BOX 26685 TUCSON AZ 85726	R. S. LEWIS SENIOR VICE PRESIDENT (602) 748-7555	GENERAL CONTRACTOR
TALLEY DEFENSE SYSTEMS P O BOX 849 MESA AZ 85211	ARLYN E. BROWN MGR OF PURCHASING (602) 898-2504	SOLID PROPELLANT ROCKET MOTORS, ROCKET CATAPULT BALLISTIC DEVICES
T. L. ROOF & ASSOCIATES CONSTRUCTION CO. PO BOX 27285 TUCSON AZ 85726	LANCE D. ALLEY PROJECT MANAGER (602) 792-0734	GENERAL CONSTRUCTION
UNIDYNAMICS/PHOENIX, INC 102 SOUTH LITCHFIELD ROAD GOODYEAR AZ 85338	B E PEARCE PURCHASING SUPERVISOR (602) 932-8800	ELECTRONIC EXPLOSIVE DEVICES

Arizona

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNIVERSAL PROPULSION COMPANY INC BOX 1140 BLACK CANYON STAGE # PHOENIX AZ 85027-9801	OLLIE LAY SMALL BUSINESS LIAISON OFFICER (602) 869-8067	EMERGENCY BALLISTIC POWER SYSTEMS
UNIVERSITY OF ARIZONA 1501 NORTH CAMPBELL AVENUE TUCSON AZ 85721	DAVID E. HALL ASSISTANT DIR, PURCHASING (602) 626-6714	EDUCATION RESEARCH
WALBAR INC. ARIZONA DIV. 323 S BRACKEN LANE CHANDLER AZ 85224	DON HENRICH SALES MANAGER (602) 899-8995	TURBINE ENGINE COMPONEBTS AEROSPACE MACHINING
W. E. O'NEIL CONSTRUCTION COMPANY OF AZ 4602 E. UNIVERSITY #120 PHOENIX AZ 95034	THOMAS W. TATRO VICE PRESIDENT (602) 921-8000	GENERAL CONTRACTING

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABEX CORPORATION AEROSPACE DIVISION 3151 WEST FIFTH STREET OXNARD CA 93030	K. B. MILLS SMALL BUSINESS LIAISON OFFICER (805) 985-0217	AIRBORNE HYDRAULIC PUMPS AND MOTORS AIRBORNE SERVOVALVE CONTROLS
ACTUS CORPORATION/ESCON INCORPROATED(JV) P.O. BOX 3570 NAPA CA 94558-0556	LAURA A. LLOYD OFFICE MANAGER (707) 252-7511	GENERAL BUILDING DESIGN & CONSTRUCTION
ACTUS CORPORATION POST OFFICE BOX 3570 NAPA CA 94558-0556	WILLIAM E. WELLS ASSISTANT CONTROLLER (707) 252-7511	GENERAL BUILDING CONSTRUCTION
ADVANCED MICRO DEVICES. INC. P.O.BOX 3453 M/S73 SUNNYVALE CA 94088-3453	PHILIP J. IATOMASE, MANAGER CONTRACT ADMINISTRATION (408) 982-6767	INTEGRATED CIRCUITS
AEROJET GENERAL CORP. P.O. BOX 13222 SACRAMENTO CA 95813-6000	W. A. ASHBAUGH, DIRECTOR PROCUREMENT & SUBCONTRACT MGMT (916) 355-3447	SOLID FUEL ROCKET MOTORS LIQUID ROCKET ENGINES
AEROJET-GENERAL CORP TECHSYSTEMS DIV P O BOX 13222 SACRAMENTO CA 95813	G. H. FONG SMALL BUSINESS ADMINISTRATOR (916) 355-2206	AEROSPACE-ROCKET ENGINES MARINE-PROPULSION SYSTEMS NAVAL WEAPONS
AEROSPACE CORPORATION 2350 E EL SEGUNDO BLVD EL SEGUNDO CA 90245	A.D. HAYGOOD, COORDINATOR SMALL & SMDIS BUS. PROGRAMS (310) 336-4116	GENERAL SYSTEMS ENGINEERING AND INTEGRATION TECHNICAL DIRECTION
AEROTHERM CORP. 555 CLYDE AVENUE, P.O. BOX 704 MTN VIEW CA 94039	VALERIE L. SPIERLING SMALL BUSINESS LIAISON OFFICER (415) 961-6100	ENERGY AND ENVIRONMENTAL ENGINEERING SERVICES SOLAR ENGINEERING AND HARDWARE
ALCOA COMPOSITES, INC. COMPOSITE STRUCTURES DIVISION 801 ROYAL OAKS DRIVE MONROVIA CA 91016	MARTIN BERGNER SENIOR BUYER (213) 358-3211	ADHESIVELY BONDED STRUCTURAL ASSEMBLIES

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED-SIGNAL AEROSPACE CO. AIRESEARCH LOS ANGELES 2525 W 190TH STREET TORRANCE CA 90509-2960	JIM SPANGLER SMALL BUSINESS LIAISON OFFICER (213) 512-2572	AEROSPACE MAJOR SUBSYSTEMS & COMPONENTS PROPULSION SYSTEMS
ALLIED-SIGNAL CORP. BENDIX OCEANICS DIVISION 15825 ROXFORD STREET SYLMAR CA 91342-3597	FRANCES E. FITZPATRICK PURCHASING & SUBCONTRACTS MGR (818) 367-0111	UNDERWATER DETECTION AND GUIDANCE SYSTEMS
ALL STAR MAINTENANCE INC A NEV 140 MARINE VIEW AVE/ 200 SOLANA BEACH CA 92075	M. A. SWEET CONTROLLER (619) 259-0900	HOUSING MAINTENANCE
AMELCO ELECTRIC 2001 KETTNER BOULEVARD SAN DIEGO CA 92102	PAT MORELAND OFFICE MANAGER (619) 232-6355	MATERIAL, SUBCONTRACTORS, EQUIPMENT
AMERCOM ATLANTIC RESEARCH 8928 FULBRIGHT AVE CHATSWORTH CA 91311	RICHARD J. POLOKOFF SMALL BUSINESS LIAISON OFFICER (818) 407-4790	ADVANCED COMPOSITE MATERIALS
AMERICAN PRESIDENT LINES, LTD 1111 BROADWAY OAKLAND CA 94607	JAMES A. BILUND ADMINISTRATOR, PURCHASING (415) 271-8865	TRANSPORTATION
AMERICAN SAFETY FLIGHT SYSTEMS, INC. 1311 GRAND CENTRAL AVE. GLENDALE CA 91201	ED COX SENIOR BUYER (818) 240-1080	EMERGENCY OXYGEN SYSTEMS WATERPROOF CONTAINERS LIFERAFT/PARACHUTE CONTAINERS
APPLIED REMOTE TECHNOLOGY 9950 SCRIPPS LAKE DR., STE. 10 SAN DIEGO CA 92131	PAUL HOOVER MANAGER, PROCUREMENT (619) 695-9411	DEVELOPMENT OF UNMANNED UNDERSEA VEHICLES
ARCO PRODUCTS CO. ATLANTIC RICHFIELD COMPANY 10550 W. SEVENTH STREET, P.O. LOS ANGELES CA 90051-0570	LARRY E. WRIGHT SMALL&SM DISADV BUSINESS COORD (213) 486-3255	JP-4 JET FUEL JP-5 JET FUEL

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ARDROX, INC. 16961 KNOTT AVE. LA MIRADA CA 90638	GARY L. LOOMER PURCHASING MANAGER (714) 739-2821	NDT EQUIPMENT MANUFACTURING NDT CHEMICAL MANUFACTURING INDUSTRIAL CLEANING CHEMS
ARGOSYSTEMS, INC. 310 N. MARY AVE SUNNYVALE CA 94086	ROBERT J BLANCHFIELD DEPUTY DIRECTOR OF MATERIEL (408) 737-2000	ELECTRONIC WARFARE SYSTEMS ELECTRONIC TEST EQUIPMENT
ARMTEC DEFENSE PRODUCTS CO SUB OF ESTERLINE CORP. 85-901 AVENUE 53 COACHELLA CA 92236	W L KEMP, MANAGER CONTRACT ADMINISTRATION (619) 398-0143	COMBUSTIBLE ORDNANCE PRODUCTS
ASTRO AEROSPACE CORP 6384 VIA REAL CARPINTERIA CA 93013	EDMUND T GONZALES SUBCONTRACT ADMIN (805) 684-6641	DEPLOVABLS STRUCTURES MECHANIAMS
ATI INDUSTRIES/A SUB OF SNAP-ON TOOLS A T I INDUSTRIES CORPORATION 2425 W VINEYARD AVENUE ESCONDIDO CA 92029-1222	ROBERT E. SMITH MANAGER, CONTRACTS/SBLO (619) 746-8301	MISSILE WARHEADS MISSILE HARDWARE AIRCRAFT FABRICATING TOOLS
AVANTEK INC. 3175 BOWERS AVENUE SANTA CLARA CA 95054	SARA SOMERS SMALL BUSINESS LIASON OFFICER (408) 970-2339	SEMICONDUCTORS AMPLIFIERS AND OSCILLATORS MICROWAVE COMMUNICATIONS EQUIP
AYDIN CORPORATION (WEST) 30/32 GREAT OAKS BLVD SAN JOSE CA 95119	MITCHELL PRUIETT MANAGER, PROCUREMENT (408) 629-0100	RADAR & EW SYSTEMS DEVELOPMENT
BASIC AMERICAN FOODS P.O. BOC 1140 VACAVILLE CA 95696	JAMES S. JOHNSON PURCHASING MANAGER (509) 766-3216	POTATOES, INSTANT WHITE
BECHTEL CONSTRUCTORS CORP. 50 BEALE STREET SAN FRANCISCO CA 94105	J. C. MARAILI SMALL BUSINESS LIAISON OFFICER (415) 768-0287	ENGINEERING CONSTRUCTION CONSTRUCTION MANAGEMENT SVCS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BEI SYSTRON-DONNER CORP INERTIAL DIVISION 2700 SYSTRON DRIVE CONCORD CA 94518-1399	LINDA K. DUNCAN SMALL BUSINESS LIAISON OFFICER (510) 671-6512	INERTIAL INSTRUMENTS
BENDER ALLEN L INC 2798 INDUSTRIAL BLVD W SACRAMENTO CA 95691	BARBARA BECK CONTRACTOR ADMINISTRATOR (916) 372-2190	GENERAL CONTRACTOR
BP CHEMICALS INC. ADVANCED MATERIALS DIV 1600 W 135TH STREET GARDENA CA 90249-2506	JOHN R. BOHON PURCHASING MANAGER (310) 970-5876	AEROSPACE/AIRCRAFT COMMERCIAL PART AND COMPONENT FABRICATOR
BRINDERSON-NEWBURG, J.V. 19800 MACARTHUR BLVD, SUITE 14 IRVINE CA 92715	KATHRYN M. BLEVINS VICE PRES/ CONTRACT ADMIN (714) 752-5100	CONSTRUCTION
BRUNSWICK CORPORATION DEFENSE DIVISION 3333 HARBOR BOULEVARD COSTA MESA CA 92626	PATRICK M WALSH MANAGER PROCUREMENT (714) 546-8400	ELECTRONIC/AEROSPACE SYSTEMS
BRUNSWICK DEFENSE ADVANCED MATERIALS TECHNOLOGY CENTER 8963 CARROLL WAY SAN DIEGO CA 92101	VIRGINIA CASSIDY PURCHASING (619) 695-1170	THIN FILMS SCRIM TECHNICAL MATERIALS
BW/IP INTERNATIONAL INC. FLUID CONTROLS DIVISION 7500 TYRONE AVENUE VAN NUYS CA 91409	BERNARD D. FEINSTEIN SMALL BUSINESS LIAISON OFFICER (818) 781-4000	VALVES
BW/IP INTERNATIONAL, INC. PUMP DIVISION/BYRON JACKSON PRODUCTS 2300 E VERNON AVENUE VERNON CA 90058	JOHN J SOET SMALL BUSINESS LIAISON OFFICER (213) 587-6171	CENTRIFUGAL PUMPS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BW/IP S.R. ENGINEERING 7500 TYRONE AVE VAN NUYS CA 91409	PEGGY JACKSON SMALL BUSINESS LIAISON OFFICER (818) 904-5634	PRECISION SOLENOIDS
CALIFORNIA MICROWAVE INC DEFENSE PRODUCTS DIV. 985 ALMANOR AVENUE SUNNYVALE CA 94086	DONALD H. HOSHI VICE PRESIDENT OF OPERATIONS (408) 720-6315	RADAR TESTERS DEFENSE COMMUNICATIONS X BAND RADAR SIMULATORS
CARNATION COMPANY 5045 WILSHIRE BOULEVARD LOS ANGELES CA 90036	DONNA MARSHALL SMALL BUSINESS LIAISON OFFICER (213) 932-6020	CONSUMER PRODUCTS HUMAN FOOD PRODUCTS ANIMAL FEED
CATES CONSTRUCTION, INC. P.O. BOX 4280 LANCASTER CA 93539	LOIS L. LARSON PERSONNEL DIRECTOR/ACCOUNTANT (805) 945-6925	GENERAL CONTRACTOR
CBPO OF AMERICA 350 N. FAIRVIEW SANTA ANA CA 92703	BERNARDO GRADIN PROJECT ENGINEER (714) 953-5323	CONSTRUCTION
CETUS CORP. 1400 53RD STREET EMERYVILLE CA 94608	JANE WILLIAMS DIRECTOR OF PURCHASING (415) 420-4813	DOXORUBICIN HYDROCHLORIDE
CHALCO ENGINEERING CORP., EAFB 15126 SOUTH BROADWAY GARDENA CA 90248-1898	DONALD L. KEEVER SUPPORT SUPERVISOR (805) 275-5259	OVERHAUL/REPAIR COMPONENTS FROM AF TEST FACILITIES
CHEMICAL WASTE MANAGEMENT 4227 TECHNOLOGY DR FREMONT CA 94538	RANDY WHEELER CONTROLLER (510) 651-2964	HAZARDOUS WASTE REMEDIATION
CHEM-TRONICS, INC. 1150 WEST BRADLEY EL CAJON CA 92020	JAMES PHILLIPS PURCHASING MANAGER/SB ADMIN. (619) 258-5016	MANUFACTURER OF AEROSPACE COMPONENTS, JET ENGINE HARDWARE

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHEVRON U S A INC 575 MARKET STREET SAN FRANCISCO CA 94105	M. E. COOPER GENERAL MANAGER PURCHASING (415) 894-4223	JET FUEL DIESEL FUEL MOTOR GASOLINE
CHROMIZING CO. 2100 W. 139TH ST. GARDENA CA 90249	MIKE HOLCOMB PURCHASING MANAGER (213) 687-8800	REPAIR & COATING OF TURBINE ENGINE COMPONENTS
COLT INDUSTRIES MENASCO AEROSYSTEMS DIV/CALIFORNIA OPS FIRST & CEDAR STREETS BURBANK CA 91510	HOWARD WEINER SMALL BUSINESS ADMINISTRATOR (818) 847-9298	AIRCRAFT LANDING GEAR
COMARCO, INC. 160 SOUTH OLD SPRINGS RD. ANAHEIM CA 92808-1299	NORMA M. SLATER CONTRACTS MANAGER (619) 446-7671	WEAPONS SYST ENG EFFECTIVENESS ANALYSIS AND DESIGN ADEQUACY ENGINEERING SUPPORT SERVICES
COMARCO, INC. WEAPONS ENG TEST DIV 555 AIRPORT WAY CAMARILLO CA 93010	CANDACE D. NELSON SMALL BUSINESS LIAISON OFFICER (805) 484-5799	ENGINEERING SERVICES
COMARCO INC WEAPONS SUPPORT DIVISION 1201NORTH CHINA LAKE BLVD RIDGECREST CA 93555	NORMA M. SLATER CONTRACTS ADMINISTRATER (619) 446-7671	ENGINEERING SUPPORT WEAPONS ENGINEERING
COMPUTER SCIENCES CORPORATION 301 NORTH R STREET LOMPOC CA 93436	JOSEPH J. HARRISON MANAGER CONTRACTS (703) 471-3675	COMPUTER DEVELOPMENT SOFTWARE HARDWARE
CONNOLLY-PACIFIC CO. 1925 PIER D STREET LONG BEACH CA 90802	MICHAEL G. ELLIS PROJECT ENGINEER (310) 798-6333	MARINE CONTRACTOR
CONRAC SCD INC. 1700 S MOUNTAIN AVENUE DUARTE CA 91010	M ROLNICK MATERIAL MANAGER (818) 359-9141	AEROSPACE ELECTRONIC INSTRUMENTS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CRANE COMPANY HYDRO-AIRE DIVISION 3000 WINONA AVENUE BURBANK CA 91504	D. L. BOILEAU PURCHASING MANAGER (818) 842-6121	AIRCRAFT ACCESSORIES INCLUDING PUMPS, VALVES, ANTI-SKID SYSTEMS
C.R. FEDRICK NOR-CAL ENGINEERING P.O. BOX 688 NOVATO CA 94948	GERALD WOOD VP ADMINISTRATION (415) 892-0848	GENERAL ENGINEERING
CUBIC COMMUNICATIONS, INC. 9233 BALBOA AVE. SAN DIEGO CA 92123	R. TOSTA VICE PRESIDENT/LIAISON OFFICER (619) 277-6780	MILITARY ELECTRONIC/COMMUNICATIONS EQUIPMENT
CUBIC DEFENSE SYSTEMS INC. 9233 BALBOA AVENUE SAN DIEGO CA 92123	G. MCLACHLAN SMALL BUSINESS LIAISON OFFICER (619) 277-6780	ELECTRONIC SIMULATION SYSTEMS
DAMES & MOORE 911 WILSHIRE BLVD LOS ANGELES CA 90017	SUSAN F. BAGSIT SBLO (213) 683-0471	ENGINEERING CONSULTING
DATATAPE INC. A KODAK CO. 360 SIERRA MADRE VILLA PASADENA CA 91109-7014	RALPH R. WALKER SMALL BUSINESS LIAISON OFFICER (213) 796-9381	TAPE RECORDERS DEGAUSSERS ELECTRONIC INSTRUMENTATION
DATRON INC. EEMCO DIVISION 4585 ELECTRONICS PLACE LOS ANGELES CA 90039	KEN PALMER PURCHASING MANAGER (818) 247-7066	ACTUATORS MOTORS
DELCO ELECTRONICS CORP. 6767 HOLLISTER AVENUE GOLETA CA 93117	STEPHEN MARTINEZ PURCHASING MANAGER (805) 961-5107	DIGITAL AVIONICS SYSTEMS INERTIAL GUIDANCE & NAV EQUIP COMBAT VEHICLE FIRE CONTROL EQ
DEL-JEN, INC. 28441 HIGHRIDGE RD ROLLING HILLS ES CA 90274-4873	REX W. SHAVER DIRECTOR, JOC (901) 873-3232	CONSTRUCTION

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DEL MONTE FOODS USA ONE MARKET PLAZA P O BOX 3575 SAN FRANCISCO CA 94119	MATTHEW H. DAWSON MANAGER, EEO COMPLIANCE (415) 442-4387	CANNED AND FROZEN FOODS FRESH FRUIT
DELTA DENTAL PLAN OF CALIFORNIA DDP*DELTA PROGRAM 7667 FOLSOM BOULEVARD SACRAMENTO CA 95826	MR. THOMAS TOON MANAGER, CONTRACTS ADMIN (916) 386-1900	PREPAID DENTAL BENEFITS
DEUTSCH METAL COMPONENTS 14800 S. FIGUEROA GARDENA CA 90248	KEN RATEKIN PURCHASING MANAGER (213) 323-6200	PERMASWAG FITTINGS & TOOLING PYPLOK FITTINGS AND TOOLING SWIVEL FITTINGS
DIANI A J CONSTRUCTION CO 295 N BLOSSER RD SANTA MARIA CA 93454	PATRICIA A. VAJDA CONTRACT ADMINISTRATOR (805) 925-9533	CONSTRUCTION-GENERAL CONTRACTOR
DOUGLAS E. BARNHART, INC. POST OFFICE BOX 270399 SAN DIEGO CA 92198-2399	WILLIAM SHARP CHIEF ESTIMATOR (619) 487-1101	CONSTRUCTION
DUTRA CONSTRUCTION CO., INC. 750 RIVER ROAD RIO VISTA CA 94571	A. W. (BILL) SIEVERS PROJECT ENGINEER (707) 374-6339	GENERAL ENGINEERING CONTRACTOR DREDGING
DYNCORP-COSIS VERSAR, INC. P. O. BOX 129, ALAMEDA ANNEX ALAMEDA CA 94501	DEAN E. DILGER SMALL BUSINESS LIAISON OFFICER (415) 769-3605	GOVERNMENT SERVICES
DYNCORP NORCO DIVISION P O BOX 398 NORCO CA 91760-0398	EDWARD NORIEGA, SMALL/SMALL DISADVANTAGED LIAISON REP (714) 735-3300	DATA PROCESSING ENGINEERING SUPPORT
DYNCORP FORT IRWIN DIVISION PO BOX 10043 FORT IRWIN CA 92310-0043	JOY KINUM MGR, PURCHASING BRANCH (619) 386-4595	BASE MAINT. SERVICES

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DYNCORP SCORE DIVISION NAS NORTH ISLAND P. O. BOX 86 SAN DIEGO CA 92135-5000	M. JOHNSON SBLO (619) 545-6538	OPERATION AND MAINTENANCE OF SOCAL ASW RANGE
EARL AND WRIGHT CONSULTING ENGINEERS 180 HOWARD STREET SUITE 1 SAN FRANCISCO CA 94105	THEODORE H. PURCELL BRANCH MANAGER (415) 777-3000	CONSULTING ENGINEERS
EARTH TECHNOLOGY CORP WESTERN 100 W BROADWAY STE 5000 LONG BEACH CA 90802	MICHAEL F. BRAINARD DIRECTOR OF BUSINESS MGR. (310) 495-4449	ENVIRONMENTAL ENGINEERING SERVICES
EATON CORPORATION VALVE AND ACTUATOR DIVISION 2338 ALASKA AVE. EL SEGUNDO CA 90245	DAVID BARBER SMALL BUSINESS LIAISON OFFICER (213) 643-9938	DROP TANK VALVES AERIAL REFUELING NOZZLES PILOT VALVES
EG&G GEOMETRICS INC EG & G GEOMETRICS 395 JAVA DRIVE SUNNYVALE CA 94089	PHILIP P. WINDUST MATERIALS SUPERVISOR (408) 734-4616	GEOPHYSICAL EXPLORATION EQUIP.
EG&G KT AEROFAB 203 NORTH JOHNSON AVENUE EL CAJON CA 92020	ROSS GASTRICH SMALL BUSINESS LIAISON OFFICER (619) 440-2504	JET ENGINE COMPONENTS
EG&G POWER SYSTEMS INC ALMOND OPERATIONS 1330 E CYPRESS ST COVINA CA 91724	PAT CALHOUN SENIOR CONTRACTS MANAGER (818) 967-9521	LOW VOLTAGE MILITARIZED POWER SUPPLIES
EG&G RETICON 345 POTRERO AVENUE SUNNYVALE CA 94086	BARBARA LEWIS SENIOR BUYER (408) 738-4266	IMAGE SENSORS SEMICONDUCTORS I/S CAMERAS
ELDYNE, INC. 9775 CLAIRMONT MESA BLVD. SAN DIEGO CA 92124	JAMES M. ISBELL SMALL BUSINESS LIAISON OFFICER (619) 565-4250	ENGINEERING SERVICES HARDWARE DESIGN & DEVELOPMENT

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ENGINEERED MAGNETICS INC. 18435 SUSANA ROAD RANCHO DOMINQUEZ CA 90221	WILLIAM CLARK SMALL BUSINESS LIAISON OFFICER (213) 635-9555	POWER SUPPLIES INVERTERS BATTERY CHARGERS
ENGINEERING-SCIENCE, INC. 100 WEST WALNUT ST, 9TH FLOOR PASADENA CA 91124	RICHARD G. SHIELDS MANAGER OF CONTRACTS (818) 440-6104	CONSULTING ENGINEERING SVCS
ESL INC A SUB. OF TRW 495 JAVA DRIVE SUNNYVALE CA 94088-3510	ERIC J. TREISS SMALL BUSINESS LIAISON OFFICER (408) 743-6040	DEFENSE ELECTRONICS DIRECTION FINDING SYSTEMS RECCONNAISSANCE SYSTEMS
F & H CONSTRUCTION CO 4945 E WATERLOO RD STOCKTON CA 95215	JANE MURPHY OFFICE MANAGER (209) 931-3738	GENERAL BUILDING AND ENGINEERING CONTRACTOR
FANSTEEL/PRECISION SHEET METAL 5235 WEST 104TH STREET LOS ANGELES CA 90045	VIVIAN A. GROSSO SMALL BUSINESS ADMINISTRATOR (310) 670-1030	AIRCRAFT COMPONENTS MISSILE COMPONENTS
FIGGIE INTERNATIONAL CORP. SCOTT AVIATION 123 E MONTECITO AVENUE SIERRA MADRE CA 91024	JOSEPH MALINKO PURCHASING AGENT (213) 681-1141	FLIGHT SAFETY EQUIPMENT
FLIGHT SAFETY SERVICES CORPORATION P.O. BOX 6109 RIDGECREST CA 93555	RON CHESHIRE PROJECT MANAGER (619) 446-2986	BASE SUPPORT O&M
FMC CORP GROUNG SYSTEMS DIV.-OPERATIONS 1125 COLEMAN AVENUE SAN JOSE CA 95108	JOAN LARSON SMALL BUSINESS LIAISON OFFICER (408) 289-2976	ARMORED TRACKED VEHICLES PERSONNEL CARRIERS SPARE PARTS OF ABOVE
FMC CORP GROUND SYSTEMS DIV. ENGINEERING 2830 DE LA CRUZ BLVD. SANTA CLARA CA 95052	J. D. BIRD PURCHASING MANAGER (408) 289-3174	TRACKED VEHICLES DESIGN & DEVELOPMENT

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FMC CORPORATION 1105 COLEMAN AVE SAN JOSE CA 95108	JOAN E. LARSON SMALL BUSINESS LIAISON OFFICER (408) 289-2976	M109155MM HOWITZER IMPROVEMENT PROGRAM
FOUNDATION HEALTH FEDERAL SERVICES 1920 ALABAMA AVE., PO BOX 2890 RANCHO CORDOVA CA 95741	SETH A. A. FURTNEY CONTRACT ADMINISTRATOR (916) 985-8760	CHAMPUS HEALTH CARE SERVICES
FREDERIC R. HARRIS, INC 2500 VIA CABRILLO MARINA, SUIT SAN PEDRO CA 90731	MICHAEL J. MCCARTHY ASSOCIATE VICE PRESIDENT (213) 833-1002	ENGINEERING PLANNING
G & H TECHNOLOGY INC 750 WEST VENTURA BLVD. CAMARILLO CA 93010	LOU LOPEZ SMALL BUSINESS LIAISON OFFICER (805) 389-5745	ELECTROMECHANICAL CONNECTORS
GDE SYSTEMS, INC. P. O. BOX 85062 SAN DIEGO CA 92186-5062	A. K. YOUNG SMALL BUSINESS LIAISON OFFICER (619) 573-6644	AUTOMATIC TEST EQUIPMENT RANGE INSTRUMENTATION AND MEASUREMENT SYSTEMS
GEC MARCONI MATERIALS 9630 RIDGEHAVEN COURT, SUITE B SAN DIEGO CA 92123	JUDSON GREER ACCOUNTING SUPERVISOR (619) 571-7715	MICROWAVE ABSORBERS
GENCORP AEROJET GENERAL/AEROJET ELECTRONIC STSRS 1100 W HOLLYVALE STREET AZUSA CA 91702-0296	R. L. HARRIS DIRECTOR OF MATERIEL (818) 812-1549	SENSOR SURVEILLANCE SAT SYSTMS TARGET ACTIVATED MUNITIONS SYS REAL TIME DATA SYSTEMS DEFENSE
GENCORP AEROJET ORDNANCE 9236 E HALL ROAD DOWNEY CA 90241	A. M. COURT SMALL BUSINESS PROGRAM ADMIN. (213) 904-7798	AMMUNITIONS MUNITIONS HEAVY METALS
GENERAL ATOMICS INC. POST OFFICE BOX 85608 SAN DIEGO CA 92186-9784	L E BOYSEN SMALL BUSINESS LIAISON OFFICER (619) 455-3422	ENERGY RELATED & VARIOUS DOD RESEARCH & DEVELOPMENT

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL CONNECTORS CORPORATION 1175 AVIATION PLACE SAN FERNANDO CA 91340	ROBERT MELSON SMALL BUSNESS LIAISON OFFICER (818) 361-0900	PNEUMATIC DUCTING
GENERAL DYNAMICS CORP AIR DEFENSE SYSTEMS DIV. P. O. BOX 50-800 ONTARIO CA 91761-1085	J. F. SCHEIBLE V.P.,MATERIAL ACQUISITION (714) 868-6100	GUIDED MISSILES GUN SYSTEMS
GENERAL DYNAMICS CORP CONVAIR DIVISION 3302 PACIFIC HIGHWAY P.O. BOX SAN DIEGO CA 92186	D. P. FILAS SMALL BUSINESS LIAISON OFFICER (619) 547-3336	AEROSPACE
GENERAL DYNAMICS SPACE SYSTEMS DIVISION P. O. BOX 85212, 8315 CENTURY SAN DIEGO CA 92186-5212	T. M. O'LEARY SMALL BUSINESS LIAISON OFFICER (619) 974-3819	TITAN/CENTAUR ISOTOPE SEPARATION MAGNET SYS. SAGITTAR EXPERIMENT
GENERAL ELECTRIC CO GOV ENGINEERING & MANAGEMENT SERVICES 7777 PARDEE LANE OAKLAND CA 94621	RICHARD C. HOFFMAN MANAGER, FINANCE (415) 639-5304	POWER GENERATION & DIST EQUIP POWER CONTROL EQUIPMENT
GENERAL ELECTRIC CO VALLECITOS NUC CTR POST OFFICE BOX 460 PLEASANTON CA 94566	ANNAMARIE SCALZO SMALL BUSINESS LIAISON OFFICER (408) 365-6329	RESEARCH NUCLEAR FUEL IRRADIATION SERVICES
GENERAL RESEARCH CORP. WESTERN DIVISION 5383 HOLLISTER SANTA BARBARA CA 93160	ROBERT G. SMITH SR. CONTRACT ADMINISTRATOR (805) 964-7724	SYSTEMS ANALYSIS
GRANITE CONSTRUCTION CO HEAVY CONSTRUCT P O BOX 699 WATSONVILLE CA 95077	MATT A KELSEY DIVISION CONTRACTS MANAGER (408) 722-2716	HEAVY CONSTRUCTION

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GREAT LAKES DREDGE & DOCK CO 2100 EMBARCADERO SUITE 20 OAKLAND CA 94606	MARLENE M. RISH OFFICE MANAGER (510) 436-0663	DREDGING AND MARINE CONSTRUCTION
GTE GOVERNMENT SYSTEMS CORP. DATA SYSTEMS SERVICES ORG. 13274 FIJI WAY, P. O. BOX 9961 MARINA DEL REY CA 90295-7000	RICHARD BIRKMANN MATERIEL MANAGER (310) 827-4477	MAINTENANCE OF DATA PROCESSING EQUIPMENT
HARDING ASSOCIATES INC 7655 REDWOOD BLVD NOVATO CA 94945	CHARLES H. GIBBS SENIOR CONTRACTS ADMINISTRATOR (415) 892-0821	ENGINEERING & ENVIRONMENTAL SERVICES
HARPER NIELSEN CONSTRUCTION COMPANY, INC 5186 CARROLL CANYON ROAD SAN DIEGO CA 92121	RONALD D. HARPER MANAGING PARTNER (619) 455-9600	BUILDING CONSTRUCTION
HEWLETT PACKARD COMPANY 3000 HANOVER STREET PALO ALTO CA 94303	GENE RICHTER EXEC DIR CORPORATE PROCUREMENT (415) 857-8216	ELECTRONIC TEST & MEASUREMENT ELECTRONIC DATA PRODUCTS MEDICAL & ANALYTICAL INSTRMNTN
HOLMES & NARVER CONSTRUCTION SERVICES P.O. BOX 13279 SAN DIEGO CA 92170	C.E. MEYER BUSINESS MANAGER (619) 238-0683	CONSTRUCTION
HOLMES & NARVER, INC. 999 TOWN & COUNTRY ROAD ORANGE CA 92668	DOUGLAS D. SMITH VICE PRESIDENT & GEN COUNSEL (714) 567-2404	ARCHITECTURAL & ENGINEERING CONSTRUCTION MANAGEMENT CONSTRUCTION
HOLMES & NARVER SERVICES, INC. POST OFFICE BOX 1558 PORT HUENEME CA 93044	EDWARD L. TREON BUSINESS MANAGER (805) 488-4457	MAINT/OTHER MISCELLANEOUS BUILDINGS
HONEYWELL INC. ADVANCED MARINE SYSTEMS OPERATIONS 11777 SORRENTO VALLEY ROAD SAN DIEGO CA 92121-9965	JOHN W. DEHAMM (ACTING) MATERIAL ACQUISITION MANAGER (619) 453-2345	DEEP OCEAN & HAZARDOUS ENVIORN EQUIP.

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HORIZONS TECHNOLOGY INC 3990 RUFFIN RD SAN DIEGO CA 92123	DARCY M. COHEN SB LIASON OFFICER (619) 292-8331	TECHNICAL SERVICES, SOFTWARE DEVELOPMENT SYSTEMS INTEGRATION
HR TEXTRON INC 25200 W RYE CANYON ROAD VALENCIA CA 91355	F. LANDESMAN SMALL BUSINESS ADMINISTRATOR (818) 890-9374	HYDRAULIC CONTROLS SYSTEMS & SUBSYSTEMS
HUGHES AIRCRAFT COMPANY 7200 HUGHES TERRACE (CO/A140) LOS ANGELES CA 90045-0066	BENITA FORTNER CORPERATE SBLO (213) 568-6059	AIRBORNE SYSTEMS SPACE & MISSILE SYSTEMS GROUND SYSTEMS
HUGHES SIMULATION SYSTEMS INC. TRAINING AND CONTROL SYSTEMS DIV. 1200 E SAN BERNARDINO ROAD WEST COVINA CA 91790	R. L. KJELDGARD PROCUREMENT MANAGER (818) 915-9130	TRAINING SYSTEMS A F & NAVY FIRE CONTROL SYSTEMS ASROC SYSTEMS & COMPONENTS
HYDRAULIC UNITS, INC. DBA DOWTY AEROSPACE LOS ANGELES 1700 BUSINESS CENTER DRIVE DUARTE CA 91010	JIM CORBETT SMALL BUSINESS LIAISON OFFICER (818) 359-9211	HYDRAULIC ACTUATORS HYDRAULIC VALVES
IMO DELAVAL INC. WIGGINS CONNECTORS DIV. 5000 TRIGGS STREET LOS ANGELES CA 90022	DAVID A LINDAHL SALES SUPERVISOR (213) 269-9181	TUBE CONNECTORS QUICK DISCONNECT COUPLINGS COMPOSITE FUEL SYSTEM TUBING
IMPCO CARBURETION, INC. FLUID PRODUCTS DIV. 16916 GRIDLEY PLACE CERRITOS CA 90701	THOMAS SNYDER GOVERNMENT CONTRACT MANAGER (213) 860-6666	HYDRAULIC SWIVELS HYDRAULIC FUEL LINES
INFOTEC DEVELOPMENT, INC. 3611 S. HARBOR BLVD. SUITE 260 SANTA ANA CA 92704	W. B. COWARTT DIRECTOR OF CONTRACTS (714) 241-8254	ENGINEERING SERVICES
INTERSTATE BRANDS CORPORATION P.O. BOX 25077 GLENDALE CA 91221-5077	DICK WILLSON GENERAL MANAGER (818) 846-3671	BREAD AND ROOLS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
INTERSTATE ELECTRONICS CORP. A FIGGIE INTERNATIONAL CO. 604 E. VERMONT ANAHEIM CA 92803	HERB KALKLOSH DIRECTOR OF PURCHASING (714) 758-3081	DATA ACQUISITION SYSTEMS SIGNAL PROCESSING SYSTEMS COMPUTER PERIPHERAL
INTEVAC INC. ELECTRO OPTICAL SENSORS DIV 601 CALIFORNIA AVE PALO ALTO CA 94304	MARK FORBES SMALL BUSINESS LIAISON OFFICER (415) 813-5413	X-RAY IMAGING TUBES,NIGHT VIS- ION DEVICES,PHOTOMULTIPLIERS MICROCHANNEL PLATES
IRVIN INDUSTRIES INC 3333 W WARNER AVE SANTA ANA CA 92704	PAUL E. COLLIVER MARKETING MANAGER (714) 662-1400	PARACHUTES CARGO NETS
I T CORPORATION 23456 HAWTHORNE BLVD TORRANCE CA 90505	FRANK C. RICE VICE PRESIDENT (213) 378-9933	HAZARDOUS WASTE REMEDIATION
ITT CORP GILFILLAN DIV 7821 ORION AVE VAN NUYS CA 91409	SHARON CONROY SMALL BUSINESS LIAISON OFFICER (818) 908-2878	RADAR MANUFACTURE
ITT FEDERAL SERVICES CORP 2810 INDUSTRIAL PKY SANTA MARIA CA 93455	ROBERT S. AITKEN SR. SUBCONTRACT ADMINISTRATOR (805) 928-4371	COMPUTER INTEGATION AND SOFTWARE
JACOBS ENGINEERING GROUP INC. 251 SOUTH LAKE AVE. PASADENA CA 91101	STEVEN R. HODGES MANAGER OF CONTRACTS (818) 578-6811	ENVIRONMENTAL SERVICES FACILITIES SYSTEMS ENGINEERING SERVICES
JAYCOR 9775 TOWNE CENTRE DRIVE SAN DIEGO CA 92121	JUDITH A. ROSENOW SMALL BUSINESS LIAISON OFFICER (619) 535-3139	R & D
JOHNSON CONTROLS WORLD SERVICES INC. P O BOX 337 RIDGECREST CA 93556	ROGER F. STEWART MANAGER, ADMINISTRATION (619) 446-9008	BASE SUPPORT O & M

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
J. R. ROBERTS CORPORATION/KIRKHAM CONSTRUCTORS (JOINT VENTURE) 7745 GREENBACK LANE SUITE 300 CITRUS HEIGHTS CA 95610	JAMES F. REILLY SECRETARY/TREASURER (916) 729-5600	GENERAL CONTRACTOR
JWP SYSTEMS/KIRKWOOD ELECTRIC CO., INC. 4462 CORPORATE CENTER DRIVE LOS ALAMITOS CA 90720	WILLIAM B. DAVENPORT CHIEF FINANCIAL OFFICER (714) 828-7000	OPERATIONS MAINTENANCE ENERGY SERVICES
KAISER AEROSPACE & ELECTRONICS, INC. 880 DOOLITTLE DRIVE SAN LEANDRO CA 94577	THOMAS M. MAXWELL SMALL BUSINESS LIAISON OFFICER (415) 562-2456	ROCKET MOTOR NOZZLE ASSEMBLIES
KAISER AEROSPACE & ELECTRONICS CORP 950 TOWER LANE, SUITE 800 FOSTER CITY CA 94404	MARK SERAFINI ACCOUNTANT (414) 349-7400	ELECTRONIC NAVIGATION AVIONICS SOLID ROCKET MOTOR NOZZLES ROCKET MOTOR CASES
KAISER ELECTRO-OPTICS, INC. 2752 LOKER AVE., WEST CARLSBAD CA 92008	DAVID W. LYNCH SMALL BUSINESS LIAISON OFFICER (619) 438-9255	AVIONIC OPTICAL SYSTEMS
KAJIMA ENGINEERING AND 200 SOUTH LOS ROBLES AVE PASADENA CA 91101	DAN BALDWIN PROJECT MANAGER (805) 258-0958	ENGINEERING AND CONSTRUCTION
KASLER CORPORATION P.O. BOX 387 SAN BERNAEDINO CA 92402	GARY L. JOHNSON EEO OFFICER (714) 884-4811	HEAVY CONSTRUCTION
KESTREL INSTITUTE 3260 HILLVIEW AVE. PALO ALTO CA 94304	CAROL LEI CONTRACT ADMINISTRATOR (415) 493-6871	RESEARCH IN A.I.
KETEMA INC 790 GREENFIELD DRIVE EL CAJON CA 92021	DEBRA M. HUNEMULLER SMALL BUSINESS ADMINISTRATOR (619) 588-3307	AEROSPACE ELECTRONICS NUCLEAR
KETEMA PROGRAMMED COMPOSITES 380 CLIFFWOOD PARK BREA CA 92621	BETH LUNDBERG SMALL BUSINESS PLAN ADMIN. (714) 671-3890	COMPOSITE HARDWARE FABRICATION

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KILPATRICKS BAKERIES, INC. 955 KENNEDY STREET OAKLAND CA 94606	JOHN SHELTON VICE PRESIDENT (415) 436-5350	BREAD & ROLLS
KORODY-COLYER DIV SKF USA 700 W. ARTESIA BLVD. COMPTON CA 90220	MARK TOMCZAK PRODUCT MANAGER (213) 761-8151	DIESEL ENGINE REPL PARTS
LANTHIER ROBERT J CO INC 13053 POWAY RD POWAY CA 92064	DAN BILLINGS PROJECT MANAGER (619) 566-9640	CONSTRUCTION
LATHROP CONSTRUCTION ASSOC 4001 PARK ROAD BENICIA CA 94510	ROY A. VAN PELT VICE PRESIDENT (707) 746-8000	GENERAL CONTRACTOR
LEAR ASTRONICS CORP. 3400 AIRPORT AVENUE, P. O. BOX SANTA MONICA CA 90406	NANCY GOFF SMALL BUSINESS LIAISON OFFICER (213) 452-6753	FLIGHT CONTROL COMPUTERS NORTH SEEKING GYROSCOPE MUZZLE VELOCITY RADAR
LINDSAY OLIVE GROWERS 650 WEST TULARE ROAD LINDSAY CA 93247	VIONE K MORTON DIRECTOR OF DISTRIBUTION (209) 562-5121	OLIVES
LITTON SYSTEMS INC AERO PRODUCTS DIV 6101 CONDOR DRIVE MOORPARK CA 93021	W. L. BOWEN SMALL BUSINESS LIAISON OFFICER (805) 378-2550	INERTIAL NAVIGATION SYSTEMS OMEGA NAVIGATIONAL SYSTEMS
LITTON SYSTEMS INC APPLIED TECHNOLOGY DIV. 4747 HELLYER AVENUE, P.O. BOX SAN JOSE CA 95138	T. MARTINEZ SMALL BUSINESS ADMINISTRATOR (408) 365-4037	MILITARY AIRBORNE ELECTRONIC COUNTERMEASURES EQUIPMENT
LITTON SYSTEMS INC DATA SYSTEMS DIVISION 5500 CANOGA AVE WOODLAND HILLS CA 91409	R. A. CREPS DIRECTOR, MATERIAL SVC. CTR. (818) 715-6322	COMMAND & CONTROL TACTICAL AIR OPNS SYSTEM ADVANCED DISPLAY SYS & EQUIPMT

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTON SYSTEMS INC ELECTRON DEVICES DIV 960 INDUSTRIAL ROAD SAN CARLOS CA 94070-4194	WILLIAM S CURRY SMALL BUSINESS LIAISON OFFICER (415) 591-8411	ELECTRONIC COMPONENTS
LITTON SYSTEMS INC GUIDANCE & CNTRL SYS 5500 CANOGA AVENUE WOODLAND HILLS CA 91367	R. A. CREPS DIRECTOR, MATERIEL SVC, CTR. (818) 715-3226	INERTIAL NAVIGATION SYSTEMS
LITTON SYSTEMS INC. SOLID STATE DIV. 3251 OLCOTT STREET SANTA CLARA CA 95954-3095	PATTI GOLDSMITH SMALL BUSINESS LIAISON OFFICER (408) 562-2843	SOLID STATE OSCILLATORS YIG-TUNED DEVICES MICROWAVE SEMICONDUCTORS
LOCKHEED AERONAUTICAL SYSTEMS COMPANY P O BOX 551 BURBANK CA 91520	J. TEW DIRECTOR OF MATERIEL (818) 847-3210	AIRCRAFT COMPONENTS SUPPORT ITEMS
LOCKHEED MISSILES & SPACE COMPANY INC P O BOX 3504 SUNNYVALE CA 94088-3504	W. L. TUDOR COMPANY MATERIEL DIRECTOR (408) 742-3232	GUIDED MISSILES SPACE VEHICLES DEEP SUBMERGENCE VEHICLES
LOCKHEED SYSTEMS COMPANY INC 3929 CALLE FORTUNADA SAN DIEGO CA 92123	A. E. VAN LOY PROGRAM MANAGER (619) 492-1411	DEEP SUBMERGENCE TECH ENGINEERING SUPPORT SRVCS
LOCKHEED TECHNICAL OPERATIONS CO., INC. P. O. BOX 61687 SUNNYVALE CA 94088-1687	M. S. LA FORGE OPERATIONS SERVICES (408) 756-8507	TECHNICAL SERVICES
LOGICON INC STRATEGIC & INFO SYS DIV 222 WEST 6TH STREET, P. O. BOX SAN PEDRO CA 90733-0471	THOMAS R. TULLY ADMINISTRATION MANAGER (213) 831-0611	TECHNICAL SERVICES
LOGICON R & D ASSOCIATES P. O. BOX 92500 LOS ANGELES CA 90009	ROBERT J KAPLAN, MANAGER PROPERTY ADMINISTRATION (213) 645-1122	RESEARCH

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL AERONUTRONIC FORD ROAD P. O. BOX A NEWPORT BEACH CA 92658	A W DAWSON, LIAISON OFFICER SOCIO-ECONOMIC SUBCONT. PROG. (714) 720-4596	WEAPON SYSTEMS/AIR DEFENSE SYS OPITCAL & ORDNANCE SYSTEMS ADVANCED RESEARCH AEROSPACE
LORAL AEROSPACE CORP. 1260 CROSSMAN AVE. SUNNYVALE CA 94089-1198	D. ODOM SMALL BUSINESS LIAISON OFFICER (408) 734-7536	COMMUNICATIONS SYSTEMS SYSTEM SUPPORT
LORAL AEROSPACE CORP. WESTERN DEVELOPMENT LABS/SPACE SYATEMS P. O. BOX 49041 SAN JOSE CA 95161-9041	R. F. VARGAS SMALL BUSINESS LIAISON OFFICER (408) 473-6326	ANTENNAS SATELLITES COMMUNICATION SYSTEMS
LORAL CONIC MFG. CO. 9020 BALBOA AVENUE SAN DIEGO CA 92123	GORDON D. MONTEIRO SMALL BUSINESS LIAISON OFFICER (619) 279-0411	TRANSMITTERS RECEIVERS SIGNAL CONDITIONING
LORAL ELECTRO-OPTICAL SYSTEMS INC 300 NORTH HALSTEAD PASADENA CA 91109	R. F. MITCHELL PROCUREMENT MANAGER (714) 624-8021	ELECTRO OPTICAL ASSEMBLIES FOR MILITARY APPLICATIONS
LORAL FAIRCHILD IMAGING SENSORS 1801 MCCARTHY BLVD. MILPITAS CA 95035	RONALD ALLEN SMALL BUSINESS LIAISON OFFICER (408) 433-2646	CCD IMAGING CAMERAS/SENSORS
LORAL LIBRASCOPE CORP. 833 SONORA AVENUE GLENDALE CA 91201	STEVE NORMAN SBLO (818) 502-7002	ACOUSTIC COUNTERMEASURE SYS ARMY FIELD COMM EQUIPMENT MILITARY MASS MEMORY SYSTEMS
LORAL RANDTRAN SYSTEMS INC. 130 CONSTITUTION DRIVE MENLO PARK CA 94025	JIM COPELAND SUBCONTRACT SPECIALIST (415) 326-9500	MICROWAVE ANTENNA EQUIPMENT
LORAL/ROLM MIL-SPEC., CORP. ONE RIVER OAKS PLACE SAN JOSE CA 95134	DIANE R. APPLEGATE PURCHASING SUPERVISOR (408) 432-5956	MIL-SPEC COMPUTERS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL SYSTEMS CO SPACE SYSTEMS DIV 3825 FABIAN WAY PALO ALTO CA 94303-4697	C. COLLINS-ELA SMALL BUSINESS LIAISON OFFICER (415) 852-6554	SATELLITES
LORAL TERRACOM 9020 BALBOA AVE. SAN DIEGO CA 92123	RONALD SIMENTAL SMALL BUSINESS LIAISON OFFICER (619) 278-4100	MICROWAVE RADIO EQUIP. ANTENNA/WAVEGUIDE EQUIP.
LSI LOGIC CORPORATION 1551 MC CARTHY BLVD MILPITAS CA 95035	THEODORE LENO DIRECTOR PROCEMENT & CONTRACTS (408) 433-7359	ASIC SEMI
LUCAS WESTERN INC APPLIED TECHNOLOGY DIV 14724 E PROCTOR AVENUE CTY OF INDUSTRY CA 91744-1040	P CAPPELLI PURCHASING MANAGER (818) 649-1900	GEAR ACTUATING DEVICES HOISTS & WINCHES ELECTRIC MOTORS
LUCAS WESTERN INC ELECTROSYSTEMS DIVISION 610 NEPTUNE AVENUE BREA CA 92621	LEE HARRIS MANAGER OF MATERIAL (714) 671-4540	AEROSPACE ACTUATION DEVICES AEROSPACE ELECTRIC MOTORS AEROSPACE CENTRAL SYSTEMS
LUCAS WESTERN INC. ZETA DIVISION 2811 ORCHARD PARKWAY SAN JOSE CA 95134	LINDA J. MARTIN SMALL BUSINESS LIAISON OFFICER (408) 434-3598	MICROWAVE COMPONENTS D.F. SYSTEM
MAGNAVOX ELECTRONIC SYSTEMS CO. WEST COAST DIV. 2829 MARICOPA STREET TORRANCE CA 90503	RICHARD N. IACONO MANAGER OF MATERIAL (213) 618-7010	ELECTRONIC COMMINICATIONS NAVIGATION SYSTEMS
MAGNETEK ALS 901 E BALL RD ANAHEIM CA 92805	MURRIE CHESSMORE SDBLO (714) 959-9200	POWER DISTRIBUTION EQUIPMENT
MAGNETEK, INC. DEFENSE SYSTEMS DIV. 2750 WEST LOMITA BLVD TORRANCE CA 92805	LEO BENARDO SMALL BUSINESS LIAISON OFFICER (714) 956-9200	TRANSFORMERS PWR DISTRIBUTION INVERTERS/CONVERTERS POWER SUPPLIES

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MARQUARDT COMPANY KAISER MARQUARDT 16555 SATICOY STREET VAN NUYS CA 91409	MARYE FITZGERALD SMALL BUSINESS ADMINISTRATOR (213) 989-6418	AEROSPACE ORDNANCE MANUFACTURING
MARTECH USA INC 8540 YOUNGER CREEK DR, STE 2 SACRAMENTO CA 95828	WILLIAM C. RUSSELL FEDERAL PROGRAMS MANAGER (916) 387-8008	ENVIRONMENTAL CONTRACTING
MARTIN MARIETTA CORP. ADVANCED DEVELOPMENT & TECHNOLOGY OPER 15250 AVENUE OF SCIENCE RANCHO BERNARDO CA 92128	FRED GATTI, JR. MGR, CONTRACTS & SUBCONTRACTS (619) 673-3442	RESEARCH AND TECHNOLOGY DEV.
MATSON NAVIGATION CO., INC. 333 MARKET STREET SAN FRANCISCO CA 94105	J L GRANT SUPERVISING BUYER (415) 957-4623	TRANSPORTATION
MAXWELL LABORATORIES INC BALBOA DIV. 8888 BALBOA AVE. SAN DIEGO CA 92123	JERRY L SCHNEIDER SMALL BUSINESS LIAISON OFFICER (619) 576-7567	HI VOLTAGE PULSED POWER EQUIP
MCCARTHY CONST.-MARK DIVERSIFIED, INC. J/V PO BOX 15246 SACRAMENTO CA 95851	CARL E. SWEET PROJECT MANAGER (916) 424-2422	GENERAL BUILDING CONTRACTOR
MCCLELLAND CONSULTANTS (WEST), INC. 2140 EASTMAN AVENUE VENTURA CA 93003	DUANE VANDER PLUYM SENIOR PROGRAM MANAGER (805) 644-5535	ENVIRONMENTAL ANALYSIS ASSESSMENT
MCDONNELL DOUGLAS CORP AEROSPACE-TRANS 1510 HUGHES WAY LONG BEACH CA 90801-1864	T. W. ROGAHN SMALL BUSINESS LIAISON OFFICER (213) 522-4345	COMMERCIAL AIRCRAFT MILITARY AIRCRAFT
MCDONNELL DOUGLAS SPACE SYSTEMS COMPANY 5301 BOLSA AVENUE HUNTINGTON BCH CA 92647	T. W. ROGAHN, SENIOR MANAGER SMALL BUSINESS OFFICE (714) 896-1688	AEROSPACE PRODUCTS UNDERSEA PRODUCTS DEFENSE SYSTEMS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MCDONNELL DOUGLAS TECHNOLOGIES INC. ALCOA DEFENSE 16761 VIA DEL CAMPO CT. SAN DIEGO CA 92127	LARRY A. LACY SMALL BUSINESS LIAISON OFFICER (619) 592-2272	DOD RELATED R & D PRODUCTS
MC KESSON CORPORATION 1 POST ST SAN FRANCISCO CA 94104	BRENDA L. PEACH DIRECTOR CORPORATE PROCUREMENT (415) 983-8300	PHARMACEUTICALS
MCMULLAN ROBERT & SON INC 2053 KURTZ ST SAN DIEGO CA 92110-2014	MICHAEL J. KOCH CHIEF FINANCIAL OFFICER (619) 296-6128	GENERAL CONSTRUCTION CNTRCTR
MILES INC CUTTER BIOLOGICAL 4TH & PARKER STREETS BERKLEY CA 94710	FAKHER ELMAHDY, PHD CPM DIRECTOR MAT'L MGMT & ADMIN SV (415) 420-5005	PLASMA PRODUCTS HOSPITAL SOLUTIONS NUTRITIONAL PRODUCTS
MITSUBISHI FOODS INC P. O. BOX 81226 SAN DIEGO CA 92138	MICHAEL E DUNN VICE PRESIDENT PROCUREMENT (619) 587-9000	CANNED TUNA
MOFFATT & NICHOL ENGINEERS 250 W WARDLOW RD LONG BEACH CA 90807	WALTER E. HURTIENNE VICE PRESIDENT (310) 426-9551	ENGINEERING CONSULTING SRVCS
MONTGOMERY JAMES M CONSULTING 355 LENNON LN WALNUT CREEK CA 94598	SANDRA R. MEJIA BUSINESS MANAGER (510) 975-3400	ENGINEERING SERVICES
MORRISON-KNUDSEN ENGINEERS PO BOX 1746 APO SAN FRANCISC CA 96555	DALE J. FACKLER GENERAL MANAGER-BUSINESS (805) 238-7994	CONSTRUCTION
NATIONAL AIRMOTIVE CORPORATION 7200 LOCKHEED STREET OAKLAND CA 94603-0069	TONY AMATO, MANAGER GOV'T. CONTRACTS ADMIN (510) 613-1023	ENGINE OVERHAUL

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NATIONAL SEMICONDUCTOR CORP. 2900 SEMICONDUCTOR DRIVE SANTA CLARA CA 95052-8090	DENNIS RALSTON MANAGER, CONTRACT ADMIN (408) 721-2811	INTEGRATED CIRCUITS FOUNDRY SERVICES
NATIONAL STEEL & SHIPBUILDING CO P O BOX 85278 SAN DIEGO CA 92186-5278	D. WILSON PURCHASING MANAGER (619) 544-8801	SHIPBUILDING SHIP REPAIR
NAVCOM DEFENSE ELECTRONICS, INC. 4323 ARDEN DRIVE EL MONTE CA 91731	MIKEL C GREEN DIRECTOR OF MATERIELS (818) 579-8720	COMMUNICATION EQUIPMENT/SYSTEM NAVIGATION EQUIPMENT/SYSTEMS ALTIMETER EQUIPMENT
N I INDUSTRIES INC RIVERBANK ARMY PLANT P O BOX 856 RIVERBANK CA 95367	LINDA JOHNSON SMALL BUSINESS LIAISON OFFICER (209) 529-8100	OPERATION AND MAINTENANCE OF GOCO FACILITY 81MM M374A1 MORTAR PRODUCTION
NI INDUSTRIES NORRIS DIVISION 5215 S BOYLE AVENUE LOS ANGELES CA 90058	C. L. SNOOK SMALL BUSINESS ADMINISTRATOR (213) 588-9233	MILITARY ORDNANCE PARTS MILITARY ROCKET PARTS MILITARY TANK WHEELS
NORMAN ENGINEERING CO 5899 VENICE BLVD LOS ANGELES CA 90019	GUENTHER W. ENGEL PROJECT MANAGER (213) 937-5400	ARCHITECT/ENGINEER DESIGN SERVICES
NORTH BAY CONSTRUCTION INC 431 PAYRAN ST PETALUMA CA 94952	HARRY MILLS MINORITY COMPLIANCE COORD (707) 763-2891	PIPELINE
NORTHROP CORPORATION AIRCRAFT DIVISION ONE NORTHROP WAY HAWTHORNE CA 90250	BETTY B. KOLLER SMALL BUSINESS LIAISON OFFICER (213) 332-8313	AIRCRAFT R & D UNMANNED TARGET AIRCRAFT TACIT RAINBOW, AGM 136A
NORTHROP CORPORATION ELECTRONIC SYSTEMS DIV/HAWTHORNE SITE 2301 W. 120TH STREET HAWTHORNE CA 90250-5032	L. L. HUNTER SMALL BUSINESS ADMINISTRATOR (213) 600-3547	SENSORS AUTOMATIC TEST EQUIPMENT NAVIGATION SYSTEMS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NOVA GROUP INC 7411 NAPA-VALLEJO HWY P.O. BO NAPA CA 94558	CAROLE L. BIONDA EEO OFFICER (707) 257-3200	CONSTRUCTION SERVICES
NSI TECHNOLOGY SERVICES CORP. 155-A MOFFETT PARK DR. SUITE 2 SUNNYVALE CA 94089	MALONE TUCKER SR PROCUREMENT ANALYST (408) 745-6345	F86 IRAN/DRONE CONVERSION
OGDEN ENVMTL & ENRGY SVCS CO 5510 MOREHOUSE DR SAN DIEGO CA 92121	PAUL A. MONDRAGON PURCHASING MANAGER WESTERN RG (619) 458-9044	ENVIRONMENTAL CONSULTING HAZARDOUS MATERIALS
OPTICAL COATING LABORATORY INC 2789 NORTHPOINT PARKWAY SANTA ROSA CA 95407	KENNETH D PIETRELLI CORPORATE MATERIALS MANAGER (707) 525-7520	THIN FILM COATINGS
OPTICAL RADIATION CORPORATION OPHTHALMIC SURGICAL PDTS DIV 1300 W OPTICAL DR AZUSA CA 91702	SANDRA OSBORN CONTRACTS ASSISTANT (818) 969-3344	ELECTROFORMED PRODUCTS HID LAMP ASSEMBLIES
PACIFIC SCIENTIFIC CO. HTL/KIN-TECH DIV. 1800 HIGHLAND AVE. DUARTE CA 91010	THOMAS M. LONGMIRE SMALL BUSINESS LIAISON OFFICER (818) 359-9317	FIRE DETECTION/SUPPRESSION RESTRAINTS PNEUMATIC DEVICES
PACIFIC SCIENTIFIC ELECTRO KINETICS DIVISION 402 E. GUTIERREZ ST. P.O. BOX SANTA BARBARA CA 93102	JAMES E. MALCH SMALL BUSINESS LIAISON OFFICER (805) 963-2055	ALTERNATORS ACTUATORS ELECTRONIC SYSTEMS
PACORD, INC. 2700 HOOVER AVE. UNIT B NATIONAL CITY CA 92050	JOHN P. CONLON CONTRACTS MGR. (619) 474-8021	ELECTRONIC OVERALL & REPAIR SHIP REPAIR & OVERALL COMBAT SYSTEMS REPAIR
PARAMAX SYSTEMS CORP./A UNISYS COMPANY SPACE OPERATIONS DIVISION 5151 CAMINO RUIZ CAMARILLO CA 93010	ERIK H. NVNEZ SMALL BUSINESS LIAISON OFFICER (805) 987-9398	MAN/MACHINE COMPUTER-BAS SYSTEM

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARKER HANNIFIN CORP AEROSPACE HYDRAULICS DIV. 18321 JAMBOREE BOULEVARD IRVINE CA 92715	BROOKE P. MEAD PROGRAM MANAGER (714) 851-3550	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARKER HANNIFIN CORP CONTROL SYSTEMS DIV 14300 ALTON PARKWAY P O BOX 19 IRVINE CA 92718-1814	E. BALLARD PURCHASING MANAGER (714) 458-4030	HYDRAULIC FLIGHT CONTROL UNITS
PARKER HANNIFIN CORPORATION METAL BELLOWS DIVISION 200 SCIENCE DRIVE MOORPARK CA 93021-8010	SYLVIA ASH SMALL BUSINESS LIAISON OFFICER (805) 529-5800	METAL FABRICATED ASSEMBLIES
PARKER HANIFIN CORP. O-SEAL DIVISION 10657 JEFFERSON BLVD. CULVER CITY CA 90232-3582	S. RENEE KLINGAMAN OPERATIONS MANAGER (213) 841-4267	SEALING DEVICES
PARSONS, BRINCKERHOFF, QUADE & DOUGLAS 303 SECOND STREET, SUITE 700N SAN FRANCISCO CA 94107	PETER G. BIBBES VICE PRESIDENT (415) 243-4608	ARCHITECTURAL - ENG SERVICES
PEAT MARWICK MAIN & CO. 225 BROADWAY, SUITE 1400 SAN DIEGO CA 92101	BRUCE E. DEHNER MANAGER (619) 233-8000	SYSTEMS DESIGN AND PROGRAMMING
PENICK T B & SONS, INC. PO BOX 620428 SAN DIEGO CA 92102	LAURIE D. ACREE CONTRACT ADMINISTRATOR (619) 239-3046	GENERAL BUILDING & ENGINEERING
PERKIN-ELMER CORP APPLIED SCIENCE DIV 2771 N GAREY AVENUE POMONA CA 91767	STEVE HALACY MANAGER, MATERIEL (714) 593-3581	ANALYTICAL SYSTEMS/MASS SPECTROMETRY RECORDERS CAMERA SYSTEMS
PERKIN-ELMER CORPORATION APPLIED OPTICS OPERATIONS 7421 ORANGEWOOD AVENUE GARDEN GROVE CA 92641	JEAN E. HOLLINGER PURCHASING MANAGER (714) 895-1667	ELECTRO-OPTICAL SYSTEMS IMAGE PROCESSING SYSTEMS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PHYSICS INTERNATIONAL CO 2700 MERCED STREET SAN LEANDRO CA 94577	WALT BRADSHAW MANAGER, PROC & MATERIEL (510) 577-7288	RESEARCH & DEVELOPMENT
PILKINGTON AEROSPACE INC. 12122 WESTERN AVE GARDEN GROVE CA 92641	B. SCHOONVEL DIRECTOR, PURCHASING (714) 893-7531	AIRPLANE CANOPIES & WINDSHIELD
PINNER CONSTRUCTION CO., INC. 1255 S. LEWIS STREET ANAHEIM CA 92805	JOHN PINNER PRESIDENT (714) 490-4000	DEMOLITION CONCRETE PLACEMENT ROUGH CARPENTRY
PMB SYSTEMS ENGINEERING INC 500 SANSOME ST STE 100 SAN FRANCISCO CA 94111	K.J. RIDALL SUBCONTRACT ADMINISTRATOR (415) 986-4166	ENGINEERING SERVICES
PRC ENVIRONMENTAL MANAGEMENT, INC. 120 HOWARD STREET, SUITE 700 SAN FRANCISCO CA 94105	JEFFREY MARCHESANI PROCUREMENT MANAGER (415) 543-4880	ENVIRONMENTAL ENGINEERING
PTI TECHNOLOGIES INC. 2100 CAMINO DOS RIOS THOUSAND OAKS CA 91320	STEPHANIE BALDWIN SMALL BUSINESS ADMINISTRATOR (805) 375-2359	FILTRATION EQUIPMENT ELECTRO-MECHANICAL VALVES
QUANTIC-HOLEX 2751 SAN JUAN ROAD HOLLISTER CA 95023	KEITH ALIPAZ SMALL BUSINESS LIAISON OFFICER (408) 637-5851	EXPLOSIVE ACTUATED DEVICES
RADOS STEVE, P., INC. P. O. BOX 15128 SANTA ANA CA 92705	JIM DIEHL ACCOUNTANT (714) 835-4612	HEAVY CONSTRUCTION
RALPH M. PARSONS COMPANY PARSONS RALPH M COMPANY 100 WEST WALNUT STREET PASADENA CA 91124	KATHY WATCHMAN PRINCIPLE SUBCONTRACT ADMIN (818) 440-2602	ARCHITECT/ENGINEERING CONSTRUCTION MANAGEMENT
RAND CORPORATION THE 1700 MAIN STREET SANTA MONICA CA 90406-2138	GREGG E. POIRY DIRECTOR OF MATERIEL (213) 393-0411	RESEARCH & DEVELOPMENT

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RANTEC MICROWAVE & ELECTRONICS, INC/M-W A SUBSIDIARY OF EMERSON ELECTRIC CO. 24003 VENTURA BLVD. CALABASAS CA 91302	MARVIN MUSHKOT MATERIALS MANAGER (818) 591-8189	MICROWAVE ANTENNAS
RAYCHEM CORPORATION 300 CONSTITUTION DRIVE MENLO PARK CA 94025-1164	GARY HAMMOND SMALL BUSINESS LIAISON (415) 361-4843	MEMORY AND HEAT SHRINKABLE PLASTIC TECHNOLOGY
RAYTHEON COMPANY ELECTROMAGNETIC SYSTEMS DIV. 6380 HOLLISTER AVENUE GOLETA CA 93117	DEBORAH A. BECKER SMALL BUSINESS LIAISON OFFICER (805) 967-5511	ELECTRONIC SYSTEMS
RAYTHEON COMPANY MISSILE SYSTEMS DIVISION 4347 RAYTHEON ROAD OXNARD CA 93033	L. E. THOMAS MATERIALS MANAGER (805) 488-4411	GROUND SUPPORT EQUIPMENT TELEMETRY MISSILE TEST STATIONS
RAYTHEON COMPANY SEMICONDUCTOR DIV. 350 ELLIS STREET MOUNTAIN VIEW CA 94043	J. H. TANNHAUSER SMALL BUSINESS LIAISON OFFICER (408) 522-7014	SEMICONDUCTORS
RECON/OPTICAL, INC. PACIFIC OPTICAL DIV. 2660 COLUMBIA ST. TORRANCE CA 90503	LOIS NOBILE PURCHASING SUPERVISOR (213) 328-5840	PRE. OPTICAL COMPS & ASSYS OPTICAL WINDOWS PROJ. SYSTEMS
REGENTS OF THE UNIVERSITY CA BOX 0812 SAN FRANCISCO CA 94101	FLORAL J. FRANKLIN ASSISTANT SB COORDINATOR (415) 502-3041	EDUCATION RESEARCH PATIENT CARE
REGENTS OF UNIVERSITY OF CALIF. UNIVERSITY OF CALIFORNIA 405 HILGARD AVENUE - BROXTON P LOS ANGELES CA 90024-1482	F. VINICIO MENDEZ SB DEVELOPMENT OFFICER (213) 206-2968	EDUCATION RESEARCH

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
REMCO HYDRAULICS INC 934 S MAIN ST WILLITS CA 95490	KIRK M DEFRANCO VICE PRESIDENT SALE/ENGINEERIN (707) 459-5301	HYDRAULIC CYLINDER ACTUATOR & ACCUMULATORS
RESTEC CONTRACTORS, INC. 22959 KIDDER STREET HAYWARD CA 94545	BRUCE J. HINKS ESTIMATOR/PROJECT MANAGER (510) 732-1996	ASBESTOS ABATEMENT DEMOLITION
ROCKWELL INTERNATIONAL CORP MICRO-ELECTRONICS TECH CTR 2427 W HILLCREST DR NEWBURY PARK CA 91320	A. J. LONG SB PROGRAMS ADMINISTRATOR (714) 762-2875	ABT TECHNOLOGY
ROCKWELL INTERNATIONAL CORP. NORTH AMERICAN AIRCRAFT P.O. BOX 92098 LOS ANGELES CA 90009	ARNEL A SERAPIO SMALL BUSINESS & ECON UTIL (213) 414-3954	AIRCRAFT AEROSPACE STRUCTURES COMPOSITE BONDING
ROCKWELL INTL CORP ROCKETDYNE DIVISION 6633 CANOGA AVENUE CANOGA PARK CA 91303	E. P. KASABA SM BUSINESS ADMINISTRATOR (818) 700-5827	ROCKET ENGINES
ROCKWELL INTL CORP SCIENCE CENTER 1049 CAMINO DOS RIOS P O BOX THOUSAND OAKS CA 91360	W T LANAHAN MANAGER, MATERIAL (805) 498-4542	RESEARCH AND DEVELOPMENT IN PHYSICAL SCIENCES
ROCKWELL INTL CORP SPACE SYSTEMS DIV. 12214 LAKEWOOD BLVD DOWNEY CA 90241	RANDY RODARTE SMALL BUSINESS PROGRAMS (310) 922-4439	NAVIGATIONAL SATELLITES SATELLITE & MISSILE SENSOR SYS SHUTTLE PAYLOAD INTEGRATION
ROHR INC. P O BOX 878 CHULA VISTA CA 92012-0878	E G REED SMALL BUSINESS LIAISON OFFICER (619) 691-2331	MANUFACTURER OF AEROSPACE ASSEMBLIES & COMPONENTS
ROOFING CONSTRUCTORS INC WESTERN ROOFING SERVICE 2594 OAKDALE AVE SAN FRANCISCO CA 94124	GEORGE T. O'NEILL VICE PRESIDENT (415) 648-6472	ROOFING

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROSENBLATT, M., & SON, INC. 1007 FIFTH AVE SAN DIEGO CA 92101	CHARLES J. MOSCHETTE SUBCONTRACT ADMINISTRATOR (617) 238-1300	TECHNICAL MANUALS NAVAL ARCHETECTURE ENGINEERING SERVICES
ROSPATCH CORP GUIDANCE TECHNOLOGY, INC. 9350 ETON AVENUE CHATSWORTH CA 91311	MEREDITH STUART, PRODUCTION CONTROL SUPERVISOR/SBLO (818) 700-8995	GYROSCOPES INDICATORS RELATED TEST EQUIPMENT
SAN DIEGO GAS & ELECTRIC 101 ASH STREET SAN DIEGO CA 92101	ANITA C. VELENCIA CORPORATE EBE ADMINISTRATOR (619) 696-2611	ELECTRICITY NATURAL GAS STEAM
SARGENT AEROSPACE 22860 SAVI RANCH PKWY YORBA LINDA CA 92687	DANA HILL SMALL BUSINESS LIAISON OFFICER (714) 283-1818	AIRCRAFT POWER COMPONENTS AIRCRAFT COCKPIT MECHANISMS
SCIENCE APPLICATIONS INTERNAT'L CORP 10260 CAMPUS POINT DRIVE SAN DIEGO CA 92121	TONY VIGO SMALL BUSINESS LIAISON OFFICER (619) 535-7463	APPLICATIONS OF SCIENCE AND TECHNOLOGY
SCIENTIFIC-ATLANTA INC SIGNAL PROCESSING SYSTEMS 13112 EVENING CREEK DRIVE SOUT SAN DIEGO CA 92128-4199	DOUGLAS A. CRAWFORD SMALL BUSINESS LIAISON OFFICER (619) 679-6161	ELECTRONIC INSTRUMENTATION
SCIENTIFIC-ATLANTIC INC SAN DIEGO GROUP 4075 RUFFIN ROAD P O BOX 671 SAN DIEGO CA 92112	RIKI ROBIDOUX SMALL BUSINESS LIAISON OFFICER (619) 268-7068	ELECTRONIC INSTRUMENTATION
SCREWCORP FAIRCHILD AEROSPACE FASTENERS 35 N. UNRUH AVE. INDUSTRY CA 91744	JIM SCHRECK SENIOR BUYER (818) 968-3831	AEROSPACE FASTENERS
SIEMENS POWER CORP 1007-B MANSELL ROAD ROSEWELL CA 30076	MICKIE MADDUX CONTRACT ADMINISTRATION (404) 552-8004	ELECTRICAL CONTROL SYSTEMS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SMITH-RICE COMPANY 2199 CLEMENT AVENUE ALAMEDA CA 94501	JEFFREY B. MCWILLIAMS GENERAL MANAGER (415) 523-5925	CLAMSHELL DREDGING
SOLAR TURBINES INC 2200 PACIFIC HIGHWAY SAN DIEGO CA 92138-5376	ROBERT J. MULLER SMALL BUSINESS LIAISON OFFICER (619) 544-5462	GAS TURBINES GAS COMPRESSORS HEAT RECOVERY SYSTEMS
SORRENTO ELECTRONICS, INC. 10240 FLANDERS COURT SAN DIEGO CA 92121	NADENE TYLER MANAGER OF PURCHASING (619) 457-8812	MICROPROCESSOR BASED CONTROL SYSTEMS AND INSTRUMENTATION POWER PLANT UTILITIES
SOUTHWEST MARINE INC. P.O. BOX 13308 SAN DIEGO CA 92113	P.J. KUSS CORPORATE DIRECTOR OF MATERIAL (619) 238-1000	SHIP REPAIR
SPACE VECTOR CORP 20120 PLUMMER STREET CHATSWORTH CA 91311	PATRICK M. GOLDEN VICE PRES MANUFACTURING OPS (213) 886-6500	ROCKET HARDWARE ATTITUDE CONTROL SYSTEMS GYROSCOPIC PLATFORMS
SPARTA INC 23041 AVENIDA LAGUNA BEACH CA 92653	WILLIAM A. HUBBARD SMALL DISADVANTED BUSINESS (714) 768-8161	PLANNING ANALYSIS AND ENGINEER
SPECTRA DIODE LABORATORIES, INC. 80 ROSE ORCHARD WAY SAN JOSE CA 95134-1856	JO AN LOOP SMALL BUSINESS LIAISON OFFICER (408) 943-9411	HIGH POWER SEMICONDUCTOR LASER DIODES
SRI INTERNATIONAL 333 RAVENSWOOD AVENUE MENLO PARK CA 94025	DOROTHY SNOWDEN SOCIOECONOMIC PROGRAMS (415) 859-2415	RESEARCH
STAINLESS STEEL PRODUCTS, INC. 2980 NO. SAN FERNANDO BLVD. BURBANK CA 91504	TOM CLARK SMALL BUSINESS LIAISON OFFICER (818) 841-9190	AIRCRAFT DUCTS AIRCRAFT MANIFOLDS
STANFORD TELECOMMUNICATIONS DEFENSE SYSTEMS DIVISION 2421 MISSION COLLEGE BLVD SANTA CLARA CA 95054	MR GREG DE LA TORRE MATERIALS OPERATIONS MANAGER (408) 745-2671	SATELLITE HARDWARE/SOFTWARE

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STANFORD UNIVERSITY (SPONSORED PROJ OFF) 125 PANAMA STANFORD CA 94305	CHARLIE CHANNEL, JR SUBCONTRACTING COORDINATOR (415) 723-9538	EDUCATION RESEARCH
STERER ENGINEERING & MANUFACTURING CO. 4690 COLORADO BLVD. LOS ANGELES CA 90039	STEVE RICCHIO ASST. PURCHASING MANAGER (818) 409-0283	HYDRAULIC VALVES PNEUMATIC VALVES
STEVE BUBALO CONST. CO., INC. P.O. BOX 1048 MONROVIA CA 91017	JOHN C. SCHILLER GENERAL MANAGER-VICE PRESIDENT (818) 574-7570	GENERAL ENGINEERING CONTRACTOR
ST MICROWAVE CORP. 955/975 BENECIA AVE. SUNNYVALE CA 94086	WILLIAM WENDEL SMALL BUSINESS LIAISON OFFICER (408) 730-6300	MICORWAVE & YIG OSCILATORS FILTERS, MIXERS & SWITCHES POLAR & FREQ DISCRIMINATORS
SUNDSTRAND CORP. 8975 BALBOA AVE. SAN DIEGO CA 92123	LAURIE BRAYMAN SMALL BUSINESS LIAISON OFFICER (619) 492-5686	FANS BLOWERS VALVES
SYNTEX LABORATORIES INC 3401 HILLVIEW AVENUE PALO ALTO CA 94304	LORY JENKINS MANAGER, FED. GOV'T. CONTRACT (405) 852-3036	PHARMACEUTICALS
SYSTEM DEVELOPMENT CORPORATION 2500 COLORADO AVENUE SANTA MONICA CA 90406	WALTER VAN DIEN SMALL BUSINESS ADMINISTRATOR (213) 820-4111	MAN MACHINE COMPUTER BASED SYSTEMS
SYSTEMS CONTROL TECHNOLOGY INC P.O. BOX 10180 2300 GENG ROAD PALO ALTO CA 94303	MICHAEL M LARKIN DIRECTOR OF ADMINISTRATION (415) 494-2233	ENGINEERING AND CONSULTING SERVICES CUSTOM DESIGN OF PROTOTYPES
SYSTRON-DONNER A THORN EMI CO/SAFETY SYSTEMS DIV 2731 SYSTRON DRIVE CONCORD CA 94518	BERNA R CATALLO SMALL BUSINESS LIAISON OFFICER (414) 674-6713	FIRE OVERHEAT DETECTION SYSTEMS FIRE EXTINGUISHING SYSTEMS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SYSTRON-DONNER, INC. MICROWAVE DIV. 13100 TELFAIR AVE. SYLMARYS CA 91342	LETTY MARQUEZ PURCHASING SUPERVISOR (818) 362-9900	MICROWAVE SUBSYSTEMS MICROWAVE COMPONENTS INSTRUMENTATION
TALLEY CORPORATION TELEFLEX CONTROL SYSTEMS 1950 WILLIAMS DRIVE OXNARD CA 91320	LARRY HOFFMAN CONTRACTS SPECIALIST (805) 988-1902	MOTORS ACTUATORS VALVES
T. B. PENICK & SONS, INC. PENICK T. B. & SONS, INC. P. O. BOX 620428 SAN DIEGO CA 92162	LAURIE D. ACREE CONTRACT/SUBMITTAL ADMIN (619) 239-3046	GENERAL ENGINEERING GENERAL BUILDING CONTRACTOR
TECHNOLOGY SERVICE CORP 2950 31ST STREET SANTA MONICA CA 90405	LESLEY CLARK SMALL BUSINESS LIAISON OFFICER (213) 450-9755	R&D RADAR TECHNOLOGIES CONSULTING
TECOM INDUSTRIES, INC. 9324 TOPANGA CANYON RD. CHATSWORTH CA 91311	STEVE SPRINGER MANAGER, PURCHASING (818) 341-4010	MICROWAVE ANTENNA ASSYS
TELEDYNE ELECTRONICS 649 LAWRENCE DRIVE NEWBURY PARK CA 91320	MIKE CARDWELL SMALL BUSINESS ADMINISTRATOR (805) 498-3621	IFF EQUIPMENT ELECTRONIC EQUIPMENT
TELEDYNE ELECTRONIC TECHNOLOGIES 1274 TERRA BELLA AVE. MOUNTAIN VIEW CA 94043	DONALD L. ESTES SMALL BUSINESS LIAISON OFFICER (415) 962-6574	TRAVELING WAVE TUBES HIGH POWER AMPLIFIERS MICROWAVE SUBSYSTEMS
TELEDYNE INDUSTRIES INC 8650 BALBOA AVE SAN DIEGO CA 92123	DAVID LOWE BUYER (619) 576-1005	CONNECTORS SWITCHES
TELEDYNE MCCORMICK SELPH 3601 UNION ROAD HOLLISTER CA 95024-0006	LUCKY H. CHUCK SMALL BUSINESS ADMINISTRATOR (408) 637-3731	EXPLOSIVE ORDNANCE AIRCRAFT SAFETY SYSTEMS CHEMICALS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE MICROELECTRONICS 12964 PANAMA STREET LOS ANGELES CA 90066	MADELINE MILLER PURCHASING AGENT (310) 574-2076	HYBRIDS
TELEDYNE MICROWAVE 1290 TERRA BELLA AVENUE MT VIEW CA 94043	PAULETTE ROBBINS SMALL BUSINESS ADMINISTRATOR (415) 968-2211	COAXIAL SWITCHES OSCILLATORS FILTERS
TELEDYNE RYAN AERONAUTICAL 2701 HARBOR DRIVE SAN DIEGO CA 92186-5311	A. CURTIS JAMES, EXEC. DIR. MATERIEL AND OPERATIONS CONTR (619) 260-5364	AERIAL TARGET DRONES AIRCRAFT STRUCTURES FIELD SERVICE SUPPORT
TELEDYNE RYAN ELECTRONICS 8650 BALBOA AVENUE SAN DIEGO CA 92123	J. G. SCHALIN SMALL BUSINESS LIAISON OFFICER (619) 569-2437	DOPPLER NAVIGATION SYSTEMS RADAR ANTENNAS MICRO PROCESSORS
TELEDYNE SYSTEMS CO., INC. 19601 NORDHOFF STREET NORTHRIDGE CA 91324	SHARON L. MARSHALL SMALL BUSINESS LIAISON OFFICER (818) 886-2211	COMPUTERS CAMERAS
TELOS CORP. 3420 OCEAN PARK BLVD. P.O. BOX SANTA MONICA CA 90411-4032	THOMAS D. MORGAN DIRECTOR OF CONTRACTS (213) 450-2424	SOFTWEAR SERVICES
TETRA TECH INC ENGINEERING SERVICES DIVISION 666 NORTH ROSEMEAD BOULEVARD PASADENA CA 91107-2190	ROBERT G. SCHAFER CORPORATE CONTRACT MANAGER (818) 449-6400	ENVIRONMENTAL IMPACT ASSESSMNT WATER MGMT ENGRG & SVCS
THERMOTREX CORPORATION 9550 DISTRIBUTION AVE. SAN DIEGO CA 92121-2305	VICKIE JACKSON SMALL BUSINESS LIAISON OFFICER (619) 578-5885	LASERS ELECTRONICS OPTICS
TILDEN-COIL CONSTRUCTORS, INC. 3612 SEVENTH STREET RIVERSIDE CA 92501	BRIAN A. JERANILLO PROJECT MANAGER (714) 684-5901	PRIME CONTRACTOR

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TITAN CORP. SAN DIEGO 3033 SCIENCE PARK ROAD SAN DIEGO CA 92121	JUDITH JOHNSON DAIGLE SMALL BUSINESS LIAISON OFFICER (619) 457-4215	MD 1035/A UHF DUAL MODEM AN/NSC-64 TERMINAL TRI-MODEM KY883B/GSC ENCODER/DECODER
TITAN-SEVERE ENVIRONMENT SYSTEMS CO. A SUB. OF THE TITAN CORP. 20151 NORDORF CHATSWORTH CA 91311-6273	JACK A. STONE SMALL BUSINESS LIAISON OFFICER (818) 709-7133	MICROCOMPUTER SYSTEMS TAPE SYSTEMS MEMORY SYSTEMS
TRACOR AEROSPACE INC ADVANCED SYSTEMS OPERATION P O BOX 196, BOLLINGER CANYON SAN RAMON CA 94583	B. ELLEN STROUBE SMALL BUSINESS LIAISON OFFICER (415) 837-7201	PASSIVE COUNTERMEASURES SYTEMS ORDNANCE AUTOMATED ORDNANCE HANDLING EQ
TRACOR FLIGHT SYSTEMS INC. SUB OF TRACOR, INC. 16922 AIRPORT BLVD. MOJAVE CA 93501	MARK MORTER MATERIALS MANAGER (805) 824-4601	ELECTRONIC SYSTEMS AIRCRAFT MODIFICATION FLIGHT TEST SERVICES
TRANSTECHNOLOGY CORP. SPACE ORDNANCE SYS 25977 SAND CANYON ROAD CANYON COUNTRY CA 91351	MELINA WATKINS SMALL BUSINESS LIAISON OFFICER (805) 252-6220	ESCAPE CREW SYSTEMS,INITIATORS FRANGIBLE NUTS, CABLE CUTTERS CARTRIDGE GENERATOR
TREPTE CONSTRUCTION COMPANY INC 9190 CLAIREMONT MESA BLVD SAN DIEGO CA 92123	GUY MCCASKIE, V.P. SB & SDB COORDIATOR (619) 279-8100	GENERAL CONTRACTOR - CONSTRUCTION
TRI-VALLEY GROWERS 1255 BATTERY STREET POST OFFICE BOX 7114 SAN FRANCISCO CA 94120-7114	C B NAGLE VICE PRESIDENT PURCHASING (209) 572-5556	CANNED FOOD
TRW ELECTRONICS PRODUCTS INC. 1050 SOUTHWOOD DRIVE SAN LUIS OBISPO CA 93401	JOHN DE ANGELO PROCUREMENT MANAGER (805) 544-2786	COMMUNICATION EQUIPMENT

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TRW INC INFORMATION NETWORKS DIV. 1760 GLENN CURTISSVD. CARSON CA 90746	CHUCK GUERENA SMALL BUSINESS LIAISON OFFICER (310) 764-9460	LOCAL AREA NETWORKS
TRW INC SPACE & DEFENSE SECTOR ONE SPACE PARK REDONDO BEACH CA 90278	H. E. CYPERT, JR. SMALL BUSINESS LIAISON OFFICER (213) 812-8000	RESEARCH AND DEVELOPMENT UNMANNED SPACECRAFT SATELLITE COMMUNICATION SYSTEM
TUTOR-SALIBA CORPORATION 15901 OLDEN ST SYLMAR CA 91342	JACK FROST VICE PRESIDENT (818) 362-8391	GENERAL CONTRACTOR
UNITED TECHNOLOGIES CORP CHEMICAL SYSTEM DIVISION P. O. BOX 49028, 600 METCALF R SAN JOSE CA 95161-9028	A. E. KURRLE SMALL BUSINESS LIAISON OFFICER (408) 778-8680	PROPELLANTS PROPULSION SYSTEMS SPACE BOOSTER SYSTEMS
UNIVERSITY OF CALIFORNIA - BERKELEY 200 CALIFORNIA HALL BERKELEY CA 94720	CLAUDE E. WILSON SMALL BUSINESS COORDINATOR (510) 642-8602	RESEARCH
UNIVERSITY OF SOUTHERN CALIF SBDO, UPC, FNS-310 LOS ANGELES CA 90089-7795	AMANDA VALLEJO SMALL BUSINESS LIAISON OFFICER (213) 743-0680	EDUCATIONAL INSTITUTION RESEARCH
VALENTEC WELLS 3190 PULLMAN STREET COSTA MESA CA 92626	JAMES V. CARD DIRECTOR, CONTRACTS & PROC (714) 540-5432	LINKS PROJECTILES
VARIAN ASSOCIATES INSTRUMENT DIVISION 611 HANSEN WAY BLDG. #4, MAIL PALO ALTO CA 94303	M. T. PAULY SMALL BUSINESS LIAISON OFFICER (415) 493-4000	NMR AND EPR SPECTROMETERS UV/VIS SPECTROPHOTOMETERS
VARIAN ASSOCIATES ONCOLOGY SYSTEMS 911 HANSEN WAY PALO ALTO CA 94303	LINDA HOOK MGR PRODUCTION PLANNING & PROC (415) 424-5048	CLINICAL LINEAR ACCELERATORS LINEAR ACCELERATORS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VARIAN ASSOCIATES INC. COUPLED CAVITY TUBE DIV. 3135 HANOVER STREET PALO ALTO CA 94303	PATTY SIMPSON MOWER MATERIALS & SYSTEMS MANAGER (415) 424-4978	COUPLED CAVITY TUBES
VARIAN ASSOCIATES MICROWAVE POWER TUBE PRODUCTS 811 HANSEN WAY PALO ALTO CA 94303	JOHN CHOATE SMALL BUSINESS LIAISON OFFICER (415) 424-3878	ELECTRON TUBES; VACUUM TUBES ELECTRICAL INSTRUMENTATION TRANSISTORS&MED LINEAR ACCELRS
VARIAN ASSOCIATES POWER GRID TUBE PRODUCTS 301 INDUSTRIAL WAY SAN CARLOS CA 94070	JOHN OVERTON MATERIALS MANAGER/SBLO (415) 594-4080	ELECTRONIC VACUUM TRANSMIT TUBES HIGH INTENSITY LAMPS
VARIAN ASSOCIATES, INC. TRAVELING WAVE TUBE DIV. 607 HANSEN WAY PALO ALTO CA 94304	TOM GOTT PURCHASING MANAGER (415) 424-5467	TRAVELING WAVE TUBES
VERAC, INCORPORATED DBA BALL SYSTEMS ENGINEERING DIVISION 5580 MOREHOUSE DRIVESUITE 500 SAN DIEGO CA 92121-1709	BRIAN GREENBERG DIRECTOR OF CONTRACTS (619) 457-5550	SYSTEMS ENGINEERING ACQUISITION MANAGEMENT SUPPORT
VESPER CORP. ARROWHEAD PRODUCTS DIV. 4411 KATELLA AVENUE LOS ALAMITOS CA 90720	BETTY SANTI SMALL BUSINESS LIAISON OFFICER (714) 828-7770	DUCTING BELLOWS FUEL LINES
WATKINS-JOHNSON COMPANY 3333 HILLVIEW AVENUE PALO ALTO CA 94034-1402	JOHN WOOLDRIDGE SMALL BUSINESS LIAISON OFFICER (415) 493-4141	MICROWAVE SYSTEMS & DEVICES
WAVETEX CORP. INSTRUMENT DIV. 9045 BALBOA AVENUE SAN DIEGO CA 92123	ROBERT W. FESINMEYER PURCHASING MANAGER (619) 279-2200	TEST & MEASUREMENT EQUIPMENT

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WEBB JERVIS B COMPANY OF CAL 4550 SEVILLE AVE LOS ANGELES CA 90058	RICHARD A. LYNN SMALL BUSINESS LIAISON OFFICER (213) 588-8271	CUSTOM CONVEYORS
WESTECH GEAR CORP. 2600 E IMPERIAL HWY LYNWOOD CA 90262	P. L. PRIOR SMALL BUSINESS LIAISON OFFICER (213) 605-2600	POWER TRANSMISSIONS
WESTERN DESIGN CORP. 16952 MILIKAN AVE. IRVINE CA 92714	C. D. ENGAR SMALL BUSINESS LIAISON OFFICER (714) 863-0560	AMMUNITION HANDLING SYSTEMS
WESTINGHOUSE ELECTRIC SUPPLY CO. 801 W. WALNUT ST. COMPTON CA 90220	ROBERT KAKAMIDA ACCOUNT REP. (310) 763-0007	ELECTRICAL HARDWARE
WESTSTAR ENGINEERING INC 2001 KETTNER BLVD B SAN DIEGO CA 92101	MONTY BOUNDS PROJECT MANAGER (999) 999-9999	CONSTRUCTION
WHITTAKER CORP. 1785 VOYAGER AVENUE SIMI VALLEY CA 93063-8000	NORMAN PETERSON MANAGER OF SUBCONTRACTS (805) 584-8200	RADAR SYSTEMS ELECTRONIC COUNTERMEASURE SYSTEMS
WILCOM PRODUCTS, INC. 714 N BROOKHURST STREET ANAHEIM CA 82801-3877	J. A. ROSENGRANT DIRECTOR OF MATERIAL (714) 774-1010	TELEPHONE TEST EQUIPMENT SURVIVAL SUPPORT DEVICE MILITARY COMMUNICATIONS
WILTRON CO. 490 JARVIS DRIVE MORGAN HILL CA 95037	PAUL MAYER MATERIALS MANAGER (408) 778-2000	MICROWAVE & TELECOMMUNICATIONS TEST EQUIPMENT
WINZLER & KELLY CONSULTING ENGINEERS 180 HOWARD STREET SUITE 1 SAN FRANCISCO CA 94105	THEODORE H. PURCELL BRANCH MANAGER (415) 546-9900	CONSULTING ENGINEERS
WITCO CHEMICAL CORP GOLDEN BEAR DIVISION 10100 SANTA MONICA BLVD 1470 LOS ANGELES CA 90067	RACHEL L. COHEN MGR. GOVERNMENT SALES (213) 277-4511	SUPPLYING PETROLEUM PRODUCTS

California

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WOODARD-CLYDE CONSULTANTS 500 12THST, S100 OAKLAND CA 94607	PATRICIA E. MCKEE GOVERNMENT CONTRACTS MGR (415) 893-3600	GEOTECHNICAL ENGINEERING ENVIRONMENTAL ENGINEERING
WYLE LABORATORIES WESTERN OPERATIONS 128 MARYLAND ST. EL SEGUNDO CA 90245	DENNIS D. HUBBARD SMALL BUSINESS LIAISON OFFICER (213) 640-0500	ENGINEERING & TESTING SVCS
WYLIE C E CONSTRUCTION CO. 3777 RUFFIN ROAD SAN DIEGO CA 92123	ALICE J. WYLIE SECRETARY-TREASURER (619) 571-4911	BUILDING CONSTRUCTION
XEROX CORP PALO ALTO RESEARCH CENTER 3333 COYOTE HILL RD PALO ALTO CA 94304	GARY SITTS MANAGER, MATERIAL SERVICES (415) 812-4980	RESEARCH IN ELECTRONICS AND SOFTWARE
XEROX SPECIAL INFORMATION SYSTEMS 250 NORTH HALSTEAD STREET PASADENA CA 91109	C HOBBS MANAGER MATERIALS MANAGEMENT (818) 351-2351	SPECIAL HIGH TECHNOLOGY SYSTEM FOR SCIENCE & INDUSTRY
XONTECH INC 6862 HAYVENHURST AVE VAN NUYS CA 91406	WAYNE S. CRABLE SUBCONTRACT MANAGER (818) 787-7380	THREAT ASSESSMENT, ANALYSIS, REPORT, TEST AND EVALUATION
YEAGER E L CONSTRUCTION CO 1995 AGUA MANSA RD RIVERSIDE CA 92509	LARRY P. COBEL EEO OFFICER (714) 684-5366	HEAVY CONSTRUCTION

Colorado

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABB POWER GENERATION, INC. HYDRO POWER DIV. 7921 SOUTHPART PLAZA, S 208 LITTLETON CO 80120	TOM KELLY PROJECT MANAGER (303) 730-4012	ENGINEERING/MFGR/INSTALLATION OF REWIND & UPGRADES FOR HYDRO GENERATORS
ALLIED SIGNAL AEROSPACE CO 1925 AEROTECH DR., SUITE 200 COLORADO SPRINGS CO 80916	T.M. HAMILTON MANAGER BUSINESS MRG DEPT (719) 637-6723	DEPOT LEVEL MAINENANCE SUSTAINING ENGINEERING CONFIGURATION MANAGEMANT
ANALEX CORPORATION 7901 SOUTHPARK PLAZA, SUITE 21 LITTLETON CO 80120-0000	DAVID L FISHMAN BUSINESS MANAGER (303) 730-0302	ENGINEERING SERVICES
BALL AEROSPACE AEROSPACE SYSTEMS GROUP P O BOX 1062 BOULDER CO 80306	TRESSA PEDERSON SMALL BUSINESS LIAISON OFFICER (303) 939-5955	SATELLITES SPACE INSTRUMENTS SPACE AGE LUBRICATED PRODUCTS
BENDIX FIELD ENGINEERING CORP. 1923 AEROTECH DR. SUITE 200 COLORADO SPRINGS CO 80906	T. M. HAMILTON MANAGER, CONTRACT ADMIN. (719) 637-6723	DEPOT LEVEL MAINTENANCE SUSTAINING ENGINEERING CONFIGURATION MANAGEMENT
BORDEN INC MEADOW GOLD DAIRIES 1325 W OXFORD AVE ENGLEWOOD CO 80110	MARK A. LYDEN DISTRICT SALES MANAGER (303) 761-2210	DAIRY PRODUCTS ICE CREAM PRODUCTS
BOYLE ENGINEERING CORPORATION 165 S UNION BLVD STE 200 DENVER CO 80228	JERRY F. KENNY, PH.D. MANAGING ENGINEER (303) 987-3443	ENGINEERING
CENTRIC-JONES CO P.O. BOX 14026, 5490 W. 13TH A DENVER CO 80214	JEFF L. MCKEE ASSISTANT PROJECT MANAGER (303) 233-8440	CONSTRUCTION, GEN'L CONTRACTOR
CLEARWATER CONSTRUCTORS, INC. P.O. BOX 1407 GREELEY CO 80632	JAMES L. PETERS PROJECT MANAGER (208) 832-4603	GENERAL CONTRACTOR

Colorado

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COMPUTER PRODUCTS TECNETICS, INC. 6287 ARAPAHOE AVE. BOULDER CO 80306	PAULA NEWCOMB PURCHASING MANAGER (303) 442-3837	POWER SUPPLIES
CTA INCORPORATED SIMULATION DIV. 5670 GREENWOOD PLAZA BLVD ENGLEWOOD CO 80111	C. T. ARMSTRONG-BEY SMALL BUSINESS LIAISON OFFICER (303) 889-1355	FLIGHT SIMULATORS TRAINER SATS
DRESSER INDUSTRIES INC 307 W 56TH AVE DENVER CO 80216	GARY W, ROLLEFSTAD SMALL BUSINESS LIAISON OFFICER (303) 295-2812	CENTRIFUGAL PUMPS
EAGLE-PITCHER IND 3820 S HANCOCK COLORADO SPRINGS CO 80911-0000	BAYLENE LEONARD PURCHASING MANAGER (719) 392-4266	AIRCRAFT & AEROSPACE BATTERIES
EPI AN ETA TECHNOLOGY CO 3650 NORTH NEVADA AVENUE COLORADO SPRGS CO 80907	RICK BAXTER SMALL BUSINES ADMINISTRATOR (719) 577-8101	COMMUNICATIONS EQUIPMENT
E T TECHNOLOGIES, INC. 6800 S. DAWSON CR., SUITE 100 ENGLEWOOD CO 80112	CLELLAN PEARCE VICE PRESIDENT (303) 680-9414	UNDERGROUND STORAGE TANK MANAGEMENT SERVICES
FLIGHTSAFETY SERVICES CORP 10184 WEST BELLEVIEW AVE, SUIT LITTLETON CO 80127	LORI M. TOBIN MANAGER OF PURCHASING (303) 932-3680	AIRCREW TRAINING SYSTEMS
HENSEL PHELPS CONSTRUCTION COMPANY POST OFFICE BOX 0 GREELEY CO 80632	CHRISTINA GERINGER EXECUTIVE ASSISTANT (303) 352-6565	GENERAL CONTRACTOR
HONEYWELL INC TEST INSTRUMENTS DIVISION 4800 EAST DRY CREEK ROAD LITTLETON CO 80122-3796	LEN MALLOY, DIRECTOR QUALITY/CUST SVC/PROCUREMENT (303) 773-4986	TAPE RECORDERS

Colorado

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
IBM CORP/FEDERAL SYSTEMS CO INTERNATIONAL BUS MCHS CORP 6300 DIAGONAL HIGHWAY BOULDER CO 80301-0000	P E RUFFO MGR., BUS PRACTICES, KTR & PRO (303) 924-5046	SPACE SYSTEMS (SPACE SURVELL) INTEGRATED LOGISTICS SUPPORT GEOGRAPHIC INFORMATION SYSTEMS
ITT FEDERAL SERVICES CORPORATION 1 GATEWAY PLAZA, 1330 INVERNES COLORADO SPRINGS CO 80910	D. L. REITHER MANAGER, PURCHASING (719) 574-5850	OPERATION & MAINTENANCE SVCS ENGINEER INSTALL COMMUNICATION EDUCATIONAL INSTITUTION SUPPOR
KAMAN INSTRUMENTATION CORP 1500 GARDEN OF THE GODS R COLORADO SPRINGS CO 80907	MS ALICE NIELSEN MATERIALS MANAGER (719) 599-1701	RF CABLE ASSEMBLIES
KAMAN SCIENCES CORPORATION 1500 GARDEN OF THE GODS ROAD COLORADO SPRINGS CO 80907	W. RAY DURRANCE SMALL BUSINESS LIAISON OFFICER (719) 599-1455	RESEARCH & DEVELOPMENT COMPUTER SERVICES
LORAL CORP.ACE CORP FKA FORD AEROSPACE COMMUNICATIONS 9970 FEDERAL DRIVE COLORADO SPGS CO 80921-3697	R. R. ESPINOZA, SUPERVISOR PURCHASING SECTION (719) 594-1073	ANTENNAS COMMUNICATION EQUIPMENT SATELLITES
M.A. MORTENSON COMPANY MORTENSON M A COMPANY 910 ELKTON DRIVE COLORADO SPRINGS CO 80907	CYNTHIA A. COLBRUN ADMINISTRATIVE ASSISTANT (719) 531-6804	GENERAL CONTRACTOR
MARTIN MARIETTA CORP ASTRONAUTICS GROUP P O BOX 179 DENVER CO 80201	H. L. WATKINS MANAGER, MATERIEL SPT OPS (303) 971-5304	SATELLITES SOLAR SYSTEMS LAUNCH VEHICLES
MARTIN MARIETTA CORP DATA SYSTEMS DIVISION 1101 WEST MINERAL AVENUE LITTLETON CO 80120	S D BRUCE SBLO (303) 971-2867	FIELD SERVICES REMOTE COMPUTING SERVICES INTEGRATION SERVICES
MARTIN MARIETTA CORPORATION INFORMATION & COMMUNICATION SYSTEMS P.O. BOX 1260 DENVER CO 80201-1260	D.J. CORNELL DIRECTOR OF MATERIEL (303) 977-0147	INFORMATION & COMMUNICATION SYSTEMS

Colorado

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MEADOW GOLD DAIRIES 1325 W OXFORD AVE, PO BOX 1637 ENGLEWOOD CO 80150-1637	MARK A. LYDEN DISTRICT SALES MGR (303) 761-2210	DIARY & ICE CREAM PRODUCTS
MICROLITHICS INC 17301 WEST COLFAX SUITE 152 GOLDEN CO 80401	BILL BAGWELL CONTRACTS MANAGER (303) 177-0271	STANDARD ELECTRONIC MODULES
MONFORT FOOD DISTRIBUTING CO MAPPELLI FOOD DISTRIBUTING CO 1930 AA ST GREELEY CO 80631	MS BARBARA HALL SBLO OFFICER (303) 353-2311	BEEF PORK LAMB
MORTENSON M A & COMPANY 1155 KELLY JOHNSON BLVD COLORADO SPRINGS CO 80920-3958	FRED VAN VURST VICE PRESIDENT (719) 531-6804	GENERAL CONSTRUCTION CONTRACTING
NATIONAL TECHNOLOGICAL UNIVERSITY 601 S. HOWES ST., 5TH FLOOR NORTH P.O. BOX 700 FT COLLINS CO 80522	MARILYN ROBERTS TREASURER (303) 484-6050	EDUCATION RESEARCH
NIELSONS INC 22419 COUNTY ROAD G CORTEZ CO 81321	CHARLIE M. ROGERS, JR. DEBE LIAISON OFFICER (303) 565-8461	GENERAL CONTRACTOR
OEA INC OEA AEROSPACE SYSTEMS 34501 E QUINCY AVE DENVER CO 80210	W. R. MARTIN ASSISTANT PURCH MANAGER (303) 693-1471	AEROSPACE ORDNANCE
QUANTALEX INC 300 UNION BLVD STE 600 DENVER CO 80228	STEPHEN R. SWANSON VICE PRESIDENT (303) 763-8881	ENVIRONMENTAL CONSULTING
R N L FACILITIES CORPORATION 1225 17TH ST STE 1700 DENVER CO 80202	PETER F. EINSLE SENIOR ASSOCIATE (303) 295-1717	DESIGN SERVICES

Colorado

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STANFORD TELECOM INC GOVERNMENT SERVICES DIVISION 5009 CENTENNIAL BLVD COLORADO SPRINGS CO 80919-0000	ANDREW TENIS SBLO (719) 594-8898	OPERATIONS AND MAINTENANCE SATELLITE COMMUNICATIONS SYS
UNITED ENGINEERS & CONSTRUCTORS INC. P. O. BOX 5888 DENVER CO 80217	D U KINI PROJECT MATERIAL MANAGER (303) 843-3329	ENGINEERING CONSTRUCTION
UNIVERSITY OF DENVER (COLORADO SEMINARY) 2199 S UNIVERSITY BLVD DENVER CO 80208	DEBORAH G. BRADFORD PROJECT ADMINISTRATOR (303) 871-4040	PRIVATE, NON-PROFIT ED. INST.
WATKINS-JOHNSON ENVIRONMENTAL INC. 303 EAST 17TH STREET, SUITE 5 DENVER CO 80203	JUDITH BALLOU MANAGER, CONTRACTS (303) 831-8868	HYDROGEOLOGIC CONSULTING ENVIRONMENTAL ENG. CONSULTING
WESTERN STATES CONSTRUCTION CO., INC 5400 N. GARFIELD AVE. P.O. BOX LOVELAND CO 80539	JAMES R. HAYES CONSTRUCTION SERVICES MANAGER (303) 667-5555	CONSTRUCTION
WHITTAKER TECHNICAL PRODUCTS, INC POWER STORAGE SYSTEMS 3850 OLIVE STREET DENVER CO 80207-0000	D. W. FORCE CONTROLLER (303) 388-4836	SILVER ZINC BATTERIES
WOODWARD-CLYDE CONSULTANTS 4582 S ULSTER ST STE 600 DENVER CO 80237	STEVEN FUSCHER VICE PRESIDENT FINANCE & ADMIN (303) 740-2600	PROFESSIONAL ENGINEERING CONSULTING
WOODWARD GOVERNOR COMPANY 1000 EAST DRAKE ROAD FORT COLLINS CO 80525	DAVID B. MORTLOCK MATERIALS MANAGER (303) 482-5811	CONTROLS FOR DIESEL ENGINES STEAM TURBINES GAS TURBINES & OTHER INDUSTRIAL APPLICATIONS

Connecticut

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ACMAT CORPORATION 233 MAIN STREET NEW BRITAIN CT 06050-2350	BRYAN H. MARSH VICE PRESIDENT (203) 229-9000	ASBESTOS ABATEMENT COMMERCIAL INTERIORS
ALLIED-SIGNAL AEROSPACE CO, BENDIX CHESHIRE OPERATIONS 250 KNOTTER DRIVE CHESHIRE CT 06410	ANDREW J. LARSEN MATERIALS PRINICPLE (203) 250-3564	GYROSCOPES
ANALYSIS & TECHNOLOGY, INC. ROUTE 2 NO STONINGTON CT 06359	STEVEN A. PICK CONTRACTS ADMINISTRATOR (203) 599-3910	TECHNICAL MANUALS
AVCO CORPORATION TEXTRON LYCOMING 550 SOUTH MAIN ST STRATFORD CT 06497	NORMAN SOLINSKY MGR STRATEGIC PROC & SBA (203) 385-3653	GAS TURBINE ENGINES GROUND SUPPORT EQUIPMENT
BARNES GROUP, INC. WINDSOR MANUFACTURING COMPANY 169 OLD KENNEDY ROAD WINDSOR CT 06095	JOHN J. JEFSKI PURCHASING MANAGER (203) 688-6411	DUCTS HOUSINGS NOZZ
BOEHRINGER INGELHEIM PHARMACEUTICALS,INC 900 EAST RIDGEBURY RD. RIDGEFIELD CT 06877	LARRY M. HENSHAW SMALL BUSINESS LIAISON OFFICER (203) 798-4546	ETHICAL PHARMACEUTICALS OTC DRUGS
BRAND-REX COMPANY 1600 WEST MAIN STREET WILLIMANTIC CT 06226	CARL P. LAKES SENIOR BUYER (203) 456-8000	WIRE & CABLE
CERBEC, INC. 10 AIRPORT PARK RD EAST GRANBY CT 06026	JUNE C. HOYLE BUYER (SGNICC) (507) 351-7975	CERAMIC BEARING COMPONENTS
CHANDLER EVANS INC ONE CHARTER OAK BOULEVARD W HARTFORD CT 06110-0651	CHARLES J. ZAKRESKI PURCHASING MANAGER (203) 236-0651	FUEL PUMPS FUEL CONTROLS ENGINE ACCESSORIES

Connecticut

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CIRCON ACMI 300 STILLWATER AVENUE STAMFORD CT 06902	MICHAEL WEBB PURCHASING MANAGER (203) 328-8686	MEDICAL AND INDUSTRIAL EQUIP
COLT INDUSTRIES INC OPERATING CORP P.O. BOX 1868 HARTFORD CT 06102	ROBERT A. SENECAL MANAGER MILITARY PURCHASING (203) 236-6311	M16A1 RIFLE M16A1 PARTS & ACCESSORIES
DRESSER INDUSTRIES INC LODGE-COTTRELL NORTH AMER DIV 250 EAST MAIN STREET STRATFORD CT 06497	RICHARD J. FAUSEL SBLO (203) 038-5020	SUBMARINE DEPT GAUGE
DURACELL INC. NEW PRODUCTS & TECHNOLOGY DIV. BERKSHIRE INDUSTRIAL PARK, BLD BETHEL CT 06801	GLENN F. CRUZE MGR. GOV'T SALES (203) 791-3284	DRY BATTERIES
DYNAMICS CORP OF AMERICA FERMONT DIV 141 NORTH AVENUE BRIDGEPORT CT 06606	NATE GOODWINE SENIOR BUYER (203) 366-5211	POWER GENERATING SYSTEMS
EATON CORPORATION PRESSURE SENSORS DIV 15 DURANT AVENUE BETHEL CT 06801	NICHOLAS J. TARASOVIC SMALL BUSINESS LIAISON OFFICER (203) 796-6111	PRESSURE INSTRUMENTATION
ENSIGN-BICKFORD INDUSTRIES, INC. 10 MILL POND RD./ P.O. BOX 7 SIMSBURY CT 06070	A. V. KRISTOPIK SMALL BUSINESS LIAISON OFFICER (203) 843-2547	EXPLOSIVE COMPONENTS FOR EAROSPACE & WEAPONS SYSTEMS
FCD CORP. MARK IV INDUSTRIES INC. 100 SKIFF ST HAMDEN CT 06514	THOMAS G POND, DIRECTOR CONTRACTS ADMINISTRATION (203) 281-8067	REFRIGERATION AIR CONDITIONING SMALL HYDRAULIC PUMPS ENVIRONMENTAL CONTROL SYSTEMS

Connecticut

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FENN MFG. CO. 300 FENN RD. NEWINGTON CT 06111	KENNETH A. REILLY MANAGER PURCHASING (203) 666-2471	METAL FORMING MACHINERY PRECISION PARTS
GENERAL DYNAMICS CORP ELECTRIC BOAT DIV 75 EASTERN POINT ROAD GROTON CT 06340	LEONARD E REED SMALL DISADVANTAGED BUS COORD. (203) 433-2715	SUBMARINES
HOWMET CORPORATION 145 PRICE ROAD WINSTED CT 06098	MICHAEL BURNS PURCHASING MANAGER/SBLO (616) 894-7369	GAS TURBINE COMP. MACHINING
HOWMET CORPORATION N.E. AIRFOIL PRODUCTS DIV. SPRING LANE FARMINGTON CT 06032	LAWRENCE LEBLANC PURCHASING MANAGER (203) 677-1376	GAS TURBINE ENGINE BLADES & VANES
HUGHES DANBURY OPTICAL SYSTEMS, INC. 100 WOOSTER HEIGHTS ROAD DANBURY CT 06810	DAVID R. FOURNIER SMALL BUSINESS LIAISON OFFICER (203) 797-5909	ELECTRO-OPTICAL SYSTEMS
INTERNATIONAL FUEL CELLS CORP. P.O. BOX 739, 195 GOVERNORS HI SOUTH WINDSOR CT 06074	W. R. KNIGHT SMALL BUSINESS LIAISON OFFICER (203) 727-2466	FUEL CELLS
KAMAN AEROSPACE CORPORATION OLD WINDSOR ROAD, P. O. BOX 2 BLOOMFIELD CT 06002-0002	RALPH C FIORE SMALL BUSINESS LIAISON OFFICER (203) 243-7076	AIRCRAFT PARTS
LANE CONSTRUCTION CORP 965 EAST MAIN STREET MERIDEN CT 06458	J.O. HUGHES PROJECT MANAGER (412) 583-0743	CONSTRUCTION
LITTON SYSTEMS INC. LASER SYSTEMS DIV., CLS OPERATIONS 5 JEFFERY DR. S. WINDSOR CT 06074	RICHARD M. WAYNE CONTRACTS ADMINISTRATOR (203) 289-3551	LASER TECHNOLOGY

Connecticut

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MAGNETIC BEARINGS, INC. 609 POQUONNOCK ROAD GROTON CT 06340	GERALD D. TYMINSKI, MANAGER FINANCE AND ADMINISTRATION (203) 445-4005	ACTIVE MAGNETIC BEARINGS
MC LAUGHLIN RESEARCH CORPORATION 40 BOSTON POST ROAD WATERFORD CT 06385	VINCENT PINTO DIRECTOR OF PROCUREMENT (212) 898-1750	ENGINEERING SUPPORT SERVICES
MILES INC. PHARMACEUTICAL DIV. 400 MORGAN LANE WEST HAVEN CT 06516	RICHARD D TONI DIRECTOR LOGISTICS (203) 937-2480	PHARMACEUTICALS
PERKIN-ELMER CORP 761 MAIN AVENUE NORWALK CT 06859-0187	WILLIAM D. SCHILLING SMALL/MINORITY BUS. LIAISON OF (203) 762-6077	ELECTRO-OPTICAL SYSTEMS LITHOGRAPHY SYSTEMS OPTICAL COATINGS
PHILIPS MEDICAL SYSTEMS N.A.CO. 710 BRIDGEPORT AVE. SHELTON CT 06484	ROBERT A RUDY PURCHASING SUPERVISOR (203) 926-7205	MEDICAL DIAGNOSTIC X-RAY SYSTS
PIONEER AEROSPACE CORPORATION 45 SOUTH SATELLITE RD SOUTH WINDSOR CT 06074	AVIS HUGHES PURCHASING MANAGER (601) 736-4511	PARACHUTES
POLYCAST TECHNOLOGY 69 SOUTHFIELD AVE STAMFORD CT 06904	MARC BROCCOLI MATERIALS MGR (203) 327-6010	ACRYCIC SHEET
RAYMOND ENGINEERING INC. 217 SMITH STREET MIDDLETOWN CT 06457	MARK W. RICH SMALL BUSINESS LIAISON OFFICER (203) 632-4635	MILITARY MEMORY DEVICES SAFING, ARMING, FUZING DEVICES BOLTING TECHNOLOGIES
RAYTHEON COMPANY MACHLETT LABS INC 1063 HOPE STREET STAMFORD CT 06907	J FLYNN PURCHASING MANAGER (203) 326-2742	X RAY TUBES VACUUM TUBES

Connecticut

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
REVERE AEROSPACE, INC. 845 N. COLONY RD. WALLINGFORD CT 06492	PATRICK J. TAMBURRO PRODUCT ADMINISTRATOR (203) 284-5101	CABLES SWITCHES JET WEIGH KITS
SAFEWAY PRODUCTS INC 440 MIDDLEFIELD ST MIDDLETOWN CT 06457	JOSEPH C. CANNA PURCHASING MANAGER (203) 346-6601	AIRCRAFT PROPELLER DEICERS RELATED PRODUCTS
SONALYSTS, INC. 215 PARKWAY NORTH, P. O. BOX 2 WATERFORD CT 06385	LEON R. PETERSON MANAGER OF CONTRACTS (203) 442-4355	ENGINEERING SERVICES TRAINING SERVICES HARDWARE ITEMS
TEXTRON LYCOMING 550 SOUTH MAIN STREET STRATFORD CT 06497	NORMAN SOLINSKY SMALL DISADVANTAGED BUS OFFICE (203) 385-3653	GAS TURBINE ENGINES GROUND SUPPORT EQUIP
TORRINGTON COMPANY FAFNIR BEARING DIV 59 FIELD ST. TORRINGTON CT 06790	R W KLINGERMAN CORPORATE PURCHASING MANAGER (203) 482-9512	BEARINGS
TURBO PRODUCTS INTERNATIONAL INC. POND MEADOW ROAD IVORYTON CT 06442	A.E. DITTMAN PURCHASING AGENT (203) 767-0161	COMPRESSOR BLADES & VANES TURBINE BLADES & VANES TURBOMACHINERY COMPONENTS
UNITED TECHNOLOGIES CORP HAMILTON STANDARD DIV. ONE HAMILTON RD WINDSOR LOCKS CT 06096-1010	JERE L. MCWILLIAMS SMALL BUSINESS LIAISON OFFICER (203) 654-2446	AEROSPACE PRODUCTS
UNITED TECHNOLOGIES PHOTONICS, INC 1289 BLUE HILLS AVENUE BLOOMFIELD CT 06002	JEFFREY L. CRANDALL PURCHASING AGENT (203) 769-3079	INTEGRATED OPTIC COMPONENTS AND SUBSYSTEMS

District of Columbia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALASCOM, INC. 1726 M STREET, N.W., SUITE 801 WASHINGTON DC 20036	D. TRAUTMAN SMALL BUSINESS LIASON OFFICER (202) 223-5202	TELECOMMUNICATIONS SERVICES EARTH STATION
AMERICAN COUNCIL ON EDUCATION GRANTS AND CONTRACTS OFFICE ONE DUPONT CIRCLE, NW WASHINGTON DC 20036	EUGENE SULLIVAN DIRECTOR, MILITARY EVALUATIONS (202) 939-9470	EDUCATION ASSOCIATION
AMERICAN INSTITUTES FOR RESEARCH 3333 K STREET, N.W. WASHINGTON DC 20007-3605	THOMAS JESULAITIS ASSISTANT SECRETARY (202) 342-5031	RESEARCH IN THE BEHAVIORAL AND SOCIAL SCIENCES
ARTHUR ANDERSON & CO. ANDERSON CONSULTING 1666 K STREET, N.W. WASHINGTON DC 20006	STEPHEN GOODMAN MANAGER (202) 862-3314	INFORMATION SYSTEMS AUDIT SERVICES CONSULTING SERVICES
BASIL FRANK E INC DELAWARE 1510 H ST NW WASHINGTON DC 20005	DOUGLAS N. LASURE CONSTRUCTION CONTRACTS MANAGER (202) 835-1000	GENERAL CONTRACTORS
DANIEL MANN JHNSON MENDENHALL DMJM 1900 M ST NW 800 WASHINGTON DC 20036	DERRICK A. ANDERSON PROGRAM MANAGER (703) 693-8949	CONSTRUCTION MANAGEMENT
ELLERBE INC 1875 CONNECTICUT AVE NW, # 600 WASHINGTON DC 20009	STEPHEN TARBUCK OPERATIONS ANALYST (202) 986-9003	ARCHITECTURAL ENGINEERING DESIGN
MARTIN MARIETTA CORPORATION AIR TRAFFIC SYSTEMS 475 SCHOOL ST. SE WASHINGTON DC 20024	JONETTA M. ROWLEY SMALL BUSINESS ADMINISTRATOR (202) 646-6907	TECHNICAL ENGINEERING & INTEGRATION SERVICES
SYSCON CORPORATION 1000 THOMAS JEFFERSON STREET N WASHINGTON DC 20007	KENNETH W. WARNER CORPORATE PROCUREMENT MANAGER (202) 342-4420	ENGINEERING AND TECHNICAL SERVICES

District of Columbia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UE&C URBAN SERVICES CORP 1015 15TH ST NW SUITE 1 WASHINGTON DC 20005	W. C. BATCHLER MGR. CORP. SMALL BUSINSS PROG (215) 422-3239	TRACKWORK INSPECTION CADD-MAPPING RAIL TESTING (ULTRASONIC)

Delaware

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALL AMERICAN ENGINEERING COMPANY 725 DAWSON DRIVE NEWARK DE 19714-9269	A. J. DI NORSCIA MATERIALS MANAGER (302) 453-8100	AIRCRAFT ARRESTING GEAR AERIAL RECOVERY DRONE LAUNCH
AMETEK INC HAVEG DIVISION 900 GREENBANK ROAD WILMINGTON DE 19808	RICHARD H. COPE MATERIALS MANAGER (302) 995-0400	SILTEMP THERMAL BARRIER CHEMICAL PROCESS EQUIPMENT CHEMTITE PIPING SYSTEMS
E.I. DUPONT DE NEMOURS CO. MATERIALS,LOGISTICS & SERVICES 1007 MARKET ST.,ROOM B-7276 WILMINGTON DE 19898	HYLAND MC CARTHY MINORITY VENDOR PROGRAM MGR (302) 999-5066	FIBERS,FILMS, POLYMER PRODUCTS ELECTRNS & BIOMEDICAL PRODUCTS AGRICHEMS, IND, CHEMS
ILC DOVER, INC P O BOX 266 FREDERICA DE 19946	J. SHAFER MANAGER OF PROCUREMENT (302) 335-3911	SHUTTLE SPACE SUITS EOD ENSEMBLES TANK ASSENBLIES
ZENEGA PHARMACEUTICALS GROUP 1800 CONCORD PIKE WILMINGTON DE 19897	D. G. MORDIA SMALL BUSINESS LIAISON OFFICER (302) 886-7647	PHARMACEUTICALS

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABB ENVIRONMENTAL SERVICES, INC. AKA ABB FLAKT INC 2571 EXECUTIVE CENTER CIRCLE, TALLAHASSEE FL 32301	LAURIE HUFFMAN CONTRACTS MANAGER (904) 656-1293	ENVIRONMENTAL ENGINEERING
AIRCRAFT POROUS MEDIA, INC. 6301 49TH STREET NORTH PINELLAS PARK FL 34665	JAMES TARBUCK PURCHASING MANAGER (813) 522-3111	AIRCRAFT FILTRATION
AIRFOIL TEXTRON INC 2287 PREMIER ROW ORLANDO FL 32809	RICHARD DI CICCO PURCHASING MANAGER (407) 859-0632	COMPRESSOR BLADES
ALLIED SIGNAL AEROSPACE CO. BENDIX ENGINE CONTROLS DIV. 7575 BAYMEADOWS WAY JACKSONVILLE FL 32216	CARLA VOISARD SENIOR BUYER/PLANNER (904) 739-4467	IGNITION SYSTEMS
ALLIED-SIGNAL AERO CORP AIR TRANSPORT AVIONICS 2100 N W 62ND STREET FT LAUDERDALE FL 33309	HELENE G. JOHNSTON SMALL BUSINESS LIAISON OFFICER (305) 928-3757	RADAR COMMUNICATION/NAVIGATION SYS AUTO PILOT SYSTEMS
ANDERSON COLUMBIA ENVMTL GUERDON RD LAKE CITY FL 32055	JOHN S. ANDERSON PROJECT MANAGER (904) 755-1196	ENVIRONMENTAL SERVICES
ANDREW KINTEC CORPORATION 12205 28TH STREET NORTH ST. PETERSBERG FL 33716-1823	DONNIE E. ALLEN DIRECTOR, MATERIALS DEPT. (813) 573-7866	PEDESTALS CONTROLS
ATLANTIC DRY DOCK CORPORATION 8500 HECKSCHER DRIVE JACKSONVILLE FL 32226	DAVE JONIS PURCHASING MANAGER (904) 251-3111	SHIP REPAIR
ATLANTIC MARINE, INC. 8500 HECKSCHER DRIVE JACKSONVILLE FL 32226	GEORGE HAYNES PURCHASING MANAGER (904) 251-1501	SHIP REPAIR

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AUTOMATION INTELLIGENCE, INC. 850 TRAFALGAR COURT MAITLAND FL 32751-4153	ERNEST A WORLEY SMALL BUSINESS LIAISON OFFICER (407) 661-7007	CNC SALES/SERVICE CAM PRODUCTS SALES/INST
BF GOODRICH, INC. ENGINEERED POLYMER PRODUCTS 6061 BF GOODRICH BLVD JACKSONVILLE FL 32226	R. J. MCELCAR PURCHASING MANAGER (904) 757-3660	MARINE PRODUCTS
BRUNSWICK CORPORATION DEFENSE DIVISION 9509 INTERNATIONAL COURT N. ST. PETERSBURG FL 33761-4803	CARL R. ECKERT FACILITIES/MATERIALS MANAGER (813) 675-5482	NBC DETECTION SYSTEMS NBC DECONTAMINATION SYSTEMS
BRUNSWICK CORPORATION DEFENSE DIVISION 2000 BRUNSWICK LANE DE LAND FL 32724	CHARLENE COSIMINI SMALL BUSINESS LIAISON OFFICER (904) 736-1700	CAMOUFLAGE CHEMICAL BIOLOGICAL SYSTEMS RESEARCH AND DEVELOPMENT
CARLETON TECHNOLOGIES INC. 3910 RIGA BLVD TAMPA FL 33619	WAYNE T. O'BRIEN PROCUREMENT MANAGER (813) 623-3711	VALVES
CDI MARINE COMPANY 9487 REGENCY SQUARE BLVD. SUIT JACKSONVILLE FL 32225	KATHLEEN M. MCCARTHY SMALL BUSINESS LIAISON OFFICER (904) 724-9700	DESIGN SERVICES, MARINE
CENTEX-ROONEY CONSTRUCTION CO 6300 NW 5TH WAY FT LAUDERDALE FL 33309	GEORGE KOOS VICE PRESIDENT (205) 650-5981	CONSTRUCTION
CHROMALLOY CASTINGS TAMPA CORP. 7030 ANDERSON ROAD TAMPA FL 33643-4410	LYNN A. PEASE, DIRECTOR FINISHED PARTS & MIL. MKTG (813) 885-4781	GAS TURBINE ENGINE PARTS & ASSYS
CONTRAVES USA, INC. SYSTEMS SIMULATION 5902 BRECKENRIDGE PARKWAY TAMPA FL 33610-4233	C.P. CARROLL MANAGER, SUBCONTRACTS (813) 628-6100	TRAINING DEVICES

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CONVENTIONAL MUNITIONS SYSTEMS, INC. P. O. BOX 20711 TAMPA FL 33622	MARK D. DILLON CONTRACT ADMINISTRATOR (813) 882-4477	WARHEAD MFG. & DEVELOPMENT EXPLOSIVE ORDNANCE DISPOSAL
CRANE RESISTOFLEX CO. 2575 W. FIFTH ST JACKSONVILLE FL 32205	ROLF HANSEN MARKETING MANAGER (904) 389-3400	DYNATUBE FITTINGS HYDRAULIC HOSES
CRESTVIEW AEROSPACE CORP. P O BOX 1177, 5486 FAIRCHILD R CRESTVIEW FL 32536	ROBERT WHITAKER PURCHASING DEPARTMENT (904) 682-2746	AIRCRAFT SPARES GROUND HANDLING EQUIPMENT AIRCRAFT STRUCTURAL
CROWLEY MARITIME CORP. ATLANTIC DIV. P. O. BOX 2110 JACKSONVILLE FL 32203-2110	JOHN G. AZZO SMALL BUSINESS LIAISON OFFICER (904) 727-2366	LAND AND OCEAN TRANSPORTATION
C S R CENTER FOR TECHNICAL SUPPORT PROJECTS P.O. BOX 4127 PATRICK AFB FL 32925	R. E. BATES SUBCONTRACT ADMINISTRATOR (407) 494-2725	ADMIN. OF THE TEST SUPPORT FACILITIES AND RELATED ACTIVITIES
DEFENSE RESEARCH, INC. P. O. BOX 7909, 3030 HORSESHOE NAPLES FL 33941	ROBIN BUBOLZ MATERIALS MANAGEMENT (813) 643-6660	SIDEWINDER WING GUN MOUNTS FIN & NOZZLE ASSEMBLIES
DEXTER TOOL CO INC 1501 53RD STREET W W PALM BEACH FL 33407	DAVE MAXWELL PURCHASING MANAGER (407) 842-5336	AIRCRAFT ENGINE PARTS
EMSA LIMITED PARTNERSHIP, INC. 1200 S. PINE ISLAND FORT LAUDERDALE FL 33324	JOHN HENDRICKS, ADMINISTRATOR GOVERNMENT SERVICES (800) 443-3672	COMPREHESIVE EMERGENCY ROOM STAFFING SERVICES
ENCORE COMPUTER CORP. 6901 W SUNRISE BOULEVARD FT LAUDERDALE FL 33313	RON CUNNINGHAM PURCHASING MANAGER (407) 255-8083	COMPUTER SYSTEMS

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ENVIRONMENTAL SCIENCE & ENGINEERING INC P O BOX 1703 GAINESVILLE FL 32602-1703	RITA P. HENDERSON SUBCONTRACT PLAN ADMINISTRATOR (904) 372-3318	STUDIES & CONSULTING SERVICES IN ENVIRONMENTAL SCIENCES AND ENGINEERING
ENVIRONMENTAL SYSTEMS & SERVICES, INC. 2600 MCCORMICK DRIVE, SUITE 37 CLEARWATER FL 34619	DOUGLAS A. BELL DIRECTOR OF CONTRACTS (813) 726-0966	ENVIRONMENTAL ENGINEERING
E-SYSTEMS INC ECI DIVISION 1501 72ND STREET NORTH ST PETERSBURG FL 33733-2248	MICHAEL A. BUSH SMALL BUSINESS LIAISON OFFICER (813) 381-2000	SPACE SYSTEMS AIRBORNE/GROUND SYSTEMS KEYBOARDS/TELEPRINTERS
FLAV O RICH INC 2903 COLLEGE STREET P.O. BOX 4218 JACKSONVILLE FL 32201	HAROLD HARPER MANAGER FLEET OPERATIONS (904) 389-6631	DAIRY PRODUCTS
FLORIDA WIRE AND CABLE CO 825 N. LANE AVE JACKSONVILLE FL 32205	BOB RHODEN PURCHASING MGR (904) 693-7311	MANUFACTURE PC STRAND
FMC CORPORATION AIRLINE EQUIPMENT DIVISION 7300 PRESIDENT DR ORLANDO FL 32809	MICHEAL J. PHILIPS PURHASING MANAGER (407) 850-2896	AIRLINE GROUND SUPPORT EQUIP CARGO FREIGHT LOADERS AIRCRAFT DEICERS
GENERAL DYNAMICS CORP/LAND SYSTEMS DIV TALLAHASSE OPERATION INC.ION 2931 COMMONWEALTH BLVD TALLAHASSEE FL 32303	PAM BOWLING SMALL BUSINESS LIAISON OFFICER (904) 574-4714	SINGLE CHANNEL GROUND AND AIRBORNE RADIO
GENERAL ELECTRIC CO AEROSPACE PO BOX 2825, 1800 INTERNAT SPE DAYTONA BEACH FL 32114-2825	F. JANE SPRIGGS SMALL BUSINESS LIAISON OFFICER (904) 258-2808	DIGITAL CONTROL SYSTEMS SIMULATION SYSTEMS
GENERAL OFFSHORE CORPORATION P. O. BOX 21726 FORT LAUDERDALE FL 33335-1726	JANET WILLIAMSON PURCHASING MANAGER, SBLO (305) 523-7132	VESSEL OPERATION & MGMT OCEANOGRAPHIC R&D4D

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GILBERT CORP OF DELAWARE INC PO BOX 388 LAKE HARBOR FL 33459	ROLIN A. SAYLER PROJECT MANAGER (407) 996-9707	HEAVY CONSTRUCTION
GILBERT SOUTHERN CORPORATION 2750 N. 29TH AVENUE SUITE 211 HOLLYWOOD FL 33020	MARK REILLY SUBCONTRACT ADMINISTRATOR (305) 927-2505	CONSTRUCTION
GOLD KIST, INC. 784 N. GREEN STREET CRESTVIEW FL 32536	DON A. MARTIN MANAGER - CEO (904) 682-2635	CHILL PACK CHICKEN
GRASEBY INFRARED 12151 RESEARCH PARKWAY ORLANDO FL 32826	BRUCE LOUNSBURY PURCHASING AGENT (407) 282-7700	DETECTORS FILTERS TEST SYSTEMS
GREENHUT CONSTRUCTION CO INC 23 S A ST PENSACOLA FL 32501	LARRY S. NORTHUP VICE PRESIDENT-OPERATIONS (904) 433-5421	GENERAL CONTRACTOR
GROUP TECHNOLOGIES CORP. 10910 MALCOLM MCKINLEY DRIVE TAMPA FL 33612	ARLENE MCKINNON SMALL BUSINESS ADMINISTRATOR (813) 972-6345	COMMUNICATIONS EQUIPMENT PERIPHERAL COMPUTER BOARDS
GRUMMAN AEROSPACE CORP. MELBOURNE SYSTEMS DIV. 2000 NASA BLVD. MELBOURNE FL 32902	NEIL MULLINS SMALL BUSINESS LIAISON OFFICER (407) 951-6995	ELECTRONIC SYSTEMS
GRUMMAN ST. AUGUSTINE CORP. P.O. DRAWER 3447 ST.AUGUSTINE FL 32085	LOU NESTOR PROCUREMENT MANAGER (904) 825-3365	AIRCRAFT MODIFICATION & OVER-HAUL AIRCRAFT STRIP & PAINT
HARRIS COMPUTER SYSTEMS DIVISION 2101 WEST CYPRESS CREEK RD P FT LAUDERDALE FL 33309-1892	JAMES W. ST.CIN SMALL BUSINESS LIAISON OFFICER (305) 973-5036	AUTOMATIC DATA PROCESSING EQUIPMENT & RELATED EQUIPMENT

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HARRIS CORP ELECTRONIC SYSTEMS SECTOR P O BOX 37 MELBOURNE FL 32902	M. KATHRYN MERRY SMALL BUSINESS ADMINISTRATOR (407) 727-6552	COMMUNICATIONS ELECTRONICS INFORMATIONS SYSTEMS AND EQUIPMENT
HARRIS CORP P O BOX 883 MELBOURNE FL 32901	GENE H. WYCKOFF, SR. MANAGER WORLDWIDE SUPPLY MANAGEMENT (407) 729-5586	MANUFACTURE OF SEMICONDUCTORS
HERCULES DEFENSE ELECTRONICS SYSTEMS,INC P.O. BOX 4648 CLEARWATER FL 34618	T. J. WALKER, III PROCUREMENT MANAGER (813) 572-3395	AUTOMATIC TEST EQUIPMENT RADAR EW MILLIMETER WAVE EQUIPMENT
HONEYWELL INC MILITARY AVIONICS DIV. 11601 ROOSEVELT BOULEVARD ST PETERSBURG FL 33716-2202	HELEN GAUVEY SMALL BUSINESS LIAISON OFFICER (813) 579-6984	INERTIAL NAVIGATION AND GUIDANCE SYSTEMS
HONEYWELL INC SPACE SYSTEMS GROUP 13350 U S HIGHWAY 19 CLEARWATER FL 34624-7290	A. M. WATKINS SMALL BUSINESS LIAISON OFFICER (813) 539-3751	NAVIGATION SYSTEMS ELECTRONIC/ELECTRO-MECHANICAL COMPONENTS
HUBBARD CONSTRUCTION COMPANY 1936 LEE RD WINTER PARK FL 32789	ERNEST J. WOLF DIRECTOR OF CONTRACT ADMIN. (407) 645-5500	CONSTRUCTION
INSTRUMENT CONTROL SERVICE, INC. P. O. BOX 7126 PENSACOLA FL 32534	GENE BROWN SMALL BUSINESS LIAISON OFFICER (904) 968-2191	PATCH PANELS
JOHNSON CONTROLS WORLD SERVICES, INC. 7315 NORTH ATLANTIC AVENUE CAPE CANAVERAL FL 32920	JAMES C. GOODSON CONTRACT ADMINISTRATOR (407) 783-2826	MATERIAL AND LABOR IN MAINTAINING THE HOUSING UNITS AT PATRICK AIR FORCE BAS
KIMMINS INTERNATIONAL 1501 SECOND AVE TAMPA FL 33605	JOHN ZEMINA SBLO (813) 248-3878	CONSTRUCTION SERVICES

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LAMBDA NOVATRONICS INC 500 S.W. 12TH AVENUE POMPANO BEACH FL 33069	RICHARD NICKLES DIRECTOR OF OPERATIONS (305) 942-5200	POWER SUPPLIES AVIONICS PRECISION EQUIPMENT
LENZAR ELECTRO-OPTICS INC 1006 W 15TH ST RIVIERA BEACH FL 33404	KENNETH R. KOVALESKI PURCHASING AGENT (407) 844-0263	BORESIGHT MANUFACTURE
LITTON SYSTEMS INC LASER SYSTEMS DIVISION 2787 S. ORANGE BLOSSOM TRAIL APOPKA FL 32703	LAURA F. WORKMAN SMALL BUSINESS LIAISON OFFICER (407) 297-4633	LASER RANGE FINDERS WEAPONS SIMULATION SYSTEMS LASER TARGET DESIGNATORS
LORAL FAIRCHILD CORP. P O BOX 3041 SARASOTA FL 34320	CHRISTINE MOLER SMALL BUSINESS LIAISON OFFICER (813) 377-5572	TELEMETRY TAPE RECORDERS INDUSTRIAL CONTROLS
MARTIN ELECTRONICS INC ROUTE 1 BOX 700 PERRY FL 32347	T A HERIG DIRECTOR OF MATERIAL (904) 584-2634	ORDNANCE PRODUCTS
MARTIN MATIETTA CORP ELECTRONICS, INFO AND MISSILES GROUP P O BOX 5837 ORLANDO FL 32855-5837	JAMES M. CANTY, SMALL/ SMALL DISADVANTAGED BUS MGR (407) 356-4682	MISSILE SYSTEMS LASER TARGET DESIGNATION SYS COMMUNICATION SYSTEMS
MC DONNELL DOUGLAS ASTRONAUTICS CO KENNEDY SPACE CENTER DIVISION P.O. BOX 21233 KENNEDY SPACE CT FL 32815	DEBORAH A. MELVIN STAFF MGR SMALL BUSINESS SPT (407) 383-2965	LAUNCH OPERATIONS SUPPORT
MCDONNELL DOUGLAS MISSILE SYSTEMS CO. 701 COLUMBIA BLVD TITUSVILLE FL 32780	CLAIRE BODOR SMALL BUSINESS LIAISON OFFICER (305) 268-7890	WEAPON SYSTEMS
METRIC CONSTRUCTORS 13525 SW 288TH STREET HOMESTEAD FL 33033	PHIL KINNEY PROCUREMENT (305) 591-8191	CONSTRUCTION

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
METRIC SYSTEMS CORP 645 ANCHORS ST. FT WALTON BEACH FL 32548-9990	FRANK B MOYER PURCHASING MANAGER (904) 244-9618	ELECTRONICS MECHANICAL ENGINEERING
MISENER MARINE CONSTRUCTION INC 5440 WEST TYSON AVENUE TAMPA FL 33611	WILLIAM KALVAITIS PROJECT SUPERINTENDENT (809) 865-6710	HEAVY MARINE CONSTRUCTION
OLIN CORPORATION OLIN ORDNANCE/ST MARKS OPERATIONS P O BOX 222 ST MARKS FL 32355	T.P.WHITE PURCHASING MANAGER (904) 925-2820	PROPELLANT SMOKELESS BALL TYPE GUN POWDER
OLIN CORP. ORDNANCE DIV. 10101 NINTH STREET NORTH ST PETERSBURG FL 33716	CLYDE W. BURCH SMALL BUSINESS LIAISON OFFICER (813) 578-8145	RADAR PEDESTALS POSITIONING & CONTROL DEVICES TARGET SYSTEMS
PALL LAND & MARINE CORP. 10540 RIDGE ROAD NEW PORT RICHY FL 33552	ROBERT S BRUCE SBLO/PURCHASING MANAGER (813) 849-9999	ENGINE & FUEL FILTRATION EQUIP MENT
PAN AM WORLD SERVICES ENGINEERING DIVISION 7315 N. ATLANTIC AVE. CAPE CANAVERAL FL 32920-3792	ELLEN K. JACOBS MGR. ADMIN SERVICES (305) 784-7232	A & E SERVICES LOGISTICS DOCUMENTATION
POST, BUCKLEY, SCHUH & JERNIGAN, INC. 1560 NORTH ORANGE AVENUE, SUIT WINTER PARK FL 32789	GENEVIEVE A. HINDS DISTRICT ADMINISTRATIVE MGR (407) 647-7275	ENGINEERING - INVESTIGATIONS AND DESIGNS
QUALTEC INC 580 VILLAGE BLVD WEST PALM BEAC FL 33409	ANTHONY R. GENTILE DIRECTOR OF OPERATIONS (407) 640-8911	ENVIRONMENTAL REMEDIATION
RADIATION SYSTEMS INC EMS DIV 6200 118TH AVE LARGO FL 34643	PATRICE ROUSSEAU SUBCONTRACT BUYER (813) 541-6681	PEDESTAL CONTROLLERS EL/AZ ANTENNA POSITIONERS AZ ANTENNA ROTATORS

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
REFLECTONE, INC. 4908 TAMPA WEST BLVD. TAMPA FL 33634-1500	CAROLYN KELLY SR. PROCUREMENT OFFICER, SBLO (813) 887-1698	FLIGHT SIMULATORS
REYNOLDS, SMITH AND HILLS MERRITT ISLAND OFFICE 4651 SALISBURG ROAD JACKSONVILLE FL 32256	G. WAYNE FINGER DIRECTOR,LAUNCH FACILITIES ENG (407) 453-0212	A&E SERVICES
SAUER INC 11223 PHILLIPS PKWY DR., E. JACKSONVILLE FL 32224	PHYLLIS M MCKEITHAN SUBCONTRACT PLAN MANAGER (904) 262-6444	MECHANICAL/GENERAL CONTRACTOR
SEA-BARGE GROUP, INC. MARINE TRANSPORTATION SERVICES 1040 PORT BLVD. STE 405 MIAMI FL 33132	WILLIAM LAUDERDALE VICE PRESIDENT (305) 371-8488	OCEAN TRANSPORTATION & TRUCKING
SMITHS INDS AERO & DEF SYST CLEARWATER DIV P O BOX 5389 CLEARWATER FL 34618	J. T. WESSLUND PURCHASING MANAGER (813) 531-7781	AIRCRAFT INSTRUMENT FABRICATION REPAIR AND SPARES
SOFTWARE TECHNOLOGY INC 1511 PARK AVE MELBOURNE FL 32901	KAREN M ROSS MANAGER OF FINANCE & ADMIN (407) 723-3999	DESIGN COMPUTER SOFTWARE
SOUTHERN TECHNOLOGIES INC 790 BIG TREE DR LONGWOOD FL 32750	BONNIE MUSSELWHITE OFFICE MANAGER (407) 339-1882	COMBUSTION EQUIPMENT INSTRUMENTATION & CONTROLS SPECIALTY CONSTRUCTION
SPARTON ELECTRONICS FLORIDA INC. BOX 788 DELEON SPRINGS FL 32130	ERNEST C. MITCHELL PURCHASING MANAGER (904) 985-4631	MILITARY ELECTRONICS
SPERRY INTERNATIONAL SERVICES CO INC P O BOX 7030 CLEARWATER FL 34618	B. J. WINN CONTRACTS MANAGER (813) 530-9411	SERVICES

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ST KELTEC FLORIDA, INC P O BOX 2917 FT WALTON BEACH FL 32549	DEAN L. SESSIONS SMALL/SM DISAD BUS COORDINATOR (904) 244-0043	POWER SUPPLIERS RF AMPLIFIERS
SVERDRUP CORPORATION 1650 PRUDENTIAL DRIVE SUITE 2 JACKSONVILLE FL 32207	JOHN A. UTERSPAN VICE PRESIDENT (904) 399-8300	ENGINEERING SERVICES
TRACOR MARINE INC P O BOX 13107 FORT LAUDERDALE FL 33316	ANGELO RIVERA PURCHASING AGENT (305) 467-5049	SHIP REPAIR OCEANOGRAPHIC RESEARCH METAL FABRICATION
TRAK MICROWAVE CORP. 4726 EISENHOWER BLVD TAMPA FL 33634	JOHN G. ROY PURCHASING DIRECTOR (813) 884-1411	POWER AMPLIFIER OSCILLATOR SYNTHESIZER
TURBOCOMBUSTOR TECHNOLOGY, INC 3651 S. E. COMMERCE ST STUART FL 34997	ANNIE DRAWDY EDENFIELD SMALL BUSINESS LIAISON OFFICER (407) 287-7770	AIRCRAFT ENGINE PARTS
UNITED TECHNOLOGIES CORP OPTICAL SYSTEMS INC P. O. BOX 109660 WEST PALM BEACH FL 33410-9660	C. ALDEN WHITE, JR SMALL BUSINESS LIAISON OFFICER (407) 775-4191	OPTICAL SYSTEMS OPTICAL COMPONENTS ELECTRO OPTICS
UNIVERSITY OF CENTRAL FLORIDA 12424 RESEARCH PARKWAY, SUITE ORLANDO FL 32826	IRENE P. MARTON CONTRACT ADMINISTRATOR (407) 823-3778	TECHNICAL,ENGINEERING,&STUDENT SERVICES
UNIVERSITY OF MIAMI (SPONSORED PROGRAMS) POST OFFICE BOX 248106 CORAL GABLES FL 33124	SUE KOGER DIRECTOR, SPONSORED PROGRAMS (305) 284-3781	RESEARCH
VALENTEC INTERNATIONAL CORPORATION P O BOX 140394 ORLANDO FL 32814-0394	CAROL A. WATSON SENIOR BUYER (407) 894-8221	FUZES, MECHANICAL

Florida

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VELDA FARMS, INC. 501 NE 181ST ST. MIAMI FL 33163	JEFF MONROE ZONE MANAGER (305) 651-3511	DAIRY PRODUCTS
VITRO SERVICES CORPORATION IRSP DIVISION 715 HOLLYWOOD BOULEVARD, NW FT WALTON BEACH FL 32548-3895	E. FAY SELLERS CONTRACT ADMINISTRATOR (904) 244-6405	INSTRUMENTATION RADAR MFG INSTRUMNTN RADAR SERVICING INSTRUMNTN RADAR LOGISTICS
VITRO SERVICES CORPORATION P.O. BOX 1898 EGLIN AFB FL 32542	HAROLD D BURNS SENIOR VICE PRESIDENT (504) 882-3684	OPER & MAINTENANCE OF MUNITION SYSTEMS DIVISION TEST RANGE
WEBB ELECTRIC COMPANY OF FLA 3194 W 9 MILE RD PENSACOLA FL 32534	JAMES R. GODWIN VICE PRESIDENT (904) 477-8181	ELECTRICAL CONTRACTORS
WHEELED COACH IND INC 2778 N. FORSYTH RD WINTER PARK FL 32792	DON STAHL MATERIALS MANAGER (407) 677-7777	AMBULANCES
WOOD-HOPKINS CONSTRUCTION COMPANY 1901 HILL STREET JACKSONVILLE FL 32202	GLENN C SPEICHER SECRETARY (904) 353-5521	GENERAL CONTRACTOR

Georgia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABCO BUILDERS INC 2680 ABCO CT LITHONIA GA 30058	J. R. BLEDSOE PROJECT MANAGER (404) 981-0350	CONSTRUCTION
AEL DEFENSE CORP. CROSS SYSTEMS DIV. 1355 BLUEGRASS LAKES PARKWAY14 ALPHARETTA GA 30201-7700	LESIA A. JOHNSON SMALL BUSINESS LIAISON OFFICER (404) 772-8173	RADAR SIMULATION & INSTRUMEN. ELECTRONIC WARFARE SPECIAL PURPOSE TEST EQUIPMENT
ARMOUR CAPE & POND INC 1797 NORTHEAST EXPY NE ATLANTA GA 30329	KEITH W. SUMMERS VICE PRESIDENT (404) 633-8998	AE SERVICES
ATEC ASSOCIATES, INC. 1800 WILLIAMS DRIVE MARIETTA GA 30066-6299	EDDIE DYKES PROJECT MANAGER (404) 427-9456	HEAVY CONSTRUCTION ENVIRONMENTAL CONSULTATION
BELLSOUTH GOVERNMENT SYSTEMS 1967 LAKESIDE PARKWAY, SUITE 4 TUCKER GA 30084-5867	R. L. O'BRIEN PRESIDENT (404) 621-3122	TELECOMMUNICATIONS EQUIP & SVC DATA COMMUNICATIONS EQUIP DATA PAROCESSING EQUIPMENT
BROCKWAY STANDARD, INC. HWY 84 WEST HOMERVILLE GA 31634	TROY RIBERON PURCHASING MANAGER (912) 487-5341	METAL AMMUNITION BOXES
CBI NA-CON, INC EASTERN DIV PO BOX 5650 NORCROSS GA 30091	JOEL K.DAVIS SCHEDULE COORDINATOR (404) 446-0036	METAL STRUCTURES MATERIAL SUPPLY & INSTALLAT.
COMARCO, INC. LED 104 PARK DRIVE WARNER ROBINS GA 31088	SUSAN L. PLUMMER SMALL BUSINESS LIAISON OFFICER (912) 929-1643	ENGINEERING SERVICES
COMPRESSOR COMPONENTS TEXTRON, INC. 1211 OLD ALBANY RD. THOMASVILLE GA 31799	MARK JOHNSON PURCHASING AGENT (912) 228-2671	JET ENGINE BLADES & VANES

Georgia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CUMMINS MILITARY SYSTEMS, INC. 2950 OLD SAVANNAH RD. AUGUSTA GA 30916	JERRY CROSSMAN MANAGER CONTRACT ADMIN (812) 377-7249	EXTENDED LIFE VEHICLES
ENGINEERED FABRICS CORP. 669 GOODYEAR ST. ROCKMART GA 30153	LINDA P WILLIAMS SMALL BUSINESS LIAISON OFFICER (404) 684-7855	FUEL & STORAGE TANKS BALLUTES ICEGUARDS
ENGINEERING-SCIENCE 57 EXECUTIVE PARK S. N.E. SUIT ATLANTA GA 30329	KENNETH J. STOCKWELL, P.E. PROJECT MANAGER (404) 325-0770	ENGINEERING CONSULTING
FORSTMANN & CO, INC NATHANIEL DR., P.O. BOX 1049 DUBLIN GA 31040	W. DAVID HARRIS DIRECTOR OF PURCHASING (912) 275-5698	CLOTH
GEC AVIONICS INC P.O. BOX 81999, 2975 NORTHWOOD ATLANTA GA 30366-1999	SAMANTHA C PRICE SMALL BUSINESS LIAISON OFFICER (404) 263-4767	AVIONICS SYTEMS
GEC PLESSEY NAVAL SYSTEMS P. O. BOX 80200 ATLANTA GA 30366-1999	EDWARD R. PERRY MANAGER, MATERIEL (404) 263-3100	TORPEDO LAUNCHERS
HUGHES GEORGIA, INC. 1302 ORCHARD HILL RD. LAGRANGE GA 30240	JENEVIA S. CAMERON SOCIOECONOMIC PROGRAMS ADMIN (404) 883-4191	MODULAR MINE SYSTEMS CIRCUIT CARDS GUIDANCE UNITS
INTERMARINE, USA 301 NORTH LATHROP AVENUE P.O. SAVANNAH GA 31402-3045	NETTIE L. KINARD OFFICE ADMINISTRATOR (912) 234-6579	SHIPBUILDING
JOHNSON CONTROLS WORLD SERVICES FKA PAN AM WORLD SERVICES INC P.O. BOX 1468 ST MARYS GA 31558	CARL A. JOHNSON CONTRACTS MANAGER (912) 673-8600	BASE OPERATING SERVICES

Georgia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOHNSON CONTROLS WORLD SERVICES, INC. FT GORDON SUPPORT PROJECT P O BOX 7506 FT GORDON GA 30905	CAROL M. MARTIN MGR OF CONTRACT ADMINISTRATION (404) 791-4563	BASE SUPPORT SERVICES FACILITIES ENGINEERING SVCS
KAYDON CORPORATION 1571 FORREST AVE. LAGRANGE GA 30240-5756	TONY BODNYK PRODUCTION CONTROL MANAGER (404) 884-3041	FILTER ELEMENTS COALESCERS
LAW ENVIRONMENTAL INC. GOVERNMENT SERVICES BRANCH 14 TOWNPARK DRIVE KENNESAW GA 30144	ALISON CASSIDY BRANCH ADMINISTRATOR (404) 499-6800	ENVIRONMENTAL ENGINEERING CONSULTING
LOCKHEED AERONAUTICAL SYSTEMS COMPANY 86 SOUTH COBB DRIVE MARIETTA GA 30063	J. J. TEW DIRECTOR OF MATERIEL (404) 494-7200	C130 AIRCRAFT PRODUCTION C141 MODIFICATION PROGRAM C5 WING MODIFICATION PROGRAM
LORAL INFORMATION DISPLAY SYSTEMS 6765 PEACHTREE INDUSTRIAL BLVD ATLANTA GA 30360	WILLIAM F. BATES III SMALL BUSINESS ADMINISTRATOR (404) 448-1604	VIDEO DISPLAY GENERATORS CIRCUIT CARD ASSEMBLIES
MC KNIGHT CONSTRUCTION CO INC 635 FRONTAGE RD NW AUGUSTA GA 30907	WILL MCKNIGHT PROJECT MANAGER (706) 863-7784	GENERAL CONSTRUCTION
METRIC CONSTRUCTORS J A JONES INC 1800 PARKWAY PLACE SUITE MARIETTA GA 30067	PETER W. WOJTOWICZ CHIEF ESTIMATOR (404) 428-4999	CONSTRUCTION
NIX MANN & ASSOCIATES INC 1382 PEACHTREE ST NE ATLANTA GA 30309	POLLY F. COGAR MARKETING ASSISTANT (404) 873-2300	ARCHITECTURE
OXFORD SHIRTS 901 NORTH STREET WEST, P. O. B VIDALIA GA 30474	JIM NELSON PRODUCTION AND ENGINEERING MGR (912) 537-8821	MENS SHIRTS

Georgia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PENNY & GILES DATA SYSTEMS, INC. 1250 NORTHMEADOW PKWY, SUITE 1 ROSWELL GA 30076	E. A. SHEA TREASURER (404) 740-0415	INSTRUMENTATION TAPE RECORDERS
ROCKWELL INTL CORP TACTICAL SYSTEMS DIV 1800 SATELLITE BOULEVARD DULUTH GA 30136	A. B. HAMMOND SMALL BUSINESS ADMINISTRATOR (404) 497-7272	MISSILE RESEARCH & DEVELOPMENT MISSILE PRODUCTION
ROSSER FABRAP INTERNATIONAL 524 W PEACHTREE ST NW ATLANTA GA 30308	KAY M. CHANCE PROJECT ADMINISTRATOR (404) 876-3800	ARCHITECTURAL AND ENGINEERING DESIGN SERVICES
SAFT AMERICA INC. 711 INDUSTRIAL BLVD VALDOSTA GA 31601	NANCY MONK, PURCHASING ADMIN. SMALL BUSINESS LIAISON OFFICER (912) 247-2331	NICKEL-CADMIUM BATTERIES
SCIENTIFIC ATLANTA INC. ELECTRONIC SYSTEMS GROUP 3845 PLEASANTDALE ROAD ATLANTA GA 30340	JOHN O. YAPP MATERIAL MANAGER (404) 925-2258	ELECTRONICS SYSTEMS
SIMONS-EASTERN CONSULTANTS 1 W COURT SQ DECATUR GA 30030	JOHN W. COOKE VICE PRESIDENT, ADMINISTRATION (404) 370-3561	ARCHITECT-ENGINEER SERVICES
SOUTHERN CHAMPION CONSTRUCTION 3897 STEPHENS CT TUCKER GA 30084	J. M. BROOM, JR. PROJECT MANAGER (404) 270-9000	GENERAL CONTRACTOR - WATER & SEWER INDUSTRY
SVERDRUP CORP KINGS BAY OFFICE P O BOX 707 ST MARYS GA 31558	W. N. JASPER DEPUTY PROJECT DIRECTOR (912) 882-6300	ENGINEERING, INSPECTION & SURVEILLANCE FACILITIES MAINTENANCE
VINNEL CORPORATION PO BOX 3609 FT STEWART GA 31314	RICHARD A. SHUPE PROJECT MANAGER (912) 767-2332	OPERATING & MAINT. SERVICES

Hawaii

COMPANY	SMALL 8USINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALBERT C. KO8AYASHI, INC. KO8AYASHI ABLERT C., INC. 94-535 UKEE STREET WAIPAHU HI 96797	NARUO NISHIMURA VICE PRESIDENT- OPERATIONS (808) 671-6460	CONSTRUCTION
BARRETT CONSULTING GROUP INC 12 S KING ST 200 HONOLULU HI 96813	DOUGLAS B. LEE DIRECTOR OF ENGINEERING (808) 521-8377	SITE ENGINEERING INVESTIGATION
BELT COLLINS & ASSOCIATES 680 ALA MOANA BLVD 2FLR HONOLULU HI 96813	KERRY S.8. AHN TREASURER (808) 521-5361	A/E SERVICES
BREWER ENVIRONMENTAL SERVICES DIV. PO 80X 48 HONOLULU HI 96810	MARK W. FRAZIER PROJECT MANAGER (808) 533-4411	ENVIRONMENTAL CONSULTING SVCS
CHAPMAN DESAI SAKATA INC CDS INTERNATIONAL 1001 BISHOP ST HONOLULU HI 96813	CAROL S. SAKATA EXECUTIVE VICE PRESIDENT (808) 524-4200	ARCHITECTURAL/ENGINEERING SRVC
CLAYTON ENVIRONMENTAL CONSULTANTS 745 FORT ST., SUITE 1830 HONOLULU HI 96813	DANIL P. FORD LIAISON OFFICER (808) 531-6708	A&E REMOVAL OF UNDERGRND STORAGE TANKS PACIFIC AREA ISLANDS
DALY LEO A COMPANY ALFRED A YEE DIVISION 1357 KAPIOLANI BLVD, SUITE 100 HONOLULU HI 96814	EDWARD Z. PSKOWSKI PRINCIPAL (808) 521-8889	ARCHITECT-ENGINEER SERVICES
ENVIRONMENTAL TECHNOLOGIES INT'L 737 BISHOP ST. MAUKA TOWER HONOLULU HI 96813	A. J. PARRA SB LIAISON OFFICER (808) 547-3600	ENVIRONMENTAL CONSULTING
FRANK E. BASIL, INC. BASIL INC OF DELAWARE P.O. BOX 298 BARBERS POINT HI 96862-0298	BARRY W. COATS PROJECT MANAGER (808) 684-3145	BASE OPERATIONS & MAINTENANCE SUPPORT SERVICES

Hawaii

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GLOBAL ASSOCIATES - ISMF 93-051 WAIPIO POINT ACCESS ROA WAIPAHU HI 96797-3272	D. L. COBB PROJECT MANAGER (808) 471-4547	FAC OPERATION/MAINTENANCE EQUIP OPERATION/MAINTENANCE
GROUP 70 INTERNATIONAL INC 924 BETHEL STREET HONOLULU HI 95813	RALPH E. PORTMORE VICE PRESIDENT (808) 523-5866	ARCHITECTURE URBAN PLANNING INTERIOR DESIGN
G.W. MURPHY CONSTRUCTION CO 650 KAKOI ST HONOLULU HI 96819	JUNE KEATON ADMINISTRATIVE MANAGER (808) 836-0454	GENERAL CONTRACTOR
HARDING LAWSON ASSOCIATES INC 235 PEARLRIDGE CTR PHASE 1 AIEA HI 96701	LINDA A. BROWNHOLTZ SUBCONTRACT ADMINISTRATOR (808) 486-6009	ENVIRONMENTAL ENG CONSULTANTS
HEALY TIBBITTS BUILDERS INC 99-994 IWAENA ST SUITE A AIEA HI 96701	ROBERTA GRIFFITHS OFFICE MANAGER (808) 487-3664	GENERAL CONTRACTING
M & E PACIFIC INC 1001 BISHOP ST HONOLULU HI 96813	LANCE OYAMA ASSOCIATE (808) 521-3051	PROFESSIONAL ENGINEERING SRVCS
MAGUIRE GROUP INC 1600 KAPIOLANI BLVD HONOLULU HI 96814	EDGAR A. REED VICE PRESIDENT (808) 949-2047	ARCHITECT ENGINEER
MAUI PINEAPPLE CO., LTD. P.O.BOX L87 KAHULUI HI 96732	TED PROCTOR CONTROLLER (808) 577-3851	CANNED PINEAPPLE FRUIT & JUICE
MORRISON KNUDSEN CORP PO BOX 358 HALEIWA HI 96712	LARRY KEYS PROJECT MANAGER (888) 621-0031	CONSTRUCTION-MILITARY HOUSING
OGDEN ENVIRONMENTAL & ENERGY SERFICES PROFIT CNTR 5171, 680 IWILEI R HONOLULU HI 96817	CATHERINE C. NUNES SUBCONTRACTS ADMINISTRATOR (808) 545-2462	ENVIRONMENTAL CONSULTING HAZARDOUS MATERIALS

Hawaii

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OKAMOTO WILSON AND ASSOCIATES 1907 S BERETANIA ST HONOLULU HI 96826	GARY T. OKAMOTO VICE PRESIDENT (808) 946-2277	A/E CONSULTANTS
PRC ENVIRONMENTAL MANAGEMENT, INC. 2828 PAA STREET, SUITE 3080 HONOLULU HI 96819	GAIL H. RUBIN SUBCONTRACTS MANAGER (415) 543-4880	ENVIRONMENTAL SERVICES
PROMANA INC 711 KAPIOLANI BLVD., SUITE 650 HONOLULU HI 96813	SHARON M SHIGEMOTO ADMINISTRATIVE SUPERVISOR (808) 547-3659	COMMERCIAL PETROLEUM PRODUCTS
S & M SAKAMOTO, INC. 96-1385 WAIHONA STREET PEARL CITY HI 96782	DARRELL YEE PROJECT ENGINEER (808) 456-4717	CONSTRUCTION OF AUTOMOBILE
SSFM ENGINEERS INC 501 SUMNER ST, SUITE 502 HONOLULU HI 96817	DWIGHT M. OKAWA PRINCIPAL (808) 531-1308	CONSULTING STRUCTURAL CIVIL ENGINEERS
TOWILL CORP/GEO RESOURCE CONSULT. AJV 420 WAIAKAMILO RD 411 HONOLULU HI 96817	ERIC S. TAKAMURA SENIOR ENVIR. PROJECT MANAGER (808) 842-1133	ENVIRONMENTAL WORK
VITRO SERVICES BLDG. 6, NAVAL MAGAZINE, LAULA WAIANAE HI 96792	W. D. NELSON SENIOR MANAGER (808) 668-7672	OPERNS & MAINT. OF NAVAL MAG- AZINE
WALKER-MOODY CNSTR CO LTD 2927 MOKUMOA ST HONOLULU HI 96819	DALE H. ROWLEY SUBCONTRACT PROGRAM ADMIN (808) 839-2781	COMMERICIAL & INDUSTRIAL CONSTRUCTION

Iowa

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHAMBERLAIN MFG CORP WATERLOO DIVISION 550 ESTHER STREET, BOX 2335 WATERLOO IA 50704-2335	RONALD P SUIENTIC MATERIALS MANAGER (319) 291-1609	GOVERNMENT ORDNANCE CONVENTIONAL MISSILE WARHEADS
CIVIL CONSTRUCTORS, INC. OF IOWA 1321 50TH STREET WEST DES MOINES IA 50266	MIKE CARROLL PRESIDENT (515) 221-9733	GENERAL CONTRACTOR
COLTEC INDUSTRIES DELAVAN GAS TURBINE DIV 811 4TH STREET WEST DES MOINES IA 50265	RANDY STOTTS BUYER (515) 274-1561	FUEL COMPONENTS FOR JET AIRCRAFT ENGINES
KOEHRING CRANES & EXCAVATORS INC. 106 12TH STREET SE WAVERLY IA 50677	SALVATORE P. CAPPIELLO MATERIALS MANAGER (319) 352-3920	CRANES EXCAVATORS
LITTON SYSTEMS INC. INST & LIFE SUPPORT DIV. 2734 HICKORY GROVE ROAD (P.O. DAVENPORT IA 52808-4508	GREG JOHNSON PURCHASING MANAGER (319) 383-6401	AIRCRAFT INSTRUMENTS BOTTLE CLEANING/CHARGING STA TEST EQUIPMENT
LOCKARD CONSTRUCTION, INC. PO BOX 2220 WATERLOO, IA 50704	DAVID A. JORGENSON EXECUTIVE VICE PRESIDENT (602) 884-8899	GENERAL COMMERCIAL CONSTRUCTION
MASON & HANGER-SILAS MASON COMPANY INC IOWA ARMY AMMUNITION PLANT MIDDLETOWN IA 52638	MICHAEL E. HUNTER MATERIEL DIVISION MANAGER (319) 753-7777	AMMUNITION
NEUMANN BROTHERS, INC. 1435 OHIO STREET, PO BOX 1315 DES MOINES IA 50305	MARSHALL G. LINN III SECRETARY/TREAS. (515) 243-0156	GENERAL CONTRACTOR
ROCKWELL INTL CORP COLLINS AVIONICS AND COMMUNICATIONS DIV 350 COLLINS RD NE CEDAR RAPIDS IA 52498	G. BLOCKER SMALL BUSINESS ADMINISTRATOR (319) 395-3320	AVIONICS EQUIPMENT COMMUNICATIONS EQUIPMENT AUTOMATED TEST EQUIPMENT

Idaho

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BASIC AMERICAN FOODS AMERICAN POTATO DIV. P.O. BOX 592 BLACKFOOT ID 83221	ANNA LLOYD GOVERNMENT CONTRACTS (208) 356-8254	DEHYDRATED, SLICED POTATOES
MICRON TECHNOLOGIES INC 2805 EAST COLUMBIA ROAD BOISE ID 83706	BRECK E. DUNCAN GOV'T. CONTRACTS MANAGER (208) 368-4155	SEMICONDUCTORS SEMICONDUCTOR R & D
MORRISON KNUDSEN CORP P O BOX 73 BOISE ID 83729	THERESA ALLEN SECRETARY (205) 881-0636	OPERATIONS AND MAINTENANCE

Illinois

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
A. A. CONTE & SON, INC. 31W007 NORTH AVENUE W. CHICAGO IL 60185	MICHAEL D. DOLES PROJECT MANAGER (708) 231-8292	CONSTRUCTION
AAR BROOKS & PERKINS AERONETICS DIV 455 KEHOE BOULEVARD CAROL STREAM IL 60188	CHARLES HAMBY Q. A. ENGINEER (708) 668-3040	MFG. OF RMI'S MFG. OF HSI'S MFG. OF GYROS
ABBOTT LABORATORIES 1400 SHERIDAN ROAD, D-548, BLD NORTH CHICAGO IL 60064	W. J. STEWART, MANAGER CORP PURCHASING ADMIN. (312) 927-5052	COMMERICAL PRODUCTS - MISC. HEALTH CARE
AKZO CHEMICALS INC. 300 SOUTH RIVERSIDE PLAZA CHICAGO IL 60606-6697	WALTER R. WHITLA SENIOR PURCHASING ASSICIATE (312) 906-7520	INDUSTRIAL CHEMICALS
ALLIED-SIGNAL CORP RESEARCH AND TECHNOLOGY 50 E. ALQONQUIN RD. BOX 5016 DES PLAINES IL 60017-5016	PEGGY P. VESELY SR. CONTRACT ADMINISTRATOR (708) 391-3511	RESEARCH AND DEVELOPMENT
AMOCO OIL COMPANY 200 EAST RANDOLPH DRIVE CHICAGO IL 60601	R. S. NESS RATE NEGOTIATOR (312) 856-3424	REFINED PETROLEUM PRODUCTS
ANDREW CORPORATION 10500 153RD ST ORLAND PARK IL 60462	J.D. REGAN DIRECTOR, MATERIALS & PURCH (708) 349-5961	ANTENNAS/TOWERS/CABLE TELECOMMUNICATION EQUIP PEDESTALS/CONTROLS
ASTRA PRECISION PRODUCTS, INC. 1875 HOLMES ROAD ELGIN IL 60123	JEAN A. DARNELL CONTRACT ADMINISTRATOR (708) 695-8030	MACHINED PRODUCTS
AUSTIN COMPANY 9801 W. HIGGINS RD. SUITE 720 ROSEMONT IL 60018-4704	KRISTINE KILLE SMALL BUSINESS LIAISON OFFICER (708) 696-0500	ENGINEERS,DESIGNERS & BUILDERS MANAGEMENT CONSULTANTS

Illinois

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BARBER-COLMAN COMPANY AEROSPACE & POWER CONTROLS 1354 CLIFFORD AVE. P.O. BOX 29 LOVES PARK IL 61132-2940	SUSAN DOWNS BUYER/SBLO (815) 877-0241	PNEUMATIC VALVES
BARNES & REINECKE INC 2201 ESTES AVE ELK GROVE VLG IL 60007	THOMAS F. O'NEILL MGR OF MATERIALS (708) 640-7200	DESIGN, DEVELOP OFF THE ROAD VEHICLE SYSTEMS
BAXTER HEALTHCARE CORPORATION ONE BAXTER PARKWAY DEERFIELD IL 60015	WILFRED J. LUCAS VICE PRESIDENT (312) 948-2232	HOSPITAL SUPPLIES & EQUIP
CATERPILLAR TRACTOR COMPANY 100 N E ADAMS STREET PEORIA IL 61629-3410	RONALD R. LUNN, ASST. MGR.- PURCHASING ADMINISTRATION (309) 675-6102	ENGINES EARTHMOVING EQUIPMENT CONSTRUCTION EQUIPMENT
CHICAGO BRIDGE & IRON TECHNICAL SERVICES CO. 1501 N. DIVISION ST. PLAINFIELD IL 60544	LAWRENCE J. LASKA MANAGER OF FACILITIES & ADMIN (815) 439-6000	ENGINEERING SERVICES R & D
CHICAGO RAWHIDE MFG CO C R INDUSTRIES 900 STATE ST ELGIN IL 60123	FRED MCCARTHY SBLO (708) 742-7840	ROTARY OIL SEALS
CIVIL CONSTRUCTORS, INC. 1716-179TH STREET EAST MOLINE IL 61244	ARTHUR SNYDER PROJECT COORDINATOR (309) 755-5535	CONSTRUCTION
CLARK DIETZ, INC 1817 S. NEIL, SUITE 100 CHAMPAIGN IL 61820	K. KEITH BETTINGER PROJECT MANAGER (217) 373-8900	ARCHITECTURAL/ENGINEERING
DEERE & COMPANY JOHN DEERE ROAD MOLINE IL 61265	MICHAEL A. BAILEY, ADMINSTR, GOV'T & INTERNAL PROGRAMS (309) 765-5525	CONSTRUCTION EQUIPMENT AGRICULTURAL EQUIPMENT INDUSTRIAL EQUIPMENT

Illinois

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DYNCORP, CMPSC TECHNICAL OPERATIONS GRANITE CITY IL 62040-1801	CHESTER NIEMCZYK CONTRACT ADMINISTRATOR (618) 452-4323	TECHNICAL OPERATIONS BASE OPERATIONS
ELECTRODYNAMICS INC/DIV OF TALLEY INDS TALLEY INDUSTRIES 1200 HICKS ROAD ROLLING MEADOWS IL 60008	LOU PACINI PURCHASING MANAGER (312) 259-0740	ELECTRONIC CONTROL SYSTEMS ELECTRA MECHANICAL INDICATORS
EVERPURE INC 660 BLACKHAWK DR WESTMONT IL 60559	ROBERT KARAS MGR. TECHNICAL MARKETS (708) 654-4000	WATER FILTERS
FERRANTI SCIAKY INC. 4915 W 67TH STREET CHICAGO IL 60638	CRAIG YEOMAN SUPERVISOR,PURCHASING (708) 594-3800	ELECTRON BEAM WELDING SYSTEMS ROBOTIC WELDING CELLS LASER WELDING SYSTEMS
FRITZ, INC. PO BOX 348 BELLEVILLE IL 62222	WALT GAUSEPOHL SMALL BUSINESS ADMINISTRATOR (618) 277-1630	ELECTRIC CONSTRUCTION
GEOTRONICS OF NORTH AMERICA, INC. 911 HAWTHORN DRIVE ITASCA IL 60143	HAKAN ORVELL CONTROLLER (708) 285-1400	SURVEYING EQUIPMENT
GNB INDUSTRIAL BATTERY COMPANY WOODLAKE CORPORATE PARK, 829 P LOMBARD IL 60148-3249	BRUCE G. WHITEMAN CONTRACT ADMINISTRATOR (708) 691-7817	STATIONARY BATTERIES MOTIVE POWER BATTERIES SUBMARINE BATTERIES
HAKO MINUTEMAN, INC. 111 S. ROHLWING ADDISON IL 60101	THOMAS L. NOLAN VICE PRESIDENT-FINANCE (708) 623-6900	COMMERCIAL FLOOR CLEANING EQUIPMENT
HARZA ENGINEERING COMPANY 233 S WACKER DR CHICAGO IL 60606	CLEIGHTON D. SMITH HEAD, MARKETING SUPPORT SERVS (312) 831-3140	CONSULTING CIVIL ENGINEERING SERVICES

Illinois

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HENRY DU BOIS & SONS, INC. DU BOIS HENRY & SONS, INC. 2122 YORK ROAD OAKBROOK IL 60521	W. E.STEWART ADMIN MGR (708) 574-2993	DREDGING
HPD, INCORPORATED 305 E. SHUMAN BLVD NAPERVILLE IL 60563	THOMAS J. TREDREA PURCHASING AGENT (708) 357-7330	CHEMICAL PROCESS SYSTEMS
I I T RESEARCH INSTITUTE 10 WEST 35TH STREET CHICAGO IL 60616-3799	RONALD WOOLMS SMALL BUSINESS LIAISON OFFICER (312) 567-4026	RESEARCH
ILLINOIS TOOL WORKS LINAC DIV 7304 W. LAWRENCE AVE. HARWOOD HEIGHTS IL 60656	CHARLES MULLEN SMALL BUSINESS LIAISON OFFICER (708) 867-3268	CABLE HANDLING SYSTEMS
JOHN B. SANFILIPPO & SON, INC. 2299 BUSSE HWY ELK GROVE VILL IL 60007	DEBORAH L. BECK GOVT CONTRACT COORD (708) 593-2300	PEANUT BUTTER ROASTED PEANUTS NUT PRODUCTS/CHOC CHIPS
KIEWIT WESTERN COMPANY 1301 E. HIGGINS ROAD ELK GROVE VILLAG IL 60007	ALLAN A. NELSON JOB SPONSOR (708) 228-0818	GENERAL CONSTRUCTION
KOMATSU DRESSER CO. LIBERTYVILLE MANUFACTURING DIV. 801 EAST SUNNYSIDE LIBERTYVILLE IL 60004-0000	CARYN ALTMANN SMALL BUSINESS LIAISON OFFICER (708) 831-6784	EARTH MOVING EQUIPMENT
LAND O'FROST, INC. 16850 CHICAGO AVE. LANSING IL 60436-1190	RONALD GILLIAM PURCHASING MANAGER (708) 474-7100	MRE HAM SLICES MRE OMELET WITH HAM
LITTON SYSTEMS INC 4545 SOUTH WESTERN BOULEVARD CHICAGO IL 60609	ALEX KWIATKOWSKI PURCHASING MANAGER (312) 847-4211	MANUFACTURERS OF AEROSPACE GEARING, TRANSMISSIONS AND DRIVES

Illinois

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LUHR BROS INC P O BOX 69 COLUMBIA IL 62236	RONALD H. HUCH EEO OFFICER (618) 281-4106	HEAVY EQUIPMENT CONTRACTORS RIVER CONTRACTOR
MAGNAFLUX CORPORATION 7301 W LAWRENCE AVENUE CHICAGO IL 60656-0000	MILDRED SOTO SBLO (312) 867-3261	NON DESTRUCTIVE TEST EQUIPMENT PHYSICAL PROPERTIES AND LABORATORY EQUIPMENT
MARTIN OIL MARKETING, LTD. 4501 W. 127TH ST. ALSIP IL 60658	LESLIE M. BECK MGR. LEGAL ISSUES (708) 385-6500	PETROLEUM PRODUCTS
MOTOROLA INC COMMUNICATIONS SECTOR 1301 E ALGONQUIN ROAD SCHAUMBURG IL 60196	PERCY FRANKLIN MANAGER SMALL DISAD. BUS. (312) 576-6675	RADIO COMMUNICATIONS COMMUNICATION CONTROL EQUIPMT
MUSEUM OF SCIENCE AND INDUSTRY 57TH STREET AND LAKE SHORE DRI CHICAGO IL 60637	SUSAN J. HARRISON SBLO (312) 947-2648	NOT FOR PROFIT EDUCATIONAL INSTITUTION
NATCO LIMITED PARTNERSHIP 2122 YORK ROAD OAK BROOK IL 60521	J. K. HARDING ADMINISTRATIVE MANAGER (708) 574-3000	DREDGING
NAVISTAR INTERNATIONAL CORP. 401 NORTH MICHIGAN AVENUE CHICAGO IL 60611	OLIVIA B. DORSEY OFFICE ADMINISTRATIVE MGR (312) 884-3117	TRUCKS CONSTRUCTION EQUIPMENT
NORTHROP CORPORATION ELECTRONIC SYSTEMS DIVISION,RMS 600 HICKS ROAD ROLLING MEADOWS IL 60008-1098	WILLIAM J. FINN, JR. SMALL BUSINESS LIAISON OFFICER (708) 259-6500	ELECTRONICS COUNTERMEASURES/ SYSTEMS & EQUIPMENT SPECIAL DISPLAY TUBES
OAK SWITCH SYSTEMS INC. 100 S. MAIN STREET CRYSTAL LAKE IL 60014	MARK ROER CONTRACT MANAGER (815) 459-5000	SWITCHES SWITCH SYSTEMS SOLENOIDS

Illinois

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OLIN CORPORATION DEFENSE SYSTEMS GRP P O DRAWER 278 MARION IL 62959	K R GRAVATT MANAGER MATERIALS (618) 985-8211	ORDNANCE DEFENSE PRODUCTS
OUTBOARD MARINE CORPORATION 200 SEA HORSE DRIVE WAUKEGAN IL 60085-0001	E A DAVIS, JR PURCHASING MANAGER (708) 689-5690	OUTBOARD MOTORS I/O MARINE PROPULISON UNITS
RECON/OPTICAL, INC. CAI DIVISION 550 WEST NORTHWEST HIGHWAY BARRINGTON IL 60010-3094	DAVID J. BIEGEL MANAGER OF PURCHASES (708) 381-2400	AERIAL RECONNAISSANCE CAMERAS AND EQUIPMENT SIGHTING DEVICES
RIVER CITY CONSTRUCTION COMPANY 1107 WEST CHURCH STREET BENTON IL 62812	JAMES BRENT LANCE PROJECT MANAGER (618) 435-2612	GENERAL CONTRACTOR
RJN ENVIRONMENTAL ASSOCIATES 213 S WHEATON AVE WHEATON IL 60187	THOMAS MOROZ PROJECT ENGINEER (708) 862-4700	SEWER SYSTEMS
SEARLE 5200 OLD ORCHARD RD SKOKIE IL 60077	ROBERTA J. GULLEY MANAGER, MRO AND R&D (708) 470-6046	ETHICAL PHARMACEUTICALS
SENIOR FLEXONICS 300 E. DEVON BARTLETT IL 60103-4608	DON SEILER PURCHASING MANAGER (708) 837-1811	FLEXIBLE HOSES, BELLOWS, EXPANSION JOINTS, DUCTING
SHAPPERT ENGINEERING CO 4777 EAST STATE STREET ROCKFORD IL 61108	JERRE W. WRIGHT CONTROLLER (815) 226-0800	CONSTRUCTION
STEWART-WARNER ELECTRONICS CORP. 1300 N KOSTNER AVENUE CHICAGO IL 60651	R. R. KRENEK MANAGER OF PURCHASING (312) 292-3070	MILITARY EQUIPMENT LINE TRACER EQUIPMENT INFORMATION DISPLAY

Illinois

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SUNDSTRAND CORP. 4747 HARRISON AVENUE ROCKFORD IL 61125-7002	KAYE MARION SMALL BUSINESS LIAISON OFFICER (815) 226-6104	AVIATION PARTS
TITAN WHEEL INTERNATIONAL UNISYS CORPORATION 2701 SPRUCE ST. QUINCY IL 62301	WILLIAM J. TAYLOR PURCHASING MANAGER (217) 228-6011	AGRICULTURAL WHEELS AND RIMS EARTHMOVER WHEELS AND RIMS CONSTRUCTION WHEELS AND RIMS
TOOTSIE ROLL INDUSTRIES INC 7401 S CICERO AVE CHICAGO IL 60629	BARRY BOWEN TREASURER (312) 838-3400	CANDY
UNIROYAL INC JOLIET A A P P O BOX 871 JOLIET IL 60434	D. KEITH HIGGINS SENIOR BUYER (815) 424-2646	INACTIVE NO PRODUCTION STANDBY MAINTENANCE REHAB OF FACILITIES
UNITED AIR CLEANER CO., INC. 9705 SOUTH COTTAGE GROVE CHICAGO IL 60628	JOHN J. DREZNES VICE PRESIDENT-SALES (312) 734-5000	FILTER ELEMENT, INTAKE AIR CLEANER FILTER ELEMENT
WAGNER CASTINGS COMPANY P. O. BOX 1319 DECATUR IL 62525	CHARLES SCRIMPSHIRE MANAGER PURCHASING (217) 428-7771	AUTOMOTIVE CASTINGS
WOODWARD GOVERNOR COMPANY 5001 NORTH SECOND STREET, P.O. ROCKFORD IL 61125-7001	DAN R. SCHARMAN SMALL BUSINESS LIAISON OFFICER (815) 877-7442	AIRCRAFT FUEL CONTROLS HYDRO TURBINE CONTROLS

Indiana

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALLIED-SIGNAL AEROSPACE CO. BENDIX GUIDANCE SYSTEMS DIV 400 SOUTH BEIGER STREET MISHAWAKA IN 46544	WILLIAM M. HAUGUEL SMALL BUSINESS LIAISON OFFICER (219) 255-2111	MODULAR IMAGE INTERPRETATION SYSTEM (MIIS) VANDAL TARGET MISSILE
ALLIED-SIGNAL AEROSPACE CO. BENDIX WHEELS AND BRAKES DIV. 3520 WEST WESTMOOR STREET P O SOUTH BEND IN 46624	PATRICIA A. WALTERS SUPERVISOR PURCHASING (219) 231-2763	AIRCRAFT WHEELS AND BRAKES STRUTS HELICOPTER TIE BARS
ALLIED-SIGNAL CORPORATION BENDIX ENGINE CONTROLS DIV 717 NORTH BENDIX DRIVE SOUTH BEND IN 46620	KARL D. SCHWARTZ PURCHASING MANAGER (219) 231-4100	FUEL CONTROLS
AM GENERAL CORPORATION 105 N NILES AVE SOUTH BEND IN 46634-0000	ROBERT J.A. RODEN CPM, PURCHASING MANAGER (219) 284-2714	MILITARY & CIVILAN HUMMERS
BABCOCK & WILCOX CO. ERI DIVISION 10930 E 59TH STREET INDIANAPOLIS IN 46236	FRANCIS C. BENNETT SMALL BUSINESS LIAISON OFFICER (317) 823-4441	MK 1 SIDEWINDER WING WEU-3/B WARHEADS M650 WARHEADS
BROWN & ROOT SERVICES CORPORATION UNIT ONE, P.O. BOX 13 CRANE IN 47522	JACK L. WILKES BUSINESS MANAGER (812) 854-3371	CONSTRUCTION MANAGEMENT
CABOT CORP E-A-R DIVISION 5457 W 79TH STREET INDIANAPOLIS IN 46268	ALBERTA AUFMANN PURCHASING AGENT (317) 692-6666	HEARING PROTECTION PRODUCTS NOISE CONTROL PRODUCTS
COMARCO, INC./ENGINEERING SUPPORT DIV. P.O. BOX 408 BLOOMFIELD IN 47424-0408	KENNETH L. DETWILER CONTRACTS DIRECTOR (812) 854-3139	PROFESSIONAL, TECHNICAL AND MANAGEMENT SUPPORT SERVICES ORDNANCE PROGRAMS
CUMMINS ENGINE COMPANY INC TECHNICAL CTR BOX NUMBER 3005 COLUMBUS IN 47202-3005	L. R. MAURER SMALL BUSINESS LIAISON OFFICER (812) 377-7351	DIESEL ENGINES

Indiana

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CUMMINS MILITARY SYSTEMS, INC. 500 JACKSON ST., M/C 60901 COLUMBUS IN 47201	JERRY M. CROSSMAN MANAGER, CONTRACT ADMIN. (812) 377-7249	VEHICLE SERVICE LIFE EXT.
DYER-ELLAS, JOINT VENTURE 1716 SHEFFIELD AVENUE DYER IN 46311	JEFF HERRON PROJECT MANGER (219) 865-2961	LEVEE CONSTRUCTION
FAIRFIELD MANUFACTURING, INC. P.O. BOX 7940, US 52 SOUTH LAFAYETTE IN 47903-7940	D. K. ROBERTS MATERIALS MANAGER (317) 474-3474	GEARS AND GEAR ASSEMBLIES
FIRESTONE INDUSTRIAL PRODUCTS COMPANY 1700 FIRESTONE BOULEVARD NOBLESVILLE IN 46060	K. J. MAXEY SENIOR BUYER (317) 773-0650	TANK TRACK ORDNANCE WHEELS
FOAMEX LP 3005 COMMERCIAL ROAD FORT WAYNE IN 46809-0000	MR RODGER BENROTH MANAGER ACCOUNTING (219) 747-7485	TYPE VI
GENERAL MOTORS CORP ALLISON GAS TURBINE DIV. P O BOX 420 INDIANAPOLIS IN 46206-0420	B. A. HUFF, CHIEF SUPPLIER ADMINISTRATION (317) 230-5836	GAS TURBINE ENGINES & GENERATORS
HILL ROM COMPANY INC HIGHWAY # 48 BATESVILLE IN 47006	GARY E. DAVIS MATERIALS MANAGER (812) 934-7451	HOSPITAL EQUIPMENT
HUDSON INSTITUTE INC 5395 EMERSON WAY INDIANAPOLIS IN 46226	HILDA MANESS DIRECTOR OF PERSONNEL (317) 545-1000	PUBLIC POLICY RESEARCH
HUNTER CORPORATION 3800 179TH ST HAMMOND IN 46323	A. O. CRISMAN SBLO (619) 438-9000	MAINTENANCE DREDGING

Indiana

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
I C I AMERICAS INC INDIANA AAP HIGHWAY 62 CHARLESTOWN IN 47111	R. C. CRAIG PURCHASING SUPT (812) 284-7815	AMMUNITION CHARGE COMPONENTS
ITT CORP AEROSPACE/COMMUNICATIONS DIV. 1919 WEST COOK ROAD, P. O. BOX FORT WAYNE IN 46801	S. PILLING SMALL BUSINESS LIAISON OFFICER (219) 487-3047	COMMUNICATIONS
MAGNAVOX ELECTRONIC SYSTEMS COMPANY 1313 PRODUCTION ROAD FORT WAYNE IN 46808	R O STINSON SMALL BUSINESS LIAISON OFFICER (219) 429-6041	MILITARY ELECTRONICS
MASON & HANGER - SILAS MASON CO. NEWPORT ARMY AMMUNITION PLANT P.O. BOX 458 NEWPORT IN 47966	T. L. WILKEY PROCUREMENT DIVISION MGR (317) 245-2251	MAINTENANCE & OPERATION OF THE NEWPORT ARMY AMMUNITION PLANT
MCCORD HEAT TRANSFER CORP. 500 WEST HARRISON STREET PLYMOUTH IN 46563	W EDWARDS MATERIALS MANAGER (219) 935-8231	RADIATORS
MCGILL MANUFACTURING CO.,INC. BEARING DIV. 909 NORTH LAFAYETTE ST. VALPARAISO IN 46383	LEONARD R. WISOWATY MANAGER PURCHASING (219) 465-2317	BEARINGS
MILES LABORATORIES INC DIAGNOSTICS DIV. 1127 MYRTLE STREET P O BOX 4 ELKHART IN 46514	R. C. MECHLING MANAGER, CORPORATE PURCHASING (219) 264-8211	CLINICAL DIAGNOSTIC TEST STRIPS AND TABLETS
NUCOR CORP. P.O. BOX 6100, COUNTY ROAD 60 SAINT JOE IN 46785	CECIL J. COUCH SALES MANAGER (219) 337-5611	BOLTS SCREWS
SCOTFOAM CORP 3005 COMMERCIAL ROAD FT WAYNE IN 46809	BILL BANKS INDUSTRIAL REL & PURCHASING (219) 747-7485	TYPE VI CHARCOAL TYPE VII CHARCOAL

Indiana

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STEWART-WARNER SOUTH WIND CORP. 3 INDUSTRIAL DRIVE TROY IN 47588	CRAIG D. RAUSCHER MATERIALS MANAGER (812) 547-7071	HEAT TRANSFER EQUIPMENT FLUID POWER EQUIPMENT
SULLAIR CORPORATION 3700 E MICHIGAN BOULEVARD MICHIGAN CITY IN 46360	GAYLE M. HARVEY CORPORATE MATERIALS MANAGER (219) 879-5451	AIR COMPRESSORS
TIBBETTS MECHANICAL CONTRACTORS 6370 SCATTERFIELD ROAD ANDERSON IN 46015	JOHN K. BENNETT CONTRACTS ADMINISTRATOR (317) 649-2291	PLUMBING HEATING & AIR CONDITIONING PROCESS PIPING
TRAYLOR BROS INC 835 N CONGRESS AVE EVANSVILLE IN 47715	CHARLES H. SPARRENBERGER, JR EEO OFFICER (812) 477-1542	CONSTRUCTION
UNC INC. TRI-INDUSTRIES DIV. 333 SOUTH 3RD STREET TERRE HAUTE IN 47807	STAN G MUSE SMALL BUSINESS ADMINISTRATOR (812) 234-1591	AEROSPACE ENGINE COMPONENTS
WAVETEK RF PRODUCTS, INC. 5808 CHURCHMAN BYPASS INDIANAPOLIS IN 46203	GLENN MEYER PURCHASING MANAGER (317) 787-3332	COMMERCIAL ELECTRONIC TEST & MEASUREMENT EQUIPMENT

Kansas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ATCHISON CASTING CORPORATION 400 S 4TH ST ATCHISON KS 66002	C. L. SURRITT MATERIALS MANAGER (913) 367-2100	ARMOR CASTINGS
BEECH AIRCRAFT CORPORATION 9709 E. CENTRAL, P O BOX 2903 WICHITA KS 67201-2903	CLIFFORD J. NORMORE SMALL BUSINESS ANALYST (316) 676-7329	GENERAL AIRCRAFT MANUFACTURER
BRB CONTRACTORS, INC PO BOX 8128 TOPEKA KS 66608	GREG HOGLUND PROJECT MANAGER (913) 232-1245	CONSTRUCTION OF WATER PLANT
DANE/LINDER ELECTRICAL CONTRACTORS, AJV 840 N. MAIN WICHITA KS 67203	KAYE HALL PURCHASING DIRECTOR (316) 265-1616	ELECTRICAL PRODUCTS ELECTRICAL INSTALLATION
EXCEL CORPORATION KBI COUNTRY MEATS 151 N MAIN ST STE 900 BX 2519 WICHITA KS 67202-2519	LISA R. ALLEN SMALL BUSINESS LIAISON OFFICER (316) 291-2803	FRESH BEEF
GOSSEN LIVINGSTON ASSOCIATES, P.A. 420 S. EMPORIA WICHITA KS 67202	THOMAS R. GOSSEN SECRETARY-TREASURER/COO (316) 265-9367	ARCHITECT AND ENGINEER DESIGN SERVICES
HERCULES INC SUNFLOWER ARMY AMMO PLANT P O BOX 549 DESOTO KS 66018	D. G. DEVLIN SMALL BUSINESS LIAISON OFFICER (913) 791-6832	OPERATING CONTRACTOR
IFR SYSTEMS, INC. 10200 W YORK WICHITA KS 67215-8935	JEFF L. RAY, DIRECTOR MATERIALS & PURCHASING (316) 522-4981	ELECTRONIC TEST EQUIPMENT
KING RADIO CORP 400 NORTH ROGERS RD. OLATHE KS 66062	KEVIN J. GROWNEY DIRECTOR OF MATERIAL (913) 782-0400	AVIONICS LAND MOBILE RADIOS

Kansas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KOCH REFINING CO., INC. 4111 EAST 37TH STREET NORTH WICHITA KS 67220	DONNA J. JOHNSON SBLO (316) 832-4382	REFINING
LAMAR ELECTRO-AIR CORP P.O. BOX 10 WELLINGTON KS 57152	DARLENE WOODS ASSIST CONTRACT ADMIN (316) 326-2235	AIRCRAFT ACCESSORY & ENGINE OVERHAUL/REPAIR/MANUFACTURE
LAW COMPANY INC LAWCO CONSTRUCTION 345 RIVERVIEW WICHITA KS 67203	G. C. BOLTON VICE PRESIDENT (316) 268-0200	GENERAL CONTRACTOR
LINDER & ASSOCIATES PO BOX 1202 WICHITA KS 67201-1202	KAYE HALL, C.P.M. MATERIEL DIRECTOR (316) 265-1616	ELECTRICAL PRODUCTS ELECTRICAL INSTALLATION
NATIONAL BEEF PACKING CO SUPREME FEEDERS 1501 EAST 8TH ST LIBERAL KS 67901	MR BARRY GRAHAM PURCHASING MANAGER (316) 624-1851	BEEF SLAUGHTERING, PROCESSED B OX BEEF, BY-PRODUCTS
REYNOLDS/LINDER ELECTRICAL CONSTRACTORS 840 N. MAIN WICHITA KS 67203	KAYE HALL PURCHASING DIRECTOR (316) 265-1616	ELECTRICAL PRODUCTS ELECTRICAL INSTALLATION
WITCO CORPORATION SOUTHWEST DIVISION P.O. BOX 1974 OLATHE KS 66061	MELVIN F HARRELSON CONTRACT ADMINISTRATOR (913) 782-5800	LUBRICANTS
WOODWARD-CLYDE CONSULTANTS 5-55 ANTIOCH ROAD OVERLAND PARK KS 66203	WAYNE D. SMITH SR PROJECT ENGINEER (913) 432-4242	REMEDIAL INVESTIGATION/ FEASIBILITY STUDY

Kentucky

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CLARK MATERIAL HANDLING COMPANY 333 WEST VINE STREET, SUITE 13 LEXINGTON KY 40507-1641	ROBERT BUDESKY PRODUCT MANAGER (606) 288-1348	MATERIAL HANDLING SYSTEMS INDUSTRIAL LIFT TRUCKS TOW TRACTORS
DIXIE PAVERS, INC. PO BOX 154 HOPKINSVILLE KY 42241	MICHAEL J. MONTGOMERY PROJECT ACCOUNTANT (502) 886-3393	ASPHALT PRODUCTION AGGREGATE PRODUCTION
E H HUGHES CO INC 1710 S SOUTH FLOYD ST LOUISVILLE KY 40217	KATHY T. LUCZEK DBE AGENT (502) 636-3411	HEAVY/HIGHWAY GENERAL CONTRCTR
GRASSETTO USA CONSTRUCTION INC. INCISA U.S.A. INC., JV P. O. BOX 669 BAXTER KY 40806	L. R. CASE PROJECT ENGINEER (606) 573-6261	CONSTRUCTION
HALL CONTRACTING CORP 3800 CRITTENDEN DR LOUISVILLE KY 40209	JAMES W. WILLIAMS VP OF CONSTRUCTION (502) 367-6151	GENERAL, HEAVY, AND INDUSTRIAL CONSTRUCTION
HOSPITAL SHARE SERVICES OF CO PO BOX 565 FT. CAMPBELL KY 42223	ROBERT V. MARSHALL DIRECTOR, FACILITIES MGMT (303) 871-7094	BUILDING MAINTENANCE & CUSTODIAL SERVICES
HUGHES DISPLAY PRODUCTS CORP. 1501 NEWTOWN PIKE LEXINGTON KY 40511	DIANA FREASE PURCHASING AGENT (606) 243-5523	CATHODE RAY TUBES DIRECT VIEW STORAGE TUBES PROJECTION TUBES
MASON & HANGER ENGINEERING 2355 HARRODSBURG RD LEXINGTON KY 40504	JAMES E. JONES, PHD VICE PRESIDENT (606) 223-4773	ARCHITECT-ENGINEER
MASON & HANGER-SILAS MASON CO., INC. 200 W.VINE ST. LEXINGTON KY 40507-1676	D.L.HADENFELDT PROJECT MANAGER (319) 752-9303	ENGINEERING
MID-SOUTH ELECTRONICS. INC. KY. RT. 30, P.O.BOX 120 ANNVILLE KY 40402	CLYDE G. PHILLIPS CONTRACT ADMINISTRATOR (606) 364-5142	CABLES AND WIRING HARNESS PRINTED CIRCUIT BOARDS ELECTRONIC ASSEMBLIES

Kentucky

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MOUNTAIN ENTERPRISES INC 2257 EXECUTIVE DR LEXINGTON KY 40505	CHARLES HERMAN VICE PRESIDENT (606) 299-7001	GENERAL CONSTRUCTION
M P D, INC. 316 EAST NINTH STREET OWENSBORO KY 42301	LLOYD H. ST JOHN DIRECTOR - MATERIALS (502) 685-6200	MICROWAVE CIRCUIT MODULES VIDICON TUBES PLANAR ELECTRON TUBES
RAMAC SERVICES CORP P.O. BOX 802 FT CAMPBELL KY 42223	STEPHEN G. MORTON SENIOR PROGRAM SUPERVISOR (615) 431-6744	RANGE OPERATIONS AND MAINTENANCE
SMITH JIM CONTRACTING COMPANY HWY 453 GRAND RIVERS KY 42045	DANIEL J. WALKER SUBCONTRACTING OFFICER (502) 362-4675	HEAVY CONSTRUCTION
UNION UNDERWEAR COMPANY, INC P O BOX 780 BOWLING GREEN KY 42101	E C FALLER VICE PRESIDENT, PURCHASING (502) 781-6400	MENS & BOYS UNDERWEAR LADIES UNDERWEAR
UNITED CATALYSTS INC DE CATALYSTS & CHEMICALS 1227 S 12TH ST LOUISVILLE KY 40210	JAMES D. HOLM PURCHASING MGR (505) 864-6691	PACKAGED DESICCANTS

Louisiana

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMERICAN MANUFACTURING CO 200 SOUTHPARK RD LAFAYETTE LA 70508	GLENDA J. WILTZ PURCHASING AGENT (318) 837-9241	CORDAGE PRODUCTS ROPE TWINE MADE OF NATURAL & SYNTHETIC
ATLAS PROCESSING COMPANY P O BOX 3099 SHREVEPORT LA 71133	JOHNNIE BARNES PURCHASING AGENT (318) 632-4211	REFINED PETROLEUM PRODUCTS
AVONDALE INDUSTRIES, INC SHIPYARDS DIVISION, P. O. BOX NEW ORLEANS LA 70150-0280	E. J. WEBRE SMALL BUSINESS LIAISON (504) 436-5444	SHIPBUILDING & REPAIR
BALLARD & ASSOCIATES, INC. 3600 JACKSON STREET, SUITE 112 ALEXANDRIA LA 71307	MELODY D. MCGEE PLAN ADMINISTRATOR (318) 445-6571	ENGINEERING ARCHITECTURE SURVEYING
BEAIRD INDUSTRIES, INC. P O BOX 31115 SHREVEPORT LA 71130-1115	R. K. SIMS PURCHASING AGENT (318) 865-6351	INDUSTRIAL PRESSURE VESSELS EVAPORATORS
BEAN DREDGING CORPORATION P.O. BOX 61003 NEW ORLEANS LA 70161-1003	ARTHUR BURGOYNE COST ESTIMATOR (504) 286-8717	MARINE CONSTRUCTION
BEAN TECHNICAL EXCAVATION CORPORATION 401-B PONTCHARTRAIN DRIVE SLIDELL LA 70458	RICHARD DAIGLE PROJECT CONTROLLER (504) 643-5652	DREDGING
BERGER BARNARD & THOMAS INC 8281 GOODWOOD BLVD BATON ROUGE LA 70806	LARRY A. LEBLANC VICE PRESIDENT (504) 927-8323	A-E SERVICES
BOH BROS CONSTRUCTION CO INC 730 S TONTI ST NEW ORLEANS LA 70119	JOHN F. LIPANI VICE PRESIDENT-LEGAL (504) 821-2400	GENERAL HEAVY CONSTRUCTION
BROADMOOR CORPORATION 2740 N. ARNOULT ROAD P.O. BOX METAIRIE LA 70011	DENNIS BURMASTER PROJECT MANAGER (504) 885-5400	GENERAL CONTRACTING

Louisiana

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CAJUN CONTRACTORS, INC. POST OFFICE BOX 104 BATON ROUGE LA 70821-0104	RONALD J. BARBER PROJECT MANAGER (504) 753-5857	MUNICIPAL AND INDUSTRIAL CONSTRUCTION
CENTRAL GULF LINES, INC. 650 POYDRAS ST, SUITE 1700,PO NEW ORLEANS LA 70153	DONNA JOHNSEN SR. MANAGER, TAXATION (504) 593-8311	INTERNATIONAL MARINE TRANSP.
GREAT LAKES DREDGE & DOCK CO. 3850 N. CAUSEWAY BLVD., SUITE METARIE LA 70002	D. A. FISHER DIVISION OFFICE MANAGER (504) 832-4290	DREDGING
GULF COAST TRAILING CO P O BOX 10 KENNER LA 70063	EDGAR B. DIXEY ADMINISTRATIVE MANAGER (504) 461-9230	HOPPER DREDGING
GULF ENGINEERS & CONSULTANTS, INC. 535 MAIN STREET BATON ROUGE LA 70801	VERDI ADAM PRESIDENT (504) 927-5588	ENGINEERING CONTRACT RESEARCH
IT-OHM-JOINT VENTURE 1325 BAYOU LANE SLIDELL LA 70460	CHARLES E. PEEL CONTRACT ADMINISTRATOR (504) 645-9330	CIVIL/ENVIRONMENTAL CONSTRUCTION
JAMES T L & CO INC P O BOX 826 KENNER LA 70063	W. R. BROUSSARD ADMINISTRATIVE ASSISTANT (504) 467-6000	DREDGING
J. H. RUTTER REX MFG. CO., INC. RUTTER REX MFG 145 ROBERT E. LEE BLVD P.O. GO NEW ORLEANS LA 70124	N. G. MONTALBANO SMALL BUSINESS LIAISON OFFICER (504) 283-7373	SHIRTS TROUSERS
LINCOLN BUILDERS, INC. 9125 LINWOOD AVENUE SHREVEPORT LA 71106	CRAIG RITCHIE PROJECT MANAGER (318) 688-7191	COMMERCIAL INDUSTRIAL CONSTRUCTION

Louisiana

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LYKES BROTHERS STEAMSHIP COMPANY 300 POYDRAS STREET NEW ORLEANS LA 70130	LESTER QUARTERMAN, MANAGER GENERAL PURCHASING AGENT (504) 523-6611	INTERNATIONAL STEAMSHIP
MARTECH USA INC HWY 90 NEW IBERIA LA 70560	CARL J. SCHEXNAYDER OPERATIONS MANAGER (318) 364-3880	ASBESTOS REMOVAL
MC ANINCH CORPORATION 525 S. W. 5TH, SUITE A DES MOINES LA 50309	DAVID A. MANNING TREASURER (515) 237-3500	CONSTRUCTION-EARTHWORK UNDERGROUND UTILITIES
MCDERMOTT INC. P.O. BOX 588 AMELIA LA 70340	PAUL P. STONE MANAGER, GOVERNMENT PROJECT (504) 631-7806	SHIPYARD
MCINNIS BROTHERS CONSTRUCTION, INC. 119 PEARL STREET MINDEN LA 71055	SHERRIE MCMURRAY PLAN ADMINISTRATOR (318) 377-6134	CONSTRUCTION
MEYER VERNON F & ASSOCIATES 5525 MOUNES STREET SUITE NEW ORLEANS LA 70123	SUE JEANSONNE ADMINISTRATIVE ASISTANT (504) 733-3770	SURVEYING AND MAPPING
MIKE HOOKS INC HOOKS MIKE INC POST OFFICE BOX 1525 LAKE CHARLES LA 70602	STEVE BAUDOIN OFFICE MANAGER (318) 436-6693	MARINE DREDGING
N-Y ASSOCIATES, INC. 2700 LAKE VILLA DRIVE METAIRIE LA 70002	MICHAEL L. MATTAX PLAN ADMINISTRATOR (504) 885-0500	ARCHITECT-ENGINEER
OLIN CORPORATION INTERSTATE 10 WEST LAKE CHARLES LA 70601	S. C. BROOKS SR. BUYER (318) 491-3483	CHEMICALS R & D DEFENSE/BRASS PRODUCTS
SHAPPERT ENGINEERING COMPANY 209 FIRST STREET MORGAN CITY LA 70381	DAVID VANHEESWIJK PROJECT MANAGER (504) 385-3055	GENERAL CONSTRUCTION

Louisiana

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TEXTRON MARINE SYSTEMS 6600 PLAZA DRIVE NEW ORLEANS LA 70127	LISA S LAIGAST SMALL BUSINESS ADMINISTRATOR (504) 245-6648	AIR CUSHION VEHICLES SURFACE EFFECT SHIPS
WATERMAN STEAMSHIP CORPORATION 650 POYDRAS ST., SUITE 18000 NEW ORLEANS LA 70153	DONNA L. JOHNSON SR. MANAGER, FINANCIAL ACCTG (504) 593-8311	OCEAN FREIGHT CARRIAGE

Massachusetts

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ADAPTIVE OPTICS ASSOCIATES, INC. 54 CAMBRIDGE PARK DRIVE CAMBRIDGE MA 02140	C. D. MAKHOUL SMALL BUSINESS LIAISON OFFICER (617) 864-0201	RESEARCH AND DEVELOPMENT
AMERICAN OPTICAL CORPORATION 14 MECHANIC STREET SOUTHBRIDGE MA 01550	DONNA TALBOT PURCHASING AGENT (508) 765-2166	EYEGLASS LENSES OPHTHALMIC FRAMES SAFETY PRODUCTS
AMETEK AEROSPACE PRODUCTS, INC. 50 FORDHAM ROAD WILMIMGTON MA 01887	THOMAS J LECAROZ PROCUREMENT PRACTICES MGR (508) 937-4819	COCKPIT DISPLAY INSTRUMENTS FUEL MEASUREMENTS FLIGHT INSTRUMENTS
ANALOG DEVICES SEMICONDUCTOR DIV. 804 WOBURN RD. WILMINGTON MA 01887	STEPHEN J. HARRINGTON PURCHASING MANAGER (617) 937-2408	ELECTRONIC DATA ACQUISITION DEVICES MEASUREMENT & CONTROL DEVICES
ANALYTIC SCIENCES CORP.(THE) 55 WALKERS BROOK DRIVE READING MA 01867	L. J. GREEN, DIRECTOR CONTRACTS AND BUS. OPERATIONS (617) 942-2000	COMPUTER-BASED ANALYTIC SVCS
ARCHITECTS COLLABORATIVE INC 46 BRATTLE STREET CAMBRIDGE MA 02138	QAZI AHMED VICE PRESIDENT/PROJECT MGR (617) 868-4200	PROFESSIONAL ARCHITECTURAL SERVICES
ASTRA PHARMACEUTICAL PRODUCTS 50 OTIS ST WESTBORO MA 01581	STEPHEN A. SPRAGUE PURCHASING MANAGER (508) 366-1100	TOPICAL & PARENTERAL ANESTHE- TICS, PARENTERAL ANTIBIOTICS CARDIOVASCULAR ANTI-VIRAL PRD
BABCO TEXTRON 54 CHERRY HILL DRIVE DANVERS MA 01923	BARBARA J. DIMENTO SMALL BUSINESS LIAISON OFFICER (508) 777-8892	AIRCRAFT ENGINE COMPONENTS
BAIRD CORPORATION AN IMO INDUSTRIES COMPANY 125 MIDDLESEX TURNPIKE BEDFORD MA 01730-1468	C.J. MCDONALD, JR. SENIOR BUYER/SBLO (617) 276-6046	NIGHT VISION, ANALYTICAL, OPTICAL, AND MEDICAL EQUIPMENT

Massachusetts

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BIRD-JOHNSON COMPANY 110 NORFOLK STREET WALPOLE MA 02081	DAVID L. VAN SCHAGEN MANAGER, MATERIALS (508) 668-9610	MARINE PROPELLERS AND LATERAL THRUSTERS HYDRAULIC ACTUATORS AND MOTORS
BOLT BERANEK & NEWMAN, INC. 70 FAWCET ST. CAMBRIDGE MA 02138	JOHN FORCUCCI PURCHASING MANAGER/SBLO (617) 873-3365	CONSULTING RESEARCH & DEVELOP IN INFORMATION SCIENCES & COMPUTER TECHNOLOGY
COMPUTERVISION CORP. 100 CROSBY DRIVE BEDFORD MA 01730	TIMOTHY M. HOLT PURCHASING SPECIALIST II (617) 275-1800	CAD/CAM SYSTEMS MINICOMPUTER SYSTEMS COMPUTERS
CRAIG SYSTEMS CORPORATION 10 INDUSTRIAL WAY AMESBURY MA 01923	L R BARKER PURCHASING MANAGER (508) 388-5662	ELECTRONIC SHELTERS TRANSPORTERS TRANSIT CASES
CVD INC. MORTON INTERNATIONAL 185 NEW BOSTON STREET WOBURN MA 01801	TODD A. LIBBY SMALL BUSINESS LIAISON OFFICER (617) 933-9243	ADVANCED OPTICAL MATERIALS R & D
DIGITAL EQUIPMENT CORP. 146 MAIN STREET MAYNARD MA 01754	GERRY CRINCAVITCH, MANAGER U.S. DIVERSITY PROGRAM (508) 493-3733	COMPUTER HARDWARE, SOFTWARE AND SERVICES
DRAPER CHARLES STARK LAB INC 555 TECHNOLOGY SQ CAMBRIDGE MA 02139	EDWIN H. PORTER, JR. DIRECTOR, BUSINESS OFFICE (617) 258-3541	RESEARCH & DEVELOPMENT IN INERTIAL GUIDANCE
DYNAMICS RESEARCH CORPORATION 60 CONCORD STREET WILMINGTON MA 01887	ARTHUR BROWN, DIRECTOR CONTRACTS AND ADMINISTRATION (508) 475-9090	COMPUTER SOFTWARE GUIDANCE SYSTEMS
ENSR CORPORATION 35 NAGOG PARK ACTON MA 01720	JOHN P. WILLI SUBCONTRACTS ADMINISTRATOR (508) 635-9500	ENVIRONMENTAL CONSULTING ENGINEERING SERVICES

Massachusetts

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GEI CONSULTANTS, INC. 1021 MAIN STREET WINCHESTER MA 01890	RICHARD F. MURDOCK SENIOR VICE PRESIDENT (617) 721-4000	ENGINEERING CONSULTANTS
GENERAL ELECTRIC CO. DEFENSE SYSTEMS DIVISION 100 PLASTICS AVE PITTSFIELD MA 01201-3698	H. M. DOOLEY SOURCING COMPLIANCE (413) 494-2474	MISSILE FIRE CONTROL AND GUIDANCE SYS. TURRET DRIVE SYSTEMS
GENERAL ELECTRIC CO. NAVAL & SMALL STEAM TURBINE DEPT. 166 BOULDER DRIVE FITCHBURG MA 01420	RONALD N MERKEL MGR SOURCING SPT & ADMIN (508) 343-1378	STEAM TURBINES COMPRESSORS
GEO-CENTERS, INC. 7 WELLS AVENUE NEWTON CENTRE MA 02159	MARIDEE N. KIRWIN CONTRACTS MANAGER (617) 964-7070	RESEARCH & DEVELOPMENT
GTE GOVERNMENT SYST CORP GSC SERVICES 410 FIRST AVE. NEEDHAM MA 02194	EDWIN H. KLIGERMAN SBLO (617) 455-5990	ELECTRONICS ENGINEERING
GTE GOVERNMENT SYST CORP MOBILE SUBSCRIBER EQUIP DIV 400 JOHN QUINCY ADAMS RD. TAUNTON MA 02780	RICHARD B. KENDALL SMALL BUSINES LIAISON OFFICER (508) 880-4532	MOBILE SUBSCRIBER EQUIPMENT
GTE GOVERNMENT SYST CORP COMMAND CONTROL & COMMUNICATIONS SYSTS 77 A STREET NEEDHAM MA 02194	JOHN H. MCMULLEN, JR. SMALL BUSINESS LIAISON OFFICER (508) 880-4646	ELECTRONIC COMMUNICATION SYSTEMS
GTE LABORATORIES INC 40 SYLVAN ROAD WALTHAM MA 02254	LAURA FRANKO CONTRACTS ADMINISTRATOR (617) 466-2954	RESEARCH AND DEVELOPMENT
GZA GEOENVIRONMENTAL, INC. 320 NEEDHAM STREET NEWTON UPPER FAL MA 02164	THOMAS R. QUIGLEY SR. PROJECT MANAGER (401) 421-4140	GEOTECHNICAL ENGINEERING AND ASSOCIATED WORK

Massachusetts

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JACKSON CONSTRUCTION COMPANY 280 BRIDGE STREET, PO BOX 9111 DEDHAM MA 02026-9111	HERBERT W. COLE EEO OFFICER (617) 329-4010	GENERAL CONTRACTOR, BUILDING
KOLLMORGEN CORP ELECTRO-OPTICAL DIVISION 347 KING STREET NORTHAMPTON MA 01060-2390	PAUL K. DUTRA, SBLO MANAGER OF PROCUREMENT (413) 586-2330	PRECISION ELECTRO/OPTICAL INSTRUMENTS
LITTLE ARTHUR D INC 20 ACORN PARK CAMBRIDGE MA 02140	HELEN I. MACDONALD CONTRACTS MANAGER (617) 864-5770	RESEARCH & DEVELOPMENT MANAGEMENT CONSULTANT ENGINEERING SERVICES
LITTON SYSTEMS INC ITEK OPTICAL SYSTEMS DIV 10 MAGUIRE ROAD LEXINGTON MA 02173-3199	E. R. LANDERS DIRECTOR, MATERIEL (617) 276-2563	ELECTRO-OPTICAL AND OPTICAL SYSTEMS MIRRORS AND LENSES
LORAL HYCOR, INC. 10 GILL ST. WOBURN MA 01801	BEVERLY M. GLADWIN DIRECTOR, MATERIAL CONTROL (617) 935-5950	RADAR COUNTERMEASURE SYSTEMS
LORAL INFRARED & IMAGING SYSTEMS, INC. 2 FORBES ROAD LEXINGTON MA 02173-7393	NORMAND J. DESMARAIS PURCHASING MANAGER (617) 863-4914	ELECTRO-OPTICAL INSTRUMENTS INFRARED DETECTORS
M/A COM INC ANTENNA & CABLE DIVISION HAVERHILL RD AMESBURY MA 01913	BRENDAN W. SMITH PURCHASING MANAGER (617) 388-5210	MICROWAVE COAXIAL CABLES MICROWAVE ANTENNAS
M/A COM INC MICRO WAVE ASSOCIATES 401 EDGEWATER PLACE, SUITE 560 WAKEFIELD MA 01880-6210	DAVID LEVINE, DIRECTOR CORPORATE PURCHASING COORD. (617) 272-3000	ELECTRONIC COMPONENTS COMMUNICATION EQUIPMENT
MASSACHUSETTS INSTITUTE OF TECHNOLOGY 77 MASSACHUSETTS AVENUE CAMBRIDGE MA 02139	BARRY ROWE DIR, PURCHASING/STORES (617) 253-7243	EDUCATIONAL INSTITUTION

Massachusetts

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
METCALF & EDDY INC PO BOX 4043 UARE WOBURN MA 01888-4043	JOHN K. STANCHFIELD PROCUREMENT MANAGER (617) 246-5200	ENVIRONMENTAL WASTE WATER HAZARDOUS WASTE
MIDDLETON AREOSPACE CORP. 206 SOUTH MAIN STREET MIDDLETON MA 01949	LENORA SABELLI PURCHASING MANAGER (507) 724-6000	AEROSPACE PRECISION MACHINING
M I T LINCOLN LABORATORY LINCOLN LABORATORY 244 WOOD STREET LEXINGTON MA 02173	DANIEL R. COAKLEY PURCHASING MANAGER (617) 981-7130	RESEARCH AND DEVELOPMENT WORK IN ADVANCED ELECTRONICS F19628-90-C0002
MITRE CORPORATION BURLINGTON ROAD BEDFORD MA 01730	D.W. HAUSER ASSISTANCE CONTRACTS MANAGER (617) 271-2471	RESEARCH AND DEVELOPMENT
NORTHROP CORPORATION ELECTRONICS SYSTEMS DIV-NORWOOD SITE 100 MORSE STREET NORWOOD MA 02062	J. L. SULLIVAN PRINCIPLE BUYER (617) 762-5300	GYROSCOPES NAVIGATION SYSTEMS GUIDANCE SYSTEMS
NORTON CO ADVANCED CERAMICS 1 NEW BOND STREET BOX NO.15008 WORCESTER MA 01615-0008	MARSHALL H. MASON ICD PURCHASING MANAGER (508) 795-2633	REFRACTORIES, CERAMIC COMPONENTS, CRASHWORTHY HELICOPTER ARMOR,SEATS,PANEL
NORTON CO. DIAMOND FILM GODDARD ROAD NORTHBORO MA 01532	JUNE HOYLE SMALL BUSINESS LIAISON OFFICER (508) 351-7949	R & D
PARKER HANNIFIN CORPORATION METAL BELLOWS DIVISION/PARKER BERTEA AER 1075 PROVIDENCE HIGHWAY SHARON MA 02067	JOAN B. DAVIES GOVERNMENT CONTRACTS LIAISON (617) 784-1400	WELDED DIAPHRAGM METAL BELLOWS VACUUM PUMP/COMPRESSORS FLEXIBLE SHAFT COUPLINGS
PERLAND ENVIRONMENTAL TECH 8 NEW ENGLAND EXECUTIVE PL BURLINGTON MA 01803	PAUL J. KARAM CONTROLLER (617) 270-9888	ENVIRONMENTAL/HAZARDOUS WASTE REMEDIAL CONSTRUCTION

Massachusetts

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
POLAROID CORP. 575 TECHNOLOGY SQUARE CAMBRIDGE MA 02139	JOHN W. CARRINGTON, SR. DIR., MIN. BUS. DEV. & PROC. (617) 684-3092	INSTANT CAMERA INSTANT FILM
RAYTHEON COMPANY EQUIPMENT DIVISION 1001 BOSTON POST ROAD MARLBOROUGH MA 01752	CATHERINE HURLEY MANAGER, CONTRACT COMPLIANCE. (508) 490-1276	ELECTRONIC EQUIPMENT RADARS COMPUTERS
RAYTHEON COMPANY MICROWAVE & POWER TUBE 465 CENTRE STREET QUINCY MA 02169	R. E. DOYLE PROCUREMENT MANAGER (617) 642-4170	INDUSTRIAL TUBES CATHODE RAY TUBES MICROELECTRONICS
RAYTHEON COMPANY MISSILE SYS DIV-ANDOVER 350 LOWELL STREET ANDOVER MA 01810	ROBERT A. WATTS DIVISION SBLO (508) 470-7615	PATRIOT AND HAWK MISSILE AND GROUND EQUIPMENT
RAYTHEON COMPANY RESEARCH DIVISION 131 SPRING STREET LEXINGTON MA 02173	BARRY SALKOVITZ MATERIALS MANAGER (617) 860-3121	SEMICONDUCTOR DEVICES & COMPONENTS INFRARED MATERIALS & COMPONENT
RAYTHEON COMPANY SMDO 5 BEARFOOT ROAD NORTHBORO MA 01532	STEVEN WALTON PROCUREMENT SPECIALIST (508) 393-7300	SOLID STATE MICROWAVE DEVICES FERRITE DEVICES YIG FILTER DEVICES
RAYTHEON SERVICE CO 2 WAYSIDE AVE BURLINGTON MA 01803	DANIEL J. CAVANAUGH, SMALL BUSINESS LIAISON OFFICER (617) 238-2244	INSTALLATION SERVICES EQUIPMENT REPAIR SYSTEM MAINTENANCE
SCHAFER, W. J. ASSOCIATES, INC. 321 BILLERICA ROAD CHELMSFORD MA 01824-4191	SUSAN L. D'AGOSTINO PROPOSAL MANAGER (508) 256-2070	R & D
SOFTECH, INC. 460 TOTTEN POND RD. WALTHAM MA 02154	CAROL WOODS PURCHASING MANAGER (617) 890-6900	CUSTOM SOFWARE DESIGN

Massachusetts

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TEXTRON DEFENSE SYSTEMS 201 LOWELL STREET WILMINGTON MA 01887	BARBARA A. RILEY SMALL BUSINESS LIAISON OFFICER (508) 657-1747	R & D STRATEGIC SYSTEMS R & D TACTICAL SYSTEMS ADV RE-ENTRY & SPACE TECHNOLOG
TEXTRON SPECIALTY MATERIALS 2 INDUSTRIAL AVENUE LOWELL MA 01851	LINDA CAGLE PURCHASING MANAGER (508) 454-5712	BORON PRODUCTS GRAPHITE PRODUCTS FIRE PRODUCTS
VARIAN ASSOCIATES CF & RPP 150 SOHIER RD. BEVERLY MA 01915-5595	DANA WOLFE SMALL BUSINESS LIAISON OFFICER (508) 922-6000	MAGETRON TUBE COMPONENTS & EQUIPMENT
WARREN PUMPS INC. 82 BRIDGES AVE. WARREN MA 01083	SANDRA J. KANE PURCHASING MANAGER (413) 436-7711	PUMPS, PUMP PARTS & REPAIRS
WYMAN-GORDON COMPANY EASTERN DIVISION 244 WORCESTER STREET NORTH GRAFTON MA 01536	GARY E. TENCZAR SMALL BUSINESS LIAISON OFFICER (508) 756-5111	CLOSED DIE FORGING
ZERO CORP. 288 MAIN ST. MONSON MA 01057	WILLIAM CALLAHAN MGR. PURCHASING (413) 267-5561	MAINTINANCE ASSISTANCE MODULAR CONTAINERS

Maryland

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AAI CORPORATION P O BOX 153 HUNT VALLEY MD 21030-0153	STEWART J. TISCHLER MANAGER, PURCHASING GROUP (410) 628-3311	U S GOVT CONTRACTS MIL SALES TO FOREIGN COUNTRIES SALES TO IND & LAW ENFOR GRPS
AAI SYSTEMS MANAGEMENT INC. P. O. BOX 238 HUNT VALLEY MD 21030-0238	G. J. BAYER SR. SUBCONTRACT ADMINISTRATOR (410) 584-2651	PROFESSIONAL SERVICES FLIGHT SIMULATORS FIRING FIGHTING TRAINERS
ADAMS RUSSELL MICRO-TEL DIVISION 10713 GILROY ROAD HUNT VALLEY MD 21030	GEORGE J. LOUIS III SMALL BUSINESS ADMIN. (301) 771-0077	MICROWAVE EQUIP FOR TEST MEASUREMENT & SURVEILLANCE APPLICATIONS
ADVANCED BIOSCIENCE LABORATORIES, INC 1330-A PICCARD DRIVE ROCKVILLE MD 20850	WILLIAM E. BOYD MANAGER, PURCHASING (301) 258-5200	LIFE SCIENCE RESEARCH
ALLIANT TECHSYSTEMS SIGNAL ANALYSIS CENTER 2ND STREET EXTENDED P. O. BOX3 ANNAPOLIS MD 21404	L STEVENS MATERIALS SUPERVISOR (410) 841-6069	ELECTRONIC SIGNAL ANALYSIS
ALLIED-SIGNAL AEROSPACE CO. BENDIX COMMUNICATIONS DIV. 1300 EAST JOPPA ROAD BALTIMORE MD 21204	F W HALEY DIRECTOR OF MATERIAL (301) 583-4426	ELECTRONIC COMMUNICATION DEVICES
ARC PROFESSIONAL SERVICES GROUP, INC. 1375 PICCARD DRIVE ROCKVILLE MD 20850	LINDA D. MALLICK SMALL BUSINESS LIAISON OFFICER (301) 670-2191	PROFESSIONAL & TECHNICAL SVCS
ARINC RESEARCH CORPORATION 2551 RIVA ROAD ANNAPOLIS MD 21401	MICHAEL A. DIGORGE SMALL BUSINESS LIAISON OFFICER (410) 266-4000	ENGINEERING SERVICES
A W D TECHNOLOGIES, INC. 15204 OMEGA DRIVE ROCKVILLE MD 20850	JOHN R. ADZEMA MANAGER, CONSTRUCTION ADMIN (301) 948-0040	ENVIRONMENTAL CONSULTANTS ENVIRONMENTAL REMEDIATION

Maryland

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BATA SHOE COMPANY INC US ROUTE 40 BELCAMP MD 21017	D A GREENBAUM DIRECTOR SPECIAL OPERATIONS (410) 272-2000	COLD WEATHER FOOTWEAR
BENDIX FIELD ENGINEERING CORP. ONE BENDIX ROAD COLUMBIA MD 21045	JAMES R. RUTH MANAGER OF PURCHASING (410) 964-7000	FIELD ENGINEERING SERVICES
BIOMEDICAL RESEARCH INSTITUTE 12111 PARKLAWN DR ROCKVILLE MD 20852	THERESA SMITH OFFICE MANAGER (301) 881-3300	ANTIGEN PRODUCTION
CAE-LINK CORPORATION LINK TACTICAL OPERATION 11800 TECH ROAD SILVER SPRING MD 20904-1996	RICHARD ARD MANAGER OF PROCUREMENT (301) 622-4400	SIMULATION AND TRAINING DEVICE
CALIFORNIA MICROWAVE INC ABERDEEN DIVISION P. O. BOX 358 BELCAMP MD 21017	S. R. WILLIAMS V.P. OF ADMINISTRATION (410) 272-2228	AIRCRAFT SYSTEMS INTEGRATION
CHAMBERLAIN MRC CORP. 336 CLUBHOUSE LANE HUNT VALLEY MD 21031	J. S. MAURICE PURCHASING MANAGER (410) 527-7574	XM55 LG SCREENING SYSTEM SIMULATED MUNITIONS MSM GENERATOR
DENRO, INC. 9318 GAITHER RD. GAITHERSBURG MD 20877	ROSETTA RAINERI PURCHASING MANAGER (301) 840-1555	COMMUNICATION SWITCHING SYSTEMS
DRIGGS CORPORATION 8700 ASHWOOD DR CAPITAL HTS MD 20743	RICHARD E. GALLIHER SBLO (301) 499-1950	EARTHWORK ASPHALT
DYNAMAC CORPORATION 2275 RES BLVD STE 500 ROCKVILLE MD 20850	LYNN R. HENNIES SR CONTRACT ADMINISTRATOR (301) 417-9800	ENVIRONMENTAL SERVICES

Maryland

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DYNCORP TEST & EVALUATION DIV 189 SHANGRA LA DRIVE LEXINGTON PARK MD 20653	LESTER E RYAN ASST DIVISION MANAGER (301) 863-9282	OPERATION AND MAINTENANCE SPT
EA REMEDIATION TECHNOLOGIES 11019 MCCORMICK RD COCKYS HT VLY MD 21031	M.C. VOLPE MANAGER CORPORATE CONTRACTS (410) 584-7000	ENVIRONMENTAL ENGINEERING, CONSULTING AND REMEDIATION
EG&G WASHINGTON ANALYTICAL SVCS CTR,INC. 1396 PICARD DRIVE ROCKVILLE MD 20850	FLORENCE GAIL MOORE SMALL BUSINESS LIAISON OFFICER (301) 840-3379	ENGINEERING & MANAGEMENT SVC
FAIRCHILD SPACE CO 20301 CENTURY BOULEVARD GERMANTOWN MD 20874-1182	LOIS L. RAINES SMALL BUSINESS ADMINISTRATOR (301) 428-6424	MILITARY AVIONICS SUBSYSTEMS
GENERAL PHYSICS SERVICES CORP. 6700 ALEXANDER BELL DRIVE COLUMBIA MD 21046	WILLIAM STURDIVANT MANAGER, REPORTING & ANALYSIS (410) 290-2707	TRAINING RESEARCH & DEVELOPMENT
GEOMET TECHNOLOGIES INC 20251 CENTURY BLVD GERMANTOWN MD 20874	I. LEE ODEN VICE PRESIDENT (301) 428-9898	CHEMICAL PROTECTIVE CLOTHING ENVIRONMENTAL RESEARCH AND CONSULTING
GEORGE HYMAN CONSTRUCTION COMPANY 7500 OLD GEORGETOWN ROAD BETHESDA MD 20814	FRED L. VALENTINE COMMUNITY RELATIONS (301) 986-8310	GENERAL CONTRACTOR
GRIMBERG, JOHN C., CO., INC 5501 RANDOLPH ROAD ROCKVILLE MD 20852	TIM R. HILL PROJECT MANAGER (301) 881-5120	CONSTRUCTION CONTRACTOR
HARKINS BUILDERS INC 12301 OLD COLUMBIA PIKE SILVER SPRING MD 20904	R. D. SWEENEY PROJECT MANAGER (301) 622-9000	CONSTRUCTION

Maryland

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HOLMES & NARVER CONSTRUCTION SERVICES 15 S. PARKE STREET, SUITE 500 ABERDEEN MD 21001	VIVIAN KAHOE BUSINESS MANAGER (410) 575-7424	CONSTRUCTION SERVICES
IBM CORP INTERNATIONAL BUS MCHS CORP 800 NORTH FREDERICK AVE. GAITHERSBURG MD 20879	B. V. KRAMER, MANAGER CONTRACTS, SUBCONTRACTS & PROC (301) 240-7121	SYSTEMS SOFTWARE & INTEGRATION
IIT RESEARCH INSTITUTE 185 ADMIRAL COCHRANE DRIVE ANNAPOLIS MD 21401	BURNES B. THOMAS JR. DIRECTOR OF ADMINISTRATION (410) 626-7004	RESEARCH AND DEVELOPMENT
JOHNS HOPKINS UNIV APPLIED PHYSICS LAB JOHNS HOPKINS ROAD LAUREL MD 20723-6099	J. K. LUTZ SMALL BUSINESS LIAISON OFFICER (301) 953-5216	RESEARCH AND DEVELOPMENT
JOWETT, INC. POST OFFICE BOX 340 CLINTON MD 20735	MARGARET A. DIVVENS OFFICE MANAGER (301) 868-2880	NAVAL TEST PILOT SCHOOL SPACE SURVELLANCE FACILITY PROGRAM LABORATORY
J S A HEALTHCARE CORPORATION P.O. BOX 1305 COLUMBIA MD 21044	JOANNE CARUSO CONTRACT ANALYST (410) 964-2811	HEALTH SERVICES
LITTON SYSTEMS INC AMECOM DIVISION 5115 CALVERT ROAD COLLEGE PARK MD 20740	STEPHEN J. LIEBFREUND SMALL BUSINESS LIAISON OFFICER (304) 454-9086	HF COMMUNICATIONS SYSTEMS PASSIVE DETECTION SYSTEMS TACTICAL RECONNAISSANCE SYSTS
M/A-COM GOVERNMENT PRODUCTS INC. 10713 GILROY RD HUNT VALLEY MD 21031	J. G. RYAN CONTRACTS MANAGER (410) 771-0077	MICROWAVE & VHF RECEIVING AND RECEIVER SUBSYSTEMS
MACRO INTERNATIONAL INC. 8630 FENTON ST. SILVER SPRING MD 21045	TERI CARDENAS SUBCONTRACT ADMINISTRATOR (410) 290-2896	CONSULTING AND TRAINING SVCS

Maryland

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MAR INCORPORATED 6110 EXECUTIVE BLVD.SUITE 410 ROCKVILLE MD 20852	SUSANNA F. SIMKO DIRECTOR OF ACQUISITION (301) 230-4571	TECHNICAL SERVICES
MARTIN MARIETTA AERO & NAVAL SYSTEMS AEROSPACE 103 CHESAPEAKE PARK PLAZA BALTIMORE MD 21220	R. C. BRENDEL SMALL BUSINESS ADMINISTRATOR (410) 682-1248	NAVAL SYSTEMS AIR FORCE MISSLE ARM MISSILES
MARTIN MARIETTA CORP DATA SYSTEMS DIVISION 6303 IVY LANE GREENBELT MD 20770	JOHN F. FRANKLIN 111 SUBCONTRACT PLAN ADMINISTRATOR (301) 802-5441	FIELD SERVICES REMOTE COMPUTING SERVICES INTEGRATION SERVICES
MARTIN MARIETTA LABORATORIES 1450 SOUTH ROLLING ROAD BALTIMORE MD 21227	JAMES M. WATTS CONTRACTS SPECIALIST (410) 204-2332	R & D ENGINEERING SUPPORT R & D CONSUMABLES, TRAVEL
MAXIMA CORPORATION 4200 PARLIAMENT PLACE LANHAM MD 20706	CATHLEEN J. BOYER SR. CONTRACT ADMINISTRATOR (301) 306-7421	SYSTEMS OPERATIONS SUPPORT MECHANICAL & ELECTRONIC DESIGN
MCCORMICK & CO., INC. 414 LIGHT STREET BALTIMORE MD 21202	TODD KANE PROCUREMENT ADMINISTRATOR (301) 547-6006	SPICES, SEASONINGS AND EXTRACT
NATIONAL STRUCTURES, INC. P.O. BOX 793 ABERDEEN MD 21005	LARRY D. BILLINGS PROJECT MGR. (301) 273-7980	HOUSING CONSTRUCTION
OAO CORPORATION 7500 GREENWAY CENTER GREENBELT MD 20770	SUSAN KEHOE PROCUREMENT MANAGER (301) 220-7163	SYSTEMS DEVELOPMENT AEROSPACE ENGINEERING FACILITIES MANAGEMENT
ORI INC 1375 PICCARD DRIVE ROCKVILLE MD 20850	GAIL L. JOHNSON SMALL BUSINESS LIAISON OFFICER (301) 670-2110	ENGINEERING SERVICES ANALYTICAL RESEARCH AND DEVELOPMENT

Maryland

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
POSEY JAMES ASSOCIATES INC 2921 LORD BALTIMORE DR BALTIMORE MD 21207	TONI A. REESE ADMINISTRATIVE MANAGER (410) 265-6100	MECHANICAL/ELECTRICAL ENGINEERING
RACAL COMMUNICATIONS INC 5 RESEARCH PLACE ROCKVILLE MD 20850	ROBERT A. BRAUN DIRECTOR OF CONTRACTS (301) 948-4420	HF RADIO RECEIVERS DIGITAL COMMUNICATIONS DEVICES BATTERY CHARGERS & BATTERIES
RATRIE ROBBINS & SCHWEIZER 803 GLEN EAGLES CT BALTIMORE MD 21204	M. EARL OWENS CHIEF ESTIMATOR (410) 821-3400	ROAD IMPROVEMENTS
SAFT AMERICA INC. ADVANCED BATTERY SYSTEMS DIVISION 107 BEAVER COURT COCKEYSVILLE MD 21030	ALLAN E NICHOLS SR. CONTRACT ADMIN/SBLO (301) 771-3200	LITHIUM BATTERIES
SCOTSMAN GROUP INC 8211 TOWN CENTER DR BALTIMORE MD 21236	DAVID TORNOW PROJECT MANAGER (410) 931-6182	MODULAR BUILDINGS
TECHNOLOGY APPLICATIONS & SERVICE CO. 200 PROFESSIONAL DR. GAITHERSBURG MD 20879	FRANK LUONI SMALL BUSINESS LIAISON OFFICER (301) 921-8103	RADAR EMULATORS & SIMULATORS
THIOKOL CORPORATION TACTICAL OPS/ELKTON DIVISION P O BOX 241 ELKTON MD 21922-0241	CHARLES J. CONLEY, MANAGER DIV PROCUREMENT & PROC SUPPORT (301) 392-1534	STAR ROCKET MOTORS GAS GENERATORS SAFE & ARM DEVICES
UNIVERSITY OF MARYLAND AGRICULTURAL EXPERIMENT STATION PO BOX 169 QUEENSTOWNE MD 21658	DENNIS T. BURTON SENIOR RESEARCH SCIENTIST (410) 827-8056	RESEARCH
VITRO CORPORATION 14000 GEORIGA AVE SILVER SPRING MD 20906-2972	R. J. DAVIS SMALL BUSINESS LIAISON OFFICER (301) 231-1960	ENGINEERING SERVICES

Maryland

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP ELECTRIC SYSTEMS GROUP P O BOX 1693 BALTIMORE MD 21203	VOLTAIRE C WALKER, MANAGER SOCIOECONOMIC PROCUREMENT (301) 765-8269	AVIONICS FIRE CONTROL SYSTEMS GUIDANCE SYSTEMS
WHITMAN, REQUARDT & ASSOCIATES 2315 SAINT PAUL STREET BALTIMORE MD 21218	CHARLES R. LORTZ PARTNER (301) 235-3450	ENGINEERING DESIGN
WHITNEY BAILEY COX & MAGNANI 1850 YORK RD TIMONIUM MD 21093	ALEXANDER WHITNEY, JR. MANAGING PARTNER (410) 252-6060	ENGINEER/ARCHITECT

Maine

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABB ENVIRONMENTAL SERVICES PO BOX 7050 PORTLAND ME 04112	DENNIS R. GRENIER DIRECTOR OF CONTRACTS (207) 775-5400	ARCHITECT-ENGINEER CONSULTING SERVICES
BATH IRON WORKS CORPORATION 700 WASHINGTON STREET BATH ME 04530	THOMAS F. PARNELL SMALL BUSINESS LIAISON OFFICER (207) 442-1756	SHIPBUILDING
ENTERPRISE ENGINEERING INC 21 STANWOOD ST BRUNSWICK ME 04011	DONALD W. HAMLIN VICE PRESIDENT (207) 729-1621	CONSULTING ENGINEERING SRVCS
SACO DEFENSE INC. A SUB OF CHAMBERLAIN MFG. CORP. 291 NORTH STREET SACO ME 04072	D. J. GOSSELIN SMALL BUSINESS LIAISON OFFICER (207) 283-3611	ORDNANCE MATERIEL
SEWALL JAMES W CO 147 CENTER ST OLD TOWN ME 04468	ROBERT R. J. ALLARD LIAISON OFFICER (207) 827-4451	AERIAL PHOTOGRAPHY, PHOTOGRAMMETRIC MAPPING; ENGINEERING, FIELD SURVEYS, GEOG. INFO

Michigan

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AAR BROOKS & PERKINS CORP. CADILLAC MANUFACTURING DIV. 201 HAYNES ST/PO BOX 550 CADILLAC MI 49601	JANICE E. BROWN MANAGER, CONTRACTS ADMIN (616) 779-8808	AIR CARGO PALLETS
ABEX/NWL AEROSPACE DIVISION ABEX CORPORATION 2220 PALMER AVENUE KALAMAZOO MI 49001	GAY KENNY SMALL BUSINESS LIAISON OFFICER (616) 384-3407	AIRCRAFT FLIGHT CONTROL SYSTMS JET ENGINE CONTROLS MISSILE FLIGHT CONTROL SYSTEMS
AEROQUIP CORPORATION AEROSPACE GROUP 300 SOUTH EAST AVENUE JACKSON MI 49203-1972	MICKEY CROMLEY SMALL BUSINESS LIAISON OFFICER (517) 787-8121	AIRCRAFT HOSE ASSEMBLIES AIRCRAFT COUPLING ASSEMBLIES
ALLIED-SIGNAL AEROSPACE CORP. BENDIX GSD COURTER OPERATIONS 375 N LAKE STREET BOYNE CITY MI 49712	CAL L. GOTTS PURCHASING MANAGER (616) 582-3980	GYROS INDICATORS/SERVO MECH ACCELEROMETERS
APPLIED DYNAMICS INTERNATIONAL. INC 3800 STONE SCHOOL ROAD ANN ARBOR MI 48104	ERIC R. JOHNSON MANAGER, ADMINISTRATION (313) 973-1300	REAL TIME SIMLTN COMP HARDWARE REAL TIME SIMLTN COMP SOFTWARE RELATED SUPPORT & SERVICES
ARMORED VEHICLE TECHNOLOGIES ASSOC. 850 STEPHENSON HIGHWAY, SUITE TROY MI 48083	F. J. SCHMIEGE SENIOR SUBCONTRACT ADMIN (313) 589-5554	STD ARMY VETRONICS ARCHITEC- TURE ARMORED SYSTEMS MODERNIZATION
BLACKMER PUMP A DOVER RESOURCES COMPANY 1809 CENTURY AVENUE GRAND RAPIDS MI 49509	DEBRA REYNOLDS, MANAGER GOV'T SALES & CONTRACT ADMIN (616) 241-1611	ROTARY PUMPS PUMP PARTS REPAIR SERVICE
BRAND UTILITY SERVICES, INC. 740 W. WESTERN AVENUE MUSKEGON MI 49440	GEORGE F. BAILEY OEPRATIONS MANAGER (616) 726-4016	MARINE CONTRACTOR
CADILLAC GAGE TEXTRON CONTROL SYSTEMS OPERATIONS 25760 GROESBECK WARREN MI 48090	WILLIAM KEARNEY PURCHASING MANAGER (313) 777-7100	CONTROL SYSTEMS

Michigan

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CADILLAC GAGE TEXTRON 25760 GROESBECK HIGHWAY WARREN MI 48090-1027	LILLIAN A THOMPSON SMALL BUSINESS LIAISON OFFICER (313) 445-2436	COMBAT VEHICLE OPERATIONS
CHROMALLOY COMPRESSOR TECHNOLOGIES TURBINE ENGINE SUPPORT 903 WOODSIDE AVE ESSEXVILLE MI 48732	STEPHEN R. HODITE SMALL BUSINESS LIAISON OFFICER (517) 893-7562	AIRCRAFT COMPONENT PARTS
DANA CORP. WARNER ELECTIC DIVISION 23601 HOOVER ROAD WARREN MI 48090	JOSEPH V. PISTORIO PURCHASING MANAGER (313) 758-5000	OVER-RUNNING CLUTCHES
DOW CHEMICAL CO. CONTRACT R & D 1801 BUILDING MIDLAND MI 48674	P. W. TOWER SMALL BUSINESS LIAISON OFFICER (517) 636-1355	R & D POLYMERS CHEMICALS
ELBIT SYSTEMS OF AMERICA, INC 5519 GLENWOOD HILLS PARKWAY SE GRAND RAPIDS MI 59512-0000	RICHARD W. DOWSON SUBCONTRACTS MANAGER (616) 957-3337	MARKETING & SYSTEMS ENGRG OF ELECTRONIC & ELECTROMECHANICAL COMPONENTS & SYSTEMS
ENVIRONMENTAL RESEARCH INSTITUTE OF MICH P O BOX 134001 ANN ARBOR MI 48113-4001	JOSEPH R WELCH MANAGER CONTRACTS/PURCHASING (313) 994-1200	RESEARCH AND DEVELOPMENT
FUEL SYSTEMS TEXTRON INC. 700 NORTH CENTENNIAL ZEELAND MI 49464	ANDRA T ROBINSON CONTRACT ADMIN MANAGER (616) 772-9171	FUEL NOZZLES SPRAY RINGS
GENERAL DYNAMICS CORP. LAND SYSTEMS DIV. 3850 MOUND RD. STERLING HEIGHTS MI 48310-3200	T. A. BLEDSOE V.P. MATERIAL (313) 825-4241	MANUFACTURING ENGINEERING ADMINISTRATION
GENERAL DYNAMICS SERVICES CO. 295 KIRTS, P. O. BOX 760 TROY MI 48084	JOHN D. CARTER, DIRECTOR CONTRACTS, ESTIMATING & LEGAL (313) 244-7349	CONSTRUCTION LOGISTICS TRAINING

Michigan

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GIFFELS-WEBSTER ENGINEERS, INC. 2871 BOND STREET ROCHESTER HILLS MI 48309	KEITH B. MAYER VICE PRESIDENT (313) 852-3100	CIVIL ENGINEERING CONSULTING SERVICES
HOWMET CORP. 555 BENSTON RD. WHITEHALL MI 49461	ROBERT F. GOSSELIN PURCHASING AGENT/SBLO (616) 894-7412	TURBINE ENGINE COMPONENTS MACHINING
HOWMET CORP. OPERHALL RESEARCH CENTER 1500 SOUTH WARNER WHITEHALL MI 49461	KEITH ENDELMAN PURCHASING MANAGER (616) 894-7257	INVESTMENT CASTINGS OF GAS TURBINE ENGINE BLADES AND VANES
HOWMET CORP. TI-CAST DIVISIONON 1600 SOUTH WARNER STREET WHITEHALL MI 49461	MICHAEL J. BURNS BUYER (616) 894-7369	INVESTMENT CASTINGS
JET ELECTRONICS & TECHNOLOGY INC 5353 52ND STREET SE GRAND RAPIDS MI 49588-0873	CLYDE L ECKMAN SMALL BUSINESS LIAISON OFFICER (616) 949-6600	AIRCRAFT INSTRUMENTS
JOHNSON TECHNOLOGY, INC 2034 LATIMER DRIVE MUSKEGON MI 49442	TONEY ROMANS PURCHASING AGENT (616) 777-2685	TURBINE ENGINE COMPONENT PARTS
KAISER OPTICAL SYSTEMS, INC. 371 PARKLAND PLAZA, P. O. BOX ANN ARBER MI 48106	JAMES W. LESTER MANAGER OF ADMINISTRATION (313) 665-8083	HOLOGRAPHIC OPTICAL ELEMENTS LASER PROTECTION HARDWARE HOLOGRAPHIC MATERIALS R & D
KAYDON CORPORATION 2860 MCCRACKEN STREET MUSKEGON MI 49443	ANITA L HAIN BUYER (616) 755-3741	BEARINGS
KELLOGG COMPANY MCCAMLY SQUARE 1 KELLOGG SQ, BOX 3599 BATTLE CREEK MI 49017-3599	J. J. TUBILEWICZ SMALL BUSINESS LIAISON OFFICER (616) 961-2578	BREAKFAST CEREAL

Michigan

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LAKE SHORE, INC. P.O. BOX 809 IRON MOUNTAIN MI 49801	THOMAS J. ASUMA DIRECTOR OF PURCHASING (906) 774-1500	DECK MACHINERY UNREP EQUIPMENT CRANES
NORWOOD PRECISION PRODUCTS TEXTRON 19540 ALLEN RD., WAYNE COUNTY MELVINDALE MI 48122	MICHAEL J. ZIELINSKI CONTRACT ADMINISTRATOR (313) 383-5700	AIRCRAFT ENGINES GEARS, GEAR-SHAFTS,& SPLENED SHAFTS
ROCKWELL INTL CORP AUTOMOTIVE OPERATIONS 2135 W. MAPLE RD TROY MI 48084	D. L. DESSECKER MANAGER, PROCUREMENT (313) 435-1005	TRUCK AXLES & BRAKES TRUCK CLUTCHES & TRANSMISSIONS AUTOMOTIVE BODY & CHASSIS SYST
SMITH HINCHMAN & GRYLLS ASSOCIATES INC 455 WEST FORT STREET DETROIT MI 48226	RANDALL HEBESTREIT VP & ASST.DIR.HEALTHFAC.DIV. (313) 964-3000	ARCHITECTURAL/ENGINEERING SERVICES
SMITHS INDUSTRIES AERO & DEF SYSTS, INC. 4141 EASTERN AVENUE S E GRAND RAPIDS MI 49518-8727	DEBRA A. PERKINS SMALL BUSINESS LIAISON OFFICER (616) 241-7309	GYROSCOPES AND GYRO SYSTEMS WEAPON DELIVERY SYSTEMS PERFORMANCE/NAVIGATION
SPARTON CORPORATION DEFENSE ELECTRONICS DIVISION 2400 E GANSON JACKSON MI 49202	A. F. SCHMIDT ADMIN, SMALL & DISADV BUS (517) 787-8600	MILITARY ELECTRONICS
TELEDYNE CONTINENTAL MOTORS GENERAL PRODUCTS 76 GETTY STREET MUSKEGON MI 49441	F T STRACH CONTRACT ADMINISTRATION (616) 724-2874	TANK ENGINES OTHER COMPONENT PARTS
UNIVERSITY OF MICHIGAN 5064 FLEMING BUILDING, 503 THO ANN ARBOR MI 48109	E. O. INGRAM DIRECTOR OF PURCHASING (313) 764-7254	EDUCATION & RESEARCH
UPJOHN COMPANY 7000 PORTAGE ROAD KALAMAZOO MI 49001	STEPHEN A. LEVINE SMALL BUSINESS LIAISON OFF. (616) 329-8136	PHARMACEUTICALS

Michigan

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VICKERS ELECTROMECH A TRINOVA CO. P. O. BOX 872 GRAND RAPIDS MI 49588-0872	FRANK PHARMS SMALL BUSINESS LIAISON OFFICER (616) 949-1090	ELECTRO-MECHANICAL ACTUATORS
WILLIAMS INTERNATIONAL CORPORATION 2280 WEST MAPLE RD.,P O BOX 20 WALLED LAKE MI 48390-0200	C. A. BUSCH DIRECTOR, MATERIAL (313) 624-5200	GAS TURBINE ENGINES ENGINE AND A P U SPARE PARTS RESEARCH AND DEVELOPMENT
WOLVERINE WORLD WIDE INC 9341 COURTLAND DR NE ROCKFORD MI 49341	STEVEN E. GARDNER MILITARY CONTRACT ADMIN (616) 866-5660	FOOTWEAR MANUFACTURING AND WHOLESALING
ZENITH DATA SYSTEMS CORP DE HILLTOP RD ST JOSEPH MI 49085	MR STEVE O'BRIEN DIRECTOR OF OPERATIONS (616) 982-5353	FINAL ASSLY DESKTOPS

Minnesota

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
3M FEDERAL SYSTEMS BUILDING 224-25-25 ST PAUL MN 55133-3327	MR J R FISCHER SMALL BUSINESS LIAISON OFFICER (612) 736-2324	R & D LIMITED PRODUCTION
AERO SYSTEMS ENGINEERING, INC. 358 EAST FILLMORE AVE. ST PAUL MN 55107	GARY SOMMERLAND V.P. MATERIALS (612) 220-1520	LET ENGINE TEST SET EQUIPMENT AND INSTALLATION
ALLIANT TECHSYSTEMS INCORPORATED 600 2ND STREET NE M/S MN11-203 HOPKINS MN 55343	CAROLYN J. KAARE SMALL BUSINESS LASON OFFICER (612) 931-5629	PRECISION WEAPONS,AMMUNICATION INFANTRY WEAPONS,MINES,TORPEDO SYSTEMS,AIR/SURFACE WEAPONS
COMPUTING DEVICES INTERNAITONAL 3101 EAST 80TH STREET BLOOMINGTON MN 55425-1523	J. B. RECHTIENE PURCHASING MANAGER (612) 853-2903	COMPUTERS & COMPONENTS
CONTROL DATA SYSTEMS, INC 4201 LEXINGTON AVE. NORTH ARDEN HILLS MN 55126	T. L. SWITZER MANAGER (612) 482-4808	DATA SERVICES SYSTEMS INTEGRATION
DONALDSON COMPANY INC P O BOX 1299 MINNEAPOLIS MN 55440	MARK COOPER SMALL/DISAD BUS ADMINISTRATOR (612) 887-3130	VEHICLE FILTRATION PRODUCTS VEHICLE EXHAUST SYSTEMS INDUSTRIAL AIR FILTRATION PROD
FEDERAL CARTRIDGE CORP TWIN CITIES ARMY AMMUNICATIONS NEW BRIGHTON MN 55112	H. O. HOLMBERG PURCHASING AGENT (612) 633-2301	STANDBY OPERATING AND MAINTENANCE TENANT SUPPORT
FMC CORPORATION NAVAL SYSTEMS DIV 4800 EAST RIVER ROAD MINNEAPOLIS MN 55459-1498	C. C. ROBINSON PROCUREMENT ADMIN MANAGER (612) 572-6853	NAVAL ORDNANCE
GRAND METROPOLITAN FOODSERVICE 1905 PULLSBURY CENTER MINNEAPOLIS MN 55402	CHUCK BOYLE SENIOR MARKETING MANAGER (612) 330-4872	DRY, REFRIGERATED, CANNED & FROZEN FOOD PRODUCTS

Minnesota

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HONEYWELL INC. ARMAMENT SYSTEMS DIV. 7225 NORTHLAND DRIVE BROOKLYN PARK MN 55428	K. J. GILBERT SMALL BUSINESS LIAISON OFFICER (612) 536-4043	AMMUNITION INFANTRY WEAPONS
HONEYWELL INC MILITARY AVIONICS DIVISION 1625 ZARTHAN AVENUE SOUTH, P.O MINNEAPOLIS MN 55416	G. D. KEYES MANAGER OF PROCUREMENT ADMIN (612) 542-6021	MILITARY & COMMERCIAL AVIATION GUIDANCE NAVIGATION SPACE & STRATEGIC APPLICATIONS
HONEYWELL INC SOLID STATE ELECTRONIC CTR 12001 STATE HWY 55 PLYMOUTH MN 55441	LYNN GAARDSMOE SMALL BUSINESS LIAISON OFFICER (612) 541-2190	DESIGN & DEVELOPMENT OF SOLID STATE DEVICES
HOWARD NEEDLES TAMMEN & BERGENDOFF 6700 FRANCE AVE SOUTH, STE 260 MINNEAPOLIS MN 55435	KENNETH E. BROAS SUBCONTRACTING PLAN ADMINIST. (612) 920-4666	ARCHITECT ENGINEERS PLANNERS
INDECO, INC P. O. BOX 1002 LITCHFIELD MN 55355	HERBERT WM ZAHNER III PROJECT MANAGER (314) 355-7650	INSTRUMENTATION ENGINEERING PILE LOAD TESTING
JOHNSON BROTHERS CORPORATION P. O. BOX 1002 LITCHFIELD MN 55355	KEITH KRAMER PERSONNEL MANAGER (612) 693-2871	CONSTRUCTION
MAYO FOUNDATION 200 FIRST STREET SW ROCHESTER MN 55905	LARRY MORTENSEN, PURCHASING HEAD OF SECTION (507) 284-5768	MEDICAL CARE
MINNESOTA MINING AND MANUFACTURING CO. 3M CENTER, P O BOX 33327 ST PAUL MN 55133-3327	KENNETH A BLOOM SMALL BUSINESS LIAISON O (612) 737-5250	PRESSURE SENSITIVE ADHESIVE TAPE VARIOUS PRODUCTS
MTS SYSTEMS CORPORATION 14000 TECHNOLOGY DRIVE EDEN PRAIRIE MN 55344	CHARLES J. FISHER SMALL BUSINESS LIAISON OFFICER (612) 937-4130	ELECTRO HYDRAULIC MATERIALS TESTING FORMING & POSITIONING SYSTEMS

Minnesota

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ONAN CORPORATION ONAN DIVISION 1400 73RD AVENUE NE MINNEAPOLIS MN 55432	GARY L. CRIST PURCHASING MANAGER (612) 574-5500	GENERATORS ENGINES CONTROLS
PARAMAX SYSTEMS CORPORATION FKA UNISYS CORPATION P.O BOX 64525 ST PAUL MN 55164-0525	MICHAEL C FARRELL SMALL BUSINESS LIAISON OFFICER (612) 456-2552	LARGE & MEDIUM SCALE COMPUTERS MICRO COMPUTERS INFORMATION HANDLING SYSTEMS
PARK CONSTRUCTION COMPANY 7900 BEECH ST NE MINNEAPOLIS MN 55432	GENE HAALAND PROGJECT MANAGER (612) 786-9800	CONSTRUCTION
PENTAIR (FEDERAL CARTRIDGE CORP) FEDERAL CARTRIDGE CORP WATER EDGE PLAZA 1500 COUNTY R ST. PAUL MN 55113	DAVID S. HENDERSON SMALL BUSINESS LIAISON OFFICER (612) 422-2515	AMMUNITION
PILLSBURY COMPANY GREEN GIANT 1001 N. 4TH STREET LE SUEUR MN 56058	JAMES L. ANDERSON PROJECT MANAGER (612) 665-3515	DRY, REFRIGERATED, CANNED AND FROZEN FOODS
ROSEMOUNT AEROSPACE INC 14300 JUDICIAL ROAD BURNSVILLE MN 55337-0000	JOHN S KENNY MATERIALS MANAGER (612) 892-4250	INSTRUMENTS
SHAFER CONTRACTING CO INC MAIN STREET SHAFER MN 55074	BRAD A. MATTSON VICE PRESIDENT (612) 462-7462	ROAD CONSTRUCTION
S.J. GROVES & SONS COMPANY 10000 HIGHWAY 55 WEST MINNEAPOLIS MN 55440	DORA STOVALL OFFICE MANAGER (503) 374-8080	CONSTRUCTION DIAPHRAGM WALL
TELEX COMMUNICATIONS INC WEST FIRST STREET BLUE EARTH MN 56013	DAVID OLIVO BUYER (507) 526-3205	RECORDERS COMMUNICATIONS ACCESSORIES DUPLICATORS

Minnesota

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TENNANT CO 701 N LILAC DR., P.O. BOX 1452 MINNEAPOLIS MN 55440	DON D CARLTON CORPORATE PURCHASING MANAGER (612) 540-1331	INDUSTRIAL FLOOR SWEEPERS INDUSTRIAL FLOOR SCRUBBERS INDUSTRIAL FLOOR SCARIFIERS

Missouri

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALBERICI, J.S., CONSTRUCTION CO.,INC. 2150 KIENLEN AVE. ST LOUIS MO 63121	BRUCE D. KAUFMAN SUBCONTRACT & PROCUREMENT MGR. (314) 261-2611	CONSTRUCTION
B&V WASTE SCIENCE AND TECHNOLOGY CORP 4717 GRAND, SUITE 500 KANSAS CITY MO 64112	DON E. DISBROW DIRECTOR OF PURCHASING (913) 339-7475	HAZARDOUS WASTE ENGINEERING
BOOKER ASSOCIATES, INC. 1139 OLIVE STREET ST. LOUIS MO 63101	STEPHEN K. CHANEY VICE PRESIDENT (314) 421-1476	ARCHITECT-ENGINEER
BRODERICK & BASCOM ROPE COMPANY DIVISION OF AMSTED INDUSTRIES P O BOX 844 SEDALIA MO 65302	CAROLYN SHIREMAN ASST. PURCHASING MANAGER (816) 827-3131	WIRE ROPE
BURNS & MCDONNELL ENGINEERING CO, INC P. O. BOX 419173 KANSAS CITY MO 64141-6173	JOHN E. HOFFMAN VICE PRESIDENT (816) 333-4375	ENGINEERING SERVICES ARCHECTURAL SERVICES CONSULTING SERVICES
C. RALLO CONTRACTING CO., INC 5000 KEMPER AVENUE ST LOUIS MO 63139	THOMAS M. MCLAUGHLIN VICE PRESIDENT OF OPERATIONS (314) 664-2900	CONSTRUCTION
DICARLO CONSTRUCTION COMPANY 5008 PROSPECT KANSAS CITY MO 64130	PAM BROOKS SBLO (816) 924-8371	GENERAL CONSTRUCTION
DRAZEN-BRUBAKER & ASSOCIATES 12312 OLIVER BLVD., STE 600, B ST. LOUIS MO 63141	BETTY HOFFMANN COMPTROLLER (314) 878-0900	UTILITY RARE CONSULTING
EAGLE-PICHER INDUSTRIES INC ELECTRONICS DIV./COUPLES DEPT. P O BOX 47 JOPLIN MO 64802	WAYNE MARTIN SMALL BUSINESS LIAISON OFFICER (417) 623-8000	SPECIAL PURPOSE BATTERIES

Missouri

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ELECTRONICS AND SPACE SORP. ESCO ELECTRONICS CORP. 8100 WEST FLORISSANT AVENUE ST LOUIS MO 63136	C. D. CURTIS SMALL BUSINESS LIAISON OFFICER (314) 553-3504	I T V WEAPON SYSTEMS TEAMPACK F5 RADAR
ENGINEERED AIR SYSTEMS INC 1270 NORTH PRICE STREET ST LOUIS MO 63132	T. E. LYLES DIRECTOR OF PURCHASING (314) 993-5880	AIR CONDITIONERS HEATERS GROUND SUPPORT EQUIPMENT
FABICK POWER SYSTEMS 101 FABICK DRIVE FENTON MO 63026	LYNN MACKE SALES ADMINISTRATOR (314) 349-5500	DIESEL ENGINE SYSTEMS ROLLER BEARING ELECTRICAL SYSTEMS
FOLEY COMPANY 7501 FRONT STREET KANSAS CITY MO 64120	KENNETH A. KURE VICE PRESIDENT (816) 241-3335	GENERAL CONSTRUCTION
HARBERT-YEARGIN INC. P.O.BOX 290 FT LEONARD WOOD MO 65473	LEONARD C. RAPE ADMINISTRATIVE SVCS MGR (314) 596-4960	BASE MAINT. SUPPORT SVCS.
HARVARD INDUSTRIES INC/INTERIORS MFG DIV 4321 SEMPLE AVENUE ST LOUIS MO 63120-2295	JOHN SASSEN DIRECTOR OF MATERIALS (314) 382-5590	METAL OFFICE FURNITURE CASE GOODS/DORMITORY FURNITURE ROCKET LAUNCHER
HOWARD NEEDLES TAMMEN & BERGENDOFF P.O. BOX 412197 KANSAS CITY MO 64141	H. J. BUTLER ASSOCIATE (816) 333-4800	ARCHITECTURE ENGINEERING PLANNING
INTERIOR CONSTRUCTION SVCS 2141 SO. 59TH ST ST LOUIS MO 63110	MICHELE FRENCH SECRETARY (314) 644-6664	DRYWALL,PLASTERING ACOUSTICAL
INTERSTATE BRANDS CORPORATION 12 E ARMOUR BLVD KANSAS CITY MO 64111	AL BOWERS PLANT CONTROLLER (417) 869-0711	BAKERY PRODUCTS

Missouri

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ITT BASE SERVICES INC BASE SERVICES INC P O BOX 619 FORT LEONARD W MO 65473	BILLY J. KYLE MANAGER, CONTRACT ADMIN. (314) 596-7216	INSTALLATION SUPPORT SERVICES
J. E. DUNN CONSTRUCTION COMPANY 929 HOLMES KANSAS CITY MO 64106	DANIELS.WEST SR PROJECT MGR (816) 563-3477	GENERAL CONTRACTOR-CONSTR.
MASSMAN CONSTRUCTION CO 8901 STATE LINE RD KANSAS CITY MO 64114	H. W. MARTIN VICE PRESIDENT (816) 523-1000	HEAVY CONSTRUCTION
MCDONNELL DOUGLAS AEROSPACE-WEST DEFENSE & ELECTRONICS SYST (LS&E) P. O. BOX 516 ST LOUIS MO 63166	C. R. CARTER SMALL BUSINESS LIAISON OFFICER (314) 925-4647	ELECTRONICS AVIONICS AUDIO PRODUCTS
MCDONNELL DOUGLAS CORP. P O BOX 516 ST LOUIS MO 63166	A. L. RICHARDS SOCIOECONOMIC EXECUTIVE (314) 232-3310	AEROSPACE PRODUCTS
MCDONNELL DOUGLAS ELECTRONIC SYSTEMS CO 2600 N. THIRD STREET, P.O. BOX ST CHARLES MO 63302	C. R. CARTER SMALL BUSINESS LIAISON OFFICER (314) 232-5395	AVIONICS AND SPACE SYSTEMS LASER SYSTEMS TRAINING SYSTEMS
MIDLAND BRAKE, INC. 10930 N. POMONA AVE. KANSAS CITY MO 64153	JAMES W. MCDERMOTT CONTRACT ADMINISTRATION MGR (816) 891-2470	BRAKE SYSTEMS COMPONENTS CLUTCH ASSEMBLIES
MIDWEST RESEARCH INSTITUTE 425 VOLKER BLVD KANSAS CITY MO 64110	PATRICIA J. TUCKER MANAGER, PURCHASING/PROPERTY (816) 753-7600	CONTRACT R & D
MURPHY COMPANY 1340 N. PRICE ROAD ST. LOUIS MO 63132	FRANK A. FRAWLEY VICE PRESIDENT (314) 997-6600	MECHANICAL

Missouri

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OLIN CORPORATION LAKE CITY ARMY AMMUNITION PLANT P.O. BOX 340 INDEPENDENCE MO 64051	L. H. SMITH SMALL BUSINESS LIAISON OFCR (816) 796-7221	MILITARY SMALL ARMS AMMUNITION
PENSACOLA CONSTRUCTION CO 8901 STATE LINE/PO BOX 33126 KANSAS CITY MO 64114	H W MARTIN CONTROLLER (816) 363-2121	GENERAL CONTRACTOR - HEAVY CONSTRUCTION
POTASHNICK CONSTRUCTION INC P O BOX 190 CAPE GIRARDEAU MO 63701	BILL K ENGLEMAN MBE LIAISON OFFICER (314) 334-3081	DREDGING CONTRACTOR
SABRELINER CORPORATION-NEOSHO 18118 CHESTERFIELD AIRPORT ROA CHESTERFIELD MO 63005-0000	RODNEY L. BRADFIELD SMALL BUSINESS LIAISON OFFICER (417) 451-1810	GAS TURBINE ENGINE OVERHAUL ENGINE COMPONENT OVERHAUL
SACHS ELECTRIC CO P:O. BOX 96 ST LOUIS MO 63166	STEPHEN C SACHS VICE CHAIRMAN (314) 532-2000	ELECTRICAL CONSTRUCTION
SHERWOOD MEDICAL COMPANY 1831 OLIVE STREET ST. LOUIS MO 63103	P. A. MCDOUGELL TAX MANAGER (314) 241-5700	NEEDLES AND SYRINGES, TUBES AND CATHETERS, LAB INSTRUMENTS MEDICAL SUPPLIES
SOUTHWEST MOBILE SYST CORP A SUBSIDIARY OF EMERSON ELECTRIC CO. 200 SIDNEY STREET ST LOUIS MO 63104	JAMES P. REAGAN SMALL BUSINESS LIAISON OFFICER (314) 268-0256	OUTFITTED MAINTENANCE VEHICLES NON OUTFITTED VEHICLES MILITARY ITEMS & COMPONENTS
SPECTRUM EMERGENCY CARE 999 EXECUTIVE PARKWAY ST LOUIS MO 63141	DAN FAUCETT DIRECTOR OF FINANCEONS (314) 469-5376	MEDICAL SERVICES
STG ELECTROSYSTEMS, INC BRUNSWICH DEFENSE DIVISION 15332 MANCHESTER ROAD, SUITE 2 BALLWIN MO 63011	ROY POST PROGRAM DIRECTOR (314) 391-7090	AIRCRAFT SURVIVABILITY EQUIPMT

Missouri

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SVERDRUP CORPORATION 13723 RIVERPORT DR MARYLAND HTS MO 63043	TERRY J. GALGANSKI ATTORNEY, COMPANY PLAN ADMIN (314) 436-7600	ENGINEERING AND CONSTRUCTION
UNIDYNAMICS CRANE DEF & SPECIALTY SYSTS/CRANE MIDW. 1450 SO. 2ND STREET ST. LOUIS MO 63104	LYNN F. RICHARDS PURCHASING MANAGER (314) 621-8300	MARINE & SPECIAL ELEVATORS
UNIDYNAMICS ST LOUIS INC CRANE DEFENSE SYSTEMS 472 PAUL AVENUE FERGUSON MO 63135	R D HAYS SMALL BUSINESS LIAISON OFFICER (314) 522-6700	WEAPONS HANDLING SYSTEMS MARINE ELEVATORS ELECTRONIC COMPUTERS FOR GAS
VALENTEC POHLMAN, INC 140 LONG ROAD CHESTERFIELD MO 63005	RONALD L MUDD SBLO (314) 537-1909	PROJECTILES FUZE, FIRING MECH ASSY COMMERCIAL PRODUCTS
VAN CAMP SEAFOOD CO INC 901 CHOUTEAU ST 12T ST LOUIS MO 63102	MARILYN M. STUBBS GENERAL PURCHASING MANAGER (619) 597-4262	CANNED SEAFOOD
WILCOX ELECTRIC INC 2001 NE 46TH STREET KANSAS CITY MO 64116	J. V. ESPOSITO SMALL BUSINESS LIAISON OFFICER (816) 459-4500	ELECTRONIC GROUND NAVIGATION EQUIPMENT

Mississippi

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AVONDALE GULFPORT MARINE, INC. P.O. BOX 2249 GULFPORT MS 39505	ANDY MURRAY SMALL BUSINESS LIAISON (601) 897-5095	LANDING CRAFT AIR CUSHION
AVONDALE INDUSTRIES, INC 13303 SEAWAY ROAD GULFPORT, MS 39505	DAVID O'NEAL SMALL BUSINESS LIAISON (601) 864-8114	LANDING CRAFT AIR CUSHION
BAKER MICHAEL JR INC 3957 NORTHVIEW DR JACKSON MS 39206	FRANZ L. COWART SR. VICE PRESIDENT (601) 362-5481	SURVEYS AND MAPPING
BEECH AEROSPACE SERVICES, INC. 555 INDUSTRIAL DRIVE SOUTH MADISON MS 39110-9073	CAROLE L. BISHOP ADMINISTRATOR SMALL BUSINESS (601) 856-2274	SERVICE CONTRACTS - MAINTENANCE & REPAIR
BELL AVON, INC. 1200 MARTIN LUTHER KING, JR. B PICAYUNE MS 39466-5427	ROBYN MONTGOMERY BUYER (601) 799-1217	COLLAPSIBLE FUEL TANKS
BIRD-JOHNSON COMPANY 3719 INDUSTRIAL RD., P. O. BOX PASCAGOULA MS 39568-1528	KATHY YAWN ADMINISTRATIVE ASSISTANT (601) 762-0728	LARGE DIA. SHIP PROPELLERS
CAROTHERS CONSTRUCTION, INC PO DRAWER 687 WATER VALLEY MS 38965	LE ROY KUNETKA PROJECT MGR (601) 473-2525	GENERAL CONSTRUCTION
HALTER MARINE INC A TRINITY INDUSTRIES COMPANY P.O. BOX 3029 GULFPORT MS 39505	ANIL RAJ DIRECTOR, MIL PROJ & SPT SVCS (601) 864-0029	MARINE FABRICATION OFFSHORE SUPPLY VESSELS, CREW BOATS, TUG BOATS,ETC.
INGALLS SHIPBUILDING DIVISION OF LITTON INDUSTRIES P O BOX 149 PASCAGOULA MS 39567	D. C. ROTH SMALL BUSINESS LIAISON OFFICER (601) 935-5749	NAVY DESTROYERS & CRUISERS OFFSHORE DRILLING RIGS

Mississippi

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VGS CORPORATION SOUTHLAND OIL COMPANY P O BOX 13609 JACKSON MS 39236	SHELBY BRIDGES MGR., SUPPLY & DISTRIBUTION (601) 981-4151	JET FUEL GRADE JP-4
VICKERS INCORPORATED AMD DIVISION 5353 HIGHLAND DRIVE JACKSON MS 39206	RONALD E. GOULET PURCHASING LIAISON ENGINEER (601) 987-3205	HYDRAULIC COMPONENTS

Montana

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MORGEN & OSWOOD CNSTR CO 5000 49TH ST SW GREAT FALLS MT 59404	JOHN C. POPA CONTROLLER (406) 761-1420	GENERAL CONTRACTORS

North Carolina

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AT&T TECHNOLOGIES INC/GUILFORD CTR AMERICAN TELEPHONE & TELE CO P O BOX 25000 GREENSBORO NC 27420	M. T. CROMBIE SPL RELATIONS, MWBE AND FIN OP (919) 279-7703	TELECOMMUNICATIONS EQUIPMENT
COASTAL GOVERNMENT SERVICES, INC. 2828 CROASDAILE DRIVE, P. O. B DURHAM NC 27705-2505	ROBERT D. SILVER DIRECTOR OF OPERATIONS (919) 383-6934	MEDICAL PERSONEL STAFFING
ENVIRONMENTAL TECHNOLOGY OF 311-J S WESTGATE DRIVE GREENSBORO NC 27407	MICHAEL LAMORE SBLO (919) 299-9998	ENVIRONMENTAL CONSULTING
EXIDE ELECTRONICS CORP. 3201 SPRING FOREST ROAD RALEIGH NC 27604	HENRY L. GUERRIERO MANAGER PROCUREMENT SERVICES (919) 878-1049	UNINTERRUPTABLE POWER SYSTEMS
FL AEROSPACE CORP. CLEAVITE SEALS UNIT/JANITROL AERO DIV. 9200 AIRPORT BLVD. MORRISVILLE NC 27560	GEORGE M. MILLER, JR. MARKETING MANAGER (919) 467-9488	SEALS THRUST WASHERS PRECISION MACHINED PARTS
FOUR SEASONS INDUSTRIAL SVC 3107 S ELM EUGENE ST GREENSBORO NC 27406	JOHN A. HOYLE PRESIDENT (919) 273-2718	TANK REMOVAL
H. ANGELO & COMPANY, INC. 327 MCFAYDEN DRIVE FAYETTEVILLE NC 28314	GUS N. KONOTOS ADMINISTRATOR SUBCONTRACTING (910) 497-5433	CONSTRUCTION
IMO INDUSTRIES INC. IMO PUMP DIVISION P O BOX 5020 MONROE NC 28111-5020	H. V. WORTMAN PURCHASING MANAGER (704) 289-6511	ROTARY PUMPS
INGERSOLL-RAND COMPANY 501 SANFORD AVENUE MOCKSVILLE NC 27028	JOHN COTTLE PURCHASING AGENT (704) 634-3561	PORTABLE COMPRESSORS

North Carolina

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
IRVIN INDUSTRIES INC 741 LEASBURG ROAD, P.O. BOX 13 ROXBORO NC 27573	PATSY WILKERSON CONTRACTS ADMINISTRATOR (919) 599-8329	PARACHUTES RELATED ITEMS
J. A. JONES CONSTRUCTION CO. 6060 ST. ALBANS STREET CHARLOTTE NC 28287	FRANK R. STEVENS SENIOR PURCHASING AGENT (704) 553-3657	GENERAL CONTRACTOR
J. A. JONES MANAGEMENT SERVICES J. A. JONES DRIVE SUITE 405 CHARLOTTE NC 28287	JOHN MANION PROJECT MANAGER (919) 960-9272	REPAIR AND MAINTENANCE
JET RESEARCH CENTER, INC. DEFENSE AND AEROSPACE DIV 180 OLD BEE RD SWANNANONA NC 28778	CLAUDIA A. BLACKSTOCK PURCHASING AGENT (704) 298-7941	PYROTECHNIC DEVICES
LAIDLAW ENVIRONMENTAL SERVICES 2039 WILLOW SPRING LN BURLINGTON NC 27215	BEVERLY HILL OEPRATIONS COORDINATOR (919) 570-3929	HAZARDOUS WASTE REMEDIATION
MANTECH ENVIRONMENTAL TECH., INC. P.O. BOX 12313 RESEARCH TRI.PK NC 27709	PATRICIA M. FLEENOR ADMINISTRATIVE SUPERVISOR (513) 256-3600	ENVIRONMENTAL SCIENCES SVCS
MC KIM & CREED ENGINEERS PA 243 N FRONT ST WILMINGTON NC 28401	JOHN D. THOMPSON TREASURER (910) 343-1048	ENGINEERING, ARCHITECTURE, SURVEYING
MICROLCTRNICS CTR OF N CRLINA MCNC 3021 CORNWALLIS RD RESRCH TRI PK NC 27709	SANDRA W. PHILLIPS PURCHASING MANAGER (919) 248-1823	RESEARCH AND DEVELOPMENT
PAN AM WORLD SERVICES, INC FT BRAGG VEHICLE PROJECT P.O. BOX 70103 FT BRAGG NC 28307-5000	JESSE A. BRIGGS QA/SAFETY (919) 396-4657	BASE SUPPORT SERVICES

North Carolina

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PIEDMONT OLSEN HENSLEY INC 2301 REXWOODS DR RALEIGH NC 27607	VERNE CASSADAY VICE PRESIDENT (919) 782-5511	A-E SERVICES
PUROLATOR PRODUCTS FACET FILTER PRODUCTS DIVISION 8439 TRIAD DR GREENSBORO NC 27409	DAN G. ROBERTS MATERIAL MANAGER (919) 668-4444	FILTERS
RESEARCH TRIANGLE INSTITUTE P.O. BOX 12194 RESCH TRIANG PK NC 27709-2194	JON M. DAVIS DIRECTOR, OFFICE OF PURCHASING (919) 541-7012	RESEARCH
REYNOLDS R J TOBACCO COMPANY 4TH & MAIN STREETS WINSTON SALEM NC 27102	LISA J. CALDWELL EMPLOYMENT PRACTICES MGR (919) 741-3940	TOBACCO PRODUCTS
SAFT AMERICA INC. LITHIUM BATTERY DIVISION 313 CRESCENT STREET VALDESE NC 28690	ROY M. OWENBY, JR. SMALL BUSINESS LIAISON OFFICER (704) 874-4111	LITHIUM BATTERIES
SCHWITZER U. S. INC. P O BOX 15075 ASHVILLE NC 28813	R A GALLAHER PURCHASING SUPERVISOR (704) 684-4182	HEAVY DUTY ENGINE RELATED ACCESSORIES AND COMPONENTS
SIEMENS/PELTON & CRANE 200 CLANTON RD. CHARLOTTE NC 28217	BARBARA CAUSEY SMALL BUSINESS LIAISON OFFICER (704) 523-3212	DENTAL EQUIPMENT
SIRRINE ENVIRONMENTAL CONSULTANTS 3733 NATIONAL DRIVE, SUITE 120 RALEIGH NC 27612	M. FRANK TYNDALL VICE PRESIDENT (919) 881-0777	ENVIRONMENTAL ENGINEERING
SUMITOMA ELECTRIC FIBER OPTICS CORP. CONSTRUCTION/ENGINEERING DIV. 2606 PHOENIX DRIVE GREENSBORO NC 27406	R. M. NANCE DIRECTOR OF OPERATIONS (919) 855-3950	OUTSIDE PLANT CONSTRUCTION

North Carolina

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TEER JORGENSEN ASSOCIATES P.O. BOX 1131 DURHAM NC 27702	DEBORAH A. BAYSA OFFICE MGR. (919) 436-1529	REPAIR, MAINT, & MINOR CONSTR.
TELEDYNE ALLVAC P. O. BOX 5031 MONROE NC 28110-0531	ROBERT L. CASSELS CONTRACT ADMINISTRATOR (704) 289-4511	NICKEL BASE ALLOYS TITANIUM BASE ALLOYS
TRACOR AEROSPACE NORTH CAROLINA OPERATIONS 608 EAST MCNEIL STREET LILLINGTON NC 27546	LYNN JOHNSON SMALL BUSINESS ADMINISTRATOR (919) 893-2094	RR170A/L CHAFF CARTRIDGE RR141A/L CHAFF CARTRIDGE RR125A TAPED CHAFF PACKAGE
TRICIL ENVIORNMENTAL RESPONSE, INC. 2039 WILLOW SPRINGS LANE BURLINGTON NC 27215	BEVERLY HILL OPERATIONS COORDINATOR (919) 570-3929	HAZARDOUS WASTE REMEDIATION
UNIVERSITY NORTH CAROLINA CB 1350 440 W FRANKLIN STREET CHAPEL HILL NC 27599-1350	TIMOTHY QUIGG CONTRACT SPECIALIST (919) 966-3411	RESEARCH
WELLCO ENTERPRISES, INC. P. O. BOX 188 WAYNESVILLE NC 28786	DAVID LUTZ SECRETARY-TREASURER (704) 456-3545	COMBAT BOOTS
WESTMINSTER COMPANY P.O. BOX 1167 JACKSONVILLE NC 28540	REBECCA S. CANADA ASST VICE PRESIDENT (919) 282-5244	BUILDING CONSTRUCTION
YALE MATERIALS HANDLING CORP ROUTE 11 BOX 287 GREENVILLE NC 27834	T M DOYLE PURCHASING MANAGER (919) 752-2121	INDUSTRIAL LIFT TRUCKS

North Dakota

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOHN T. JONES CONSTRUCTION CO. PO BOX 2424 FARGO ND 58108	SUE DAUL ADMINISTRATIVE ASSISTANT (701) 232-3358	GENERAL CONTRACTORS
LUCAS WESTERN INC. P O BOX 629, HWY 20N JAMESTOWN ND 58401	GERALD J TILLMAN SUBCONTRACT ADMINISTRATOR (701) 252-6250	WEAPONS DELIVERY SYSTEMS AIRBORNE CARGO HANDLING SYSTEM AIRBORNE GALLEY INSERT SYSTEMS
NORTHERN IMPROVEMENT COMPANY 4000 12TH AVE NW FARGO ND 58102	DON EARL ENGINEER (701) 277-1225	HEAVY CONSTRUCTION

Nebraska

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BRUNSWICK CORPORATION DEFENSE DIVISION 4300 INDUSTRIAL AVENUE LINCOLN NE 68504	LOREEN A. STEFFAN PURCHASING MANAGER (402) 464-8211	ROCKET MOTOR CASES BONDED STRUCTURES FILAMENT WINDING
CONAGRA INC ARMOUR DAIRY PRODUCTS 1 CONAGRA DR, BOX 3500 OMAHA NE 68103-3500	GARY D GRADY MGR SPECIAL PROJECTS (402) 595-4029	ASCS EXPORT FLOUR & DPSC FLOUR
DAYCO PRODUCTS INC. MCCOOK PLANT 400 SOUTH ST./P. O. BOX 1448 MCCOOK NE 69001	DENNIS CHANCELLOR SMALL BUSINESS LIAISON OFFICER (308) 345-1700	GARDEN HOSE WASHING MACHINE HOSE TWIN WELDING HOSE
DUNCAN AVIATION INC. P. O. BOX 81887 LINCOLN NE 68501	DANNY F. SMITH SMALL BUSINESS ADMINISTRATOR (402) 475-2611	AIRCRAFT MAINTENANCE
GILLETTE DAIRY 700 E OMAHA AVE NORFOLF NE 68701	LEROY NERER SBLO (402) 371-3660	DAIRY PRODUCTS
IBP INC IBP AVENUE DAKOTA CITY NE 68731	MR LANNY J JOHNK PURCH SYSTEMS MANAGER (402) 241-2053	PROCESSED BEEF & PORK
OLSSON ASSOCIATES INC 611 NBC CENTER LINCOLN NE 68508	WILLIAM S. STONER TEAM LEADER (402) 474-6311	PROFESSIONAL ENGINEERING SERVICES
STERLING IMD INC. 1404 FORT CROOK RD, SOUTH BELLEVUE NE 68005	JAMES T. NICHOLSEN MANAGER, CONTRACTS/SUBCONTRACT (402) 291-8300	DESIGN & IMPLEMENT COMPUTER PROGRAMS
TELEX COMMUNICATIONS INC HY-GAIN DIV. 8601 EAST CORNHUSKER LINCOLN NE 68505	JIM SCHAFFERT SMALL BUSINESS LIAISON OFFICER (402) 467-5321	GOVERNMENT COMMUNICATIONS ANTENNAS

New Hampshire

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ANALYTYX ELECTRONIC SYSTEMS, INC. 20 EXECUTIVE DRIVE HUDSON NH 03051	LINDA BURNS PROCUREMENT SUPERVISOR (603) 885-8570	SATELLITE EXPERIMENTAL HARDWARE AND SOFTWARE
KOLLSMAN, DIV OF SEQUA 220 DANIEL WEBSTER HIGHWAY MERRIMACK NH 03054	RON BELDEN SMALL BUSINESS LIAISON OFFICER (603) 595-5030	ALTIMETERS OPTICAL SYSTEMS MISSILE COMPONENTS
LOCKHEED SANDERS INC. DANIEL WEBSTER HIWY SO. CS 868 NASHUA NH 03061-0868	IRA M. BRAND SMALL BUSINESS LIAISON OFFICER (603) 888-3814	ANTISUBMARINE WARFARE ELECTRONIC COUNTERMEASURES GRAPHICS
MPB CORP MINIATURE PRECISION BEARINGS DIV P O BOX 547 KEENE NH 03431-0547	JOHN V. HORNBECK PURCHASING AGENT (603) 355-4562	BALL BEARINGS
MPB CORP SPLIT BALLBEARING HIGHWAY FOUR LEBANON NH 03766	WALTER F. CLARK PURCHASING MANAGER (603) 448-3000	PRECISION BALL/ROLLER BEARINGS
NEW HAMPSHIRE BALL BEARING, INC. RTE 202 PETERBOROUGH NH 03458	RICHARD CROWELL CONTRACT ADMINISTRATOR (603) 924-4100	BALL BEARINGS
PROCESS ENGINEERING INC 146 MAIN ST PLAISTOW NH 03865	ROBERT A. RUBINO PURCHASING AGENT (603) 382-6551	CRYOGENIC STORAGE EQUIPMENT FABRICATION EXPANSION JOINTS
RAYTHEON MARINE CO. 46 RIVER RD. HUDSON NH 03051	JUANITA BROWN SMALL BUSINESS LIAISON OFFICER (603) 881-4709	MARINE ELECTRONIC EQUIPMENT
SIGARMS INC. CORPORATE PARK EXETER NH 03833	DAVID A FLANDERS CONTRACT ADMINISTRATOR (603) 772-2302	SEMI-AUTOMATIC PISTOLS FIREARMS

New Hampshire

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SIMPLEX WIRE AND CABLE COMPANY 2073 WOODBURY AVE. NEWINGTON NH 03801	MAUREEN C. SULLIVAN PURCHASING AGENT (603) 436-6100	UNDERWATER COMMUNICATIONS CABLE POWER CABLE

New Jersey

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AIRWORK CORPORATION MILLVILLE MUNICIPAL AIRPORT MILLVILLE NJ 08332	RUSSELL DAVIS FACILITIES PURCHASING MANAGER (609) 825-6000	ENGINE OVERHAUL/REPAIR ENGINE ACCESSORIES COMPONENT OVERHAUL
ALLIED-SIGNAL AEROSPACE/SYS & EQUIPMENT 118 HIGHWAY 35 EATONTOWN NJ 07724	MICHAEL J. DUNLEAVY SMALL BUSINESS LIAISON OFFICER (908) 542-2000	GENERATORS
BASIL TRATAROS MILITARY OCEAN TERMINAL BLDG 1 BAYONNE NJ 07002-5302	ROBERT JANNONE P. E. (201) 823-4994	BASE MAINTENANCE
BF GOODRICH SIMMONDS PRECISION MOTION CONTROL INC. 197 RIDGEDALE AVENUE CEDAR KNOLLS NJ 07927	ANTHONY CHIEPPA PURCHASING MANAGER (201) 267-4500	ELECTRO MECHANICAL ACTUATORS
BRISTOL-MYERS SQUIBB CO. PHARMACEUTICAL GROUR/TECHNICAL OPNS P O BOX 4000 PRINCETON NJ 08540	JOAN C CAGGIANO PURCHASING AGENT (609) 921-4108	CARDIOVASCULAR DRUGS DIAGNOSTICS VITAMINS
BURNS AND ROE INDUSTRIAL SERVICES CO 700 KINDERKAMACK ROAD ORADELL NJ 07649	JAMES P. HUGHES SBLO (201) 265-2000	ENGINEERING, PROCUREMENT AND INSTALLATION
CGI SYSTEMS, INC. ONE BLUE HILL PLAZA PEARL RIVER NJ 10965	ANDREW K. FRANK SMALL BUSINESS LIAISON OFFICER (215) 993-8082	COMPUTER SOFTWARE COMPUTER CONSULTING
COMPUTER SCIENCES CORP INTEGRATED SYSTEMS DIV. 304 W RT 38, P. P. BOX N MOCRESTOWN NJ 08057	ROBERT TOMMASO PROCUREMENT DIRECTOR (609) 234-1100	SYSTEMS ENGINEERING SOFTWARE SUPPORT COMMNICATIONS SYSTEMS
CURTISS WRIGHT FLIGHT SYSTEMS, INC 300 FAIRFIELD ROAD FAIRFIELD NJ 07006	J. S. CULLEN MATERIALS MANAGER (201) 575-2225	FLIGHT ACTUATOR SYSTEMS

New Jersey

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DAVID SARNOFF RESEARCH CENTER SARNOFF DAVID RESEARCH CENTER CN 5300 PRINCETON NJ 08540-5300	LAWRENCE A. KRATZER DIRECTOR OF PURCHASING (609) 734-2334	COMMERCIAL RESEARCH & DEVELOPMENT
FREQUENCY ENGINEERING LABORATORIES CENTRAL AVENUE FARMINGDALE NJ 07727	THOMAS JACK PURCHASING MANAGER (908) 919-2425	ELECTRONIC SYSTEMS
GATES CONSTRUCTION CORP 208 GATES RD LITTLE FERRY NJ 07643	WILLIAM GATES SECRETARY/TREASURER (201) 342-4660	HEAVY CONSTRUCTION
GEC MARCONI AEROSPACE INC. GEC (UK) AEROSPACE INC 110 ALGONQUIN PARKWAY WHIPPANY NJ 07981	PAUL SKILLEN PURCHASING MANAGER (201) 428-9898	ACTUATORS AND MOTORS
GEC MARCONI ELECTRONIC SYSTEMS CORP. 164 TOTOWA RD. WAYNE NJ 07474-0975	R. E. THOMPSON II SMALL BUSINESS LIAISON OFFICER (201) 633-4466	NAVIGATION SYSTEMS COMMUNICATIONS SYSTEMS CONTROL SYSTEMS
GENERAL DYNAMICS CORP ELECTRO DYNAMIC DIV. 150 AVENEL STREET AVENEL NJ 07001	RICHARD JOHNSON SENIOR BUYER (201) 636-9100	ELECTRIC MOTORS
GENERAL ELECTRIC SUPPORT SERVICES 158 GAITHER DRIVE MT. LAUREL NJ 08054	JOHN MERENIC SMALL BUSINESS LIAISON OFFICER (609) 866-3072	AIRCRAFT ENGINE SPARE PARTS AEROSPACE SPARE PARTS
HOECHST CELANESE CORPORATION RESEARCH DIVISION 86 MORRIS AVENUE SUMMIT NJ 07901	GLENN MORTON PURCHASING SUPERVISOR (908) 522-7988	RESEARCH AND DEVELOPMENT
HOLMES & NARVER SERVICES INC PENNSYLVANIA & 13 STREET FORT DIX NJ 08640	VIVIAN KAHOE BUSINESS MANAGER (410) 575-7424	CONSTRUCTION SERVICES

New Jersey

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HOWMET CORP DOVER CASTING DIVISION ROY STREET DOVER NJ 07801	S. F. YOSH SMALL BUSINESS LIAISON OFFICER (201) 328-2286	MONOSHELL INVESTMENT CASTINGS
HUGHES DISPLAY PRODUCTS CORP. 550 MOUNT PLEASANT AVENUE DOVER NJ 07801	NANCY R. HERZIG MANAGER PURCHASING (201) 328-1400	CATHODE RAY TUBES DIRECT VIEW STORAGE TUBES PHOTOMULTIPLIER TUBES
IMO INDUSTRIES INC. DELAVAL CONDENSER DIVISION FRONT ST. FLORENCE NJ 08518	C. A. HOYT MATERIALS MANAGER (609) 499-3000	STEAM SURFACE CONDENSERS (FABRICATED)
INGERSOLL-DRESSER PUMP DIV ENGINEERED PUMP DIV 942 MEMORIAL PARKWAY PHILLIPSBURG NJ 08865	MICHAEL J. HORWATH SR. BUYER (908) 859-7631	PUMPS
ITT CORP AVIONICS DIVISION 100 KINGSLAND ROAD CLIFTON NJ 07014	A. T. WEST SECTION MANAGER, PROCUREMENT (201) 284-3881	ELECTRONICS
KEARFOTT GUIDANCE & NAVIGATION CORP. 150 TOTOWA ROAD WAYNE NJ 07470	R. SKOK, SUPERVISOR, SYSTEMS & MATERIAL ESTIMATING (201) 785-5487	NAVIGATION & GUIDANCE SYSTEMS CONTROL SYSTEMS
KOCH REFINING MKTG DIV KOCH FUELS, INC. JERSEY & KING STS. GLOUCESTER CITY NJ 08030-0031	DONNA J. JOHNSON SMALL BUSINESS LIAISON OFFICER (312) 832-4382	FUEL OILS
LOCKHEED ELECTRONICS CO., INC. 1501 US HIGHWAY 22 PLAINFIELD NJ 07061	THOMAS J. COUSINS, MANAGER SOCIOECONOMIC SUBCONT. PROGS. (201) 757-1600	ELECTRONIC EQUIPMENT RADAR SYSTEMS & SERVICES COMMUNICATION EQUIPMENT
LUCAS AEROSPACE INC. CONTROL TECHNOLOGY DIV 30 VAN NOSTRAND AVE. ENGLEWOOD NJ 07631	MARILYN E. PETITE CONTRACTS/FINANCIAL ADMIN (201) 567-6400	AIRCRAFT PARTS

New Jersey

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MAGNAVOX ELECTRONIC SYSTEMS CO. 46 INDUSTRIAL AVE MAHWAH NJ 07430-0615	EARL HULMES PURCHASING MANAGER (201) 529-1700	ELECTRO OPTICAL SYSTEMS
MARIETTA SERVICES GROUP GENERAL ELECTRIC CO. RTE 38 BUILDING 204-1 CHERRY HILL NJ 08358	J E PAGLIONE ADMINISTRATOR GOVT SUBCONTRCTS (609) 486-5977	INSTALLATION & SERVICE
MARINE PURCHASING CORPORATION 150 MEADOWLAND PARKWAY SECAUCUS NJ 07096-1550	RICHARD A. FARMAN PRESIDENT (201) 330-0200	SHIPOWNERS/OPERATORS OPERATING VESSELS
MARTIN MARIETTA R C A CORP BORTON LANDING ROAD M/S 137-12 MOORESTOWN NJ 08057	CATHERINE L. BLACKWELL SBLO (609) 722-4641	MILITARY AND COMMERCIAL
MARTIN MARIETTA ASTRO SPACE DIV GENERAL ELECTRIC CO. P O BOX 800 PRINCETON NJ 08543-0800	CAROL HOPKINS, AUDIT & PROPOSAL CONTROL SPECIALIST (609) 951-7146	SATELLITES SPACE SYSTEMS
MARTIN MARIETTA GENERAL ELECTRIC CO. FRONT & MARKET STREETS CAMDEN NJ 08102	RICHARD S. LENART SMALL BUSINESS LIAISON OFFICER (609) 338-6160	ELECTRONIC COMMUNICATIONS EQUIPMENT
MARTIN MARIETTA SERVICE GROUP GENERAL ELECTRIC COMPANY 2131 ROUTE 38 BLDG 202-1 CHERRY HILL NJ 08358	JULIE E. PAGLIONE GOVT SUBCONTRACTS ADMINTRATOR (609) 486-6977	FACILITIES MANAGEMENT
MCLAREN/HART ENVIRONMENTAL ENG. CORP. 25 INDEPENDENCE BLVD. WARREN NJ 07059	PATRICK M. MCCARTHY CONTRACT ADMINISTRATOR (908) 647-8111	ENVIRONMENTAL
MORETRENCH AMERICAN CORPORATION 100 STICKLE AVENUE ROCKAWAY NJ 07866	ROBIN D. GREEN OFFICE MANAGER (618) 462-9711	CONSTRUCTION-DEWATERING

New Jersey

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
POWER CONVERSION, INC 495 BOULEVARD ELMWOOD PARK NJ 07407	STEWART CHODOSH V. P. MILITARY MARKETING (201) 796-4800	LITHIUM SULFUR DIOXIDE BATTERIES
PUERTO RICO MARINE MANAGEMENT, INC. P.O. BOX 3170 EDISON NJ 08818	DIANNE SHERRY MANAGER, PERSONNEL ADMIN (201) 225-2121	CONTAINERIZED SHIPPING
ROYAL LUBRICANTS COMPANY INC 72 EAGLE ROCK AVENUE EAST HANOVER NJ 07936	PATRICIA CHAMPA PURCHASING AGENT (201) 887-7410	LUBRICANTS & SPECIALTY PRODUCT
SCITEC, INC. P. O. BOX CN 5203 PRINCETON NJ 08543	KATHRYN SEMLER CONTRACTS ADMINISTRATOR (609) 921-3892	RESEARCH AND DEVELOPMENT
SEA-LAND SERVICE, INC P O BOX 2555 ELIZABETH NJ 07207-2555	GEORGE I. CLOVER STAFF VICE PRESIDENT, PURCH (908) 820-7303	TRANSPORTATION CONTAINERIZED SHIPPING
SEMCOR, INC. 815 EAST GATE DR. MOUNT LAUREL NJ 08054	EDWARD RESNIC SMALL BUSINESS LIAISON OFFICER (609) 234-6700	ENGINEERING AND TECHNICAL SERVICES
SERV-AIR, INC P. O. BOX 369 FORT MONMOUTH NJ 07703-5000	CAROL S. LEONARD MANAGER OF FINANCE (908) 544-0154	BASE FACILITIES MAINTENANCE
SMITHS INDS AERO & DEF SYST INC. 7-11 VREELAND ROAD FLORHAM PARK NJ 07932	JEFFREY A. LANDRY PURCHASING SERVICES SUPR (201) 514-4162	AEROSPACE ENGINEERING MANUFACTURE OF ELECTRONIC SYSTEMS
SYSTEMS ENGINEERING ASSOCIATES CO. A DIV OF DAY & ZIMMERMAN, INC. 200 EAST PARK DR., SUITE 600 MT LAUREL NJ 08054	CHARLES J. GARBARINA PURCHASING DIRECTOR (609) 866-2400	ENGINEERING & TECHNICAL SERVICES

New Jersey

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TENCO, DIVISION OF TETLEY INC. TENCO 555 ROUTE #1 SOUTH ISELIN NJ 08830	PHIL WRUBEL CUST. SERVICE, OFFICE MANAGER (201) 750-9000	INSTANT TEA INSTANT ORANGE JUICE
TRANSTECHNOLOGY CO. BREEZE EASTERN CORP 700 LIBERTY AVE. UNION NJ 07083	EDWARD PORTER PURCHASING MANAGER (908) 686-4000	RESCUE HOIST WINCHES LAUNCHERS
VITRONICS INC. 15 MERIDIAN ROAD EATONTOWN NJ 07724	WAYNE K. GENZENHAUSER V. P. ADMINISTRATION (908) 389-0244	ADP HARDWARE MAINTENANCE ADP SUPPORT SERVICES ENGINEERING SERVICES
VOEST-ALPINE M.C.E. CORPORATION 439 COMMERCE LANE BERLIN NJ 08009	FRANZ KAMMERHSUER VICE PRESIDENT (602) 768-0200	HYDRAULIC TURBINS AND PLANTS

New Mexico

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALBUQUERQUE UNDERGROUND, INC. 520-B1 WHEELER SE ALBUQUERQUE NM 87105	CARLTON C. DOUGHERTY CONTRACT ADMINISTRATOR (505) 242-4848	UTILITY CONSTRUCTION
B P L W ARCHITECTS & ENGINEERS 2400 LOUISIANA BLVD NE ALBUQUERQUE NM 87110	WARREN M. EMLEN ADMINISTRATIVE ASSISTANT (505) 881-2759	ARCHITECTURAL & ENGINEERING SERVICES
C 3 C M TEST ENGINEERING SUPPORT CONSORT 2430 ALAMO SE ALBUQUERQUE NM 87106	P. S. BUTLER SUBCONTRACTS ADMINISTRATOR (505) 848-5554	TEST ENGINEERING SERVICES
DYNASPAN SERVICES COMPANY PO BOX 190 WHIT SDS MISSILE NM 88002	DOROTHA PIERCE LOGISTICS SUPERVISOR (505) 678-1978	TEST & EVALUATION SUPPORT
DYNCORP EGLIN SERVICES DIV. 8500 MENAUL NE SUITE A321 ALBUQUERQUE NM 87112	BYRON L MEADE CONTRACT ASSISTANT (904) 678-7441	OPERATION AND MAINTENANCE OF PHOTOGRPHIC LABORATORY
DYNCORP LAND-AIR DIVISION P O DRAWER R HOLLOMAN AFB NM 88330	PAULENE BOND PURCHASING AGENT (505) 437-5359	DATA COLLECTION OPERATION AND MAINTENANCE SVCS IN SUPPORT OF WHITE SANDS MISSILE RANGE
DYNCORP RADAR SERVICES DIVISION P.O. BOX 1206 HOLLOMAN AFB NM 88330	PAULINE BOND PURCHASING AGENT (505) 479-2866	TECHNICAL RADAR SERVICE SUPPT.
DYNCORP TEST & EVALUATION DIVISIONS 8500 MENAUL NE, STE. A321 ALBUQUERQUE NM 87112	R. O. CURTIS PROGRAM MANAGER (513) 253-0112	LASER SUPPORT AAMRL BIOMECHANICAL TEST SUPPT
EG&G MANAGEMENT SYSTEMS (RATSCAT OPS) P. O. DRAWER U HOLLOMAN AFB NM 88330	VICKI L. BOTTEN MANAGER OF ADMINISTRATION (505) 679-3338	OPERATIONS AND MAINTENANCE

New Mexico

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EG&G WASC, INC. EG&G SPECIAL PROJECTS 2501 YALE BLVD.,SE, SUITE 102 ALBUQUERQUE NM 87106	ELAINE G. HARLAN CONTRACTS MANAGER (505) 243-2233	EMP INSTRUMENTATION DATA ACQUISITION SYSTEMS
GARDNER ZEMKE COMPANY 4600 LINCOLN RD, NE ALBUQUERQUE NM 87109	EVERETT B. BRECK ASSISTANT CONTROLLER (505) 881-0555	ELECTRICAL CONTRACTOR MECHANICAL CONTRACTOR
GULTON INDUSTRIES INC DATA SYSTEMS DIV 6600 GULTON CT NE ALBUQUERQUE NM 87109	R P BLINZLER PURCHASING MANAGER (505) 345-9031	TELEMETRY AND COMMAND PRODUCTS
HOLMES & NARVER CONSTRUCTION SERVICES IN CONTRACTOR'S ROW LAS CRUCES NM 88002	LYNNE REYNOLDS BUSINESS MANAGER (505) 678-8548	CONSTRUCTION
HOLMES & NARVER, INC. 6501 AMERICAS PARKWAY, NE, SUI ALBUQUERQUE NM 87110	SANDRA ROTHELL MANAGER, ACCOUNTING & FINANCE (505) 889-4100	A & E SERVICES
HONEYWELL, INC DEFENSE AVIONICS SYSTEMS DIVISION 9201 SAN MATEO, NE ALBUQUERQUE NM 87113	WILLIAM SPOFFORD S B LIAISON OFFICER (505) 828-5548	FLIGHT INSTRUMENTS FLIGHT DISPLAYS FLIGHT REFERENCE SYSTEMS
JAYNES CORPORATION 2906 BROADWAY BLVD NE ALBUQUERQUE NM 87107	EDWARD D. SIMS, JR. VICE PRESIDENT (505) 345-8591	ELECTRICAL, EARTHWORK, PAVING, HVAC, PLUMBING
KAMAN SCIENCES CORPORATION ADVANCED EM DIV. 6400 UPTON BLVD., NE SUITE 300 ALBUQUERQUE NM 87110	JAMES M. THOMPSON MGR., CONTRACT SERVICES (505) 889-7004	R & D
LOCKHEED ENGINEERING & SCIENCES CO. P. O. BOX 189 WHITE SANDS MSL NM 88002	HENRY M. ORTIZ PROCUREMENT SUPERVISOR (505) 678-1098	OPERATIONS & MAINTENANCE TECHNICAL SUPPORT TEST SUPPORT

New Mexico

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MAXWELL LABORATORIES, INC. ALBUQUEQUE DIVISION 2501 YALE SE, SUITE 300 ALBUQUEQUE NM 87106	JERRY L. SCHNEIDER SMALL BUSINESS LIAISON OFFICER (619) 576-7567	HIGH VOLTAGE PULSED POWER EQP
MC CROSSAN C S INC 2487 W AMADOR AVE LAS CRUCES NM 88005	CHARLES A. GEASLAND VICE PRESIDENT (505) 523-2686	ROAD CONSTRUCTION
NEW MEXICO STATE UNIVERSITY ELECTRICAL ENGINEERING LAS CRUCES NM 88003-0002	TOM O. PEARSON DIRECTOR OF PURCHASING (505) 646-2916	APPLIED RESEARCH
REGENTS OF NEW MEXICO STATE UNIVERSITY P O BOX 30002 LAS CRUCES NM 88003-002	PEG RUSHING SADBUR (505) 522-9401	APPLIED RESEARCH
ROCKWELL INTERNATIONAL CORP 1650 UNIVERSITY BLVD., SUITE 5 ALBUQUERQUEB NM 87102	P A SANCHEZ SMALL BUSINESS ADMINISTRATOR (505) 843-6652	RESEARCH & DEVELOPMENT
UNIVERSITY OF NEW MEXICO CONTRACT-GRANTS ROOM 153 SCHOLES HALL ALBUQUERQUE NM 87131	BOBBI NORTON MGR. SUPPLIER DEVELOPMENT (505) 277-5262	NON PROFIT RESEARCH AND EDUCATION

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ACRES INTERNATIONAL CORPORATION 140 JOHN JAMES AUDUBON PARKWAY AMHERST NY 14228-1180	D. W. LAMB VICE PRESIDENT (716) 689-3737	CONSULTING ENGINEERING AND PLANNING
AEROFLEX LABRATORIES, INC. 35 SOUTH SERVICE ROAD PLAINVIEW NY 11803	FRANK GANCI PURCHASING MGR (516) 752-2444	SCANNERS ELECTRONIC SYSTEMS MOTORS
AEROSPACE AVIONICS. INC. 1000 MACARTHUR MEMORIAL HWY. BOHEMIA NY 11716	JOE MASELLI PURCHASING MANAGER (516) 467-5500	SECONDARY POWER PROC. EQUIP. COCKPIT LIGHTING & ANN. PANELS FUEL MGMT & DIG. PROC. EQUIP.
ALCO POWER INC 100 ORCHARD STREET AUBURN NY 13021	JACK W. HYMES SUB CONTRACT PROGRAM ADMIN (315) 253-3241	DIESEL ENGINES TURBOCHARGERS
AMERADA HESS CORP. 1 HESS PLAZA-BID SALES-11TH FL WOODBRIDGE NY 07095	MICHAEL PATANE BID SALES COORDINATOR (908) 750-7175	GASOLINE, DISTILLATE RESIDUAL FUELS
AMPHENOL CORPORATION BENDIX CONNECTOR OPERATIONS 40-60 DELAWARE ST., P O BOX 18 SIDNEY NY 13838	MARJORIE O'MARA SENIOR BUYER (607) 563-5742	ELECTRICAL CONNECTORS
ARO CORPORATION LIFE SUPPORT PRODUCTS DIV. 3695 BROADWAY BUFFALO NY 14227	JAMES BURKARD PURCHASING MANAGER (716) 683-0440	LIFE SUPPORT SYSTEMS
ATLANTIC RESEARCH CORPORATION LIQUID PROPULSION DIV. 6686 WALMORE RD. P. O. BOX 300 NIAGARA FALLS NY 14304	ERIC REINHART MANAGER, PROCUREMENT (716) 731-6341	LIQUID ROCKET PROPULSION
BACKER SPIELVOGEL BATES 405 LEXINGTON AVE. NEW YORK NY 10174	LEONARD L. SUSMAN BUSINESS & FINANCE SUPERVISOR (212) 297-7140	PROFESSIONAL ADVERTISING SVCS

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BATTEN, BARTON, DURSTINE & OSBORN, INC. 1285 AVE. OF THE AMERICAS NEW YORK NY 10019-6095	JOSEPH HOWARD CONTRACT ADMINISTRATOR (212) 459-6480	ADVERTISING SERVICES
BF GOODRICH AEROSPACE CORP. SIMMONDS PRECISION ELECTRONIC SYST DIV NORWICH OXFORD ROAD NORWICH NY 13815	PETER J. WALLACE PURCHASING MANAGER (607) 335-5163	AIRCRAFT IGNITION AIRCRAFT CABLES AIRCRAFT ALTERNATORS
BULOVA TECHNOLOGIES INC. GREEN ACRES RD WEST VALLEY STREAM NY 11582	LUIS R. HERNANDEZ MANAGER OF PURCHASING (516) 561-2600	MECHANICAL TIME FUZES SAFE & ARMING DEVICES AUTOMATED MACHINERY
CAE-LINK CORPORATION LINK FLIGHT SIMULATION DIV. COLESVILLE ROAD BINGHAMTON NY 13902-1237	R. D. LANARI SMALL BUSINESS LIAISON OFFICER (607) 721-2678	FLIGHT SIMULATORS & TRAINERS
CALSPAN CORPORATION 4455 GENESSE ST. P.O. BOX 400 BUFFALO NY 14225	RICHARD J. DALEY, MANAGER PURCHASING & SUBCONTRACTS (716) 631-6768	RESEARCH AND DEVELOPMENT IN VARIOUS DISCIPLINES
CARDION, INC. MEMBER OF FERRANTI INTERNATIONAL LONG ISLAND EXPRESSWAY WOODBURY NY 11797	GEORGE MASSEY SMALL BUSINESS LIAISON OFFICER (516) 921-7300	RADAR AIR TRAFFIC CONTROL EQUIPMENT DISPLAYS
CARLETON TECHNOLOGIES INC. 10 COBHAM DRIVE ORCHARD PARK NY 14127-4195	JOHN M LUNGHINO SMALL BUSINESS LIAISON OFFICER (716) 662-0006	PNEUMATIC SYSTEMS
CARRIER TRANSICOLD CO. CARRIER PARKWAY P. O. BOX 4805 SYRACUSE NY 13221	ROBERT A. MAHER SENIOR BUYER (315) 432-3293	MINUTEMAN ENVIRONMENTAL CONTROL SYSTEMS HEAT EXCHANGERS-USN TRIDENT
CHAMPION PRODUCTS, INC. 3141 MONROE AVENUE/ P.O. BOX 8 ROCHESTER NY 14603-0850	LARRY N. PARKES MANAGER OF PURCHASING (716) 385-3200	ATHLETIC CLOTHING

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COLUMBIA UNIVERSITY TRUSTEES OF 308 LOW LIBRARY NEW YORK NY 10028	YVONNE M. VENTURA DIRECTOR OF PURCHASING (212) 854-2324	EDUCATION & RESEARCH
COMPTEK RESEARCH, INC. BUFFALO TECHNOLOGY CAMPUS 110 BROADWAY BUFFALO NY 14203	FRANCIS J. DOHERTY PROCUREMENT MANAGER (716) 842-2700	COMPUTER HARDWARE COMPUTER SOFTWARE ELECTRONIC DEFENSE SYSTEMS
CONSULTANTS & DESIGNERS INC 360 WEST 31ST STREET NEW YORK NY 10001	PHILLIP FELDMAN CONTROLLER (212) 563-8338	SERVICES TO THE ENGINEERING PROFESSION
CORNING GLASS WORKS RT 1 BOX 28 CANTON NY 13617	LORRAINE LESIEUR PURCHASING SUPERVISOR (315) 379-3223	RADOMES FUSED SILICA
CORNING INC SULLIVAN PARK CORNING NY 14831	DOMINIC A. FERREIRA SMALL BUSINESS LIAISON OFFICER (607) 974-3126	MATERIALS RESEARCH ANALYTICAL TESTING SERVICE
DANBURY PHARMACAL 12 STONELEIGH AVE CARMEL NY 10512	DANIEL SOSS VP GOVERNMENT SALES (800) 522-5600	GENERIC PHARMACEUTICALS
DEUTSCH RELAYS INC 65 DALY RD EAST NORTHPORT NY 11731	DEBORAH S. SOTTOSANTI PURCHASING SUPERVISOR (516) 499-6000	ELECTROMAGNETIC RELAYS SOCKETS
DMCD INC. 450 7TH AVE. NY NY 10123	W. SCOTT GUCRIN SBLO (212) 268-5450	EXHIBIT DESIGN
DOMINO SUGAR CORP. 1114 AVENUE OF THE AMERICAS NEW YORK NY 10020	JOHN A. HOUSEMAN MANAGER-LABOR RELATIONS (215) 789-9700	SUGAR

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DRESSER RAND COMPANY CHEMUNG STREET PAINTED POST NY 14870	G. B. REULAND MANAGER OF PROCUREMENT (607) 937-2436	MANUFACTURE OF COMPRESSORS AND ENGINEERS
EASTMAN KODAK COMPANY COMMERCIAL & GOVERNMENT SYSTEMS 1447 ST PAUL STREET ROCHESTER NY 14653	ROBERT J. LEONARD , MANAGER CONTRACTS AND PROCUREMENT (716) 253-6132	PHOTOGRAPHIC GROUND HANDLING EQUIPMENT OPTICAL SYSTEMS
EASTMAN KODAK COMPANY PHOTOGRAPHIC DIV 343 STATE STREET ROCHESTER NY 14650	JAMES C. SUTTON MANAGER (716) 781-5567	PHOTOGRAPHIC PRODUCTS CHEMICAL PRODUCTS
EATON CORP AIL DIVISION COMMACK ROAD DEER PARK NY 11729	ROBERT S. CLARK, MANAGER DIRECTOR, MATERIAL MANAGEMENT (516) 595-3418	DESIGN DEV& PROD OF ELECTRONIC WARFARE SYSTEMS;AIR & VESSEL TRAFFIC CONTROL SYSTEMS
EBASCO SERVICES INC. TWO WORLD TRADE CENTER NEW YORK NY 10048-0752	MARY L. BOYD-FOY CORPORATE MGMR SUBCONTRACT (212) 839-1218	ENGINEERING & ENVIRONMENTAL CONSTRUCTION PROJECT MGMT & CONSULT. SVCS
ECOLOGY AND ENVIRONMENT, INC. 368 PLEASANTVIEW DR LANCASTER NY 14086	KEVIN T. DONOVAN SDBE SUBCONTRACTS COORDINATOR (716) 684-8060	ENVIRONMENTAL CONSULTING SITE ASSESSMENT & INVESTIGAT. RISK ASSESSMENT
EDO CORPORATION GOVERNMENT SYSTEMS DIV 1404 111TH STREET COLLEGE POINT NY 11356	NORMAN HOROWITZ PURCHASING MANAGER (718) 321-4458	AIRCRAFT STORES SUSPENSION AND RELEASE MECHANISMS MINE COUNTERMEASURE SYSTEMS
E. FOUGERA & CO. ALTANA INC. 60 BAYLIS RD. MELVILLE NY 11747	CHARLES MOORE MANAGER, SALES PROJECTS/EXPORT (516) 454-7677	TOPICAL PHARMACEUTICALS
EINHORN YAFE PRST ARHT ENG ARGUS BLDG-BRODWY & BEAVR ALBANY NY 12207	BARBARA A. REUTER ADMINISTRATIVE ASSISTANT (518) 431-3364	ARCHITECTURE & ENGINEERING

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FERRANTI VENUS, INC. 895 WAVERLY AVE HOLTSVILLE NY 11742	ROBERT D. KEMMANN PURCHASING MANAGER (516) 447-6000	POWER SUPPLIES
FIGGIE INTERNATIONAL SCOTT AVIATION DIV 225 ERIE STREET LANCASTER NY 14086	THOMAS J. LAUKA DIRECTOR OF PROCUREMENT (716) 686-1727	AIR BREATHING/PURIFYING EQUIP LIFE SUPPORT SYSTEMS GAS DETECTION EQUIPMENT
FLIGHTLINE ELECTRONICS P. O. BOX 750 FISHERS NY 14453-0750	SHERI SCHINSING MATERIALS SUPERVISOR (716) 924-4000	SONOBUOY RECEIVERS TACAN TEST SETS ELECTRONIC ASSEMBLIES
FLIGHT SAFETY INTERNATIONAL INC MARINE AIR TERMINAL LAGUARDIA FLUSHING NY 11371	DANIEL M. BOEHM SENIOR ACCOUNTANT (718) 565-4159	PILOT TRAINING
GEC ALSTHOM T & D INC 200 CORPORATE DR. BLAUVELT NY 10913	MICHEL OUIZMAN PROJECT MANAGER (914) 353-6090	HIGH VOLTAGE SWITCHGEAR
GENERAL APPLIED SCIENCE LABRATORIES, INC 77 RAYNOR AVE. RONKONKOMA NY 11779	THOMAS R. LEPORE CONTROLLER (516) 737-9863	RESEARCH AND DEVELOPMENT
GENERAL CRUSHED STONE COMPANY PO BOX 130 WATERTOWN NY 13601	SHERRY L. CARR ASST NYS SALES MANAGER (315) 782-2300	CRUSHED STONE BITUMINOUS CONCRETE
GENERAL ELECTRIC CO. CORPORATE R & D P.O. BOX 8, BLDG. K1, ROOM 2C1 SCHENECTADY NY 12301	S. A. DONEVAN MANAGER CONTRACT SERVICES (518) 387-5034	RESEARCH & DEVELOPMENT
GENERAL ELECTRIC CO SILICONE PRODUCTS DIVISION 260 HUDSON RIVER ROAD WATERFORD NY 12188	DAVID SCHMIDT SUPERVISOR, PURCHASING SVC (518) 233-3514	SILICONE FLUID

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL FOODS CORP 250 NORTH STREET WHITE PLAINS NY 10625	ROBERT L. WATSON MANAGER, MINORITY VENDOR PROG (914) 335-2889	PACKAGED GROCERY PRODUCTS FOOD AWAY FROM HOME
GIBBS & COX INC 50 WEST 23RD STREET NEW YORK NY 10010	RONALD SPALAZZI ASST.DIV HEAD, FINANCE & ADMIN (212) 366-3921	NAVAL ARCHITECTURE MARINE ENGINEERING
GREAT LAKES DREDGE & DOCK CO 2747 RICHMOND TERRACE STATEN ISLAND NY 10303	GEORGE STRAWN NEW ENGLAND AREA MANAGER (718) 981-2700	MARINE CONSTRUCTION DREDGING
GRUMMAN CORPORATION AIRCRAFT SYSTEMS DIV. SOUTH OYSTER BAY ROAD BETHPAGE NY 11714	GEORGE F. HAGGERTY SMALL BUSINESS LIAISON OFFICER (516) 575-2840	AIRCRAFT
GRUMMAN CORP. 1000 WOODBURY RD. WOODBURY NY 11797	A.J. POPE ASST. DIRECTOR OF MATERIAL (516) 682-8743	COMPUTER SERVICES CUSTOM COMPUTER SOLUTIONS
HARRIS CORP RF COMMUNICATIONS GROUP 1680 UNIVERSITY AVENUE ROCHESTER NY 14610	ANTHONY LOPERFIDO SMALL BUSINESS LIAISON OFFICER (716) 244-5830	LONG AND SHORT RANGE RADIO COMMUNICATION PRODUCTS
HAZELTINE CORPORATION CUBA HILL ROAD GREENLAWN NY 11740	STEVEN F. VINGELIS DIRECTOR OF MATERIALS (516) 262-8232	ELECTRONIC DISPLAYS COMMUNICATIONS SYSTEMS IFF SYSTEMS
HOMOGENEOUS METALS INC P O BOX 294 CLAYVILLE NY 13322	DWAYNE D. RICCI SMALL BUSINESS LIAISON OFFICER (315) 839-5421	SUPERALLOY POWDER
IBM CORPORATION FEDERAL SYSTEMS DIV. BODLE HILL ROAD OWEGO NY 13827	JOHN C. MOHNEY MGR, MAJOR SUBCONT. PROC. (607) 751-3954	AIR, SPACE, SEA & GROUND BASED MILITARY ELECTRONICS SYSTEMS

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ILC DATA DEVICE CORPORATION 105 WILBUR PLACE BOHEMIA NY 11716	EDWARD F. MANION MGR, CONTRACT ADMINISTRATION (516) 567-5600	DATA CONVERSION PRODUCTS SUBSYSTEMS INSTRUMENTS
IRECO INC ROUTE 9 WEST PORT EWEN NY 12466	CALVIN WELLER BUYER (914) 334-3316	DETONATORS INITIATORS LOADING
ISRATEX INC. 523 KENT AVE. BROOKLYN NY 11211	ZVIKA ROSENTHAL SMALL BUSINESS LIAISON OFFICER (718) 599-9100	APPAREL
JOHN J. MCMULLEN ASSOCIATES, INC. MCMULLEN JOHN J. ASSOCIATES, INC. ONE WORLD TRADE CENTER, SUITE NEW YORK NY 10048	PAUL MARINO ACCOUNTANT (212) 466-2257	NAVAL ARCHITECTS MARINE ENGINEERS TRANSPORTATION CONSULTANTS
JOHNSON CONTROLS INC 105 TWIN OAKS DRIVE SYRACUSE NY 13206	MICHAEL COLLINS BRANCH MANAGER (315) 463-5235	AUTO TEMP CONTROLS
KELLWOOD COMPANY 1221 AVE. OF THE AMERICAS NEW YORK NY 10020-1091	IRWIN STUPACK ACCOUNT EXEC. (212) 354-5700	SWEATSHIRTS & SWEATPANTS PILESHIRTS PILE BIB OVERALLS
LEICA, INC. SUGAR & EGGERT ROADS, P. O. BO BUFFALO NY 14240-0123	DANIEL F. CULLIS PURCHASING MANAGER (706) 891-3154	MICROSCOPES SCIENTIFIC INSTRUMENTS OPTHALMIC INSTRUMENTS
LIPE CORP. 806 EMERSON AVE. SYRACUSE NY 13221	JOHN C. WHELAN MATERIALS MANAGER (315) 488-5411	CLUTCH ASSEMBLIES COMPONENTS
LITTON APPLIED TECHNOLOGY GOVT SYSTEMS 600 WEST JOHN STREET HICKSVILLE NY 11802-0710	RICHARD CHIPCHASE PURCHASING MANAGER (516) 933-3454	AIRBORNE RADAR WARNING RCEIVRS UNDERWATER COMM EQUIPMENT HYDROPHONES & TRANSDUCERS

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL CORPORATION ELECTRONIC SYSTEMS DIV RIDGE HILL YONKERS NY 10710	WAYNE T. BARTEK MATERIAL DIRECTOR (914) 964-2587	RADAR WARNING RECEIVER
LORAL CORP. 300 ROBBINS LANE SYOSSET NY 11791	HOWARD WEINSTEIN SR. V.P. OPERATIONS (516) 349-2312	AERIAL RECONNAISSANCE AND SURVEILLANCE CAMERAS RADIO FREQUENCY SYSTEMS
LORAL CORP. 435 MORELAND ROAD HAUPPAUGE NY 11788	CHARLES P. MACKEY SMALL BUSINESS LIAISON OFFICER (516) 233-4141	MICROWAVE HI TECH COMPONENTS TRI-OSCILLATORS POWER DIVIDERS
LUCAS AEROSPACE POWER TRANSMISSION CORP. 211 SEWARD AVENUE, P.O. BOX 45 UTICA NY 13503	DON PACHULSKI PURCHASING MANAGER (315) 793-1232	AIRCRAFT STARTERS FLEXIBLE DRIVE SHAFTS AIRCRAFT PUMPS
LUCAS AEROSPACE 1055 STEWART AVE. GARDEN CITY NY 11530	GEORGE ARZT VICE PRESIDENT, PURCHASING (516) 222-6000	WEAPONS SUBSYSTEMS COMMUNICATIONS EQUIP. TEST & MEASUREMENT INSTRUMENTS
MACMILLAN/MCGRAW-HILL INTERNATIONAL 866 THIRD AVE. NEW YORK NY 10022	SUSANNA MCMAHON DIRECTOR M/M-H INTERNATIONAL (212) 702-3259	TEXTBOOK PUBLICATIONS
MALE C T ASSOCIATES 50 CENTURY HILL DR LATHAM NY 12110	JOSEPH E. COFFEY, JR. VICE PRESIDENT (518) 786-7400	ENGINEERING ARCHITECTURE SURVEYING
MARCONI CIRCUIT TECHNOLOGY CORP. 100 SMITH STREET FARMINGDALE NY 11735	LINDA PALMER SMALL BUSINESS LIAISON OFFICER (516) 283-8686	HYBRID MICROELECTRONIC COMPONENTS
MARTIN MARIETTA MATERIAL ACQUISITION CENTER 117 BUSINES PARK DRIVE UTICA NY 13502	HARRY M. DOOLEY SMALL BUSINESS LIAISON OFFICER (802) 657-6955	SURVEILLANCE & ATTACK RADAR SPACE ELECTRONICS COUNTER MEASURES

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MDT BIOLOGIC COMPANY A DIV. OF MDT CORP. 1777 E. HENRIETTA RD. P.O. BOX ROCHESTER NY 14692	DONALD HEYSEL PROCUREMENT SPECIALIST (716) 272-5301	SURGICAL LIGHTS STERILIZERS
MECHANICAL TECHNOLOGY INC 968 ALBANY-SHAKER ROAD LATHAM NY 12110	NANCY E. DAVIDSON SMALL BUSINESS LIAISON OFFICER (518) 785-2310	RESEARCH AND DEVELOPMENT
METCO 3301 PROSPECT AVENUE WESTBURY NY 11590	LINDA A. COOK SMALL BUSINESS LIAISON OFFICER (516) 334-1300	MANUFACTURE & SELL THERMOSPRAY EQUIPMENT, MATERIALS & ROBOTICS
MICROWAVE POWER DEVICES, INC. 330 OSER AVENUE HAUPPAUGE NY 11788	WILLIAM ALBERT DIRECTOR OF PROCUREMENT (516) 231-1400	AMPLIFIERS POWER SUPPLIES
MILTOPE CORP. 1770 WALT WHITMAN RD. MELVILLE NY 11747-3073	NEIL HEALY SMALL BUSINESS LIAISON OFFICER (516) 756-7603	PRINTERS DISC DRIVES TAPE DRIVES
MOOG INC AEROSPACE DIVISION SENECA & JAMISON ROADS EAST AURORA NY 14052	KENNETH W. KNOLL SUBCONTRACT ADMIN/SDBLO (716) 652-2000	ELECTRO HYDRAULIC CONTROLS
MRC BEARINGS DIVISION 402 CHANDLER ST JAMESTOWN NY 14701	RICHARD K TYLER PURCHASING MANAGER (716) 661-2530	AIRCRAFT ENGINE BEARINGS AIRCRAFT ACCESSORY BEARINGS
M. ROSENBLATT & SON, INC ROSENBLATT M. & SON, INC 350 BROADWAY NEW YORK NY 10013	THOMAS E. DELAHANTY ASSISTANT CONTROLLER (212) 431-6900	NAVAL ARCHITECTS MARINE ENGINEERING
NESTLE FOODS CORPORATION 100 MANHATTANVILLE RD. PURCHASE NY 10577	HENRY T ZELNO, GENERAL MANAGER GOVERNMENT SALES (914) 251-5340	COFFEE

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
N S I ENVIRODOME P.O. BOX 56 FORT DRUM NY 13602	DAVID W. KNIGHTON BUSINESS MGR (315) 773-2126	ARMY FAMILY HOUSING
NUCLEAR ASSOCIATES 100 VOICE ROAD CARLE PLACE NY 11514	AL ZIRKES CONTRACTS MANAGER (516) 741-7126	QUALITY ASS. TOOLS FOR MED. FACILITIES, RADIATION DETECTOR NUCLEAR ACCESSORIES
NUMAX ELECTRONICS, INC. 135 ENGINEERS RD. HAUPPAUGE NY 11788	M. SCHWARTZ DIRECTOR OF PURCHASING (516) 582-3311	COUNTER MEASURES NITE VISION EQUIP COMMUNICATIONS POWER SUPPLIES
NYSERNET, INC. 200 ELWOOD DAVIS RD SUITE 103 LIVERPOOL NY 13088-6147	JAMES D. LUCKETT EXECUTIVE DIRECTOR (315) 453-2912	WIDE AREA DATA COMM. NETWORK NETWORKING RESEARCH & DEVEL. NETWORK MANAGEMENT SOFTWARE
OBG TECHNICAL SERVICES, INC. 5000 BRITTONFIELD PARKWAY EAST SYRACUSE, NY 13057	TIMOTHY D. HANLEY ACCOUNTING SUPERVISOR (315) 437-6400	CONSTRUCTION MANAGEMENT
OBRIEN & GERE ENGINEERS, INC. P. O. BOX 4873 SYRACUSE NY 13221	PETER R. KOVAL VICE PRESIDENT (315) 437-6100	HAZARDOUS WASTE SEWAGE TRMT
OZONE INDUSTRIES, INC. 101-32 101ST STREET OZONE PARK NY 11416	THOMAS J. PHILLIPS PURCHASING MANAGER (718) 845-5200	LANDING GEAR STEERING ACTUATOR
PALISADES INST FOR RESEARCH SVCS., INC 201 VARICK ST. NEW YORK NY 10014	DOLORES WOLFF SMALL BUSINESS ADMINISTRATOR (212) 620-3445	ENGINEERING CONSULTING SVCS.
PANAFAX CORP. 10 MELVILLE PARK ROAD MELVILLE NY 11747	BRIAN T. WATSON ACCOUNTS PAYABLE MANAGER (516) 420-0055	FACSIMILE EQUIPMENT
PARAMAX SYSTEMS CORPORATION. SYSTEMS DEVELOPMENT 2230 SMITHTOWN AVENUE GREAT NECK NY 11020	JOHN O'DONNELL MANAGER, PROCUREMENT RESOURCES (516) 574-3657	SYSTEMS MANAGEMENT RADAR & WEAPONS SYSTEMS NAVIGATION & SONAR SYSTEMS

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PAR GOVERNMENT SYSTEMS CORP. PAR TECHNOLOGY PARK 220 SENECA NEW HARTFORD NY 13413	NANCY H. CEGLARSKI SMALL BUSINESS LIAISON OFFICER (315) 738-0600	APPLIED RESEARCH ADV DEVELOPMENT COMPUTER SOFT & HARDWARE
PARKER HANNIFIN CORP GULL ELECTRONIC SYSTEMS DIV. 70 CORPORATE DRIVE SMITHTOWN NY 11787	VINCENT G. KRAMER DIV. SUBCONTRACTING PLAN REPR (516) 231-3737	F-16 FUEL FLOW TRANSMITTER FUEL CONTROL SYSTEMS FUEL MEASURING SYSTEMS
PRESTOLITE ELECTRIC INC. ALTERNATOR DIV. 400 MAIN STREET ARCADE NY 14009	DAVID E. CROWELL MATERIALS MANAGER (716) 492-1700	ALTERNATORS REGULATORS INSTRUMENTS
RAGEN DATA SYSTEMS SUBSIDIARY OF MEGGITT 3 OVAL DR. P. O. BOX 417 CENTRAL ISLIP NY 11722	WARREN SCHEINER SENIOR BUYER (516) 234-3800	AIRCRAFT INSTRUMENTATION
REMINGTON ARMS, INC. 14 HOEFLER ROAD ILION NY 13357	P. R. HARPER PURCHASING MANAGER (315) 894-9961	SPORTING FIREARMS SPORTING AMMUNITION SPORTING CLOTHES & ACCESSORIES
RESEARCH FOUNDATION OF SUNY 492 CROFTS HALL AMHERST NY 14260-0001	LINDA MITCHELL DIRECTOR, GRANTS & CONTRACTS (716) 645-2634	RESEARCH
RIVERSIDE RESEARCH INSTITUTE 330 W.42ND STREET NEW YORK NY 10036	THOMAS M. NOLAN, MANAGER OF CONTRACTS ADMINISTRATION (212) 502-1750	RESEARCH & DEVELOPMENT
ROME RESEARCH CORPORATION PAR TECHNOLOGY PARK 220 SENECA NEW HARTFORD NY 13413	LINDA BREWER SMALL BUSINESS LIAISON OFFICER (315) 339-0491	ENGINEERING SERVICES FACILITY OPERATIONS & MAINT SOFTWARE DEVELOPMENT
SATELLITE TRANSMISSION SYSTEMS, INC. 125 KENNEDY DRIVE HAUPPAUGE NY 11788	JOHN MAGUIRE SMALL BUSINESS LIAISON OFFICER (516) 231-1919	SATELLITE EARTH STATIONS AND RELATED EQUIPMENT

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SEELYE/URBAHN 225 PARK AVENUE, SOUTH NEW YORK NY 10003	WILLIAM MATTS VICE PRESIDENT (212) 777-4400	ENGINEERS/ARCHITECTS
SEVENSON ENVIRONMENTAL SERVICES 2749 LOCKPORT ROAD NIAGARA FALLS NY 14302	SHARON LEE SHEELAR E.E.O. OFFICER (716) 284-0431	CONSTRUCTION
STRUCTURAL ASSOCIATES INC BARON CONSTRUCTORS INC PO BOX 220 EAST SYRACUSE NY 13057	LARRY M. IKE EEO (315) 463-0001	GENERAL CONSTRUCTION
SUNDT/PARSONS/ACTUS (JV) P.O. BOX 925 FORT DRUM NY 13602	THOMAS L. FRASER CONTRACTS MGR. (602) 748-7555	DESIGN & CONSTRUCTION OF FAMILY HOUSING UNITS
SUPERIOR AIR HANDLING CORP PO BOX 908 FT DRUM NY 13602	ROBERT HUEY PROJECT MANAGER (315) 629-4410	HVAC CONTRACTOR
SUPPORT SYSTEMS ASSOCIATES, INC. 1300 VETERANS MEMORIAL HWY. HAUPPAUGE NY 11788-3025	FRANCINE KULL DIRECTOR, PROGRAM CONTROL (516) 231-8998	ENGINEERING SERVICES
SYRACUSE RESEARCH CORPORATION MERRILL LANE SYRACUSE NY 13210-4080	JOHN H. CROCKER DIRECTOR OF CONTRACTS (315) 426-3389	RESEARCH AND DEVELOPMENT IN RADAR ELECTRONICS, IMAGING, ETC
TARGET ROCK CORPORATION 1966E BROADHOLLOW RD. E FARMINGDALE NY 11735	THOMAS J. CROWLEY MANAGER OF PURCHASING (516) 293-3800	NAVY NUCLEAR VALVES
TELEPHONICS CORP COMMAND SYSTEMS DIV. 815 BROADHOLLOW RD. FARMINGDALE NY 11735	K. HOFFMAN DIRECTOR OF PROCUREMENT (516) 755-7056	AIR & VESSEL ELECTRONIC TRAFFI C CONTROL, IDENTIFICATION & SURVEILLANCE & GUIDANCE SYS.

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TEMPO INSTRUMENT INC. DEFENSE ELECTRONICS DIV. 87 MODULAR AVE. COMMACK NY 11725	WILLIAM J. GROSS SMALL BUSINESS LIAISON OFFICER (516) 864-3700	POWER MONITORS POWER SUPPLIES ELECTRONIC CONTROL DEVICES
THOMPSON J WALTER COMPANY 466 LEXINGTON AVE. NEW YORK NY 10017	ANGELA SAUNDERS GOVERNMENT COMPLIANCE REP (212) 210-7751	ADVERTISING FOR RECRUITMENT
TRIANGLE STEEL INC 10 CHURCH STREET GOUVERNEUR NY 13642	D.W.PARSHELY PROJECT DIRECTOR (315) 287-2209	STRUCTURAL STEEL
URS CONSULTANTS INC 282 DELAWARE AVE BUFFALO NY 14202	TAMIE A. BAUER CONTRACT ADMINISTRATOR (716) 856-5636	REMEDIAL DESIGN CONSULTING SERVICES
UTICA CORPORATION P O BOX 539 UTICA NY 13503-0359	O. PATTERSON SMALL BUSINESS LIAISON OFFICER (315) 768-2017	GAS TURBINE BLADES
WANK ADAMS SLAVIN ASSOCIATES WASA 740 BROADWAY NEW YORK NY 10003	GEORGE GIANAKOPOULOS LIAISON OFFICER (212) 420-1160	ARCHITECTURAL & ENGINEERING DESIGN
WESTINGHOUSE ELECTRIC CO/ MACHINERY APPARATUS OPERATION P.O. BOX 1021 SCHENECTADY NY 12301	G. A. DESORMEAUX, SMALL AND SMALL DISADVANTAGED BUS MGR (518) 385-4457	NAVAL NUCLEAR PROPULSION EQIP-MENT
WESTWOOD PHARMACEUTICALS INC 100 FOREST AVE. BUFFALO NY 14213	JOHN K. DOWD MANAGER, CHEMICAL PURCHASING (716) 887-3460	ETHICAL AND OVER-THE-COUNTER PHARMACEUTICALS
WINTHROP PHARMACEUTICALS DIV OF STERLING DRUG CO. 90 PARK AVE. NEW YORK NY 10016	ROBERT J. ROMAN MGR-PURCHASING AND PLANNING (212) 907-2080	PHARMACEUTICAL PRODUCTS

New York

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
YOUNG & RUBICAM/NEW YORK 285 MADISON AVENUE NEW YORK NY 10017-6486	JAMES SIEGEL VICE PRESIDENT/ACCT SUPR (212) 210-3843	ADVERTISING

Ohio

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABB AUTOCLAVE SYSTEMS INC. AAB AUTOCLAVE SYSTEMS INC. 3721 CORPORATE DRIVE COLUMBUS OH 43231	RONALD HOWARD CONTRACT ADMINISTRATOR (614) 891-2732	HOT ISOSTATIC PRESSING EQUIP COLD ISOSTATIC PRESSING EQUIP
AERONCA INC A FLEET AEROSPACE CO 1712 GERMANTOWN ROAD MIDDLETOWN OH 45042	JAMES D RUSH MANAGER, PURCHASING (513) 422-2751	AIRCRAFT STRUCTURAL ASSEMBLIES
AIRCRAFT BRAKING SYSTEMS CORP./LORAL 1204 MASSILLON RD AKRON OH 44306-4186	OLGA R. FISHER SMALL BUSINESS LIAISON OFFICER (216) 796-1364	AIRCRAFT WHEELS & BRAKES
AIRFOIL FORGING TEXTRON 23555 EUCLID AVENUE CLEVELAND OH 44117	ERIC C. LARSEN MANAGER OF PURCHASING (216) 692-5682	JET ENGINE BLADES & VANES
AIRFOIL TEXTRON, INC 750 BUCKEYE ROAD LIMA OH 45802	J. H. HOSKINSON PURCHASING AGENT (419) 228-3302	AEROSPACE
ARGO-TECH CORP 23555 EUCLID AVE. CLEVELAND OH 44117	W. A. BERHANNON GOVERNMENT LIAISON OFFICER6 (216) 692-5335	AIRCRAFT ACCESSORIES ORDNANCE CONTROL ROD DRIVE MECHANISMS
BABCOCK & WILCOX CO NUCLEAR EQUIP DIV 91 STIRLING AVENUE P.O. BOX 2 BARBERTON OH 44203	M. A. DEANGELIS SMALL BUSINESS LIAISON OFFICER (216) 860-1420	STEAM GENERATION EQUIPMENT
BATTELLE COLUMBUS INST. COLUMBUS DIV. 505 KING AVENUE COLUMBUS OH 43201-2693	MARILYN HENSLEY, SMALL & SDB ADMINISTRATOR, CONTRACTS DEPT. (614) 424-7094	RESEARCH AND DEVELOPMENT
BF GOODRICH AERO/AIRCRAFT WHEELS & BRKS GOODRICH B F AEROSPACE WACO STREET, P.O. BOX 340 TROY OH 45373	CHARLOTTE M. GILBERT SB/SDB SUBCONT. PLAN. ADMIN. (513) 339-3811	AIRCRAFT WHEELS & BRAKES

Ohio

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BP OIL CO. 200 PUBLIC SQUARE CLEVELAND OH 44114-2375	ROBERT E. SCHRAG, MANAGER ENGINEERING PROCUREMENT (216) 586-3020	FUELS LUBRICANTS
BRUNSWICK CORPORATION DEFENSE DIVISION 302 CONWELL WILLARD OH 44890	MARSHA PREDIERI BUYER (419) 933-2325	PROTECTIVE CLOTHING
CINCINNATI ELECTRONICS CORPORATION 7500 INNOVATION WAY MASON OH 45040-9699	H. F. CAMPBELL, JR DIRECTOR - MATERIALS (513) 733-6363	RADIO AND COMMUNICATIONS EQUIPMENT
CLEVELAND PNEUMATIC COMPANY 3781 E 77TH STREET CLEVELAND OH 44105	FRANCIS X. LOWRY PURCHASING AGENT (216) 429-4701	AIRCRAFT LANDING GEAR
C V I INCORPORATED 4200 LYMAN COURT HILLIARD OH 43026	NORBERT WEILER SECRETARY (614) 876-7381	CRYOGENIC EQUIPMENT VACUUM EQUIPMENT
DANIS ENVIRONMENTAL SERVICES, INC PO BOX 486 DAYTON OH 45401	GERALD C. BRUNO PROJECT MANAGER (513) 228-1225	GENERAL CONSTRUCTION
DE BRA FRED B COMPANY THE 4914 RIDGE AVE CINCINNATI OH 45209	DON DEVARCO SBLO (513) 631-1911	CONSTRUCTION
DREDGING & HAULING INC D.B.A.GRANT CONTRACTING CO. PO BOX 160 GREENVILLE OH 45331	WILLIAM J. HOLE MANAGER (513) 548-2111	HYDRAULIC CUTTERHEAD DREDGING
DYNAMICS CORPORATION OF AMERICA ELLIS & WATTS DIVISION 4400 GLEN WILLOW LAKE LANE BATAVIA OH 45103-2356	FABIENNE F. CHRISTENSON MANAGER, PURCHASING (513) 752-9000	CUSTOM HVAC SYSTEMS POWER PLANT AIR HANDLING AND FILTRATION SYSTEMS

Ohio

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DYNCORP T&E DIVISIONS P. O. BOX 586 FAIRBORN OH 45324	R. O. CURTIS PROGRAM MANAGER (513) 252-5229	TECHNICAL AND MAINTENANCE SERVICES IN SUPPORT OF FDT
EVEREADY BATTERY CO. INC. 25255 DETROIT ROAD WESTLAKE OH 44145	V. C. SOYKA PURCHASING AGENT (216) 835-7302	PORTABLE ELECTRIC POWDER LIGHTING DEVICES
GENERAL ELECTRIC CO. AIRCRAFT ENGINE GROUP 1 NEUMAN WAY, M/D A182 CINCINNATI OH 45215-6301	JOYCE K. HUBER, MANAGER SMALL & SMALL DISAD BUSINESS (513) 243-3612	AIRCRAFT ENGINES COMMERCIAL
GENERAL ELECTRIC CO AVIATION COMPONENT SERVICE CENTER 333 W SEYMOUR AVENUE CINCINNATI OH 45216-1825	PAUL RUSSO SMALL BUSINESS LIAISON OFFICER (513) 679-6672	AIRFOIL REPAIR AIRCRAFT INSTRUMENT REPAIR GROUND SUPPORT TOOLING SALES
GENERAL MOTORS CORP/DELCO CHASSIS DIV DELCO CHASSIS DIV 1420 WISCONSIN BLVD. P.O. BOX DAYTON OH 45401	JERRY M. CLARK PROGRAM MANAGER (513) 455-6747	MANUFACTURE OF BEARINGS AUTOMOTIVE PARTS
GOODYEAR TIRE & RUBBER CO THE 1144 E MARKET ST AKRON OH 44316	THOMAS A SOBECK MINORITY BUSINESS COORDINATOR (216) 796-3370	RUBBER TO METAL MOLDED PRODUCT
GORMAN-RUPP COMPANY P O BOX 1217 MANSFIELD OH 44901	RICHARD E. JAMES SENIOR BUYER (419) 755-1011	PUMPS RELATED SYSTEMS
GREAT LAKES DREDGE & DOCK CO GTLKIN 1250 OLD RIVER ROAD CLEVELAND OH 44113	CAROLY M. RAINS ENGINEERING ADMINISTRATOR (216) 241-0870	MARINE CONSTRUCTION
GRIMES AEROSPACE CO. 550 RT 55 URBANA OH 43078	GERALD W. STOUT SMALL BUSINESS LIAISON OFFICER (513) 653-4998	AIRCRAFT LIGHTS EL PANELS REFLECTIVE LAMP BULBS

Ohio

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HARSCO CORP. BMY-WHEELED VEHICLES DIVISION 13311 INDUSTRIAL PARKWAY MARYSVILLE OH 43040	JON C. PIECHOWIAK, ADMIN. PURCHASING AND SMALL BUSINESS (513) 642-9343	M939A2, 5-TON TRUCKS
HIGH VOLTAGE MAINTENANCE CORP 5100 ENERGY DR DAYTON OH 45414-0059	BONITA L OLT DOCUMENTATION (513) 252-3293	ELECTRICAL TESTING & MAINTENANCE
IMO INDUSTRIES, INC. MILLER-HOLZWARTH DIV./IMO INDS. 166 SO. ELLSWORTH, P. O. BOX 2 SALEM OH 44460	LYNNETTE K. OCHKIE PURCHASING AGENT (216) 337-8736	ARMOR VEHICLE PERISCOPE
JOY TECHNOLOGIES INC. JOY/GREEN FAN DIV. 338 SOUTH BROADWAY NEW PHILADELPHI OH 44663	J F CAPOZELLA DIRECTOR-PURCHASING (216) 339-1111	VENTILATION FANS
KDI PRECISION PRODUCTS, INC. 3975 MC MANN ROAD CINCINNATI OH 45245	JOHN A BRANIGER DIRECTOR OF MATERIALS (513) 943-2303	ORDNANCE FUZING AVIONICS CUSTOM TEST EQUIPMENT
KRUG INTERNATIONAL TECHNOLOGY SYSTEMS DIVISION 3821 COLONEL GLENN HIGHWAY DAYTON OH 45431	WILLIAM E. SCHROTH SUBVCONTRACT LIAISON OFFICER (513) 426-2405	SIMULATION & TRAINING SYSTEMS DATA BASE MGMT SYS AEROSPACE ENGINEERING
KZF INCORPORATED 655 EDEN PARK DR 700 CINCINNATI OH 45202	STEVEN C. KIMBALL DIVISION MANAGER (513) 621-6211	ARCHITECTURL AND ENGINEERING SERVICES
LAWRENCE ASSOCIATES, INC. 5100 SPRINGFIELD PIKE, SUITE 5 DAYTON OH 45431	KIMBERLY J. WIMER DIRECTOR OF OPERATIONS (513) 254-7950	ENGINEERING MANAGEMENT RESEARCH & DEVELOPMENT
LEAR ROMEC CORP. 241 S. ABBE RD. ELYRIA OH 44036	DAVID HAGGERTY PROCUREMENT MANAGER (216) 323-3211	PUMPS

Ohio

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LORAL CORPORATION 1210 MASSILLON ROAD AKRON OH 44315-0001	K. A. GREEN SMALL BUSINESS LIAISON OFFICER (216) 796-2796	MISSILES & COMPONENTS FLIGHT SIMULATORS.TRAINERS ELECTRONIC SYSTEMS
LORAL SYSTEMS CO 1210 MASSILLON RD AKRON OH 44315	P. S. BENNER BUSINESS MANAGER (216) 796-2785	SIMULATION & TRAINING SYSTEMS
LUCAS AEROSPACE CORP. POWER EQUIPMENT DIV. 777 LENA DRIVE AVE AURORA OH 44202	LORRAINE SPENCE SMALL BUSINESS LIAISON OFFICER (216) 995-1157	GENERATORS STARTERS ACTUATING EQUIP
MONARCH CONSTRUCTION COMPANY 1654 SHERMAN AVENUE CINCINNATI OH 45212	THOMAS E. LEE CHIEF PROJECTS ENGINEER (513) 351-6900	CONSTRUCTION CONTRACTOR
MONARCH MACHINE TOOL CO 615 NORTH OAK STREET SIDNEY OH 45365	JACK STAYTON MANAGER OF PURCHASES (513) 492-4111	MACHINE TOOLS
NATIONAL ENGRG & CONTG CO 12608 ALAMEDA DR CLEVELAND OH 44136	THOMAS HESMOND PURCHASING AGENT (216) 238-3331	CONSTRUCTION
OHM REMEDIATION SERVICES CORPORATION 16406 E STATE HWY 224 FINDLAY OH 45840	ROBIN HART-MILLER CORPORATE DIRECTOR PURCHASING (419) 423-3526	ENVIRONMENTAL SERVICES
OWENS-CORNING FIBERGLAS 2790 COLUMBUS RD, ROUTE 16 GRANVILLE OH 43023-1200	ALAN R. FOSTER CONTRACT ACCOUNTING (614) 587-7095	CONSTRUCTION ROOFING COMPOSITES
PARKER HANNIFIN CORP. AIRCRAFT WHEEL & BRAKE DIV. 1160 CENTER RD. AVON OH 44011	DAVID R. CANADR PURCHASING MANAGER (216) 937-6211	AIRCRAFT WHEELS & BRAKES

Ohio

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARKER HANNIFIN CORP. AIRBORNE DIV. 711 TAYLOR STREET ELYRIA OH 44035	BILL QUILLIN PURCHASING MANAGER (216) 323-4676	FUEL PUMPS PNEUMATIC VALVES & CONTROLS AIR PUMPS
PARKER HANNIFIN CORP GAS TURB FUEL SYS 1 PARKER DRIVE ANDOVER OH 44002	STEPHEN KIRK FORSYTHE SMALL BUSINESS LIAISON OFFICER (216) 293-5756	FUEL METERING SYSTEMS TEST EQUIPMENT
PARKER HANNIFIN CORPORATION UNITED AIRCRAFT PRODUCTS DIV. P.O. BOX 37 FOREST OH 45843	PAMELA J. MYERS BUYER (419) 273-2511	HEATING/COOLING SYSTEMS AND COMPONENTS FOR AEROSPACE APPLICATIONS
PEABODY INTERNATIONAL 651 NORTH MAIN STREET MANSFIELD OH 44902	TERRY A SPENCE SENIOR PURCHASING AGENT (419) 522-1511	PUMPS BALL VALVES
PRICE BROTHERS COMPANY GOVERNMENT SYSTEMS DIV. P.O. BOX 825 DAYTON OH 45401	KEITH A MCNUTT MATERIALS MANAGER-INTERNAT'L (513) 226-8789	SURVIVABLE COLLECTIVE PROTECTION SYSTEMS (SPCS-2)
PURE INDUSTRIES INC TRIBON DIVISION 5581 WEST 164TH STREET CLEVELAND OH 44142	DAVID B. DEBRINO MANAGER-MATERIEL (216) 267-4100	CUSTOM SELF-LUBRICANT BEARINGS
RAVENNA ARMY AMMO PLANT 8451 STATE RT 5 RAVENNA OH 44266-9297	B.J. JENKINS ADMIN,PROCUREMENT & PURCHASING (216) 358-7111	AMMUNITION LOADING PLANT
RMI TITANIUM COMPANY 1000 WARREN AVENUE NILES OH 44446	W F CHOW, MANAGER APPROPRIATIONS & PLANNING (216) 544-7705	TITANIUM MILL PRODUCTS CONVERSION SERVICE
ROTEK INCORPORATED 1400 S. CHILLICOTHE RD. AURORA OH 44202	HOMER LUCAS MATERIALS MANAGER (216) 562-4000	SLEWING RINGS

Ohio

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SCHOOLEY CALDWELL ASSOCIATES 969 CRUPPER AVE COLUMBUS OH 43229	VINCENT A. BEDNAR VICE PRESIDENT (614) 431-2312	ENGINEERING
SHERMAN R. SMOOT COMPANY OF OHIO 907 N. 23RD STREET COLUMBUS OH 43219	LEWIS R. SMOOT, JR. ADMINISTRATIVE MANAGER (614) 253-9000	CONSTRUCTION
SPECO CORPORATION P.O. BOX 1288 SPRINGFIELD OH 45501	MICHAEL BRUGLER PROCUREMENT MANAGER (513) 390-3000	AIRCRAFT GEARS TRANSMISSIONS
STANDARD PRODUCTS COMPANY PORT CLINTON DIVISION 215 MAPLE STREET PORT CLINTON OH 43452	R. H. HINKLEMAN CONTROLLER (419) 734-2181	MECHANICAL RUBBER GOODS
SUNDSTRAND AEROSPACE ELECTRIC POWER SYSTEMS DIV. P O BOX 989 LIMA OH 45802	MARIAN A. SCHLEGEL SMALL BUSINESS LIAISON OFFICER (419) 221-6345	AIRCRAFT GENERATING SYSTEMS POWER CONDITIONERS POWER CONTROLLERS
SYNERGY, INC 2800 INDIAN RIPPLE ROAD DAYTON OH 45440-3696	JIM D. MOORE CONTRACTS MANAGER (513) 426-6000	SURVIVABILTY TESTING EQUIPMENT TESTING DATA PROCESSING SERVICES
SYS RESRCH LAB INC/DIV OF ARVIN CALSPAN SYSTEMS RESEARCH LABORATORIES INC 2800 INDIAN RIPPLE ROAD DAYTON OH 45440-3696	JOHN VAN VELZOR PURCHASING MANAGER (513) 427-7613	RESEARCH & DEVELOPMENT ELECTRONIC DATA COLLECTION/ MEASUREMENT/CONTOL DEVICES
TECHNAUTICS CORPORATION 23555 EUCLID AVE CLEVELAND OH 44117	A. E. HARTWIG SMALL BUSINESS LIAISON OFFICER (216) 692-6850	MISSILE & TORPEDO SUBSYSTEMS SHIP PROPULSION COMPONENTS HELICOPTER TRANSMISSIONS
TECHNOLOGY/SCIENTIFIC SERVICES, INC. 3821 COL. GLENN HIWAY, P O BOX DAYTON OH 45431	MARY E. DANDENEAU SMALL BUSINESS LIAISON OFFICER (513) 255-2691	TECHNICAL SERVICES

Ohio

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE CAE 1330 LASKEY TOLEDO OH 43612	D KUBACKI SMALL BUSINESS LIAISON OFFICER (419) 470-3425	TURBINE ENGINES
TELEDYNE REPUBLIC/SPRAGUE 15655 BROOKPARK ROAD CLEVELAND OH 44142	D. J. FORNADEL PURCHASING MANAGER (216) 267-2700	AIR/HYDRAULIC VALVES
TOLTEST INC TOLEDO TESTING LABORATORY DIV 1810-12 N 12TH ST TOLEDO OH 43624	ROBERT R. BECKWITH PROJECT MANAGER (419) 241-7127	SUPERVISION AND ENGINEERING SERVICES
TURNER CONSTRUCTION COMPANY 65 EAST STATE STREET COLUMBUS OH 43215	RICHARD W. SCHUERGER PURCHASING AGENT (614) 225-2900	GENERAL CONSTRUCTION
UNIVERSITY OF DAYTON 300 COLLEGE PARK AVE DAYTON OH 45469	CAROL A. ECKLEY SUB-CONTRACT SPECIALIST (513) 229-2919	RESEARCH AND DEVELOPMENT
URS CONSULTANTS, INC. - OHIO 33 NORTH HIGH STREET COLUMBUS· OH 43215	HARVEY D. HARRINGTON, II, AIA PROJECT MANAGER (614) 464-4500	ARCHITECT/ENGINEERS
VALENTEC GALION, INC. 515 N EAST STYREET GALION OH 44833	RON BUCHANAN V. P. PROGRAM MANAGEMENT (419) 468-5214	20MM-40MM PROJECTILES 20MM-40MM CARTRIDGE CASES
WESTINGHOUSE ELECTRIC CORP. NAVAL SYSTEMS DIV. 18901 EUCLID AVENUE CLEVELAND OH 44117	ADRIENNE J. BAILEY SMALL BUSINESS LIAISON OFFICER (216) 486-8300	MANUFACTURE OF TORPEDOES UNDERWATER DEVICES
WOOLPERT CONSULTANTS 409 EAST MONUMENT AVENUE DAYTON OH 45402-1261	TERESA M. COCKRELL MANAGER (513) 461-5660	PROFESISONAL SVCS-CIVIL ENGINR ARCHITECTURAL, MASTER PLANNING DIGITAL MAPPING & SURVEYING

Ohio

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
XETRON CORPORATION SUB OF WESTINGHOUSE ELECTRIC COMPANY 40 W. CRESCENTVILLE RD. CINCINNATI OH 45246	ROBERT MAY EXECUTIVE VICE-PRESIDENT (513) 870-5630	RF FILTERS COMMUNICATION DEVICES MULTICOUPLERS

Oklahoma

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CONTINENTAL CARLISLE INC 12 NE 36TH ST OKLAHOMA CITY OK 73105	RICHARD ROTHWELL SBLO (409) 528-3011	MOLD PLASTIC PRODUCTS FOR FOODSERVICE INDUSTRY
FLINTCO, INC. 1624 W. 21 STREET TULSA OK 74101	KAREN HALL CORP SUBCONTRACTING PLAN ADM. (918) 586-0607	GENERAL CONTRACTOR
FRONTIER ENGINEERING INC. P.O. BOX 1023 STILLWATER OK 74076	STEVEN D. CREAGER BUYER (405) 624-1769	ELECTRONIC MANUFACTURING ENGINEERING TECHNICAL SERVICES
GUERNSEY C.H. & COMPANY 3555 N.W. 58TH OKAHOMA CITY OK 73112	SHERRY COMPTON ADMINISTRATIVE ASSISTANT (405) 947-5515	A & E CONSULTING
H T B, INC 900 N. STYLIS AVENUE OKLAHOMA CITY OK 73101-1845	WAYNE T. ROGERS SUBCONTRACTING ADMINISTRATOR (405) 239-4700	ARCHITECT/ENGINEERING SERVICES
JENSEN CONSTRUCTION COMPANY 11301 W 57TH ST SAND SPRINGS OK 74063	KENT J. GLESENER LIAISON OFFICER (918) 245-6691	CONSTRUCTION
LA BARGE INC ELECTRONICS DIVISION 11616 E. 51ST STREET TULSA OK 74146	GERALD ELLISON PURCHASING MANAGER (918) 459-2230	ELECTRONIC WEATHER SYSTEMS ELECTRONIC COMMAND & CONTROL SYSTEMS
LEAR SIEGLER MANAGEMENT SERVICES CORP 3100 INTERSTATE 35 N P O BOX 1 OKLAHOMA CITY OK 73136-0566	RICHARD E. ROWE SMALL BUSINESS LIAISON OFFICER (405) 424-5551	FIELD SERVICE MANUFACTURING & REPAIR CENTER SPECIAL PROGRAM
MANHATTAN CONSTRUCTION COMPANY 1717 S. BOULDER, SUITE 400 TULSA OK 74119	DAN PEARSE LIAISON OFFICER (918) 583-6900	GENERAL CONTRACTOR

Oklahoma

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MCDONNELL DOUGLAS CORP TULSA DIVISION 2000 NO MEMORIAL DRIVE TULSA OK 74115	GUSSIE G. JENNINGS SMALL BUSINESS ADMINISTRATOR (918) 838-6118	COMMERCIAL AND MILITARY SUBASSEMBLIES AND REFURBISHMENT
NORDAM MANUFACTURING DIVISION P. O. BOX 3365 TULSA OK 74101	WALTER J. COOK SMALL BUSINESS ADMINISTRATOR (918) 560-5580	TRANSPORTABLE SHELTERS AIRCRAFT COMPONENTS INTERIOR AIRCRAFT COMPONENTS EXTERIOR
NORTHROP WORLDWIDE AIRCRAFT SVCS, INC. P. O. BOX 108 LAWTON OK 73502-0108	T. W. RHEINLANDER SB PLAN ADMINISTRATOR (405) 353-2733	BASE SUPPORT DOL AIRCRAFT MAINTENANCE
OKLAHOMA STATE UNIV ENG RESEARCH 110 ENGINEERING NORTH STILLWATER OK 74078	LYN GOBLE ADMINISTRATIVE ASSISTANT (904) 882-5554	MUNITIONS EFFECTIVENESS ROBOTIC SYSTEMS HYDRAULIC SYSTEM VULNERABILITY
PHILLIPS 66 COMPANY 1178 ADAMS BLDG. BARTLESVILLE OK 74004	R. P. ADAMS, SMALL BUSINESS/ MINORITY BUSINESS COORDINATOR (918) 661-7053	PETROLEUM
PUROLATOR PRODUCTS, INC. 6120 S. YALE TULSA OK 74136-4236	JERRY L. HAMLIN DIRECTOR, PURCHASING (918) 481-2345	AUTOMOTIVE FILTERS
ROCKWELL INTL CORP NORTH AMERICAN AIRCRAFT OPERATIONS-TULSA P O BOX 51308 TULSA OK 74151	P. A. DUNBAR SM BUS & ECON UTIL ADMIN (918) 835-3111	AERO STRUCTURES RADIATION HARDENED CABLES RADAR ABSORBENT STRUCTURES
SHERWOOD SOUTH INC. 4716 N. 193RD E. AVE. CATOOSA OK 74015	JOHN R. CURTIS SBLO (918) 266-6861	HEAVY CONSTRUCTION
WILLBROS BUTLER ENGINEERS, INC. PO BOX 701650 TULSA OK 74170	MICHAEL A. HILL CONTRACT ADMINISTRATOR (918) 496-0400	ENGINEERING/PROCUREMENT SVCS

Oklahoma

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WYNN CONSTRUCTION COMPANY, INC. 1312 S. WALKER OKLAHOMA CITY OK 73126	COY FULLER PROJECT MANAGER (405) 232-9107	GENERAL CONSTRUCTION

Oregon

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BUCKEYE PACIFIC CORPORATION P. O. BOX 168 PORTLAND OR 97207	RICHARD A. DENNER PLYWOOD SALES MGR-GOVNT SALES (503) 228-3330	PLYWOOD
ELECTRO SCIENTIFIC INDUSTRIES INC 13900 NW SCIENCE PARK DRIVE PORTLAND OR 97229	R S NEUROTH PURCHASING MANAGER (503) 671-5236	ELECTRONIC TEST EQUIPMENT PRECISION CALIBRATION LASER TRIMMERS
FREIGHTLINER CORP. 4747 NORTH CHANNEL AVE. P. O. PORTLAND OR 97208	CHARLES H. MERRITT GENERAL PURCHASING AGENT (503) 735-8685	TRUCK MANUFACTURER
HYSTER COMPANY 2701 N. W. VAUGHN STREET P O PORTLAND OR 97208	CRAIG S LITTLE PURCHASING MANAGER (503) 721-6144	MATERIAL HANDLING EQUIPMENT
J. A. JONES CONSTRUCTION CO. 3121 S.W. MOODY AVE., P.O. BOX PORTLAND OR 97201	MARIA PRICE OFFICE MANAGER (503) 242-0244	CONSTRUCTION
MENTOR GRAPHICS CORPORATION 8005 SW BOECKMAN RD WILSONVILLE OR 97070-7777	DENYCE CAMPO DIRECTOR, DOMESTIC OPERATIONS (503) 685-1238	DESIGN AUTOMATION TOOLS COMPUTER AIDED WORKSTATIONS ASSOCIATED SOFTWARE
PORT OF PORTLAND NAVIGATION DIVISION PO BOX 3529 PORTLAND OR 97208	BEVERLY KJELLBERG OPERATIONS ASSISTANT (503) 240-2200	DREDGING
PRECISION CASTPARTS CORP. 4600 E. HARNEY DR. PORTLAND OR 97206	DAN KNAUSS TBO PURCHASING MANAGER (503) 777-3881	INVESTMENT CASTING

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ACCO CHAIN & LIFTING PRODUCTS 76 ACCO DRIVE YORK PA 17402	JAMES KLINGER PROJECT MANAGER (717) 741-4863	CRANES HOISTS LIFTING PRODUCTS
AEL DEFENSE CORP.IC LABORATORIES INC AMERICAN ELECTRONIC LABS DIV. P O BOX 552 LANSDALE PA 19446	WILLIAM TRIMBEY PURCHASING MANAGER (215) 822-2929	ELECTRONIC EQUIPMENT
ALLIANT TECHSYSTEMS 104 ROCK ROAD HORSHAM PA 19044	J. R. PICOZZI PRODUCTION MANAGER (215) 674-3800	LITHIUM BATTERIES
ALUMINUM COMPANY OF AMERICA 1501 ALCOA BUILDING PITTSBURGH PA 15219	WELSEY K. BENEFIELD, MANAGER MINORITY BUS DEV PROCUREMENT (412) 553-4100	FULLY INTEGRATED ALUMINUM PRODUCER
ALUMINUM COMPANY OF AMERICA ALCOA TECHNICAL CENTER TOUTE 780, 7TH STREET ROAD ALCOA CENTER PA 15069	ROBIN K. BERGSTROM STAFF BUYER, CONTRACTS (412) 337-5867	RESEARCH AND DEVELOPEMENT
AMETEK INC. U.S. GAUGE DIV. 900 CLYMER AVE. SELLERSVILLE PA 18960	DONNA DZURENDA BUYER (215) 257-6531	AIRCRAFT INSTRUMENTATION AUTOMOTIVE INSTRUMENTATION PROCESS INSTRUMENTATION
ASSOCIATED CHEMICAL & ENVIRONMENTALSVCS 660 SENTRY PARKWAY BLUE BELL PA 19422	MITCHELL L. MOSS DIRECTOR OF PROJECT MGMT (215) 828-0200	HAZARDOUS WASTE REMEDIATION
AYDIN CORP. COMPUTER & MONITOR DIV. 700 DRESHER RD. HORSHAM PA 19044	MARY A WENRICH DIRECTOR OF CONTRACTS (215) 657-8600	TELEMETRY PRODUCTS COMMUNICATIONS PRODUCTS
AYDIN CORP VECTOR DIVISION P O BOX 328 NEWTOWN PA 18940	JAMES H LUMLEY PURCHASING MANAGER (215) 968-4271	TRANSMITTERS TELEMETRY SYSTEMS HYBRID CIRCUITS

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BAKER ENVIRONMENTAL, INC. 420 ROUSER ROAD CORAOPOLIS PA 15108	SUZANNE THOMAS CONTRACT ADMINISTRATOR (412) 269-6000	ENVIRONMENTAL ENG & CONSULTING SERVICES
BETHLEHEM STEEL CORPORATION 701 EAST THIRD STREET BETHLEHEM PA 18016-7569	BRUCE D. BUSH COORDINATOR, PROCUREMENT PROCD (215) 694-2679	STEEL SHIP CONSTRUCTION/REPAIR STEEL PRODUCTS
BIEHN CONSTRUCTION INC 2100 QUAKER POINTE DRIVE QUAKERTOWN PA 18951	BARBARA P. METCALF ADMINISTRATIVE ASSISTANT (215) 536-9664	GENERAL CONSTRUCTION
BRINJAC KAMBIC & ASSOCIATES 910 N 2ND ST HARRISBURG PA 17102	JAMES H. PRESSEL PROJECT MANAGER (717) 233-4052	ENGINEERING--MECHANICAL, ELECTRICAL, PLUMBING, CIVIL, FIRE PROTECTION & STRUCTURAL
BROWN H H SHOE CO INC COVE SHOE CO DIV 107 HIGHLAND STREET MARTINSBURG PA 16662	VICTOR SANDERS OFFICE MANAGER (814) 793-3786	BOOTS AND SHOES
BULOVA TECHNOLOGIES. INC. 101 N QUEEN STREET LANCASTER PA 17604	H SLOAD, JR. PURCHASING MGR/SBLO (717) 299-2581	MECHANICAL TIMING DEVICES
BURLE INDUSTRIES, INC. 1000 NEW HOLLAND AVENUE LANCASTER PA 17601-5688	D. P. PALMER MANAGER TUBE DIV PURCHASING (717) 295-6658	ELECTRON TUBES SOLID STATE DEVICES CLOSED -CIRCUIT VIDEO EQUIP
C&D CHARTER POWER SYSTEMS, INC. 3043 WALTON ROAD PLYMOUTH MTG PA 19462	ROBERT C. GORR PURCHASING AGENT (215) 828-9000	INDUSTRIAL BATTERIES BATTERY CHARGERS
CARNEGIE MELLON UNIV, SPONSORED RESEARCH 5000 FORBES AVENUE PITTSBURGH PA 15213	THOMAS M. EAGAN MGR, OFFICE SPONSORED RESEARCH (412) 268-2091	EDUCATIONAL INSTITUTION RESEARCH & DEVELOPMENT

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHROMALLOY AMERICAN CORP. TURBINE AIRFOILS DIVISION 1400 N. CAMERON STREET HARRISBURG PA 17103	T. J. BEIDELMAN PURCHASING MANAGER (717) 255-3626	AIRFOILS
COMPRESSOR COMPONENTS TEXTRON, INC. P. O. BOX 400 DANVILLE PA 17821	THOMAS J. CONWAY MATERIALS MANAGER (717) 271-7509	AIRFOIL BLADES AND VANES
CONCURRENT TECHNOLOGIES CORP. METALWORKING TECHNOLOGY INC 1450 SCALP AVE JOHNSTOWN PA 15904	HERMAN L. MARINE DIRECTOR, CONTRACTS & PROC. (814) 269-2430	RESEARCH AND DEVELOPMENT
CONTRAVES USA,INC. PITTSBURGH OPERATIONS 610 EPSILON DRIVE PITTSBURGH PA 15238	S. A. LYNCH, DIRECTOR MATERIAL MANAGEMENT (412) 967-7792	INERTIAL GUIDANCE TEST EQUIPMT RANGE TRACKING EQUIPMENT POLLUTION MONITORING EQUIPMENT
CP INDUSTRIES INC 2214 WALNUT ST MCKEESPORT PA 15132	WALTER J. MOORHEAD DIRECTOR-PURCHASING (412) 664-6610	SEAMLESS PRESSURE VESSELS
DATRON INC. ADVANCED DEVELOPMENT & ENGINEERING CTR 101 CHESTER ROAD SWARTHMORE PA 19081	R. A. KOVAC MANAGER, CONTRACT ADMIN. (215) 544-7600	ARRESTING GEAR SYSTEMS AMMUNITION MFG SYSTEMS COMMERCIAL AUTOMATED SYSTEMS
DREXEL INDUSTRIES INC MAPLE & HORSHAM RDS HORSHAM PA 19044	EDMUND C. RAMM MANAGER OF GOVERNMENT SALES (215) 672-2200	MATERIAL HANDING EQUIPMENT MANUFACTURING
DUCHOSSOIS IND.CORP CHAMBERLAIN MFG CORP/SCRANTON ARMY PLANT 156 CEDAR AVENUE SCRANTON PA 18505	JOHN P. KONGS MATERIAL CONTROL (717) 342-7801	PROJECTILES
EAST PENN MFG. CO., INC. DEKA RD LYON STATION PA 19536	ROGER BARR VICE PRESIDENT (215) 682-6361	BATTERIES

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EG&G JUDSON INFRARED 221 COMMERCE DR. MONTGOMERYVILLE PA 19101	JANET CALLAHAN CONTROLLER (215) 368-6900	INFRARED DETECTORS
ELLIOTT COMPANY NORTH FOURTH STREET JEANNETTE PA 15644	RAYMOND E. FOLLANSBEE SMALL BUSINESS LIAISON OFFICER (412) 527-8538	COMPRESSORS TURBINES
ENGINEERED SYSTEMS DATRON INC 2550 MARKET STREET ASTON PA 19014	R. D. MCHALE PURCHASING MANAGER (215) 494-8000	A/C ARRESTING GEAR RPV LAUNCHERS ALS-CRANES
ENVIRONMENTAL RESOURCE MGT 855 SPRINGDALE DR EXTON PA 19341	PATRICK HEENAN CONTROLLER (215) 524-3699	ENVIRONMENTAL CONSULTING
EXIDE CORPORATION P O BOX 14205, 645 PENN ST. READING PA 19612-4205	GARY L. HACKENBERG SMALL BUSINESS LIAISON OFFICER (215) 378-0550	BATTERIES - AUTOMOTIVE
FERRANTI TECHNOLOGIES INC. DEFENSE DIV. 3725 ELECTRONICS WAY, P.O.BOX MOUNTVILLE PA 17604	D. HIMES PURCHASING MANAGER (717) 285-7151	SENSORS TELEMETRY SYSTEMS COMMUNICATIONS SYSTEMS
GENERAL ATRONICS CORP. 1200 EAST MERMAID LANE PHILADELPHIA PA 19118	H. DOUGLAS PAULIN PURCHASING MANAGER (215) 233-4100	COMMUNICATIONS SYSTEMS CONFERENCING SYSTEMS CATHODE RAY TUBES
GENERAL DEFENSE CORP ORDNANCE DIVISION P O BOX 127, 200 EAST HIGH ST. RED LION PA 17356	CLAIR D MILLER PURCHASING MANAGER (717) 244-4551	M737 MPTS ASSY 105 MM PROJ M774 MPTS ASSY 105 MM PROJ M549 MOTOR BODY BONDING ASSY
GENERAL ELECTRIC CO. TRANSPORTATION SYSTEMS 2901 EAST LAKE ROAD ERIE PA 16531	JAMES A. KOMOSA CONTRACTING AGENT (814) 875-3052	DIRECT CURRENT MOTORS & GENERATORS

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL ROOFING COMPANY PO BOX 418 BRIDGEVILLE PA 15017	W. BRUCE BARTHOLOMEW PROJECT MANAGER (313) 573-8040	CONSTRUCTION
GENTEX CORPORATION P O BOX 315 CARBONDALE PA 18407	JAMES R. SIMPSON PURCHASING MANAGER (717) 282-8314	PROTECTIVE MILITARY HEADWEAR TEXTILES-ALUMINUM FABRICS POLYCARBONATE SAFETY LENS
GICHNER SHELTER GROUP P O BOX B LOCUST STREET DALLASTOWN PA 17356	STEPHEN L. PARSONS SMALL BUSINESS LIAISON OFFICER (717) 246-5414	SHELTERS CASES PEDESTALS
GLOBAL ASSOCIATES NAVY INACTIVE SHIPS MAINTENANCE FACILITY NAVAL BASE, BUILDING 52 PHILADELPHIA PA 19112	STEVEN M. JORDAN BUDGET ANALYST (215) 897-6758	FACILITIES OPER. & MAINTENANCE EQUIPMENT OPER. & MAINTENANCE
GNB INDUSTRIAL BATTERY CO. 2010 CABOT BLVD WEST LANGHORNE PA 19046	BRUCE G. WHITEMAN CONTRACT ADMINISTRATOR (215) 750-2624	SUBMARINE BATTERIES
GROUNDWATER TECHNOLOGY GOVT SRVS, INC. 223 WILMINGTON-WEST CHESTER PI CHADDS FORD PA 19317	JOSEPH GIANDONATO SUBCONTRACT MANAGER (215) 558-2140	CONTRUCTION SERVICES ENVIRONMENTAL CONSULTING
HALE FIRE PUMP CO. HALE PRODUCTS INC 700 SPRING MILL AVE CONSHOHOCKEN PA 19428	JAMES J. MAHER, JR V.P. MATERIALS PLANNING (215) 825-6300	FIRE PUMPS & RESCUE TOOLS
HALLIBURTON NUS ENVMTL CORP ECOLOGICAL SCIENCES DIV PARKWEST II - 6610 ANDERSEN DR PITTSBURG PA 15220	EDWARD G BURTELL JR SENIOR CONTRACTS ADMINISTRATOR (412) 921-8389	CONSULTING SERVICES
HARSCO CORP BMY-COMBAT SYSTEMS DIVISION P O BOX 1512 YORK PA 17405-1512	BARBARA KNOX SMALL BUSINESS LIAISON OFFICER (717) 225-4781	TRACK ARMORED SELF-PROPELLED VEHICLES

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HARSCO CORP TAYLOR WHARTON CYLINDERS/PLANT CTY STL 9TH & HERR STS., P.O. BOX 2365 HARRISBURG PA 17103	D. N. BOONE, PROJECT MANAGER (717) 234-8021	HIGH PRESSURE GAS CYLINDERS
HEINTZ CORPORATION 11000 ROOSEVELT BLVD. PHILADELPHIA PA 19116	GREGORY A. ROSHAK SMALL BUSINESS LIAISON OFFICER (215) 464-9733	STAMPINGS WELDING MACHINING
HENKELS & MCCOY, INC 985 JOLLY ROAD BLUEBELL PA 19422-0900	JAMES A. DUFFY GOVT CONTRACTS SPECIALIST (215) 283-7640	ENGINEERING SERVICES COMMUNICATIONS INDUSTRIAL SERVICES
HRB SYSTEMS INC. SCIENCE PARK RD. STATE COLLEGE PA 16804	E. E. MAYHEW, JR. DIRECTOR OF PROCUREMENT (814) 238-4311	SIGNAL ANALYSIS & PROCESSING SYSTEMS
INTERMETRICS INC 607 LOUIS DRIVE WARMINSTER PA 18974	DAVID M KAMMLER PROJECT MANAGEMENT ANALYST (215) 674-2913	SOFTWARE
ITT CORP ITT ELECTRON TECHNOLOGY DIV. 3100 CHARLOTTE AVENUE, P.O. BO EASTON PA 18044-0100	RICHARD ZIMMERMANN SBLO (215) 252-7331	SPECIAL PURPOSE ELECTRON TUBES
KIDDE INDUSTRIES, INC. GROVE NORTH AMERICA 1565 BUCHANAN TRAIL EAST P O B SHADY GROVE PA 17256	ROBERT L. HAMMER SMALL BUSINESS LIAISON OFFICER (717) 597-8121	MOBILE HYDRAULIC CRANES MOBILE LIFTING EQUIPMENT
KIRCON-BRECO, INC. 112 ATLEE STREET JOHNSTON PA 15906	RICHARD C. YEAGER VICE PRESIDENT, SECRETARY (814) 288-1151	GENERAL AND TECHNICAL CONSTRUCTION
KLING-LINDQUIST PARTNR INC 2301 CHESTNUT ST PHILADELPHIA PA 19103	WARREN MATHISON PROJECT DIRECTOR (215) 569-2900	ARCHITECTS/ENGINEERS

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LAMBERT AND INTRERI PO BOX 2014 MECHANICSBURG PA 17055	MICHAEL INTRERI PRESIDENT (717) 697-5701	GENERAL CONTRACTORS
LEMMON COMPANY 1510 DELP DRIVE KULPSVILLE PA 19443	JACK R. LOUGHERY MANAGER, PURCHASING (215) 723-5544	GENERIC AND ETHICAL PHARMACEUTICALS
LITTON SYSTEMS INC ELECTRON DEVICES DIV 1035 WESTMINSTER DRIVE WILLIAMSPORT PA 17701	GUY A. CERNY MATERIALS & SERVICES MANAGER (717) 326-3561	ELECTRONIC COMPONENTS
LITTON SYSTEMS INC. NO ADDRESS SHOWN SPRINGFIELD PA 19064	MYRON J. CURTIS SR. CONTRACTS ADMINISTRATOR (215) 328-4000	ELECTRO-MECHANICAL DEVICES
LOCKHEED AEROPARTS, INC. 221 INDUSTRIAL PARK ROAD JOHNSTOWN PA 15904-1961	ALAN M. HODGE DIRECTOR OF MANUFACTURING (814) 266-3061	WIRE HARNESS ASSYS AIRCRAFT SPARE PARTS ARCFT GROUND SUPPORT EQUIP
LOCUS, INC. P. O. BOX 740 STATE COLLEGE PA 16804	BARRY K. HOUTZ DIRECTOR OF PURCHASING (814) 466-6275	TELECOMMUNICATIONS RF EQUIP. SPECIALIZED GRD SPT EQUIP. ENGINEERING SERVICES
LORAL CORP. KENNEDY DRIVE ARCHBALD PA 18403	JOHN J. EVANS BUYER (717) 876-1500	NUCLEAR INSTRUMENTATION INDUSTIRAL X RAY GAGES POTENTIOMETERS
LORAL CORP. TRAINING AND TECHNICAL SERVICES 795 HORSHAM RD. HORSHAM PA 19044	F E WELLOCK SUBCONTRACT ADMINISTRATOR (215) 956-6035	ENGINEERING SERVICES
LORD CORPORATION AEROSPACE PRODUCTS DIV 1635 WEST 12TH STREET ERIE PA 16514-0039	GERALD W. DOUGHERTY BUYER (814) 456-8511	HELICOPTER ROTOR BEARINGS SOUNDPROOFING TILES SHOCK VIBRATION PRODUCTS

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LUKENS STEEL CO. MODENA ROAD, ARC BUILDING COATESVILLE PA 19320	HARRY A. BECKER SENIOR BUYER/SMALL BUS OFFICER (215) 383-2480	CARBON ALLOY & SPECIAL STEEL PLATE & SHAPES
MARTIN MARIETTA CORPORATION M&DS P O BOX 79521 PHILADELPHIA PA 19101-7952	E. A. PINTO, JR. SMALL BUSINESS LIAISON OFFICER (215) 354-4165	SYSTEMS INTEGRATION ENGINEERING SERVICES
MCNEILAB INC WELSH ROAD SPRING HOUSE PA 19477	JAMES P. CATANIA PURCHASING MANAGER (215) 628-5286	PHARMACEUTICALS
MERCK SHARP & DOHME DIV OF MERCK & CO., INC. SUNNEYTOWN PIKE WEST POINT PA 19486	F. W. SMILEDGE DIRECTOR, PURCHASING (215) 661-6000	ETHICAL PHARMACEUTICALS
M H K ASSOCIATES PO BOX N NEW CUMBERLAND PA 17070	ROBERT D. OHMAN BUSINESS MANAGER (717) 774-6970	CONSTRUCTION
MINE SAFETY APPLIANCES COMPANY 3880 MEADOWBROOK ROAD MURRYSVILLE PA 15668	ANDREA MCKEE SMALL BUSINESS LIAISON OFFICER (412) 733-9291	INDUSTRIAL SAFETY PRODUCTS MINING SAFETY PRODUCTS
MORGAN, J E, KNITTING MILLS ROUTE 54 TAMAQUA PA 18252	GARY K. NOLL CONTROLLER (717) 668-3330	THERMAL UNDERWARE TURTLE NECKS BABY BLANKETS
NATIONAL DRAEGER INC 101 TECHNOLOGY DR PITTSBURGH PA 15275	SUZANNE SWEGAL DIRECTOR OF OPERATIONS (412) 788-5945	GAS DETECTION INSTRUMENTS
NEAPCO INC P.O. BOX 399, QUEEN & BAILEY S POTTSTOWN PA 19464	IRENE G. FRYER CONTRACT SALES (215) 323-6000	UNIVERSAL JOINTS DRIVELINE COMPONENTS COMPLETE PROPELLER SHAFTS

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PENN STATE UNIV/APPLIED RESEARCH LAB PENNSYLVANIA STATE UNIVERSITY P O BOX 30 STATE COLLEGE PA 16802	GEORGE W. HOUCK SMALL BUSINESS LIAISON OFFICER (814) 865-2588	RESEARCH & DEVELOPMENT
PENN STATE UNIV/PURCHASING SERVICES PENNSYLVANIA STATE UNIVERSITY 120 SOUTH BURROWES STREET UNIVERSITY PARK PA 16801	H.JAMES DUNLOP PURCHASING AGENT (814) 865-1476	EDUCATIONAL INSTITUTION (R&D)
PENNSYLVANIA SHIPBUILDING COMPANY P O BOX 498 CHESTER PA 19016	WALTER F SMITH MANAGER, MATERIALS (215) 499-2017	SHIPBUILDING AND REPAIR
SALK INST FOR BLGICAL STUDIES HWY 611 SWIFTWATER PA 18370	GEORGE R. FRENCH PRINCIPAL INVESTIGATOR (717) 839-8863	VACCINE & BIOLOGICAL REAGENTS
SPD TECHNOLOGIES 13500 ROOSEVELT BLVD. PHILADELPHIA PA 19116	ROBERT P. LUTY PURCHASING MANAGER (215) 698-6282	CIRCUIT BREAKERS SWITCH GEARS
STANLEY BLACKER INC. 19TH & ALLEGHENY AVENUE PHILADELPHIA PA 19131	JOSEPH DOLDERER PURCHASING MANAGER (215) 221-5000	MENS SUITS MENS SPORT COATS MENS SLACKS
ST ONGE RUFF & ASSOCIATES 617 W MARKET ST YORK PA 17404	DAVID L. COOKSEY PRESIDENT (717) 854-3861	ENGINEERING SERVICES
STV GROUP, INC. 11 ROBINSON STREET POTTSTOWN PA 19464	PATRICK M. AUSTIN HUMAN RESOURCES MANAGER (215) 326-4600	ENGINEERING
TELEFLEX DEFENSE/AEROSPACE INC. 205 CHURCH ROAD NORTH WALES PA 19454	WM. CASTLE SR BUYER (215) 699-4861	AEROSPACE/NUCLEAR CONTROLS

Pennsylvania

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNISYS CORP. VALLEY FORGE OPERATIONS P O BOX 517 PAOLI PA 19301	H. D. PAULIN MANAGER, MATERIAL PRACTICES (215) 873-4726	DATA PROCESSING SYSTEMS COMPUTER SOFTWARE SECURE COMMUNICATIONS DEVICES
UNITED ROPEWORKS USA INC 151 COMMERCE DR MONTGOMERYVLE PA 18936	ROSELY N. STRONSKI ADMINISTRATIVE MANAGER (215) 368-6611	ARAMID & POLYESTER ROPES
VICKERS INC. TEDECO DIV. 24 EAST GLENOLDEN AVE. GLENOLDEN PA 19036	ALEX ZLAKOWSKI PURCHASING MANAGER (215) 583-9400	LIQUID LEVEL SENSING & DIAG.
VOITH HYDRO, INC. P.O. BOX 712 YORK PA 17405	ROYCE F. NESS SMALL BUSINESS LIAISON OFFICER (717) 792-7000	HYDRO TURBINES WATER CONTROL SYSTEMS
WESTINGHOUSE ELECTRIC CORP BETTIS ATOMIC POWER LABORATORY P O BOX 79 WEST MIFFLIN PA 15122-0079	S J RODGERS MANAGER PURCHASING (412) 476-6222	NAVAL REACTORS RESEARCH AND DEVELOPMENT
WESTON, ROY F., INC. ONE WESTON WAY WEST CHESTER PA 19380-1499	THOMAS J. IRWIN MANAGER, CONTRACTS COMPLIANCE (215) 524-4687	ENV. STUDIES AND ASSESSMENTS CONCEPT ENGINEERING & DESIGN ENVIRONMENTAL MANAGEMENT
WYETH-AYERST LABORATORIES P. O. BOX 8299 PHILADELPHIA PA 19101	PATRICK C. COYLE PURCHASING MANAGER (215) 971-3309	PHARMACEUTICAL PRODUCTS INFANT NOTRITIONAL PRODUCTS
YORK INTERNATIONAL CORP PURCHASING DEPT. - 082G P.O. BOX 1595 YORK PA 17405-1595	PATRICIA KALBACH PURCHASING AGENT (717) 771-7808	AIR CONDITIONING REFRIGERATION

Rhode Island

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BROWN UNIVERSITY 164 ANGELL STREET PROVIDENCE RI 02912	FRANCOIS D. LEMIRE ASSOCIATE DIRECTOR, ORA (401) 863-1801	BASIC RESEARCH
EG&G SEALOL,INC/ ENGINEERED PRODUCTS DIV E G & G SEALOL, INC. 15 PIONEER AVENUE WARWICK RI 02888	ROBERT S KENT PURCHASING MANAGER (401) 781-4700	MECHANICAL SEALS BELLOWS DEVICES CHECK VALVES
FEDERAL PRODUCTS CO 1144 EDDY ST. PROVIDENCE RI 02905	TED BURLINGAME MATERIALS CONTROL MANAGER (481) 781-9300	LAB MATROLOGY EQUIPMENT COORD. MEAS. MACH. LASER MEAS. SYSTEMS
RAYTHEON COMPANY SUBMARINE SIGNAL DIV 1847 WEST MAIN ROAD PORTSMOUTH RI 02871	D G LONERGAN SMALL BUSINESS LIAISON OFFICER (401) 847-8000	SONAR SYSTEMS TRANSDUCER SOFTWARE SYSTEMS

South Carolina

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMBAC INTERNATIONAL INC. I-77 AT KILLIAN ROAD P.O. BOX 85 COLUMBIA SC 29202	BRIAN BREEN PURCHASING MANAGER (803) 735-2116	FUEL INJECTION SYSTEMS
BLUE CROSS & BLUE SHIELD OF SO. CAROLINA 200 NORTH DOZIER BLVD. FLORENCE SC 29501	SUSAN J. DAVIS, SENIOR BUYER, PURCHASING (803) 788-0222	CHAMPUS MEDICARE PRIVATE BUSINESS
BROWN & ROOT SERVICES CORPORATION HURRICANE HUGO REPAIR PROJECT SHAW AFB SC 29152	OREN L. WOODS PROCUREMENT MANAGER (803) 666-4520	SERVICES CONSTRUCTION MANAGEMENT
CHAMPION SPARK PLUG CO. AVIATION PRODUCTS GROUP 330 PELHAM RD. BLDG B SUITE 20 GREENVILLE SC 29615	SANDRA J. BENSCH SEBIOR CONTRACT ADMINISTRATOR (803) 370-9655	JET IGNITERS RECIPROCATING SPARK PLUGS OIL FILTERS
F D SERVICES INC POST OFFICE BOX 1448 GREENVILLE SC 29602	L. F. AUTRY SUPPORT SERVICES (301) 737-5293	MAINTENANCE CONSTRUCTION OPERATIONS
F N MANUFACTURING INC PO BOX 24257 COLUMBIA SC 29224	CARL SPETTNAGEL SMALL BUSINESS LIAISON OFFICER (803) 736-0522	WEAPONS MANUFACTURE
GREENWOOD MILLS INC P.O. BOX 1017 GREENWOOD SC 29648-1017	R. N. MASSEY PURCHASING AGENT (803) 229-2571	TEXTILE MANUFACTURING
JOHNSON CONTROLS INC 14 WOODCROSS DR COLUMBIA SC 29212	ROBIN CABE PROJECT MANAGER (706) 793-4321	ENERGY MANAGEMENT CONTROL SYSTEMS
LOCKHEED AEROMOD CENTER INC 244 TERMINAL ROAD GREENVILLE SC 29605	TOM PARKS SUBCONTRACT MANAGEMENT (803) 299-7234	AIRCRAFT PDM (HEAVY)

South Carolina

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MICHELIN TIRE CO ONE PARKWAY SOUTH GREENVILLE SC 29602	ROBERT J. FOSSEZ PROJECTS BUYER (803) 458-1866	RADIAL TIRES
RUST ENVIRONMENT & INFRASTRUCTURE, INC. 15 BRENDAN WAY, P.O. BOX 24000 GREENVILLE SC 29615	TRINA M. SIMMONS SUBCONTRACT ADMINISTRATOR (803) 234-8912	ENVIRONMENTAL TRANSPORTATION WATER/WASTEWATER
SIEBE NORTH, INC. P O BOX 70729 CHARLESTON SC 29415-0729	PATRICIA C. LINDSEY CONTROLLER-NHP (803) 554-0660	HAND PROTECTION
SO-PAK-CO, INC P.O.BOX 1047 MULLINS SC 29574	GENAIRE L DOVE SMALL BUSINESS LIAISON OFFICER (803) 464-7851	MEAL READY TO EAT ASSEMBLY PLANT THERMOSTABILIZED FOOD PACKAGNG
SOUTH CAROLINA RESEARCH AUTHORITY 5300 INTERNATIONAL BOULEVARD NORTH CHARLESTON SC 29418	DONNA M. HYMAN PURCHASING AGENT (803) 760-4369	PROGRAM MANAGEMENT

South Dakota

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GILLETTE DAIRY OF THE BLACK HILLS P. O. BOX 2553 RAPID CITY SD 57709-2553	JAMES R. GALBRAITH BRANCH MANAGER (605) 348-1508	DAIRY PRODUCTS
RAVEN INDUSTRIES, INC. ELECTRONIC SYSTEMS DIV. P. O. BOX 5107 SIOUX FALLS SD 57117-5107	ALLEN D. BROWN MATERIALS MANAGER (605) 335-2750	RADIO MODULES ELECTRONIC ENGINE CONTROLS AGRICULTURAL SPRAY CONTROLS
RAVEN INDUSTRIES INC SPECIAL PRODUCTS DIV. 205 EAST 6TH STREET SIOUX FALLS SD 57102	WILLIAM S. ALLEN MATERIALS COORDINATOR (605) 335-0199	ELECTRONIC COMPONENTS BALLOONS PLASTIC TANKS AND SPORTSWEAR

Tennessee

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AEROJET ORDNANCE TENNESSEE P O BOX 399 OLD ROUTE 11-E JONESBORO TN 37659	JANE GILLIAM SMALL BUSINESS SPECIALIST (615) 753-1265	MANUFACTURER MEDIUM AND LARGE CALIBER CORD PENETRATORS
ALLEN & HOSHALL INC 2430 POPLAR AVE MEMPHIS TN 38112	E. E. TURNER CHIEF, FINANCIAL ACCOUNTANT (901) 372-8222	ENGINEERS, ARCHITECTS, CONSULTANTS
ALPHA INDUSTRIES, INC. P. O. BOX 159 KNOXVILLE TN 37901	JEFFREY NIETHAMMER SB & SDB PLAN ADNINISTRATOR (615) 573-8335	MILITARY APPAREL
AMCA INTL CONSTR CORP JESCO 6000 POPLAR AVE/ 437 MEMPHIS TN 38119	FRANK E. MONTGOMERY PROJECT MANAGER (205) 277-2612	BUILDING CONSTRUCTION
AQUA CHEM INC WATER TECHNOLOGIES 3001 EAST JOHN SEVIER HWY KNOXVILLE TN 37914	MARTHA GREENE BUYER (615) 544-2065	SEAWATER DESALTING UNITS POLLUTION CONTROL SYSTEMS
BLAINE CONSTRUCTION CORPORATION 120 MARKET PLACE BLVD. KNOXVILLE TN 37922	JAMES L. STINNETT PROJECT MANAGER (615) 693-8900	GENERAL CONSTRUCTION
BRIDGESTONE/FIRESTONE INC 50 CENTURY BLVD NASHVILLE TN 37214	L. E. LONG MGR, EQUIP, MRO & SERVICES (216) 379-6697	PNEUMATIC TIRES INNER TUBES
CALSPAN CORP FIELD SERVICES INC AEDC DIVISION AEDC OPERATIONS ARNOLD AFB TN 37389-9998	DANNY G HOLDER MGR CONTRACT ADMINISTRATION (615) 454-5298	FACILITY OPERATING CONTRACTOR
CHEMICAL WASTE MANAGEMENT INC 1341 SYCAMORE VEIW RD., SUITE MEMPHIS TN 38134	DUSTY R. HOBBS KEY ACCOUNTS MANAGER (901) 382-9524	DISPOSAL OF HAZARDOUS WASTE

Tennessee

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CONTINENTAL ENGINEERING INC 1940 E BROOKS RD 2 MEMPHIS TN 38116	MARILYN J. HAYNES EXEC. VICE-PRESIDENT (901) 345-3480	AE SERVICES
EBASCO/NEWBERG, JV PO BOX 80 TULLAHOMA TN 37388	W. L. GILLILAND ADMINISTRATIVE OFFICE MGR (615) 454-1619	HEAVY CONSTRUCTION
EC CORPORATION OF OAK RIDGE 10511 HARDIN VALLEY ROAD KNOXVILLE TN 37932	DONNA M. BAXTER ADMINISTRATIVE ASSISTANT (919) 457-0574	O&M SERVICES
ELECTRO-VOICE, INC. 1201 DOLLY PARTON PARKWAY SEVIERVILLE TN 37862	MIRAN J. WEBB PURCHASING MGR. (615) 453-5563	MICROPHONES HEADSETS HANDSETS
ENSAFE/ALLEN & HOSHALL 5720 SUMMER TREES DRIVE, SUITE MEMPHIS TN 38134	H. MICHAEL ARMOUR, JR. SENIOR CONTRACT MANAGER (901) 383-9115	A/E CONTRACTOR
HAILEY W L AND COMPANY 2971 KRAFT DR NASHVILLE TN 37204	JAMES R. HOUSTON VICE PRESIDENT (615) 255-3161	GENERAL CONTRACTOR TUNNELS
I C I AMERICAS INC VOLUNTEER ARMY AMMO P O BOX 22608 CHATTANOOGA TN 37422	DANNA PARKER SMALL BUSINESS & LABOR SURPLUS (615) 855-7107	TNT INACTIVE
JMGR INC 80 MONROE AVE STE 900 MEMPHIS TN 38103	STEPHEN C. BERGER DIRECTOR OF MARKETING (901) 526-9600	ARCHITECTURAL ENGINEERING
KILGORE CORPORATION BRADFORD RD TOONE TN 38381	BETTYE PERRY PURCHASING MANAGER (901) 658-5231	TOY PAPER CAPS COMMERCIAL PYRO MILITARY PYRO

Tennessee

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MARTIN MARIETTA ORDNANCE SYSTEMS INC MILAN ARMY AMMUNITION PLANT MILAN TN 38358	CARL J. BRYANT PURCHASING AGENT (901) 686-6070	AMMUNITION
NORTHERN TELECOM INC 200 ATHENS WAY NASHVILLE TN 37228-1803	CHARLOTTE B. EVANS M/WBE COORDINATOR (615) 734-4488	TELECOM EQUIPMENT
OLIN CORPORATION CHEMICALS GROUP LOWER RIVER ROAD, P.O.BOX 248 CHARLESTON TN 37310	MIKE JOHNSON SMALL BUSINESS LIAISON OFFICER (615) 336-4356	CHEMICALS RESEARCH AND DEVELOPMENT DEFENSE/BRASS PRODUCTS
PATTON-TULLY TRANSPORTATION CO. PO BOX 28 MEMPHIS TN 38101-0028	DENNY BURNS GENERAL SUPT (901) 576-1421	MARINE CONSTRUCTION
PHILLIPS & JORDAN INCORPORATED 6621 WILBANKS RD KNOXVILLE TN 37912	CHARLES L. FULLER VICE PRESIDENT (615) 688-8342	CONSTRUCTION CONTRACTING
PICKERING INCORPORATED 1750 MADISON AVE 500 MEMPHIS TN 38104	NATHANIEL C. WHITTEN PROJECT MANAGER (901) 726-0810	ASBESTOS SURVEY ASSESSMENT DESIGN SERVICES
RED KAP INDUSTRIES INC. 749 MASSMAN DRIVE NASHVILLE TN 37210	ROBERT DOAN DIR DESIGN & SPECIFICATIONS (615) 872-1779	TROUSERS, WHITE, MEDICAL
SCIENTIFIC ECOLOGY GROUP INC 1560 BEARCREEK ROAD OAK RIDGE TN 37830	WALT GLOVER PURCHASING MANAGER (615) 220-1209	RADIOACTIVE CONTAINATED WASTE PROCESSING
SSI SERVICES, INC. ARNOLD AIR FORCE BASE ARNOLD AFB TN 37389-9998	J.D. SIMMONS MANAGER, PURCHASING (615) 454-7400	SUPPORT OF OPERATIONS OF R&D

Tennessee

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STONE & WEBSTER ENGINEERING CORP 1093 COMMERCE PARK DRIVE SUIT OAK RIDGE TN 37830	KATHY C. MCKINLEY CONTRACT ADMINISTRATOR (615) 483-2524	ENGINEERING
SVERDRUP TECHNOLOGY INC AEDC GROUP ARNOLD AIR BASE TN 37389-9998	M. C. KELLY MGR., CONTRACTS/ADMINISTRATION (615) 454-5529	PROPULSION TESTING
TELEDYNE LEWISBURG 1425 HIGGS RD. P O BOX 326 LEWISBURG TN 37091	D ED DAUGHRITY HUMAN RESOURCES (615) 359-4531	ELECTRONICS COMMUNICATION EQUIPMENT
TENNESSEE APPAREL CORP. P. O. BOX 670 TULLAHOMA TN 37388	MARILYN K. HIATT VICE PRESIDENT (615) 455-3491	MILITARY APPAREL
TEXTRON INC. AEROSTRUCTURES DIVISION P O BOX 210 NASHVILLE TN 37202	EDWIN R SANDERS SR. PROCUREMENT COST ANALYST (615) 360-4893	AIRCRAFT COMPONENTS
UNITED METHODIST PUBLISHING HOUSE ORDER PROCESSING SECTION P.O. BOX 801 NASHVILLE TN 37202-0801	CLAIRE R. BENEDICT, MANAGER, ORDER PROCESSING DIVISION (615) 749-6733	COOPERATIVE PROTESTANT CHURCH SCHOOL MATERIALS

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALBERT H. HALFF ASSOCIATES INC 4000 FOSSILL CREEK BLVD FT WORTH TX 76137	B.L. DILLER PLAN ADMINSTRATOR (817) 847-1422	ARCHITECT/ENGINEER
ANDREW SCICOMM INC. 2908 NATIONAL DRIVE GARLAND TX 75041	LARRY DENSON MATERIALS MANAGER (214) 840-4900	RADAR SURV. RECEIVER SYST. INTEG. COMM.& SURV. SYST. MICROWAVE PRODUCTS
BALK KENNETH & ASSOCIATES 654 E N BELT DR STE 144 HOUSTON TX 77060	MICHAEL E. BLASDEL PLAN ADMINISTRATOR (713) 931-9920	ARCHITECTURAL/ENGINEERING SERVICES
BARTLETT COOKE JR. CONSTRUCTION CO. 4359 INDUSTRIAL CENTER SAN ANTONIO TX 78217	RAYMOND M. HEATH PROJECT MANAGER (512) 675-5039	GENERAL CONTRACTOR
BELL HELICOPTER TEXTRON INC. P O BOX 482- 2501 MONTGOMERY FORT WORTH TX 76101	KATERI CUMMINGS SMALL BUS. LIAISON ADMIN. (817) 280-7934	HELICOPTERS SPARES SERVICES
BIG THREE INDUSTRIES, INC. P O BOX 3047 HOUSTON TX 77253	JANETHA B WILLIAMS SMALL BUSINESS LIAISON OFFICER (713) 868-0575	INDUSTRIAL GASSES
BOZELL JACOBS KENYON & ECKHARDT 125 CARPENTER FWY SUITE 600 DALLAS/FT WORTH TX 75261-9200	LORI GOMES CONTRACT MANAGER (214) 432-1213	ADVERTISING
BP NORTH AMERICA PETROLEUM, INC. 550 WESTLAKE PARK, SUITE 1800 HOUSTON TX 77079	JAMES H. DALE CONTROLLER (713) 589-4317	MARINE FUELS
BROWN & ROOT SERVICES CORPORATION P.O. BOX 3 HOUSTON TX 77001	LAWRENCE M. SCHORR SUBCONTRACT ADMINISTRATOR (713) 676-8845	CONSTRUCTION/REPAIRS
BROWNING CONSTRUCTION CO. 903 BASSE ROAD SAN ANTONIO TX 78212	SIMEON P. MISTROT PROJECT MANAGER (210) 736-1701	BUILDING CONSTRUCTION

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BUCHER WILLIS RTLFF CNSLG ENGN 3620 OLD BULLARD ROAD, SUITE 2 TYLER TX 75711	JOHN W. LEWIS PROJECT MANAGER (903) 581-7844	CONSULTING ENGINEERING ARCHITECTURE
CAMERON FORGED PRODUCTS CO. P.O. BOX 40456 HOUSTON TX 77240-0456	E. C. UMBERSON SMALL BUSINESS ADM (713) 856-3057	CLOSED DIE FORGINGS EXTRUDED PIPE
CARLSON TRAVEL NETWORK 909 NORTHEAST LOOP 410 SAN ANTONIO TX 78209	ERMA SPELL DIRECTOR, 5TH ARMY REGION (512) 824-2209	TRAVEL SERVICE
CARTER & BURGESS, INC. 3880 HULEN STREET FORT WORTH TX 76107	ROBERT M. REYNOLDS VICE PRESIDENT (817) 735-6000	A-E SERVICES
C CONSTRUCTION CO. INC P. O. BOX 8270 TYLER TX 75711	BRYAN P. ROSSMAN VICE PRESIDENT (903) 597-1500	GENERAL CONSTRUCTION
CENTEX BATESON CONSTRUCTION COMPANY PO BOX 299009DR DALLAS TX 75229	DON SUMRELL SBE/MBE OFFICER (214) 357-1891	CONSTRUCTION
CHROMALLOY AMERICAN CORP PRECISION PRODS 3524 RAIDER DR. P.O. BOX 1337 HURST TX 76053-1337	FRED J. BLUNDELL III SMALL BUSINESS LIAISON OFFICER (817) 283-4681	MACHINE PARTS
CHRYSLER TECH. AIRBORNE SYSTEMS, INC. P. O. BOX 154580 WACO TX 76715-4580	BONNIE B. DANIELS SMALL BUSINESS LIAISON OFFICER (817) 867-4269	AIRBORNE COMMUNICATIONS SYST AIRCRAFT MODIFICATION AIRCRAFT MAINTENANCE
COASTAL EAGLE POINT OIL CO. NINE GREENWAY PLAZA HOUSTON TX 77046	KEN W. HOFFMAN MANAGER, PURCHASING (713) 877-6248	REFINED PETRLEUM PRODUCTS

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COLTEC INDUSTRIES INC. MENASCO AEROSYSTEMS DIVISION 4000 SOUTH HWY 157 EULESS TX 76040-7012	ROBERT J. ROBLYER SMALL BUSINESS LIAISON OFFICER (817) 685-3547	AIRCRAFT LANDING GEARS
CONOCO INC 600 N. DAIRY ASHFORD HOUSTON TX 77079	D. A. HUGHES PURCHASING AGENT (713) 293-1224	JP-4 JP-5
CONTINENTAL ELECTRONICS CORP. 4212 SO. BUCKNER BLVD DALLAS TX 75227	HAROLD BOATMAN SENIOR BUYER (214) 381-7161	TRANSMITTER
CONVEX COMPUTER CORP. 3000 WATERVIEW PARKWAY, P.O. B RICHARDSON TX 75083-3851	ANNE M. ROGERS SMALL BUSINESS LIAISON OFFICER (214) 497-4590	SUPERCOMPUTERS
CORPUS CHRISTI EMERGENCY SERVICES 600 ELIZABETH ST, P. O. BOX 36 CORPUS CHRISTI TX 78404	NANCY BROCK CONTROLLER (512) 881-3000	TOTAL EMERGENCY ROOM SERVICES
CRANE CO. RT 20 BOX 1126 CONROE TX 77301	DONNA WATKINS SMALL BUSINESS LIAISON OFFICER (409) 539-4545	MARINE WINCHES & ELEVATORS MISSILE LAUNCHERS WEAPONS HANDLING EQUIPMENT
D A C INTERNATIONAL INC 6702 MCNEIL DR AUSTIN TX 78729	GARY D. WISE DIR OF CONTRACTS (512) 331-1518	NAVIGATIONAL EQUIPMENT DISTRIBUTOR
DAY & ZIMMERMANN INC LONE STAR DIVISION HIGHWAY 82 WEST TEXARKANA TX 75501	HERMAN BROWN SBLO (903) 334-1132	LOAD, ASSEMBLE AND PACK AMMUNITION
DIAMOND SHAMROCK REF. & MKTG. CO. P O BOX 6960000 SAN ANTONIO TX 78269	BRENDA GOODRICH SENIOR BUYER (512) 641-8854	JP 4 JP 5

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DIVERSIFIED GROUP INC P.O. BOX 5482 HOUSTON TX 77262	SHARON L. MATHERLY SB SUBCNTRCT COORDINATING OFF (713) 928-7023	SHIP REPAIR SHIP BERTHING MACHINE SHOP
DOCK EXPRESS CONTRACTORS, INC. 3040 POST OAK BLVD. SUITE 1600 HOUSTON TX 77056	CATHY L. JAMAIL ACCOUNTANT (713) 626-0405	OCEAN TRANSPORTATION SERVICES
DYNCORP AEROSPACE OPERATIONS 6801 CALMONT FORT WORTH TX 76116-1004	JOHNNY F HARLIN MANAGER, MATERIAL CONTROL (817) 732-4481	AIRCRAFT TEST CELLS ENGINES
DYNCORP TESCO INC P.O. BOX 5400 FT HOOD TX 76544-0400	R.G. LEVANDOVSKY LOGISTICS SERVICES DEPARTMENT (817) 288-9919	SUPPORT SERVICES
ELECTROSPACE SYSTEMS INC 1301 E. COLLINS BLVD RICHARDSON TX 75081-2291	DENNIS R QUIRE SMALL BUSINESS LIAISON OFFICER (214) 470-2756	TELEPHONE & TELEGRAPHIC APPARATUS AIRCRAFT PARTS
ELLWOOD TEXAS FORGE CO. P. O. BOX 1477 HOUSTON TX 77251	JOHN BAYLISS MANAGER - SUBCONTRACT SVCS (713) 434-5114	BREACH RINGS BREACH BLOCKS
E-SYSTEMS INC GARLAND DIVISION P.O. BOX 660023 DALLAS TX 75266-0023	BARBARA H. OSBORN SMALL BUSINESS LIAISON OFFICER (214) 205-7202	R&D/PRODUCTION HIGH TECHNOLOGY ELECTRONIC SYSTEMS AUTOMATED NAVIGATIONAL SYSTE S
E-SYSTEMS INC GREENVILLE DIVISION P O BOX 6056 GREENVILLE TX 75403	KENNETH R. MONEY SMALL BUSINESS LIAISON OFFICER (214) 457-5817	AIRCRAFT MAINTENANCE AND MODIFICATION COMMUNICATIONS
EXXON COMPANY U S A P O BOX 2180 HOUSTON TX 77252-2180	A. F. ICKEN MATRLS & SVCS DEPT MANAGER (713) 656-7425	JET FUEL AVIATION GAS

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL DYNAMICS CORP FORT WORTH DIV P O BOX 748 FORT WORTH TX 76101	T M ALLEN SMALL BUSINESS OFFICE (817) 762-1600	F16 MULTIROLE FIGHTER AIRCRAFT
GRIFFIN DEWATERING CORPORATION P. O. BOX 15221 HOUSTON TX 77220-5221	KAZEM KHONSARI REGIONAL MANAGER (713) 675-6441	DEWATERING FOR CONSTRUCTION PURPOSES
GRUMMAN HOUSTON CORP. 12130 GALVESTON ROAD WEBSTER TX 77598	L. W. JANAK PROCUREMENT MANAGER (713) 929-1212	NAVY HARNESSES NAVY CASE ASSEMBLIES
GUYCO ENGINEERING CO. P. O. BOX 1030 LAMPASAS TX 76550	WILLIAM L. CRAWFORD PRESIDENT (512) 556-5451	GENERAL BUILDING CONSTRUCTION
HALLIBURTON NUS ENVMTL CORP NUS 10200 BELLAIRE BOULEVARD HOUSTON TX 77072-5200	JOHN P. SHILLINGLAW SENIOR SUBCONTRACTS ADMIN. (713) 575-4669	ENVIRONMENTAL ENGINEERING AND REMEDIAL CONSTRUCTION
HERCULES INC AEROSPACE DIVISION P O BOX 548 MCGREGOR TX 76657	JAMES W. DE CLOUETTE SENIOR BUYER (817) 840-5037	ROCKET MOTORS CHEMICALS
HEXCEL CORPORATION 338 NORTH PENNSYLVANIA AVENUE GRAHAM TX 76046	BOB WELLMAN BUYER (817) 549-2722	METALIC HONEYCOMB NON METALLIC HONEYCOMB
HONEYWELL, INC. MICRO SWITH DIV. 830 EAST ARAPAHO ROAD RICHARDSON TX 75081	KEITH HARTNELL CONTRACT ADMINISTRATION MANAGR (214) 470-4214	OPTO ELECTRONICS I R PRODUCTS FIBER OPTICS
HOUSTON ADVANCED RESEARCH CENTER 4800 RESEARCH FOREST DRIVE THE WOODLANDS TX 77381	ANNE C. SHERMAN MANAGER OF CONTRACTS (713) 363-7903	RESEARCH

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HOUSTON-STAFFORD ELECTRIC 10203 MULA CIRCLE STAFFORD TX 77497	PARTICK J. CASSERLY CONTROLLER (713) 498-2210	HIGH VOLTAGE CONSTRUCTION CONTRACTOR
HOWMET TURBINE COMPONENTS CORPORATION WICHITA FALLS CASTING DIVISION 6202 CENTRAL FREEWAY, P.O. BOX WICHITA FALLS TX 76307-2425	ED JANS PURCHASING AGENT (817) 855-8401	CAST COMPONENTS FOR TURBINE BLADES
HUNT BUILDING CORPORATION 4401 NORTH MESA, SUITE 201 EL PASO TX 79984-0368	EILEEN KARLSRUHER SMALL BUSINESS LIAISON OFFICER (915) 533-1122	DESIGN & BUILD FAMILY HOUSING
HYMAN/MANHATTAN JOINT VENTURE 3600 BINZ-ELGLEMAN ROAD SAN ANTONIO TX 78234	FRED L. VALENTINE DIRECTOR COMMUNITY RELATIONS (301) 986-8310	GENERAL CONTRACTOR
IBM CORP./FEDERAL SYSTEMS CO. INTERNATIONAL BUS MCHS CORP 3700 BAY AREA BOULEVARD HOUSTON TX 77058-1199	DENISE BAYNES-CASSEL SB/SDBC ADMINISTRATOR (713) 282-7511	ELECTRONIC SYSTEMS SYSTEMS INTEGRATION SOFTWARE DEVELOPMENT
INGERSOLL-RAND COMPANY P. O. BOX 462288 GARLAND TX 75046-2288	ROGER BOLAND PURCHASING MANAGER (214) 495-8181	TRANSPORTABLE WATERWELL DRILL
INTELCOM SUPPORT SERVICES, INC 14372 PROTON ROAD DALLAS TX 75244	C. A. GROSS CONTROLLER (214) 991-0800	BOS O&M
INTERCONTINENTAL MFG CO INC 1200 N GLENBROOK,P.O. BOX 4611 GARLAND TX 75046	D. ROBERT BROUGH SMALL BUSINESS LIAISON OFFICER (214) 276-5131	BOMB BODIES ALUMINUM FORGINGS
J & J MAINTENANCE INC 3755 CAPTL TX HWY STE 355 AUSTIN TX 78704	E. PHILLIP CARPENTER EXECUTIVE VICE PRESIDENT (512) 444-7271	GENERAL CONSTRUCTION

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COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOHN BROWN E&C DIV OF JOHN BROWN E&C INC P. O. BOX 720421 HOUSTON TX 77272	M. F. JONES MANAGER OF SUBCONTRACTS (713) 270-2412	ENGINEERING & CONSTRUCTION OPERATIONS & MAINTENANCE
JOHNSON BERNARD INCORPORATED 7800 N STEMMONS FWY DALLAS TX 75247	BILL O. GLASGOW VICE PRESIDENT (214) 631-7220	ARCHITECTURE AND ENGINEERING SERVICES
KEYSTONE VALVE USA, INC. 9700 WEST GULF BANK DRIVE HOUSTON TX 77040	L. E. THOMAS SALES ADMINISTRATION MANAGER (713) 466-1176	ACTUATORS, VENT CLOSURES & VALVES
KING FISHER MARINE SERVICE, INC P.O. BOX 108 PORT LAVACA TX 77979	E. J. ROSS, JR. LIAISON OFFICER (512) 552-6751	DREDGING MARINE CONSTRUCTION
KIRK VOICH GIST INC 1500 BALLINGER FTWORTH TX 76102	JOETTA ALEXANDER ACCOUNTING SUPERVISOR (817) 335-4991	ARCHITECTURAL/ENGINEERING SVC
KRUG LIFE SCIENCES INC. SAN ANTONIO DIV./A KRUG INTL COMPANY 11923 RADIUM DR. SAN ANTONIA TX 78216	CARRIE A. WATERS SMALL BUSINESS LIAISON OFFICER (512) 349-3925	R & D
LETSOS JAMES COMPANY THE 6345 WINDSWEPT LN HOUSTON TX 77057	STAN WHITFILL PROJECT MANAGER (713) 783-3200	HVAC CONTRACTOR
LEWIS LEE CONSTRUCTION INC 7810 ORLANDO AVE LUBBOCK TX 79423	FRANK FOWLER PLAN ADMINISTRATOR (915) 653-3283	GENERAL CONTRACTOR
LOCKHEED ENGINEERING & SCIENCE 2625 BAY AREA BLVD HOUSTON TX 77058	ALICE S. HAMMOND SUPERVISOR PROCUREMENT (619) 569-3515	DIVER ACTIVE THERMAL PROTECTION SYSTEM

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOCKHEED MISSILES & SPACE CO 6800 BURLESON RD AUSTIN TX 78744	MANUEL PENA SB/SDB SPECISLIST (512) 386-2026	COMMAND SUPPORT PROGRAM MANUFACTURING (OFFLOAD POINT
LOCKHEED SUPPORT SYSTEMS, INC 1600 E. PIONEER PKY, STE 440 ARLINGTON TX 76010-6594	DEYANNE HOUGHTON PURCHASING MANAGER (817) 261-0295	CONTRACTOR FIELD TEAM SVC AIRCRAFT/OPERATIONS MAINT. SVC
LOCKWOOD ANDREWS & NEWNAM INC 1500 CITYWEST BLVD HOUSTON TX 77042	S. JAY NEYLAND,III PROJECT MANAGER (713) 266-6900	ARCHITECTURAL/ENGINEERING DESIGN SERVICES
LONG MILE RUBBER CO. 5550 LBJ FREEWAY SUITE 100 DALLAS TX 75240	CHARLES R. TOLLE DIRECTOR OF PURCHASING (214) 350-7851	TREAD RUBBER
LORAL VOUGHT SYSTEMS FKA LTV AEROSPACE & DEFENSE CO. P.O. BOX 650003 DALLAS TX 75265-0003	C. M. USZTAN SB ADMINISTRATOR (214) 266-1268	MISSILES SYSTEMS
LTV MISSILES & ELECTRONICS GRP/MISL DIV SUB OF LTV AEROSPACE & DEFENSE CO 9314 W. JEFFERSON, PO BOX 6500 DALLAS TX 75265-0003	T. D. REESE DIRECTOR, MATERIALS (214) 266-7580	AIRCRAFT MISSILES SYSTEMS
MARATHON POWER TECHNOLOGIES,INC. P. O. BOX 8233 WACO TX 76714-8233	WILLIAM A SPINK CONTRACT ADMINISTRATOR (817) 776-0650	VENTED AND SEALED NICKEL- CADMIUM BATTERIES BATTERY CHARGER-ANALYZERS
MARMON MOTOR CO SPACE CORP DIVISION P O BOX 402009 GARLAND TX 75046	RUSS WADSWORTH SMALL BUSINESS LIAISON OFFICER (214) 494-2441	JET ENGINE TEST STANDS & SPARE PARTS
MICROELECTRONICS & COMPUTER CORP. 3500 WEST BALCONES CENTER DRIV AUSTIN TX 78759	WILFRED J. NADDEF CONTRACT ADMINISTRATOR (512) 338-3744	RESEARCH

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MW BUILDERS 1701 NORTH GENERAL BRUCE DRIVE TEMPLE TX 76504	LEROY KUNETKA PLAN ADMINISTRATOR (817) 778-4241	GENERAL CONTRACTOR
NATIONAL PROJECTS, INC. P.O. BOX 2400 GALVESTON TX 7750	ROBERT GERRITY BUSINESS MANAGER (409) 763-3909	CONSTRUCTION, ENGINEERING
NORTH AMERICAN CONSTRUCTION CORPORATION 4754 SHAVANO OAK SAN ANTONIO TX 78249	ELIZABETH HUDSON COMPLIANCE OFFICER (210) 492-8944	CONSTRUCTION
OHBAYASHI CORP 601 LONE STAR BLVD SAN ANTONIO TX 78204	DAVID A. WILLARD PLAN ADMINISTRATOR (210) 227-4717	CONSTRUCTION
OILGEAR COMPANY THE 211 INDUSTRIAL BLVD LONGVIEW TX 75602	W. E. MELTON PURCHASING MANAGER (903) 753-5751	FLOW METERS
OLMOS EQUIPMENT COMPANY INC 440 PINN RD SAN ANTONIO TX 78280	DON POPE EEO OFFICER (512) 675-4990	CONCRETE, ASPHALT, BARRICADES, TRUCK, TESTING
OPTEK TECHNOLOGY INC. 1215 WEST CROSBY RD. CARROLLTON TX 75006	ARTHUR BARTZ PURCHASING MANAGER (214) 323-2254	OPTOELECTRONICS DEVICES POWER RECTIFIERS ELECTRONIC CHIPS
PAGE AVJET SUPPORT EQUIPMENT CORP. 2230 WEST SOUTHCROSS BLVD SAN ANTONIO TX 78211-1956	JOYCE HENDERSON SMALL BUSINESS LIAISON OFFICER (512) 924-6427	PORT. JET ENGINE TEST STANDS A/C GROUND SUPPORT EQUIPMENT CALIBRATION VAN
PAGE SOUTHERLAND PAGE P.O. BOX 2004 AUSTIN TX 78768-2004	WILLIAM J. PSENCIK CONTROLLER (512) 472-6721	ARCHITECTS/ENGINEERS
PARKER KINETIC DESIGNS, INC. 8303 MOPAC, SUITE 240C AUSTIN TX 78759-8369	JAMES E. HART CONTROLLER (512) 338-9300	ENGINEERING DESIGN & DEV

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PARKHILL SMITH & COOPER INC 4010 AVENUE R LUBBOCK TX 79412	DENNIS W. CLAYTON VICE PRESIDENT (806) 747-0161	ARCHITECTURAL & ENGINEERING SERVICES
RACAL SURVEY INC 3624 WESTOFFICE DRIVE HOUSTON TX 77042	ADRIAN T ASCENZI MANAGER PURCHASING (713) 784-4481	ELECTRONIC POSITIONING EQUIP HYDROGRAPHIC SURVEYING EQUIP MFG, SERVICE & SALES
RADIAN CORPORATION 8501 MO-PAC BLVD. P.O. BOX 201 AUSTIN TX 78720-1088	DOUGLAS W. EDGAR SMALL BUSINESS LIAISON OFFICER (512) 454-4797	ENVIRONMENTAL/ENERGY ENGRG SVC AMBIENT AIR MONITORING EQUIP COMMUNICATION TERMINALS
RAMEX CONSTRUCTION CO INC 1209 GENOA RED BLUFF RD PASADENA TX 77504	LAWRENCE C. DUBLIN MANAGER OF CONSTRUCTION (713) 487-6116	CIVIL CONSTRUCTION
R.E. HABLE COMPANY 1804 SOUTH HWY. 75 CORSICANA TX 75151	WILLIAM CARTER PROJECT MANAGER (214) 872-8221	GENERAL CONSTRUCTION
ROCKWELL INTL CORP COMMAND AND CONTROL SYSTEMS DIV. 3200 E. RENNER RD. RICHARDSON TX 75082-2402	DON S. GRIFFIN SMALL BUSINESS LIAISON OFFICER (214) 705-1489	ELECTRONICS
RYDER AVIALL, INC. 6114 FOREST PARK ROAD DALLAS TX 75235	TIM D. FUSTON SR. CONTRACTS ADMINISTRATOR (214) 956-3116	AVIATION SERVICES
SCHRICKEL, ROLLINS & ASSOCIATES, INC. 604 AVENUE H EAST ARLINGTON TX 76011	GENE SCHRICKEL CHAIRMAN OF BOARD & CEO (817) 649-3210	CIVIL ENGINERING LANDSCAPE ARCHITECTURE PLANNING
SEA SPAW-GLASS CONSTRUCTION SERVICES 45 N.E.LOOP 410 SUITE 950 SAN ANTONIO TX 78216	HENERY M. SERRY PROJECT MANAGER (512) 349-7729	GENERAL CONSTRUCTION

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COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SERV-AIR, INC. 2824 TERRELL ROAD P.O. BOX 66 GREENVILLE TX 75403-6669	WILLIAM F. PRICE MANAGER MATERIEL ADMIN (214) 454-2000	SERVICE CONTRACTOR LOGISTIC SUPPORT
SHELL OIL COMPANY 900 LOUISIANA, P O BOX 2463 HOUSTON TX 77252	C. C. KNOX PURCHASING REPRESENTATIVE (713) 241-2348	JET FUELS RESINS LUBRICANTS
SIMUFLITE TRAINING INTERNATIONAL P. O. BOX 619119 D/FW AIRPORT TX 75261	GREG HORWITZ MANAGER, PURCHASING (214) 456-8378	AIRCRAFT SIMULATOR TRAINING
SMITH HARWOOD K./WINGLER & SHARP (JV) HKS INC./WINGLER & SHARP (JV) 1717 TENTH STREET WICHITA FALLS TX 76301	JOHN HUMPRIES OFFICE MANGER (214) 969-3327	A & E SERVICES
SOUTH COAST TERMINALS, INC. 7401 WALLISVILLE RD., P. O. BO HOUSTON TX 77220-5535	CHARLES A. DICKENS V. P.-MARKETING & TECHNOLOGY (713) 672-2401	LUBRICANTS & CHEMICALS
SOUTHEASTERN ELECTRIC CONSTRUCTION 8344 EAST R.L. THORTON FRWY, # DALLAS TX 75228	BARBARA S. MCCLUNG OFFICE MANAGER (214) 320-0797	ELECTRICAL CONTRACTING
SOUTHERN METHODIST UNIVERSITY RESEARCH ADMINISTRATION BOX 302 DALLAS TX 75275	LARRY SMITH DIR, RESEARCH ADMINISTRATION (214) 692-2033	RESEARCH
SOUTHWEST FOUNDATION FOR BIOMEDICAL RSCH PO BOX 28147 SAN ANTONIO TX 78228	DELIA AGUILAR CONTROLLER (512) 674-1410	MEDICAL RESEARCH
SOUTHWEST RESEARCH INSTITUTE 6220 CULEBRA RD P O BOX 28510 SAN ANTONIO TX 78228-0510	PAUL D. EASLEY DIRECTOR OF PURCHASING (512) 522-3077	RESEARCH & DEVELOPMENT

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SPAW-GLASS CONSTRUCTION INC. 6A3 NAVARRO, SUITE 500 SAN ANTONIO TX 78205-1827	JOHN K. MULLIGAN OPERATIONS MANAGER (210) 349-7729	CONSTRUCTION CONTRACTOR
STEWART & STEVENSON SERVICES, INC. P.O.BOX 1637 HOUSTON TX 77251-1637	ROBERT YARBROUGH SMALL BUSINESS LIAISON OFFICER (713) 923-0377	TOW TRACTORS ENGINES
TECOM, INC P.O. BOX 9966 AUSTIN TX 78766	VICKY CANTRELL CONTRACT ADMINISTRATION (512) 345-7966	AUTO EQUIP,PARTS/MATERIALS CONSTRUCTION/RENOCATION PARTS DEFENSE FUELD SUPPLY OPER.
TELEDYNE GEOTECH 3401 SHILOH ROAD GARLAND TX 75041	ANN WHITE SMALL BUSINESS LIAISON OFFICER (214) 271-2561	GEOPHYSICAL RESEARCH OIL & GAS AUTOMATED CONTROL & MONITORING SYSTEMS
TEXACO REFINING & MARKETING INC. 1111 RUSK STREET HOUSTON TX 77002	ROBERT H. NOKES, STAFF COORDINATOR, PRODUCT PRICING (713) 650-5206	LUBRICATING OIL
TEXAS A & M RESEARCH FOUNDATION WELLBORNE/UNIVERSITY AVE BOX COLLEGE STATION TX 77840	TERESA O'BRIAN SUPERVISOR, PURCHASING (409) 845-8453	RESEARCH ADMINISTRATION GRANTS & CONTRACTS
TEXAS INSTRUMENTS DEF SYS & ELECN GROUP P.O. BOX 650311 MS 3933 DALLAS TX 75265-0311	CONNIE THOMAS SMALL BUSINESS LIAISON OFFICER (214) 995-7005	ELECTRO OPTICS DEVICES MISSILES AND ORDNANCE RADARS
TEXSTAR INC. P O BOX 534036 GRAND PRAIRIE TX 75053-4036	L JENKINS SUPERVISOR-PURCHASING (214) 647-1366	CUSTOM INJECTION AND BLOW MOLDING PLASTICS VACUUM FORMED PLASTIC SHEETS
TGS TECHNOLOGY, INC. T G S TECHNOLOGY, INC. P.O. BOX 5338 FORT HOOD TX 76544	CHERYL HOBAN ADMIN ASSISTANT (817) 532-8711	AUDIOVISUAL SERVICES

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
THIOKOL CORPORATION LONGHORN DIVISION P O BOX 1149 MARSHALL TX 75670	PIERRE R. ROUSSET SMALL BUSINESS ADMINISTRATOR (903) 679-2835	M206 FLARES SIMULATORS
TRACOR AEROSPACE INC. 6500 TRACOR LANE AUSTIN TX 78725-2070	JOE DI DONATO SMALL BUSINESS LIAISON OFFICER (512) 929-2422	COUNTERMEASURE SYSTEMS TELECOMMUNICATIONS SYSTEMS AIRBORNE NAGIVATION SYSTEMS
TRACOR APPLIED SCIENCES INC. 6500 TRACOR LANE AUSTIN TX 78725-2050	TOMMY MARTIN DIRECTOR OF PROCUREMENT (512) 929-2057	RESEARCH, DEVELOPMENT, AND ENGINEERING SERVICES ACQUISITION MANAGEMENT STUDIES
TRACOR FLIGHT SYSTEMS INC 6500 TRACOR LANE AUSTIN TX 78725	RICK W. MILLER CONTRACTS MANAGER (512) 929-4892	SYSTEMS ENGINEERING AIRCRAFT MODIFICATIONS
TRANSLOGIC CORPORATION 7805 MESQUITE BEND DR IRVING TX 75063	G. MICHAEL GOLDASICH SBLO (214) 869-9545	ELECTRIC TRACK VEHICLE SYS COMPUTERIZED PNEUMETIC TUBE
TRICIL ENVIRONMENTAL RESPONSE, INC 1123 LUMPKIN RD. P.O. BOX 1952 HOUSTON TX 77224-9529	E. EVERITT BROCK VICE PRESIDENT (713) 467-3433	ENVIORNMENTAL SERVICES
TURNER COLLIE & BRADEN INC. T C B INC P.O. BOX 130089 HOUSTON TX 77219	ROBERT C. ESENWEIN PROJECT DIRECTOR (713) 267-2780	ENVIRONMENTAL SERVICES
UNIVERSITY OF TEXAS AT AUSTIN POST OFFICE BOX 7159 AUSTIN TX 78713-7159	LISBETH J. DECKER SUP, ACCOUNT MNGMT/GRANT SRVCS (512) 471-6231	HIGHER EDUCATION
UNIVERSITY OF TEXAS MEDICAL BRANCH SPONSORED RESEARCH BUSINESS AF GALVESTON TX 77550	PATRICK C. CURLEY ACCOUNTANT (409) 761-1582	EDUCATIONAL INSTITUTE

Texas

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VARO INC. NI-TEC DIV. 3414 HERRMAN DR. GARLAND TX 75041	DREW JERINA SMALL BUSINESS LIAISON OFFICER (214) 840-5753	NIGHT VISION EQUIPMENT
VARO INC OPTICAL SYSTEMS DIV. 2203 W WALNUT ST GARLAND TX 75042	GREG STADDON SMALL BUSINESS LIAISON OFFICER (214) 487-4436	NIGHT VISION EQUIPMENT OPTICAL SYSTEMS LASER RANGEFINDERS
VARO INC SYSTEMS DIVISION 2800 W KINGSLEY RD P O BOX 469 GARLAND TX 75046	JOHN HORTON PURCHASING AGENT (214) 840-5175	INVERTERS & FREQUENCY CHANGERS HIGH VOLTAGE POWER SUPPLIES GRATED ZOOM UNINTERRUPTIBLE PW
VOUGHT AIRCRAFT CO. FKA LTV AIRCRAFT PRODUCTS GROUP P. O. BOX 655907 DALLAS TX 75265-5907	B. W. TIMS DIRECTOR-MATERIEL (214) 266-3286	AIRCRAFT AIRCRAFT MODERNIZATION SYSTEMS
WILBUR SMITH ASSOCIATES INC 908 TOWN & COUNTRY BLVD #4 HOUSTON TX 77024	E. L. WALKER, JR. SENIOR VICE PRESIDENT (713) 465-7800	ARCHITECTURAL/ENGINEERING
WORMALD FIRE SYSTEMS INC 16800 N. DALLAS PARKWAY SUITE DALLAS TX 75248-1919	DAVE CHASE, CONTROLLER-FIELD OPERATIONS (214) 250-0355	FIRE PROTECTION
YANDELL & HILLER, INC. 512 MAIN ST., SUITE 1500 FORT WORTH TX 76102	FRANK MILL PROJECT MANAGER (817) 335-3000	ARCHITECTURAL AND ENGINEERING SERVICES

Utah

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALCOA COMPOSITES INC. FIBERTEK DIV. P. O. BOX 910 SPRINGVILLE UT 84663-0910	DAN ALDRIDGE PURCHASING MANAGER (801) 489-3672	COMPOSITE AIRCRAFT FUEL TANKS COMPOSITE AEROSPACE PARTS
BODELL CONSTRUCTION COMPANY 3640 SOUTH 500 WEST SALT LAKE CITY UT 84115	MARK B. BODELL CORPORATE SECRETARY (801) 262-3424	CONSTRUCTION
DYNALECTRIC COMPANY WASATCH ELECTRIC 1574 S WEST TEMPLE SALT LAKE CTY UT 84115	TIMOTHY HOMER CONTROLLER (801) 487-4511	ELECTRICAL CONSTRUCTION
EDO WESTERN CORPORATION ELECTRO-ACOUSTIC DIV. 2645 SOUTH 300 WEST SALT LAKE CITY UT 84115	DALE CHRISTENSEN MANAGER, PURCHASING (801) 486-7481	OCEANOGRAPHIC INSTRUMENTATION CLOSED CIRCUIT T V CAMERAS PIEZOELECTRIC CERAMICS
EG&G DEFENSE MATERIALS, INC. EG&G INC. 11600 STARK ROAD TOOELE UT 84074	JAMES F. SCOTT CONTRACT ADMINISTRATOR (801) 882-8450	CHEMICAL WEAPONS DISPOSAL
E-SYSTEMS INC MONTEK DIVISION 2268 SOUTH 3270 WEST SALT LAKE CITY UT 84119	RAYMOND C. FISHER SMALL BUSINESS LIAISON OFFICER (801) 974-7210	NAVIGATIONAL AIDS AIRCRAFT FLIGHT CONTROLS NUCLEAR SHOCK SUPPRESSOR
EVANS & SUTHERLAND COMPUTER CORP. SIMULATION DIV. 580 ARAPEEN DR. SALT LAKE CITY UT 84108	BURNELL D. WILLIAMS SENIOR BUYER (801) 582-5847	ELECTRONIC COMPUTING EQUIP.
FLAMECO/BARNES GROUP INC. 2951 PENNSYLVANIA AVE. OGDEN UT 84402	GARY D. MCILRATH SENIOR BUYER (801) 625-1329	AIRCRAFT SHEETMETAL FAB

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COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HERCULES AEROSPACE CO MISSILE ORDNANCE AND SPACE GROUP BACCHUS WORKS, P O BOX 98 MAGNA UT 84044-0098	LESLIE CASE SMALL BUSINESS ADMINISTRATOR (801) 251-4579	SOLID ROCKET PROPELLANT ROCKET MOTORS
HOLMES & NARVER SERVICES INC 7 SOUTH MAIN TOOELE UT 84074	PATRICIA E. MILLER BUSINESS MANAGER (801) 882-4022	REPAIR & MAINTENANCE
LAYTON CONSTRUCTION COMPANY, INC 2987 SOUTH 300 WEST SALT LAKE CITY UT 84115	DARWIN D. MILLET, JR. CONTROLLER (801) 467-5487	CONSTRUCTION
MEADOW GOLD DAIRIES INC 3730 WEST 1820 SOUTH SALT LAKE CITY UT 84126-0000	MR KENNETH R JOHNSON SBLO (801) 973-3000	DIARY & ICE CREAM PRODUCTS
MONTGOMERY WATSON FKA JAMES M. MONTGOMERY, CONS. ENG, INC. 4525 SO. WASATCH BLVD., S 200 SALT LAKE CITY UT 04124	SUE ANN SPENCER SUBCONTRACTING PROGRAM ADMIN. (818) 796-9141	A&E SERVICES FOR ENVIRONMENTAL PROJECTS
MORRISON KNUDSEN CORPORATION 11660 STARK ROAD TOOELE UT 84074	ROBERT D. TUMBARELLO PROCUREMENT MANAGER (801) 833-7616	CONSTRUCTION
OEC-DIASONICS, INC. 384 WRIGHT BROTHERS DRIVE SALT LAKE CITY UT 84116	STAN R. HALVERSON PURCHASING MANAGER (801) 328-9300	MOBILE X-RAY C-ARMS AND ACCESSORIES
PARAMAX SYSTEMS CORP FKA UNISYS CORPORATION 640 NORTH 2200 WEST SALT LAKE CITY UT 84116	P. A. LINDHARDT SMALL BUSINESS LIAISON OFFICER (801) 594-6176	COMMUNICATION SYSTEMS
R RAY WARD CONSTRUCTION CO 1496 W 2700 N OGDEN UT 84404	RANDY K. CHAMBERS SECRETARY/TREASURER (801) 782-2201	CONSTRUCTION

Utah

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEFLEX DEFENSE SYSTEMS 1800 N. 300 W SPANISH FORK UT 84660	ORSON DIETZ SUBCONTRACTS ADMINISTRATOR (801) 798-7401	WEAPONS LAUNCH PLATFORM
THIOKOL CORP/STRATEGIC OPERATIONS P. O. BOX 689 BRIGHAM CITY UT 84302-0689	EDWARD J. SHAKLIK, MANAGER STRATEGIC OPERATNS PROCUREMNT (801) 863-5334	MEDIUM TO LARGE PROPELLANT SYS ROCKET MOTORS AND MISSILES PROPULSION SYSTEMS
TRACOR AEROSPACE INC. 1652 WEST 820 NORTH PROVON UT 84601	STEVEN SHEPHERD SMALL BUSINESS LIAISON OFFICER (801) 377-9090	COATINGS R & D RECONAISSANCE SYSTEMS T & E
TRI-MILLER DIVISION OF THORN APPLE VALLEY INC 510 WEST 400 NORTH HYRUM UT 00000-0000	MR STEVE HONE AREA SALES MANAGER (801) 245-6469	PORK - FRESH MEAT PRODUCTS
UNIVERSITY OF UTAH PURCHASING DEPARTMENT 151 ANNEX BUILDING SALT LAKE CITY UT 84112	ROY B. PETERSON PURCHASING AGENT (801) 581-6857	RESEARCH & INSTRUCTION
VARIAN ASSOCIATES EIMAC DIVISION 1678 SOUTH PIONEER ROAD SALT LAKE CITY UT 84104	E A GALL PURCHASING MANAGER (801) 972-5029	ELECTRONIC GRID TUBES X-RAY TUBES

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
3D/INTERNATIONAL, INC. 3D/I INC 66 CANAL CENTER PLAZA, SUITE 3 ALEXANDRIA VA 22314	MARY M. SAXTON ADMINISTRATIVE ASSISTANT (703) 683-6700	PROJECT MANAGEMENT PUBLIC/PRIVATE VNTURE CNSLTNTS ARCHITECTURAL/ENGINEERING DSGN
AIKEN ADVANCED SYSTEMS, INC 5901 EDSALL ROAD ALEXANDRIA VA 22304	JOYCE M. HUNT ASSOC. CONTRACT ADMINISTRATOR (703) 370-0900	SYSTEMS DEVELOPMENT AND INTE- GRATION
ALLEN CORPORATION OF AMERICA 209 MADISON STREET ALEXANDRIA VA 22314	LUIS EMILIO PARGA DIRECTOR OF CONTRACTS (703) 739-8110	DOD TRAINING SERVICES
AMERICAN MANAGEMENT SYSTEMS INC 1777 NORTH KENT STREET ARLINGTON VA 22209	JAMES DUNIGAN CONTRACTS ADMINISTRATOR (703) 841-5514	MANAGEMENT ANALYSIS PROGRAM & POLICY ANALYSIS INFORMATION SYSTEMS ANALYSIS
AMERICAN SYSTEMS CORPORATION 14200 PARK MEADOW DRIVE CHANTILLY VA 22021	M. MICHAEL ROBERTS CONTRACTS MANAGER (703) 968-5238	SUPPORT OF DATA PROCESSING SUBSYSTEM
AMERICAN SYSTEMS ENGRG CORP AMSEC 2829 GUARDIAN LN VA BEACH VA 23452	CATHY A COPE CONTRACTS MANAGER (804) 463-6666	ENGINEERING SERVICES
ANSER(ANALYTIC SERVICES INC) 1215 JEFFERSON DAVIS HIWAY CG# ARLINGTON VA 22202	J. MURTAUGH SMALL BUSINESS LIAISON OFFICER (703) 685-1000	RESEARCH & DEVELOPMENT
ASG MGMT CO INC 4375 FAIR LAKES COURT FAIRFAX VA 22033	BARBARA M BRYAN DIRECTOR OF OPERATIONS (703) 818-1071	EMERGENCY ROOM AND AMBULATORY CARE CLINIC HEALTH SERVICES
ATLANTIC RESEARCH CORPORATION 5390 CHEROKEE AVENUE ALEXANDRIA VA 22312	CHRISTOPHER C. COBB PROCUREMENT MANAGER (703) 642-4025	SOLID PROPNT PROP & GAS GENS TELECOMM & TELEPRODUCTS R&D SVCS CHEMISTRY, PHYSICS

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BABCOCK & WILCOX ORDNANCE SYSTEMS OPERATIONS DIVISION P. O. BOX 11165, MT. ATHOS ROA LYNCHBURG VA 24506-1165	CATHERINE S. GUNTER SMALL BUSINESS LIAISON OFFICER (804) 522-6569	TORPEDO WARHEAD
BAKER & ASSOCIATES 3601 EISENHOWER AVENUE, SUITE ALEXANDRIA VA 22304	HARRELL W. LITTLE, JR. ARCHITECTURAL MANAGER (703) 960-4400	ARCHITECT-ENGINEER SERVICES
BDM FEDERAL INC BDM INTERNATIONAL INC 1501 BDM WAY MCLEAN VA 22102-3396	ROGER A. YOUNG CHIEF FINANCIAL OFFICER (703) 848-5254	PROFESSIONAL SERVICES
BELL ATLANTIC CORPORATION 1300 N. 17TH STREET, 15TH FLOO ARLINGTON VA 22209	JEANNE RABBEN CONTRACT MANAGER-TEMPO (703) 816-4256	TELECOMMUNICATIONS PRODUCTS & SERVICES
BELLSOUTH COMMUNICATION SYSTEMS 1936 BLUE HILLS DRIVE ROANOKE VA 24012	C. H. SNAVELY, JR. MANAGER COST & ADMINISTRATION (703) 983-6202	TELECOMMUNICATIONS EQUIP SVC DATA COMMUNICATION EQUIPMENT DATA PROCESSING EQUIPMENT
BOOZ ALLEN & HAMILTON INC 8283 GREENSBORO DRIVE MCLEAN VA 22102-3838	KEVIN M. BARRY PROCUREMENT MANAGER (703) 902-5710	RESEARCH AND DEVELOPMENT PROFESSIONAL SERVICES
BOZELL, INC. 99 CANAL CENTER PLAZA, SUITE 2 ALEXANDRIA VA 22314	RONALD C. OWENS ACCOUNT SUPERVISOR (703) 549-0600	ADVERTISING MATERIALS & SVCS
BROWN & ROOT SERVICES CORPORATION 1414 BUNDY STREET FT EUSTIS VA 23604-0721	PATRICIA QUIGLEY BUSINESS MANAGER (804) 888-6470	CONSTRUCTION - NEW - RENOVATION - REPAIRS
BRUNSWICK CORPORATION COMPOSITES 150 JOHNSTON ROAD MARION VA 24354	N. E. FISHER PURCHASING MANAGER (703) 783-9674	RADOMES PORTABLE SHELTERS

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BURLINGTON INDUSTRIES INC MENSWEAR DIV P O BOX 788 CLARKSVILLE VA 23927	CHARLES E. GILBERT, DIRECTOR OF CORPORATE PURCHASING (919) 379-2761	TEXTILES
CACI, INC - FEDERAL 1100 NORTH GLEBE ROAD ARLINGTON VA 22201	RAYMOND L. ROLLINS SMALL BUSINESS LIAISON OFFICER (703) 841-7924	PROPRIETARY ANALYTICAL SOFTWAR ADVANCE INFORMATION SYSTEMS SYSTEMS ENGINEERING
CARLSON TRAVEL NETWORK 635 SLATERS LANE, SUITE 330 ALEXANDRIA VA 22314	KATHY M. KELLY PROJECT MANAGER (703) 518-5155	TRAVEL MANAGEMENT SERVICES
CDM FEDERAL PROGRAMS CORPORATION 13135 LEE JACKSON MEMORIAL HIG FAIRFAX VA 22033	THOMAS G. MAGNANI SENIOR VP - FINANCE (703) 968-0900	CONSULTING ENGINEERING SRVCS
CENTER FOR NAVAL ANALYSES 4401 FORD AVENUE ALEXANDRIA VA 22302	ANNETTE EITAN PURCHASING AGENT (703) 824-2070	STUDIES AND ANALYSES FLEET SUPPORT
CLARK, NEXSEN, OWEN, BARBIERI, GIBSON 6160 KEMPSVILLE CIRCLE, SUITE NORFOLK VA 23502	DEBORAH A. GILL CPA, ASSISTANT TO PRESIDENT (804) 455-5800	ARCHITECTURAL ENGINEERING SERVICES
COLUMBUS MC KINNON CORP. P. O. BOX 41, RT 1 DAMASCUS VA 24236	W. H. YARBER MANAGER OF PURCHASES (703) 475-3124	CHAIN HOISTS LEVER OPERATED HOISTS
COMPUDYNE CORP. VEGA PRECISION LABORATORIES 800 FOLLIN LANE VIENNA VA 22180	LORIN HALSEY, PROCUREMENT MANAGER (703) 281-4750	TARGET & RADAR CONTROL TARGET GROUP SETS TRANSPONDERS
COMPUTER SCIENCES CORPORATION 6565 ARLINGTON BOULEVARD FALLS CHURCH VA 22042	DANIEL A. IANNONE SENIOR CONTRACT ADMINISTRATOR (703) 538-7621	TECHNICAL SUPPORT ADP SOFTWARE

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DDL OMNI ENGINEERING CORP. 8260 GREENSBORO DRIVE, SUITE 6 MCLEAN VA 22102	NANCY L. DOOLIN CONTRACTS MANAGER (703) 631-7000	ENGINEERING SERVICES
DEWBERRY & DAVIS MANAGEMENT ENGINEERING & TECHNICAL SERVICES DIVISION 8401 ARLINGTON BLVD. FAIRFAX VA 22031	GOERGE B. KORTE, JR., P.E. SENIOR ASSOCIATE (703) 849-0360	ARCHITECHTURAL/ENGINEERING SVC MAPPING SERVICES SURVEYING SERVICES
DOWTY AEROSPACE CORP AVIATION SERVICES P.O. BOX 5000, 45360 SEVERN WA STERLING VA 22170	JANET COBERLY, MANAGER GOVERNMENT PROGRAMS (703) 450-8232	REPAIR & OVERALL OF AIRCRAFT COMPONENTS
DYNCORP P O BOX 506 GOVT SVC GR FORT BELVOIR VA 22060	SCOTT D. WOOD CONTRACT ADMINISTRATOR (703) 799-2124	OPERATIONS AND MAINTENANCE
DYNCORP SYSTEM SERVICES DIV 2000 EDMUND HALLEY DR. RESTON VA 22091-3436	GARY A DEAN CONTRACTS/PRICING ADMIN (703) 264-9263	TECHNICAL SERVICES
EBASCO ENVIRONMENTAL, INC. 2111 WILSON BOULEVARD, SUITE 4 ARLINGTON VA 22201	CATHERINE A. UHRIG CONTRACT ADMINISTRATOR (703) 358-8932	ENGINEERING CONSTRUCTION PROJ MGMT & CONSULTING SRVCS
ECOLOGY & ENVIRONMENT, INC. 1700 N. MOORE ST. SUITE 1105 ARLINGTON VA 22209	LEWIS WETZEL PROGRAM MANAGER (703) 522-6065	ENVIRONMENTAL ENG/CONSULT SVCS
EER SYSTEMS CORPORATION 1593 SPRING HILL RD VIENNA VA 22182	COLEMAN P. SHAUGHNESSY DIRECTOR OF CONTRACTS (703) 761-3708	ENGINEERING SERVICES
ELECTRONIC DATA SYSTEMS FEDERAL CORP 13600 EDS DRIVE HERNDON VA 22071	WILLIAM W. SMOOT SMALL BUSINESS LIAISON OFFICER (703) 742-2734	LARGE SCALE SYSTEM MANAGEMENT FACILITIES MANAGEMENT SYSTEMS PROGRAM MANAGEMENT

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ELECTRONIC WARFARE ASSOCIATES, INC. 2071 CHAIN BRIDGE ROAD VIENNA VA 22182	PAULA A. GOMOLKA SENIOR CONTRACTS ADMINISTRATOR (703) 893-4820	ENGINEERING SERVICES
ELECTRO-TEC CORPORATION KAYDON COMPANY 1501 NORTH MAIN STREET BLACKSBURG VA 24060	MIKE ETGEN MATERIALS MANAGER (703) 552-2111	MILITARY TANK AND ARMORED VEHICLE SPECIALIZED COMPONENTS
ENGINEERING RESEARCH ASSOCIATES, INC. 1595 SPRINGHILL ROAD VIENNA VA 22182-2235	M. FREDNA CATES SMALL BUSINESS LIAISON OFFICER (703) 734-8821	HIGH TECH ELECTRONIC SYSTEMS
ESSEX CORPORATION ENGINEERING & SYSTEMS ANALYSIS GROUP 333 N FAIRFAX STREET ALEXANDRIA VA 22314	DAVID A PARRY SENIOR CONTRACT ADMINISTRATOR (703) 548-4500	INTEGRATED LOGISTIC SUPPORT SPACE SYSTEMS TRAINING RELIABILITY & MAINTAINABILITY
E-SYSTEMS INC MELPAR DIVISION 7700 ARLINGTON BOULEVARD FALLS CHURCH VA 22046	A. M. DRISTAS MATERIEL BUS. ADMINISTRATOR (703) 849-1692	ELECTRONIC SYSTEMS RESEARCH AND DEVELOPMENT
FACET ENTERPRISES 1048 INDUSTRIAL PARK ROAD BRISTOL VA 24201	DAN ROBERTS PURCHASING MANAGER (703) 669-5555	CARBURETORS
GENERAL RESEARCH CORPORATION 1900 GALLOWS ROAD VIENNA VA 22182	CHARLES E. ROSSI CONTRACTS ADMINISTRATOR (703) 506-5073	OPERATIONS RESEARCH STUDIES & ANALYSIS
GEORGE MASON UNIVERSITY 4400 UNIVERSITY DRIVE FAIRFAX VA 22032-4444	THOMAS KALOUPEK DIR, MATERIAL MANAGEMENT (703) 993-2580	EDUCATIONAL INSTITUTION
GLOBAL ASSOCIATES/RTS/MED 1850 CENTENNIAL PARK DR., SUIT RESTON VA 22091	AUBREY B. SCOTT ACCOUNTING MANAGER (703) 648-3137	TRAINING SUPPORT EQUIPMENT REPAIRS ADMINISTRATIVE SUPPORT

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GLOBAL ASSOCIATES NAVAL INACTIVE SHIP MAINTENANCE FACILITY P.O. BOX 520 PORTSMOUTH VA 23705	E. S. YOUNG BUDGET ANALYSTR (804) 396-4462	FACILITIES OPERATION & MAINTNC EQUIPMENT OPERATION & MAINTNCE
G. P. TAURIO INC 1901 N. BEAUREGARD ST., SUITE ALEXANDRIA VA 22311	CRAIG D. ADLER, VICE PRESIDENT OF FINANCE AND CONTRACTS (703) 845-4400	RESEARCH AND DEVELOPMENT TRAINING
GTE CONTEL FEDERAL SYSTEMS, INC. GOVERNMENT SYSTEMS GROUP 15000 CONFERENCE CENTER DR/P.O CHANTILLY VA 22021-3808	JOHN E. MARRIOTT SMALL BUSINESS ADMINISTRATOR (703) 818-4434	ENGINEER FURNISH AND INSTALL TELECOMMUNICATIONS SYSTEMS
GTE SPACENET CORP. 1700 OLD MEADOW RD. MCLEAN VA 22102	JOSEPH M. MARTIN DIRECTOR, PROCUREMENT (703) 848-0112	MULTI-SATELLITE COMMUNICATION NETWORK
HALIFAX CORPORATION 5250 CHEROKEE AVE ALEXANDRIA VA 22312	JAMES L. SHERWOOD VICE PRESIDENT (703) 658-2404	ELECTRONICS SERVICES FACILITIES SERVICES TECHNICAL SERVICES
HAYES, SEAY, MATTERN & MATTERN, INC 1315 FRANKLIN RD. S.W., P.O. B ROANOKE VA 24034	CECIL G. DOYLE EXECUTIVE VICE PRESIDENT (703) 857-3100	ARCHITECTS ENGINEERS PLANNERS
HERCULES INC RADFORD ARMY AMMO PLANT RADFORD VA 24141	R. SCOTT CHANDLER SB & SDB LIAISON OFFICER (703) 639-8392	PROPELLANTS EXPLOSIVES MISSILE COMPONENTS
HFS INC 7900 WESTPARK DRIVE MCLEAN VA 22102	WILLIAM E. MITCHELL MANAGER, PURCHASING (703) 827-3130	COMPUTER SYSTEMS
HUDSON INSTITUTE CENTER FOR NAVAL ANALYS 4401 FORD AVE. ALEXANDRIA VA 22302	JUDITH W. BRIDGES PURCHASING AGENT (703) 824-2070	STUDIES & ANALYSES FLEET SUPPORT

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HUGHES TRAINING INCORPORATED HERNDON OPERATIONS 13775 MCLEAREN ROAD HERNDON VA 22071	STOKES B. E. HILL PURCHASING MANAGER (703) 481-4738	SIMULATORS
HUMAN RESOURCES RESEARCH ORGANIZATION (HUMRRO) 1100 SOUTH WASHINGTON STREET ALEXANDRIA VA 22314	JUDITH C. PUMPHREY CONTRACTS MANAGER (703) 549-3611	PSYCHOLOGICAL RESEARCH & DEVELOPMENT
IBM CORP/FEDERAL SECTOR DIVISION INTERNATIONAL BUS MCHS CORPORATION 9500 GODWIN DRIVE MANASSAS VA 22110	P. R. ZACHEIS MANAGER, MATERIALS MANAGEMENT (703) 367-2544	MILITARY ELECTRONIC SYSTEMS
INFORMATION SPECTRUM INC 5107 LEESBURG PIKE SUITE 1900 FALLS CHURCH VA 22041	SAM ROTHSTEIN SUBCONTRACTS MANAGER (703) 845-3000	INTEGRATED LOGISTICS SUPPORT MGMT INFO SYSTEMS ENGINEERING ANALYSES
INSTITUTE FOR DEFENSE ANALYSES 1801 N. BEAUREGARD STREET ALEXANDRIA VA 22311	ARTHUR W. BOYSEN TREASURER (703) 845-2130	STUDIES & ANALYSES FOR FEDERAL GOVERNMENT
INTEGRATED SYSTEMS ANALYSTS, INC. 2800 SHIRLINGTON ROAD, SUITE 1 ARLINGTON VA 22206	MARIANNE HETZER SUBCONTRACT ADMINISTRATOR (703) 824-0700	COMBAT SYSTEMS ENGINEERING LOGISTICS AND MAINTENANCE ELECTRONIC SYSTEMS DESIGN
INTERBAKE FOODS 900 TERMINAL PL RICHMOND VA 23220	M DELLA RIPA CONTROLLER (804) 257-7413	WHSE MFGR OF COOKIES & CRACKER
ITT CORP ELECTRO-OPTICAL PRODUCTS DIV P O BOX 7065 ROANOKE VA 24019	L. S. CLEGG SMALL BUSINESS LIAISON OFFICER (703) 362-7326	NIGHT VISION TUBES FIBER OPTICS
LITTON SYSTEMS, INC. POLY-SCIENTIFIC DIV. 1213 N. MAIN ST. BLACKSBURG VA 24060	EDWARD M. BAGBY, JR. MATERIAL SYSTEMS MANAGER (703) 552-3011	SLIP RING S SECURITY PRODUCTS

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOGICAN EAGLE TECHNOLOGY INC EAGLE TECHNOLOGY INC 2100 WASHINGTON BOULEVARD ARLINGTON VA 22204	R. L. BASS, DIRECTOR OF CONTRACTS (703) 486-3500	SOFTWARE ENGINEERING SVCS TRAINING ANALYSIS, DES. & DEV. COMMAND, CONTROL & COMMUNICAT
LOGICON INC. OPERATING SYSTEMS 2100 WASHINGTON BLVD. ARLINGTON VA 22204	HERMAN L. JENNINGS DIRECTOR OF CONTRACT MGMT (703) 486-3500	ENGINEERING SYSTEMS & SERVICES
LOTT CONSTRUCTION, INC. 1650 TYSONS BOULEVARD, SUITE 4 MCLEAN VA 22102	JAMES R. JOHNSTON VICE PRESIDENT (703) 761-0300	GENERAL CONTRACTORS
MANTECH INTERNATIONAL CORP. 12015 LEE JACKSON HWY FAIRFAX VA 22033	KIMBERLY A. BOWLEY SMALL BUSINESS LIAISON OFFICER (703) 218-6317	PROFESSIONAL SERVICES
MCI CONSTRUCTORS INC MCI 14011 TELEGRAPH RD WOODBRIDGE VA 22192	MICHAEL R. FISCHER VICE PRESIDENT (703) 494-2218	CONSTRUCTION
MITRE CORP., CENTER FOR CIVIL SYSTEMS 7525 COLSHIRE DRIVE MCLEAN VA 22102	SHANNON P. FUTCHIK ASST. MGR. OF PURCHASING (703) 883-6474	PROFESSIONAL SERVICES
M M M DESIGN GROUP PC 229 W BUTE ST NORFOLK VA 23510	EDWARD A. ESPOSITO PROJECT COORDINATOR (804) 623-1641	ARCHITECTURAL ENGINEERING SERVICES
MOBIL OIL CORP BEAUMONT REFINERY 3225 GALLOWS ROAD FAIRFAX VA 22037-0001	L. C. FERRANTE DIRECTOR,BUSINESS COORDINATION (703) 849-7582	PETROLEUM DERIVATIVES
MORRISON KNUDSEN CORP 2428 ALMEDA AVE STE 150 NORF VA 23513	MARYANN KGRUCICK SBLO (804) 858-2812	FREIGHT FOWARDING

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NATIONAL EMERGENCY SERVICES, INC. 6477 COLLEGE PARK SQ, S 316 VIRGINIA BEACH VA 23464	ANN E. REMICK DIR OF GOVT. CONTRACT OPERATIO (804) 420-7985	PHYSICIAN SERVICES
NEWPORT NEWS SHIPBUILDING & DRY DOCK CO 4101 WASHINGTON AVENUE NEWPORT NEWS VA 23607	C. W. MASON SMALL & MINORITY BUSINESS ADM (804) 380-2961	NAVAL & MERCHANT SHIPS CONSTRUCTION & REPAIR
NORFOLK DREDGING COMPANY P O BOX 1706 NORFOLK VA 23320	OSCAR F SMITH SECRETARY (804) 547-9391	DREDGING
NORFOLK SHIPBUILDING & DRY DOCK CORP P.O. BOX 2100 NORFOLK VA 23501-2100	BRADLEY L. MOYER DIR,PURCHASING/SUBCONTRACT MGR (804) 494-2990	SHIP REPAIR CONVERSION NEW CONSTRUCTION
OGDEN GOVERNMENT SERVICES CORP 3211 JERMANTOWN ROAD P.O. BOX FAIRFAX VA 22030	HELENE R STEWART DIRECTOR OF CONTRACTS (703) 246-0251	ENGINEERING AND TECHNICAL SERVICES
PACIFIC ENVIRONMENTAL SERVICES PES 560 HERNDON PKY 200 HERNDON VA 22070	CARL I. NELSON ACCOUNTANT (703) 471-8383	ENVIRONMENTAL CONSULTING SRVCS
PHP HEALTHCARE CORPORATION 4900 SEMINARY RD-12TH FLOOR ALEXANDRIA VA 22311	BOB ASKEW SMALL BUSINESS LIAISON OFFICER (703) 998-7808	HEALTHCARE SERVICES
PRC INC. 1500 PLANNING RESEARCH DR. MCLEAN VA 22102	J. ROBERT BRENENAN DIRECTOR, PROCUREMENT (703) 620-8325	PROFESSIONAL SERVICES COMPUTER SERVICES ADP HARDWARE
PRC/ORI JV PRC 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102	LINDA L. KELLY SENIOR CONTRACT ADMINISTRATOR (703) 556-2029	TEST AND EVALUATION TECHNICAL SUPPORT SERVICES REVIEW AND DEVELOPE DOCUMENT.

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
Q E D SYSTEMS INC. 4646 WITCHDUCK RD. VIRGINIA BEACH VA 23455	MARK SEIBERLICH, MANAGER OF CONTRACTS AND ACCOUNTING (804) 490-5094	ENGINEERING & TECHNICAL SVCS.
QUESTECH, INC. ENGINEERING RESOURCES 7600-A LEESBURG PIKE FALLS CHURCH VA 22043	JOHN D. MORTON SUBCONTRACTS ADMIN/LIAISON OFF (703) 760-1198	SYSTEMS ENGINEERING INTELLIGENCE/SIGNAL ANALYSIS PROGRAM SUPPT/LOGISTICS ENG'G
RADIATION SYSTEMS INC 1501 MORAN RD STERLING VA 22170	PATRICE ROUSSEAU SUBCONTRACT BUYER (813) 541-6681	PEDESTAL CONTROLLERS EL/AZ ANTENNA POSITIONERS AZ ANTENNA ROTATORS
RELIABILITY SERVICES GROUP 2001 JEFFERSON DAVIS HWY ARLINGTON VA 22202	CARLA MANGUM ADMIN. CONTRACTS MANAGER (703) 418-4000	ENGINEERING & TECHNICAL SVCS
RESOURCE CONSULTANTS, INC. 1969 GALLOWS ROAD VIENNA VA 22182	LINDA I. MARTIN CONTRACTS SPECIALIST (703) 893-6120	ENGINEERING AND TECH SERVICES LOGISTICS SUPPORT SERVICES ADP SUPPORT SERVICES
REYNOLDS METALS CO 6601 WEST BROAD STREET RICHMOND VA 23230	C. D. MEACHAM PURCHASING DIR., ADMIN & SVCS (804) 281-4857	ALUMINUM SHEET & PLATE ALUMINUM EXTRUDED PIPE RESEARCH STDY-CASTNG ARMOR PLT
SCHEDULED AIRLINES TRAFFIC OFFICES, INC. 1005 N. GLEBE RD. ARLINGTON VA 22201	TRACEY MILLER-DIGIOIA SMALL BUSINESS LIAISON OFFICER (703) 358-1287	TRAFFIC MANAGEMENT SERVICES
SOFTECH, INC. 2000 N. BEAUREGARD ST. ALEXANDRIA VA 22311-1794	GERALD R. JENNINGS SR. SUBCONTRACTS ADMINISTRATOR (703) 824-4522	CUSTOM SOFTWARE DESIGN
SPERRY MARINE INC. 1070 SEMINOLE TRAIL CHARLOTTESVILLE VA 22901	F. A. SHIFLETT MANAGER, SUBCONTRACT PROC. (804) 973-2262	SHIPS NAVAGATIONAL EQUIPMENT PERISCOPES SHIPS STABILIZATION EQUIPMENT

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SRA CORP. 2000 15TH STREET NORTH ARLINGTON VA 22201	KATHLEEN KEENAN, MANAGER OF CONTRACTS AND PRICING (703) 558-7680	SYSTEMS INTEGRATION ARTIFICIAL INTELLIGENCE SOFTWARE DEVELOPMENT
SRA TECHNOLOGIES, INC. 4700 KING STREET, SUITE 300 ALEXANDRIA VA 22302	PENNY L. ZIMMERMAN SENIOR CONTRACT ADMINISTRATOR (301) 217-0780	LABORATORY SERVICES
SUBURBAN GRADING & UTILITY 1190 HARMONY RD NORFOLK VA 23502	GARLAND MARSHALL VICE PRESIDENT (804) 461-1800	GENERAL SITE WORK
SYSTEM PLANNING CORPORATION 1500 WILSON BOULEVARD ARLINGTON VA 22209-2454	KEITH WHEELES VICE PRESIDENT OF CONTRACTS (703) 351-8258	RESEARCH & DEVELOPMENT ENGINEERING SUPPORT SYSTEMS ANALYSTS
TITAN CORP. FEDERAL SERVICES INC. 1950 GALLOWS ROAD 3-600 VIENNA VA 22182	C. ANDERSON SMALL BUSINESS LIAISON OFFICER (703) 882-9200	RESEARCH AND DEVELOPMENT SOFTWARE
TRW INC SYSTEMS INTEGRATION GROUP ONE FEDERAL SYSTEMS PARK DRIVE FAIRFAX VA 22033	E F BELL, MANAGER PLANS AND POLICY (703) 968-1083	SYSTEMS ENGINEERING SYSTEMS APPLICATIONS
UNIDYNE CORP. UNISYS CORPORATION 3835 E. PRINCESS ANNE RD. NORFOLK VA 23502	B. BROWN MANAGER OF MATERIAL (804) 855-8037	ENGINEERING SERVICES
UNIFIED INDUSTRIES INCORPORATED 6551 LOISDALE COURT, SUITE 400 SPRINGFIELD VA 22150	TONI L. WARREN SMALL BUSINESS LIAISON OFFICER (703) 922-9800	TRIDENT & FBM CALIBRATION OJT TRAINING
UNISYS CORP 12010 SUNRISE VALLEY RESTON VA 22091	R. A. MAC DONALD MGR., SUBCONTRACTS PROCUREMENT (703) 620-1400	SIMULATORS

Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNISYS CORP/SYSTEM SERVICES PARAMAX SYSTEMS CORP. 8201 GREENSBORO DRIVE MCLEAN VA 22102	V. W. LEHTONEN SMALL BUSINESS LIAISON OFFICER (703) 847-3587	DESIGN, DEVLPMNT, MGMT OF INFO HARD/SOFTWARE SYSTEMIC INTGRTN SECURE SYSTEMS
UNISYS GOVERNMENT SYSTEMS GROUP PARAMAX SYSTEMS CORP. 12010 SUNRISE VALLEY DRIVE RESTON VA 22091	GEORGE F. KAIN, JR PROCUREMENT MANAGER (703) 620-1400	SYSTEMS AND SUBSYSTEM INTEG
U.S. MARINE MANAGEMENT, INC. 5365 ROBIN HOOD ROAD, SUITE A1 NORFOLK VA 23513-2416	J. GERDES DIRECTOR OF CONTRACTS (804) 857-4800	SHIP OPERATIONS
VEDA INC 11 CANAL CENTER PLAZA, SUITE 3 ALEXANDRIA VA 22314	BARBARA F DENNARD SR. CONTRACT ADMISTRATOR (703) 684-8005	ENGINEERING SERVICES
VERSAR, INC. 6850 VERSAR CENTER SPRINGFIELD VA 22151	PAMELA J. JOHN DIRECTOR OF PROCUREMENT (703) 750-3000	TECHNICAL AND ENVIRONMENTAL SERVICES
VIRTEXCO CORPORATION 2434 CROMWELL RD NORFOLK VA 23509	BERNARD H. RIESBECK CONTRACT ADMINISTRATOR (804) 857-5307	CONSTRUCTION
VSE CORPORATION 2550 HUNTINGTON AVENUE ALEXANDRIA VA 22303	DEBORAH R. BLAKEMAN SMALL BUSINESS COMPLIANCE OFF (703) 329-4458	ENGINEERING, LOGISTICS, AND DATA INFORMATION TECHNICAL SUPPORT SERVICES

Vermont

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BF GOODRICH AEROSPACE SIMMONDS PRECISION AIRCRAFT SYSTEMS DIV. PANTON RD VERGENNES VT 05491	CAROLYN IRWIN-ROGERS SMALL BUSINESS LIAISON OFFICER (802) 877-4348	FUEL QUANTITY GAGING SYSTEMS FLIGHT MANAGEMENT SYSTEMS ENGINE INSTRUMENT SYSTEMS
EVEREADY BATTERY CO., INC 401 GAGE STREET BENNINGTON VT 05301	V. C. SOYKA PURCHASING AGENT (802) 442-6301	PORTABLE ELEC POWER LIGHTING DEVICES
GENERAL ELECTRIC CO ARMAMENT SYSTEMS LAKESIDE AVENUE BURLINGTON VT 05401-4985	H.M.DOOLEY SMALL BUSINESS LIAISON OFFICER (802) 657-6955	ARMAMENT
JOSLYN DEFENSE SYSTEMS, INC 2085 SHELBURNE RD. SO. BURLINGTON VT 05482	PATRICK C JENNINGS CONTRACTS (802) 985-8621	ELECTRICAL CABLE ASSEMBLIES ELECTRICAL INTERCONNECT SYSTEM TEST EQIPMENT
PIZZAGALLI CONSTRUCTION CO 55 JOY DR BURLINGTON VT 05407	CHARLES R. KOZEL PROJECT MANAGER (919) 436-1315	CONSTRUCTION
POLHEMUS, INC DIV. OF MCDONNEL DOUGLAS ELEC CO. 1 HERCULES DRIVE COLCHESTER VT 05446	KENNETH P. JEDRZJEWSKI MANAGER, VICE/ADMIN (802) 655-3159	ELECTRO-MAGNETIC TRACKING SYS

Washington

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALEUTIAN CONSTRUCTORS P.O. BOX 3923 SEATTLE WA 98124	SYLVIA ALEXANDER AUTHORIZED REPRESENTATIVE (206) 762-4215	BUILDING AND HEAVY CONSTRUCTION
ALLIANT TECHSYSTEMS INC 1050 NE HOSTMARK ST POULSBO WA 98370	M. C. HOLM MATERIAL PROGRAM MANAGER (206) 697-8279	ENGINEERING SERVICES
ALL STAR MAINTENANCE PERRY AVE W OF BLDG 9660 FT. LEWIS WA 98433	M.A. SWEET CONTROLLER (619) 259-0900	HOUSING MAINTENANCE
AMERICAN POTATO COMPANY BASIC AMERICAN FOODS P. O. BOX 1519 SUITE 1000 MOSES LAKE WA 98837	J S JOHNSON PURCHASING MANAGER (509) 765-8601	POTATOES WHITE INSTANT GRANULE
BATTELLE PACIFIC NORTHWEST LABS P O BOX 999 RICHLAND WA 99352	M L GRAGG SMALL BUSINESS OFFICER (509) 375-3966	RESEARCH & DEVELOPMENT
BERSCHAUER PHILLIPS CONSTR CO 2823 29TH AVE SW OLYMPIA WA 98502	WILLIAM G. MAILBUSCH PROJECT MANGER (206) 754-5788	GENERAL CONTRACTOR
BIRD-JOHNSON COMPANY SEATTLE OPERATIONS 4451 14TH AVE NW SEATTLE WA 98107-4696	MICHAEL J. WIDELL QUALITY ASSURANCE MANAGER (206) 782-9190	PROPELLER MFG & REPAIR HUB & SHAFT MAINTENANCE & REP
BLAZE CONSTRUCTION, INC 2900 WESTLAKE AVENUE, N. SEATTLE WA 98109	JAMES W. TRIPP PROJECT MANAGER (206) 284-2934	GENERAL CONSTRUCTION
BOEING COMPANY P O BOX 3707 SEATTLE WA 98124	W. N. WICKS, CORPORATE LIAISON SMALL BUS/SMALL DISADVANTAGED (206) 773-6264	COMMERCIAL AIRCRAFT MILITARY WEAPONS AND SURVEILLANCE SYSTEMS

Washington

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BOUILLON CHRSTFFERSON SCHAIRER 1201 3RD AVE STE 800 SEATTLE WA 98101	JERALD A. WILLIAMS EXECUTIVE VICE PRESIDENT (206) 682-3910	CONSULTING ENGINEERING AND ARCHITECTURAL SERVICES
BOVAY NORTHWEST INC E 808 SPRAGUE AVE SPOKANE WA 99202	STEPHEN J. SHROPE VICE PRESIDENT (509) 838-4111	ENGINEERING SERVICES
CROWLEY MARINE SERVICES, INC. P.O.BOX 2287 SEATTLE WA 98111	A. I. JONES DIRECTOR, MATERIALS MANAGEMENT (206) 340-2913	MARINE TRANSPORTATION ENVIRONMENTAL SERVICES HEAVY LIFT SERVICES
DOWTY DECOTO, INC P O BOX 9907 YAKIMA WA 98909-0907	STEVEN MILLER C.P.M. PURCHASING MANAGER (509) 248-5000	HYDRAULIC ACTUATORS HYDRAULIC VALVES REPEATABLE RELEASE HOLDBACK BR
EASTERN WASHINGTON UNIVERSITY SHOWALTER HALL 325A CHENEY WA 99004	MARSHA REILLY ADMINISTRATIVE MANAGER (509) 359-4240	CULTURAL RESOURCE MANAGEMENT CONSULTING
EBASCO ENVIRONMENTAL 10900 NE 8TH ST BELLEVUE WA 98004-4405	DIANA THOMAS PROCUREMENT SERVICES SUPERVIS (206) 451-4534	ENGINEERING SERVICES CONSTRUCTION SERVICES ENVIRONMENTAL SERVICES
ELDEC CORPORATION 16700 13TH AVENUE WEST, P.O. B LYNNWOOD WA 98046-0100	S. H. REMICK MANAGER PURCHASING (206) 483-7803	PROXIMITY SWITCHES POWER SUPPLIES FUELD FLOW METERS & INDICATORS
EVANS DAVID AND ASSOCIATES 301 116TH AVE SE BELLEVUE WA 98004	RONALD D. KRANZ DIRECTOR OF NATURAL RESOURCES (206) 455-3571	ENGINEERING, PLANNING, NATURAL RESOURCES, AND SURVEYING
FOSS ENVIRONMENTAL SERVICES 7440 WEST MARGINAL WAY SOUTH SEATTLE WA 98108	EMERY BAYLEY, SR. PROJECT MANAGER (206) 767-0441	HAZARDOUS WASTE REMEDIATION AND TRANSPORTATION SERVICES
GLOBAL ASSOCIATES YAKIMA DIVISION MPRD-YAKIMA TRAINING CENTER YAKIMA WA 98901-5000	JACQUELINE STEARLY ADMINISTRATOR (509) 457-7685	OPERATIONS & MAINTENANCE

Washington

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GLOBAL ASSOCIATES NAVY INACTIVE SHIP MAINTENANCE FACILITY P.O. BOX 1444 BREMERTON WA 98310-0521	G. D. ANDREWS SUPPLY AND PROPERTY MANAGER (206) 476-8897	SHIP MAINTENANCE
GOOD STUFF FOOD CO LANGENDORF 2901 6TH AVE S SEATTLE WA 98134	KIMBERLY J. FLIN PERSONNEL (206) 682-2244	BREAD ROLL PASTRY AND DONUTS
GUY F. ATKINSON CONSTRUCTION CO. PO BOX 428 ENUMCLAW WA 98022	JAMES F. MINNEMAN BUSINESS MANAGER (206) 825-1410	HEAVY CONSTRUCTION - CONCRETE INTAKE STRUCTURE
HART-CROWSER INC 1910 FAIRVIEW AVE E SEATTLE WA 98102	MICHAEL M. DRUMMOND CONTRACT ADMINISTRATOR (206) 324-9530	ENVIRONMENTAL CONSULTING
HOFFMAN CONSTRUCTION CO OF WASHINGTON 135 LAKE STREET,SO KIRKLAND WA 98033	MIKE NORMAN OPERATIONS MGR (206) 822-5655	BUILDING CONSTRUCTION
HONEYWELL INC MARINE SYSTEMS DIVISION 6303 SHILSHOLE AVENUE NW SEATTLE WA 98107	BRIAN A. GOLDEN MATERIAL MANAGER (206) 356-3125	NAVAL ACOUSTIC ENGINEERING AND ELECTRONICS MANUFACTURE MARINE ELECTRONIC MANUFACTURE
IAM/ENVIRONMENTAL INC 204 SE STONEMILL DRIVE #270 VANCOUVER WA 98684	JEFFERY STOCKS SECRETARY/TREASURER (713) 682-8822	DEMOLITION HAZARDOUS MATERIALS REMOVAL
INCA ENGINEERS INC 1120 NE 2ND ST BELLEVUE WA 98005	DALE E. MILLER PROJECT ENGINEER (206) 635-1000	CIVIL AND STRUCTURAL ENGINEERING DESIGN SERVICES
INTEL CORPORATION C/O FEDERAL PROGRAMS OFFICE 15201 N.W. GREENBRIAR PARKWAY BEAVERTON WA 97006	ROBERT W. MENESTRINA SMALL BUSINESS LIAISON OFFICER (503) 629-7691	SEMICONDUCTORS ELECTRONIC BOARD PRODUCTS COMPUTERS

Washington

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KIEWIT/AL JOHNSON, JV PO BOX 1769 VANCOUVER WA 98668-1769	JAMES D. VINYARD BUSINESS MGR, EEO OFFICER (503) 374-8866	HEAVY HIGHWAY, BUILDING CONSTRUCTION
KIEWIT PACIFIC CO. P.O. BOX 1769 VANCOUVER WA 98668	CARL J. SANDERS DISTRICT BUSINESS MANAGER (206) 693-1478	HIGHWAY CONSTRUCTION MARINE CONSTRUCTION
KNIK CONSTRUCTION CO 18000 PACIFIC HWY STE 800 SEATTLE WA 98188	PARRY REKERS SUBCONTRACT ADMINISTRATOR (206) 439-5560	UST REMOVAL
MANSON CONSTRUCTION & ENGINEERING CO 5209 E MARGINAL WAY S P O B SEATTLE WA 98124	LEONARD A. JUHNKE DREDGING MANAGER (206) 726-0850	MARINE CONSTRUCTION DREDGING
METEOR COMMUNICATIONS CORP. 6020 S. 190TH STREET KENT WA 98032	RONALD W. BEIL CONTRACTS MANAGER (206) 251-9411	METEOR BURST COMMUN. SYSTEMS MBCS SPARES MBCS RETROFIT & REPAIR SERVICE
MORTENSON M A COMPANY 10900 NE 8TH ST BELLEVUE WA 98004	GINA COUR DIVISION SECRETARY (206) 451-1305	GENERAL CONTRACTING
NBBJ 111 SOUTH JACKSON STREET SEATTLE WA 98104	DENNIS FORSYTH PRINCIPAL (206) 223-5555	ARCHITECTURE
NORTEC CORP STAVELY INSTRUMENTS 421 NORTH QUAY KENNEWICK WA 99336	J. DYBSAND PURCHASING SUPERVISOR (509) 735-2432	NON DESTRUCTIVE TEST EQUIPMENT AND ACCESSORIES
NORTHWEST ENVIROSERVICE, INC. P. O. BOX 24443 SEATTLE WA 98124	ALI F. SAN SMALL BUSINESS LIAISON OFFICER (206) 622-1085	ENVIRONMENTAL MANAGEMENT SVCS

Washington

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OSBORNE CONSTRUCTION COMPANY 10628 NE 38TH PLACE, SUITE 110 KIRKLAND WA 98033	DIANA L. PIRZADEH PROJECT SECRETARY (206) 259-4221	GENERAL CONTRACTOR
OSBORNE/MKB JOINT VENTURE PO BOX 97010 KIRKLAND WA 98033	DEBRA ALEXANDER PROJECT ADMINISTRATOR (907) 372-6312	GENERAL CONTRACTOR
PACCAR GOVERNMENT GROUP 10604 N.E. 38TH PLACE, SUITE 2 KIRKLAND WA 98033	THOMAS J. MADISON SMALL BUSINESS LIAISON OFFICER (206) 828-5703	CLASS 8, HEAVY DUTY TRUCK SYSTEMS FOR GOV'T APPLICATION
PACIFIC ELECTRO DYNAMICS OLIN DEFENSE SYSTEMS GROUP 11465 WILLOWS RD NE, P.O.BOX 9 REDMOND WA 98073-9745	M. J. CIUCCI PURCHASING/SUBCONTRACTS MGR (206) 882-5716	LOW VOLTAGE POWER SUPPLIES AIRCRAFT GROUND SUPPORT TSTRS VOLTAGE DETECTORS
PROGRESSIVE CONTRACTORS INC 20610 48TH AVE. WEST LYNNWOOD WA 98036	JERI OMAN, PROJECT MANAGER (206) 774-5380	GENERAL CONSTRUCTION
P.U.D. NO 1 OF SNOHOMISH COUNTY P.O. BOX 1007 EVERETT WA 98206	JOSEPHINE HOWE SUP, CONTRACTS/PURCHASING (206) 347-5542	ELECTRICITY
RED SAMM CONSTRUCTION INC 10505 NE 38TH PL A KIRKLAND WA 98033	DUNCAN C. MACDONALD SECRETARY/TREASURER (206) 827-2955	GENERAL CONSTRUCTION
ROCKET RESEARCH COMPANY OLIN DEFENSE SYSTEMS GROUP 11441 WILLOWS ROAD, P.O. BOX 9 REDMOND WA 98073	ROGER J DONNELLY SR PROCUREMENT SPECIALIST (206) 882-5805	ROCKET ENGINES/THRUSTERS GAS GENERATORS ENERGY CONVERSATION EQUIPMENT
SHANNON & WILSON INC 400 N 34TH ST 100 SEATTLE WA 98103	DENNIS XAVIER GOSS CONTRACTS MANAGER (206) 632-8020	ENVIRONMENTAL AND GEOTECHNICAL ENGINEERING

Washington

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STI OPTRONICS, INC. SPECTRA TECHNOLOGY INC. 2755 NORTHUP WAY BELLEVUE WA 98004-1495	LYLE K. DILLON DIRECTOR OF PROCUREMENT (206) 827-0460	RESEARCH AND DEVELOPMENT
STRAND HUNT CONSTRUCTION 12015 115TH AVE NE 220E KIRKLAND WA 98034	KAREN FREDERICKSON OFFICE ENGINEER (206) 823-1954	GENERAL CONSTRUCTION
SUNDSTRAND DATA CONTROL, INC. 15001 NE 36 ST. P.O. BOX 97001 REDMOND WA 98073-9701	STEVEN J. SUDOL SMALL BUSINESS LIAISON OFFICER (206) 885-8259	AVIONICS AND FLIGHT INSTRUMENTATION
TODD PACIFIC SHIPYARD CORPORATION SEATTLE DIVISION 1801 16TH AVENUE SW SEATTLE WA 98134	DENNIS L. MORGAN SMALL BUSINESS REPRESENTATIVE (206) 623-1635	SHIP CONSTRUCTION SHIP REPAIR SHIP COVERSION
UNIVERSITY OF WASHINGTON 3917 UNIVERSITY WAY NE SEATTLE WA 98105	KERRY L. KAHL DIR, PURCHASING AND STORES (206) 543-5828	EDUCATION RESEARCH PUBLIC SERVICE
URS CONSULTANTS INC. 1100 OLIVE WAY, SUITE 200 SEATTLE WA 98101	RUTH SHELTON PROCUREMENT MANAGER (206) 224-4563	ENGINEERING SERVICES
WICK CONSTRUCTION CO. P.O. BOX 31509 SEATTLE WA 98103	GUY E. MCVEY ALASKA MGR. (907) 474-0681	BUILDING CONSTRUCTION
WILDER CONSTRUCTION CO INC 2006 N STATE ST BELLINGHAM WA 98225	KATHRYN A. MOFFETT CONTRACT ADMINISTRATOR (206) 733-2060	CONTAMINATED SOIL REMEDIATION

Wisconsin

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ACCUDYNE CORPORATION P. O. BOX 1429 JANESVILLE WI 53547-1429	KENNETH R. KLESSIG SMALL BUSINESS SPECIALIST (608) 752-4053	SAFETY & ARMING DEVICES FUZES POWER SUPPLIES
ALLIS MINERAL SYSTEMS PYRO SYSTEMS DIVISION P. O. BOX 14888 MILWAUKEE WI 14888	J. C. DEMBOSKY MGR, PURCHASING & MFGR SVCS (414) 475-4787	MINERALS BENEFICIATION AND PYROPROCESSING SYSTEMS AND EQUIPMENT
AMRON CORPORATION 525 PROGRESS AVENUE P O BOX WAUKESHA WI 53186-5948	R. O. BRANDENBURG DIRECTOR OF PURCHASING (414) 544-8463	ORDNANCE HARDWARE CARTRIDGE CASES PROJECTILES AND SUBMUNITIONS
ASTRONAUTICS CORPORATION OF AMERICA 4115 NORTH TEUTONIA AVE. MILWAUKEE WI 53209-6731	SHERRY HERMAN SMALL BUSINESS LIAISON OFFICER (414) 447-8200	AIRCRAFT NAVIGATIONAL INSTRUMENTATION COMPUTER SYSTEMS
CASE J I COMPANY 700 STATE ST RACINE WI 53402-3392	G. R. MEADE SMALL BUSINESS LIAISON OFFICER (414) 636-6816	CONSTRUCTION EQUIPMENT AGRICULTURAL EQUIPMENT
COLT INDUSTRIES INC FAIRBANKS MORSE ENG 701 LAWTON AVENUE BELOIT WI 53511	JAMES A EMERSON PURCHASING MANAGER (608) 364-8465	ENGINE MANUFACTURE
CRAY RESEARCH, INC. 913 1ST AVE. CHIPPEWA FALLS WI 54729	GORDON W. LINDSEY DIRECTOR, PROCUREMENT STRAT3 (715) 726-1255	SUPER COMPUTERS
DONOHUE & ASSOCIATES INC 4738 N 40TH ST SHEBOYGAN WI 43083	TNNO M BIMMONA SBLO (803) 234-8912	MAJOR PRODUCTS OR SERVICE
EATON CORP SPECIFIC INDUSTRY CONTROL DIVISION 4265 N. 30TH STREET MILWAUKEE WI 53216	A N SOCHA SENIOR BUYER (414) 449-6310	ELECTRONIC CONTROL

Wisconsin

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FALK CORP. SUB. OF SUNSTRAND CORP. P.O. BOX 492 MILWAUKEE WI 53201	ROGER A. KRYSTOWIAK SMALL BUSINESS LIAISON OFFICER (414) 937-4609	POWER TRANSMISSIONS STEELCASTINGS SHAFT COUPLINGS
GENERAL ELECTRIC CO MEDICAL SYSTEMS P O BOX 414 MILWAUKEE WI 53201	A T CIESEMIER, MANAGER INDIRECT MATERIAL SVCS CONTRCT (414) 548-4697	MEDICAL DIAGNOSTIC X-RAY
GENERAL SIGNAL SIGNAL CORP. LINDBERG DIV 304 HART STREET WATERTOWN WI 53094	CURTISS D. BUSS PRODUCT MANAGER (414) 261-7000	HEAT TREATING EQUIPMENT
GIDDINGS AND LEWIS, INC. 142 DOTY ST FOND DU LAC WI 54935	JOHN P. NYHUIS SMALL BUSINESS LIAISON OFFICER (414) 929-4344	METAL CUTTING/ASSY MACHINERY TOOL HOLDERS/DRILL GRINDERS NUMERICAL CTRS/PRINTED CRCT BD
HAMILTON INDUSTRIES, INC. 1316 - 18TH STREET TWO RIVERS WI 54241	PHILLIP R. REIBLING MANAGER, PROCUREMENT (414) 794-6345	LAB CASEWORK MEDICAL EXAM TABLES & ACCESS. DRAFTING FURNITURE
HARLEY-DAVIDSON, INC. P.O. BOX 653, 11700 W. CAPITOL WAUWATOSA WI 53222	DEWAYNE CAMPBELL SENIOR BUYER (414) 535-3767	ENGINES/TRANSMISSIONS MOTORCYCLES AND RVS
HARNISCHFEGER CORPORATION 4400 W NATIONAL AVE MILWAUKEE WI 53214	DALE BRASTED PURCHASING ADMINISTRATION (414) 671-7278	MINING SHOVEL MANUFACTURE CONSTRUCTION EQUIPMENT MFG INDUSTRIAL EQUIPMENT MFG
JOHNSON CONTROLS BATTERY GROUP INC ADVANCED BATTERY RESEARCH, X-35 5757 NORTH GREEN BAY AVE MILWAUKEE WI 53209-0000	DONALD E BOWMAN CONTRACT ADMINISTRATOR (414) 228-3225	R&D OF BATTERY SYSTEMS
LA CROSSE FOOTWEAR, INC. 1407 ST. ANDREW ST. LA CROSSE WI 54603	WAYNE L. BERGER VICE PRESIDENT-PURCHASING (608) 782-3020	RUBBER & VINYL FOOTWEAR

Wisconsin

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LAIDLAW ENVIRONMENTAL SVCS (GS), INC. 902 S. MAIN ST. P. O. BOX 140 SAUKVILLE WI 53080	PHILIP G. BAIL JR. SMALL BUSINESS LIAISON OFFICER (414) 284-3427	HAZARDOUS WASTE TRANS. & DISP.
MACHINE PRODUCTS COMPANY INC 525 NORTH 2ND STREET LA CROSSE WI 54602-1568	KEN HAUSER PURCHASING MANAGER (608) 782-2678	TORSION BARS JET ENGINE COMPONENTS PRECISION MACHINING SERVICES
MACWHYTE CO/SPECIALTY PRODUCTS DIV. SUB OF AMSTED INDUSTRIES INC. 2906 14TH AVE. KENOSHA WI 53141	CHARLES E. ALISAUSKAS SMALL BUSINESS LIAISON OFFICER (414) 654-5381	WIRE ROPE AND ASSEMBLIES
MADSEN-JOHNSON CORPORATION 901 INDUSTRIAL STREET HUDSON WI 54016	JANET JOHNSON CORPORATE SECRETARY (612) 436-5281	GENERAL CONSTRUCTION
MAGNETEK INC LOUIS ALLIS DRIVES & SYS DV 16555 W RYERSON ROAD NEW BERLIN WI 53151	THOMAS B CZAJKOWSKI PURCHASING AGENT (414) 782-0200	AUXILIARY PROPULSION SYSTEMS SONAR & DEGAUSSING POWER SUPPLIES
MARIGOLD FOODS, INC KEMPS DAIRY PRODUCTS 11805 WEST HAMPTON AVENUE MILWAUKEE WI 53225	JAMES D. RITTER DIVISION CONTROLLER (414) 626-2141	DAIRY
MILLER ELECTRIC MANUFACTURING COMPANY 1635 WEST SPENCER STREET APPLETON WI 54912	GAIL M. RAMMINGER, SMALL BUSINESS LIAISON OFFICER (414) 735-4244	WELDING EQUIPMENT
NATIONAL DEFENSE CORPORATION 3925 NORTH HASTINGS WAY EAU CLAIRE WI 54703	RANDY F. LIEBLE CONTRACT ADMINISTRATOR (715) 839-2164	PRACTICE PROJECTILES STORAGE & MAINTENANCE CONTRACT
OSHKOSH TRUCK CORPORATION 2307 OREGON STREET OSHKOSH WI 54901	BERNIE HOLLNAGEL SBLO (414) 235-9150	HEAVY TRUCKS C/F/R MULTI-PURPOSE

Wisconsin

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OWEN AYRES AND ASSOCIATES AYRES ASSOCIATES 1300 W CLAIREMONT AVE EAU CLAIRE WI 54701	BRAIN F. LARSON AIA, VP (715) 834-3161	ARCHITECTURAL AND CIVIL DESIGN SERVICES
PETERSON BUILDERS, INC 41 N. THIRD AVENUE, P.O. BOX 6 STURGEON BAY WI 54235-0648	JEANNETTE L. KIEHNAU SUBCONTRACTS MANAGER (414) 743-5574	SPARE PARTS - SHIP/AIRCRAFT
RAYOVAC CORPORATION 601 RAYOVAC DRIVE MADISON WI 53711-0960	VICTOR H. RASMUSSEN PURCHASING-SENIOR BUYER (608) 275-4471	MAGNESIUM BATTERIES CADMIUM MERCURIC OXIDE BATTERIES
RUST ENVIRONMENT & INFRASTRUCTURE INC. FKA SEC DONOHUE, INC./DONOHUE & ASSOC. 4738 NORTH 40TH STREET SHEBOYGAN WI 53083	LINDA H. REEDER GOVT COMPLIANCE ACCOUNTANT (414) 458-8711	ENVIRONMENTAL TRANSPORTATION WATER/WASTEWATER
STOKELY USA/OCONOMOWOC CANNING CO 626 EAST WISCONSIN AVENUE OCONOMOWOC WI 53066	ROUBERT F GOULD PURCHASING AGENT (414) 567-9151	CANNED FRUITS, VEGETABLES TOMATO PRODUCTS, JUICES FROZEN VEGETABLES
WAUKESHA FOUNDRY, INC. 1300 LINCOLN AVENUE WAUKESHA WI 53186	KAREN VAN ZEVENBERGEN BUYER (414) 542-0741	CASTINGS
WISCONSIN PHYSICIANS SERVICE P.O. BOX 7927 MADISON WI 53707-7927	LARRY COOPER DIRECTOR, CHAMPUS OPERATIONS (608) 221-4711	HEALTH INSURANCE
WORMALD U S INC ANSUL FIRE PROTECTION ONE STANTON STREET MARINETTE WI 54143	PETER C MADDEN PURCHASING AGENT (715) 735-7411	FIRE PROTECTION PRODUCTS
YOUNG RADIATOR COMPANY 2825 FOUR MILE ROAD RACINE WI 53404	GOVERNOR L JOHNSON PERSONNEL MANAGER (414) 639-1010	RADIATORS - OIL COOLERS HEAT EXCHANGERS -CHARGE OIL COOLERS

West Virginia

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ABB PROCESS ANALYTICS, INC. 843 N JEFFERSON ST LEWISBURG WV 24901	CAROLYN L. FORD SMALL BUSINESS LIAISON OFFICER (304) 647-4358	ACAMS ANALYSERS CABLES & HARNESSES AMPLIFIERS
HERCULES INC P O BOX 210 ROCKET CENTER WV 26726	M. L. OPELT PURCHASING MANAGER (304) 726-5080	ROCKET MOTORS
INCO ALLOYS INTERNATIONAL, INC. 3200 RIVERSIDE DRIVE HUNTINGTON WV 25720	D. R. MORSE PROCESS ENGINEERING MANAGER (304) 526-5256	NICKEL ALLOYS
METRIC CONSTRUCTORS, INC. PO BOX 1038 WILLIAMSON WV 25661	TED LINDSAY PROJECT ACCOUNTING MGR (919) 783-0555	CONSTRUCTION
SHORT BROS. INC. CLS DIVISION 2400 AVIATION WAY BRIDGEPORT WV 26301	CATHRYN C. CRONE CONTRACTS & FINANCE MGR. (304) 842-1807	CONTRACTOR LOGISTIC SUPPORT

Wyoming

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GUERNSEY STONE AND CNSTR CO 54 SEYMOUR ST SHERIDAN WY 82801	HUGH SWIFT EEO OFFICER (307) 674-4425	HIGHWAY AND HEAVY CONTRACTING

Guam

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HANIL RESORTS (J.V.) CORPORATION P.O. BOX 3458 AGANA GU 96910	ROBERT W. SHEPHERD ASSISTING GENERAL MANAGER (671) 649-6723	CONSTRUCTION

Puerto Rico

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DILLINGHAM CONSTRUCTION INTERNATIONAL, INC P.O. BOX 7430 PONCE PR 00732	FRANCISCO CHARVET OFFICE ENGINEER (809) 848-5090	HEAVY CONSTRUCTION
GIBRALTAR P R INC ROUTE #9931 KM 8 HM 9 SAN LORENZO PR 00754	ROLANDO COLON V.P. PLANT OPERATIONS (809) 736-6776	MILITARY CLOTHING PROTECTIVE CLOTHING
PROPPER INTERNATIONAL, INC. FREE TRADE ZONE MAYAGUEZ PR 00708	JOHN W. ANDERSON, VICE PRES. AND GENERAL MANAGER (809) 834-4300	HEADWEAR TROUSERS VESTS
SMITHKLINE BEECHAM PHARMACEUTICALS CO. P. O. BOX 11975 CIDRA PR 00639-1975	HIRAM RAMOS PURCHASING ADMINISTRATOR (809) 250-3748	PHARMACEUTICALS

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READER'S COMMENT SHEET

Whenever Subcontracting Opportunities with DoD Major Prime Contractors* needs to be updated, revised, and reissued, we review the suggestions submitted by readers and incorporate them as appropriate. Accordingly, we encourage suggestions. You may write on this sheet and send it to:

Publications Review (Attn: George T. Schultz)
Office, Small and Disadvantaged Business Utilization
3061 Defense Pentagon
Office of the Secretary of Defense
Washington, DC 20301-3061

CORRECTIONS (Include changes to organizations, addresses, names, and telephone numbers):

GENERAL COMMENTS:

*Quarterly, DoD major prime contractors submit Standard Form 295 (Summary Subcontract Report) to the Office of the Secretary of Defense. Standard Form 295 serves as the primary source of information for Subcontracting Opportunities with DoD Major prime Contractors.

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